

U.S.A • Middle Markets

CONGRATULATIONS

DEALMAKERS
OUTSTANDING FIRMS &
DEAL of the YEAR

WINNERS CIRCLE • 2024

June 25, 2024: New York. Global M&A Network honored the winners of the 6th Annual USA M&A Awards at the privately hosted gala and dinner ceremony, held last night in New York this year.

"We honored the successes of top performing firms, deals and dealmakers; and congratulate them on their vision and excellence for executing value-creating transactions exclusively from the vibrant small to middle market communities. We wish them lots of luck and success for the year ahead." Shanta Kumari, CEO and Global Group Editor, at Global M&A Network.

MICHAEL METZGER, Managing Partner, Drake Star Partners and HABEEB "HOBBS" GNAIM, Shareholder, Head of Tax Planning & Business Transactions Group from Chamberlain Hrdlicka were awarded the "Dealmakers of the Year" accolade in the investment bank and legal categories.

VSS Capital Partners and *L* **Catterton** won "Private Equity Firm" awards in the lower mid-market and midmarket segments respectively, along with 17 additional outstanding firm of the year award categories.

about:

World's most prestigious, the independently governed M&A Atlas Awards singularly honors excellence in the categories of firms, deals, dealmakers, and leaders.

Global M&A Network is a diversified information media and events connecting company; as well as the producer of world's most coveted – M&A Atlas Awards, Turnaround Atlas Awards and Top Woman Leaders & Dealmakers Awards from New York, Chicago, Hong Kong, Shanghai, Mumbai, to London.

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CONGRATULATIONS: WINNERS CIRCLE 2024

DEALMAKERS AWARD Recipients of the Year



MICHAEL METZGER

Managing Partner Drake Star Partners

Recipient Of:

BOUTIQUE INVESTMENT BANKER of the **YEAR AWARD**

about: Michael Metzger is a media and tech investment banker with over 25 years of experience advising on M&A and financing transactions as well as serving Internet and tech companies in operating and corporate development roles. Before joining Drake Star in 2018, Michael was a senior investment banker at Houlihan Lokey's TMT group.



HABEEB "HOBBS" GNAIM

Shareholder, Head of Tax Planning & Business Transactions Group Chamberlain Hrdlicka White Williams & Aughtry

Recipient Of:

LAWYER

of the YEAR AWARD

about: Habeeb "Hobbs" has significant experience in all aspects of structuring, negotiating and implementing business acquisitions and dispositions, corporate reorganizations, mergers, conversions, recapitalizations, corporate finance transactions, deferred recognition transactions, admissions of and providing equity incentives for management and key employees, as well as choice of entity considerations, and state tax planning.



