



## U.S.A MIDDLE MARKET • 5<sup>th</sup> ANNUAL

Gala & Dinner Ceremony: April 27, 2023, Washington DC.

**i-NOMINATE:**

**LAST CHANGE DEADLINE: March 3, 2023**

**SEND FORMS:**

**nomination@globalmanetwork.com | FAX (USA): 212.918.9066**

World's most prestigious, the – U.S.A Middle Markets M&A Atlas Awards solely honors the best growth deals, outstanding firms, and dealmakers from the small and mid-market transactional communities.

**PRESTIGE:** Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing in the industries, validating the firm and team leadership since winners are selected based on “deals criteria”, experience and expertise.

- ▶ **GAIN Advantage, Nominate:** We encourage you to nominate on behalf of your organization, colleagues, and clients to gain advantage of being considered first, and notified early regarding your winner status. There are no fees to nominate in any number of awards categories per eligibility standards.
- ▶ **ELIGIBILITY:** Deals must be closed in the timeframe: **January 1, 2022 – January 31, 2023**; both counter-parties must be based in the USA. Forms must be fully completed to qualify for expedited review.
- ▶ **INDEPENDENT GOVERNANCE & Process:** Prestige emanates from the integrity of the process. Winners are judged by point-indexed scoring method based on the deal criteria such as pre-and-post deal outcomes; style/negotiation; sector; complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc. Significantly, we do not accept sponsorship for the awards gala from deal advisory (legal, banks) to avoid “pay for play” influence and insure a 100% conflict-free process.
- ▶ **GALA & DINNER CELEBRATION:** Winners are announced and honored during networking gala. As years prior to Covid, the winners must attend the staged ceremony to accept their prized trophy accolade.
- ▶ **WINNER TROPHY Presentation Policy:**  
Outstanding Firms: Firm representative can accept the prized trophy at the staged gala ceremony.  
Leaders & Dealmakers: Award recipients must personally participate at the staged gala ceremony.  
Deal Awards Winners: Naturally each deal consists of several advisors. Trophy presented - (1<sup>st</sup>) nominees; (2) Acquiring counter-party; (3) buy-side advisors; (4<sup>th</sup>) sell-side lead advisors.

*Note: Advisory firms' that are part of several winning transactions must confirm deal-team members who worked on the transaction to accept their deal award winner trophy. Example, if firm is winning three deal awards, then the firm must register the three professionals who worked on the award-winning deals. Trophy presentation is at discretion of GM&AN and based on significance of the firm's advisory role.*

**TERMS:** By submitting the entry form, the nominee agrees and accepts to the following in its entirety:

### **DELGATE PARTICIPATION & ATTENDANCE:**

Secured per Forum Sponsor delegate free pass benefits OR, as a registered VIP delegate.

**VIP i-REGISTER BENEFITS:** (1) Access to the Day Forum includes breakfast, lunch, etc.; (2) Speaker invite by GM&AN discretion per unique expertise; (3) Woman Leaders & Dealmakers Award ceremony; (4) U.S.A Middle Market M&A Atlas Awards Gala – networking cocktail party, dinner, staged ceremony + winner's prized trophy; (5) Winner publicity materials – logos, and licensing rights.

Global M&A Network (GM&AN) reserves the right to re-classify and/or eliminate awards categories; (b) include firms in its news releases, marketing, etc. (c) GM&AN does not disclose nominees' data/private info on the entry forms to any external parties.

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**Questions Contact:** ▶ Raj Kashyap (USA) ☎ + 914.886.3085 ✉ raj@globalmanetwork.com



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**DEAL AWARDS, ENTRY FORMS**

**USA M&A DEAL** Categories: *(Deal Size, below \$1 billion)*

- (1) Deal of the Year
- (2) Private Equity Deal of the Year (Investments or Exit Sale)

**USA MIDDLE MARKETS M&A INDUSTRY DEAL** Categories: *(Deal Size, below \$ 500 million)*

- (1) Consumer Deal of the Year (Goods, Services, Food & Bev)
- (2) Energy Deal of the Year (Oil, Gas, Renewable, IT Services)
- (3) Financial Deal of the Year (including FinTech)
- (4) Healthcare Deal of the Year (including IT)
- (5) Industrials Deal of the Year (Goods, Biz Services, etc.)
- (6) Resources Deal of the Year (Metals, Mining, Materials,
- (7) Retail & Lodging Deal of the Year
- (8) TMT Deal of the Year (Tech, Telecom, Media, etc.)
- (9) Transport & Logistics Deal of the Year
- (10) Power & Utilities Deal of the Year

**NOMINATION:** One form for one deal, considered for all applicable categories.

**NOMINEE:** Person filling and submitting this form.

<b>N:</b>	<b>Firm:</b>
<b>E:</b>	<b>T:</b>

**PART 1: DEAL INFORMATION**

- (1) Transaction:
- (2) Select 2 Category per your “wish” *(note deal will be evaluated for all applicable categories):*
- (3) Deal Size **Required:** *Actual or rounded in increments of \$10 million:*
- (4) Date Deal Time Frame: **January 1, 2022 – January 31, 2023.** (month/year):
- (5) Sector:

**PART 2: NOMINEE: DEAL TEAM LEADER Required.** *(“Leader” is primary advisor to deal/assignment.)*

<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

**PART 3: PRIMARY ADVISORS,** exclude nominee. **Required.** **Nomination is ineligible if deal-team advisors are not listed.**  
*Use “N/A” only if there are no other advisors for the deal such as investment bank, legal and TAS/Due Diligence Advisors.*