CONGRATULATIONS: WINNERS CIRCLE 2024

U.S.A OUTSTANDING INVESTORS & LENDERS

PRIVATE EQUITY

INVESTOR of the YEAR Lower Mid-Market

WINNER: VSS Capital Partners

PRIVATE EQUITY

INVESTOR of the YEAR Mid-Market

WINNER: L Catterton

LENDERS

PRIVATE CREDIT LENDER of the YEAR

WINNER: Audax Private Debt

LENDER of the YEAR ● LARGE MID-MARKETS

WINNER: Golub Capital

LENDER of the YEAR • MID-MARKETS

WINNER: Churchill Asset Management

LENDER of the YEAR ullet LOWER MID-MARKETS

WINNER: Monroe Capital

LENDER of the YEAR • SMALL

WINNER: TPG Twin Brook Capital Partners



CONGRATULATIONS: WINNERS CIRCLE 2024

USA OUTSTANDING M&A ADVISORS

ACCOUNTING & DILIGENCE

ADVISOR of the YEAR

WINNER: Cherry Bekaert Advisory

TRANSACTIONS
ADVISOR of the YEAR
WINNER: CohnReznick

INVESTMENT BANK Mid Markets

of the YEAR

WINNER: Capstone Partners

INVESTMENT BANK Lower Mid Markets

of the YEAR

WINNER: Generational Equity

BOUTIQUE

INVESTMENT BANK of the YEAR

WINNER: MelCap Partners

PRIVATE EQUITY

INVESTMENT BANK of the YEAR WINNER: Harris Williams & Co

PRIVATE EQUITY

LAW FIRM of the YEAR

WINNER: Holland & Knight LLP



CONGRATULATIONS: WINNERS CIRCLE 2024

USA
OUTSTANDING M&A
SPECIALIST ADVISORS

ESOP • BOUTIQUE

INVESTMENT BANK of the YEAR

WINNER: CSG Partners

HEALTHCARE • BOUTIQUE INVESTMENT BANK *of the* YEAR

WINNER: Provident Healthcare Partners

HEALTHCARE & LIFE SCIENCE

LAW FIRM of the YEAR

WINNER: Goodwin Procter, LLP

TMT • BOUTIQUE

INVESTMENT BANK of the YEAR

WINNER: Drake Star Partners

TMT • BOUTIQUE

INVESTMENT BANK of the YEAR

WINNER: Ignatious

TECH & SERVICESLAW FIRM of the YEAR

WINNER: Fenwick & West, LLP



CONGRATULATIONS: WINNERS CIRCLE 2024

DEAL

Award Winners

SMALL MARKETS

DEAL of the **YEAR** • Small

WINNER: FloSports acquisition of DirectAthletics.

WINNER CIRCLE: Ascend Capital Group and Pillsbury Winthrop Shaw Pittman LLP financial and

legal advisors respectively to the sellers.

DEAL of the YEAR ● Small Mid-Market

WINNER: SMG Industries acquisition of Barnhart Transportation group of companies. **WINNER CIRCLE: Generational Equity** exclusive advisor to Barnhart Transportation.

DEAL of the **YEAR** • Lower Mid-Market

WINNER: S.G. Torrice sale to Ferguson Enterprises.

WINNER CIRCLE: Mirus Capital Advisors sole advisor to S.G. Torrice.

DEAL of the **YEAR** • Middle Markets

WINNER: Spring Partners Retail, a joint venture between Global Partners and ExxonMobil acquires 64

Timewise facilities from Landmark Industries

WINNER CIRCLE: Chamberlain Hrdlicka legal advisor to Landmark Industries.

BUYOUT

DEAL Award Winners

Eligibility private equity acquisition transactions.

BUYOUT DEAL of the YEAR • Small

WINNER: Brycor acquired by Kian Capital Partners to form PARC Auto.

WINNER CIRCLE: Prairie Capital Advisors advisor to Brycor.

BUYOUT DEAL of the YEAR • Small Mid-Market WINNER: KLH Capital acquires SelinskyFORCE.

WINNER CIRCLE: MelCap Partners advisor to SelinskyForce, KLH Capital.

BUYOUT DEAL of the YEAR • Mid Markets

WINNER: Fort Point Capital acquires Visu-Sewer, Inc.

WINNER CIRCLE: TKO Miller exclusive financial advisor to Visu-Sewer.

BUYOUT DEAL of the YEAR • Large Mid-Markets

WINNER: L Catterton acquires Thorne HealthTech.

WINNER CIRCLE: L Catterton, Canaccord Genuity (CG Sawaya Partners) as financial advisor to

Thorne.

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CONGRATULATIONS: WINNERS CIRCLE 2024

PRIVATE EQUITY ADD-ON DEAL Award Winners

Eligibility private equity portfolio related acquisition transactions.

PE ADD-ON DEAL of the YEAR ● Small Markets.

WINNER: Integrity First Insurance acquired by OneDigital, a portfolio company of Onex.

WINNER CIRCLE: Benchmark International, sell-side advisor.

PE ADD-ON DEAL of the YEAR • Small Mid Markets.