**BUY-SIDE ADVISORS, required:** *Investment Bank, Legal, TAS, as applicable.*

<b>C:</b>	<b>N:</b>	<b>T:</b>	<b>E:</b>
<b>C:</b>	<b>N:</b>	<b>T:</b>	<b>E:</b>
<b>C:</b>	<b>N:</b>	<b>T:</b>	<b>E:</b>

**SELL-SIDE ADVISORS, required:** *Investment Bank, Legal, TAS, as applicable.*

<b>C:</b>	<b>N:</b>	<b>T:</b>	<b>E:</b>
<b>C:</b>	<b>N:</b>	<b>T:</b>	<b>E:</b>
<b>C:</b>	<b>N:</b>	<b>T:</b>	<b>E:</b>

**OPTIONAL:** One Sentence on how the deal created stakeholder value and is a worthy winner!

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## OUTSTANDING INVESTORS & LENDERS

### INVESTORS *Categories:*

Private Equity Investor *of the Year (middle and small mid markets)*  
Growth Equity Investor *of the Year*  
Lender *of the Year (middle and small-mid markets)*

### SECTOR SPECIALIST *Categories:*

Consumer Private Equity Firm *of the Year*  
Industrials & Energy Private Equity *of the Year*

Healthcare Private Equity Firm *of the Year*  
Tech & Energy Private Equity Firm *of the Year*

**NOMINATION:** One form per firm for consideration of all categories. Forms must be fully completed.  
*We encourage your nominations for consideration. Secondly, Global M&A Network will release list of firm finalists.*

**NOMINEE:** Person filling and submitting this form.

N:	Firm:
E:	T:

### PART 1: FIRM Information

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total number and value of deals closed **January 1, 2022 – January 31, 2023.**
- (4) List at most 2 top transaction closed **January 1, 2022 – January 31, 2023.**

Deal 1:

Deal 2:

### PART 2: GROUP or HEAD of the FIRM **Required.**

Name:	Title:
Email:	Tel:

OPTIONAL. Describe in 2 sentences, top reason why the nominated firm is a worthy winner.  
(50 words or less. DO NOT exceed the word limit.)

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**OUTSTANDING M&A FIRMS, ENTRY FORMS**

**M&A INVESTMENT BANK (IB) & LAW FIRMS:**

Investment Bank or Law Firm *of the Year* Private Equity Investment Bank or Law Firm *of the Year*  
Boutique Investment Bank *of the Year*

**SPECIALITY / SECTORS, INVESTMENT BANKS (IB) & LAW FIRMS:**

ESOP M&A IB or Law Firm *of the Year* Industrials /Energy M&A IB or Law Firm *of the Year*  
Healthcare / Life Sciences M&A IB or Law Firm *of the Year* Tech M&A IB or Law Firm *of the Year*  
Real Estate M&A IB or Law Firm *of the Year* SPAC M&A IB or Law Firm *of the Year*

**M&A SERVICES:**

Accounting & Tax Firm *of the Year* Transactions Advisor *of the Year*  
Due Diligence & Valuations Firm *of the Year* Consulting Firm *of the Year*

**NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.**

*We encourage you to nominate and gain advantage. Global M&A Network will release list of firm finalists. Winners are selected immaterial of league table rankings, and based on evaluative standards including deals executed, track record, expertise, leadership, client service and annual performance improvements, etc.*

**NOMINEE:** Person filling and submitting this form.

N:	Firm:
E:	T:

**PART 1: FIRM Information**

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total number and value of deals closed January 1, 2022 – January 31, 2023.
- (4) List at most 2 top transaction closed January 1, 2022 – January 31, 2023.

Deal 1:

Deal 2:

**PART 2: GROUP PRACTICE HEAD Required.**

Name:	Title:
Email:	Tel:

**PART 3: EXTERNAL REFERENCE Required. (Hint, Client reference is best.)**

Name:	Title:
Email:	Tel:

OPTIONAL but Recommended. Describe in 2 sentences, top reason why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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### LEADERS & DEALMAKER AWARDS ENTRY FORM

Leadership Achievement Award is the highest honor bestowed to an accomplished and an illustrious c-level executive in admiration of their management skills, bold vision and contributions made to advance and grow their respective organizations and markets. Moreover, the award validates the organizations' preeminent status in the local, regional, and international markets.

**Corporate or Private Equity Growth Leader Awardee:** Presented to CEO, chairman or founder of a public or private corporate or from private equity industry. Recipient must be with the organization for 5 years or more.

**M&A Leadership Awardee:** Presented to a skillful investment banker, lawyer or industry services professional with over 20 years of experience, differentiated expertise, client service and contributions made in the M&A industries. The recipient must be with the respective organization for 5 years or more.

**Note:** Recipient must personally attend the gala dinner on April 27, 2023 to accept their accolade.

**NOMINATION:** One form per professional from the nominating firm. Forms must be fully completed.

**NOMINEE:** Person filling and submitting this form.

N:	Firm:
E:	T:

#### PART 1: Nominee Information.

- (1) Award Category:
- (2) Full Name:
- (3) Title:
- (4) Company:
- (5) Company Type:
- (6) Telephone:
- (7) Email:
- (8) Number of years at the firm and industry:

#### PART 2: EXTERNAL REFERENCE **Required.** (Hint, Client reference is best.)

Name:	Firm:	
Title:	Tel:	Email:

**PART 3: MILESTONES.** Describe below why the nominee firm is a worthy winner.

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