WINNER: Transtar Holding, a Blue Point Capital Partners portfolio company, acquires Arch Auto Parts.

WINNER CIRCLE: Blue Point Capital Partners.

PE ADD-ON DEAL of the YEAR • Lower Mid-Markets.

WINNER: Atlanta Heart Specialist partnership with Cardiovascular Associates of America, a portfolio

company of Webster Equity Partners.

WINNER CIRCLE: Provident Healthcare Partners, Goodwin Procter LLP

PE ADD-ON DEAL of the YEAR • Middle Markets

WINNER: Altus Community Healthcare, portfolio company of ZT Corporate acquires Exceptional

Emergency Center.

WINNER CIRCLE: Chamberlain Hrdlicka, and client, ZT Corporate.

RECAP DEAL of the YEAR • Small.

WINNER: gFour Marketing recapitalized by Ros Capital Partners. **WINNER CIRCLE: Hyde Park Capital** financial advisor to gFour.

RECAP DEAL of the YEAR • Lower Mid-Market

WINNER: Golden Vision Capital Americas recap Hawkes Learning. **WINNER CIRCLE: Navagant** financial advisor to Hawkes Learning.

PRIVATE EQUITY

DEAL of the **YEAR** • Mid-Markets

WINNER: Heartwood Partners sale of High Bar Brands to Sentinel Capital Partners.

Deal Team Winner: Holland & Knight, LLP

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CONGRATULATIONS: WINNERS CIRCLE 2024

GROWTH EQUITY

DEAL Award Winners

Eligibility growth or strategic investment transactions.

GROWTH INVESTMENT DEAL of the YEAR • Small. WINNER: L Catterton led investment in GOODLES®.

WINNER CIRCLE: L Catterton.

GROWTH INVESTMENT DEAL of the YEAR • Lower Mid-Markets.

WINNER: INNO4 strategic investment from ServicePoint, a portfolio company of Mill Point Capital.

WINNER CIRCLE: Mirus Capital Advisors financial advisor to INNO4.

GROWTH INVESTMENT DEAL of the YEAR • Middle Markets

WINNER: Madhive investment by Goldman Sachs Asset Management.

WINNER CIRCLE: Ignatious financial advisor to Madhive.

GROWTH INVESTMENT DEAL of the YEAR • Upper Mid-Markets

WINNER: VSS Capital Partners sells majority interest in GreenSlate to Francisco Partners and minority

investment by VSS.

WINNER CIRCLE: VSS Capital Partners.

SPECIALITY

DEAL Award Winners

FINANCING DEAL of the YEAR WINNER: CollegeNET, Inc.

WINNER CIRCLE: Bridgepoint Investment Banking, Dvorak Law Group as advisors to CollegeNET.

ESOP DEAL of the YEAR ● Middle Markets

WINNER: State of Franklin Healthcare Associates acquired by SOFHA Employee Stock Ownership.

WINNER CIRCLE: CSG Partners, and client SOFHA.

Acknowledgement: Holland & Knight LLP.

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CONGRATULATIONS: WINNERS CIRCLE 2024

CORPORATE / STRATEGIC M&A DEAL Award Winners

CORPORATE DEAL of the YEAR • Small

WINNER: Sound United, owner of Denon, acquires Nura.

WINNER CIRCLE: Drake Star Partners as sole advisor to Nura.

CORPORATE DEAL of the YEAR • Small Mid Markets

WINNER: National Convenience Distributors acquires Colonial Wholesale Distributing, Inc.

WINNER CIRCLE: Carl Marks Securities, financial advisor to Colonial Wholesale.

Acknowledgement: Holland & Knight LLP as legal advisor to the sellers.

CORPORATE DEAL of the YEAR • Lower Mid Markets

WINNER: Wonder Group acquires Blue Apron.

WINNER CIRCLE: Fenwick & West LLP legal advisor to the Wonder Group. *Acknowledgement:* **Canaccord Genuity** as financial advisor to Blue Apron.

CORPORATE DEAL of the YEAR • Middle-Markets

WINNER: The Home Depot acquires Home Express Delivery Service (Temco Logistics).

WINNER CIRCLE: Bridgepoint Investment Banking to Temco.

INDUSTRIES M&A

DEAL Award Winners

CONSUMER sub-sectors

CONSUMER & SERVICES DEAL of the YEAR

WINNER: Audax Private Equity investment in Dobbs Tire & Auto Centers, Inc. 330m

WINNER CIRCLE: Capstone Partners financial advisor to Dobbs.

FOOD & BEV DEAL of the YEAR

WINNER: Ventura Foods sale of Marie's® and Dean's® brand dressing and dip businesses to West

Madison Foods, a portfolio company of Brynwood Partners.

WINNER CIRCLE: Pillsbury Winthrop Shaw Pittman LLP legal advisor to Ventura Foods.

GROCERY & SERVICES DEAL of the YEAR

WINNER: Sprouts Farmers Market settlement and acquisition of Ron Cohn.

WINNER CIRCLE: Dvorak Law Group.

HEALTHCARE DEAL of the YEAR

WINNER: Great Hill Partners sale of Vatica Health to Frazier Healthcare.

WINNER CIRCLE: Goodwin Procter LLP as legal advisor to Frazier Healthcare.

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CONGRATULATIONS: WINNERS CIRCLE 2024

INDUSTRIES M&A DEAL Award Winners

INDUSTRIALS & ENERGY sub-sectors

INDUSTRIAL DEAL of the YEAR

WINNER: Capital Extension Crane Lift acquires TDS Erectors & Crane Service

WINNER CIRCLE: Benchmark International financial advisor on sale.

TRANSPORT & SERVICES DEAL of the YEAR

WINNER: Star Truck Rentals, Inc sale to Penske Truck Leasing.

WINNER CIRCLE: KPMG Corporate Finance advised Star Truck Rentals.

AERO & DEFENSE DEAL of the YEAR

WINNER: The Swift Group acquires OPS Consulting.

WINNER CIRCLE: Capstone Partners financial advisor to OPS.

COMMERCIAL SERVICES DEAL of the YEAR

WINNER: Foxx Equipment Company sale to Empire Group, a portfolio company of Riverarch Capital.

WINNER CIRCLE: Prairie Capital Advisors financial advisor to Foxx Equipment.

ENERGY & SERVICES DEAL of the YEAR

WINNER: GEC and Kline Hill Partners Single-asset Continuation Fund Transaction for portfolio

company, Estis.

WINNER CIRCLE: Kline Hill Partners.

FINANCIAL SERVICES DEAL of the YEAR

WINNER: NSM Insurance, portfolio company of the Carlyle Group acquires Envisage International.

WINNER CIRCLE: Navagant as financial advisor on the sale.

Acknowledgement: Holland & Knight LLP as legal advisor to the buyer.

TMT sub-sectors

PROFESSIONAL SERVICES DEAL of the YEAR

WINNER: Cherry Bekaert acquisition of Cordia Partners and Cordia Resources (Cordia).

WINNER CIRCLE: Cherry Bekaert.

MEDIA & SERVICES DEAL of the YEAR

WINNER: Spotify USA sale of House Audio to Penguin Random House Audio.

WINNER CIRCLE: KPMG Corporate Finance as the sell-side advisor.

TECH & SERVICES DEAL of the YEAR

WINNER: Mainline Information Systems acquisition of Axcelinno. **WINNER CIRCLE: Ascend Capital Group** as the sell-side advisor.

TELECOM & SERVICES DEAL of the YEAR

WINNER: Ascend Wireless Networks acquired by Sovereign Capital.

WINNER CIRCLE: Hyde Park Capital as the sell-side advisor.

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