



## AMERICAS • 13<sup>th</sup> ANNUAL

Virtual Ceremony: December 8-9, 2021 • EST, New York, USA.

**i-NOMINATE DEADLINE:**

**SEPTEMBER 17, 2021 by 5 pm EST**

**SEND COMPLETED FORMS to:**

[nomination@globalmanetwork.com](mailto:nomination@globalmanetwork.com) | FAX (USA): 212.918.9066

World's most prestigious, the AMERICAS M&A ATLAS AWARDS solely honors the best value-creating deals, outstanding firms, illustrious dealmakers and legendary leaders from the North and South Americas corporate, investor and deal communities.

**PRESTIGE:** Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing in the industries, validating the firm and team leadership since winners are selected based on “deals criteria” and expertise.

► **GAIN Advantage, Nominate:** We encourage you to nominate on behalf of your organization, colleagues, and clients to gain advantage of being considered first, and notified early on your winner status. There are no fees to enter nominations in any number of awards categories per eligibility standards.

► **ELIGIBILITY:** Deals must be closed in the timeframe: **July 1, 2020 – July 1, 2021**; acquiring party must be based in the Americas; and forms must be fully completed to qualify and for expedited consideration.

► **INDEPENDENT GOVERNANCE & Process:**

Prestige emanates from the integrity and objectivity of the process. Winners are judged by point-indexed scoring method based on the deal criteria which includes pre-and-post deal outcomes; style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc.

Significantly, we do not accept sponsorship for the awards from deal advisory (legal, banks) to avoid any “pay for play” influences and to insure a 100% conflict-free process. Firm winners are selected from the shortlist of finalists immaterial of league table rankings, and based on evaluative standards including deals executed, track record, expertise, leadership, client service and annual performance improvements, etc.

► **VIRTUAL CEREMONY CELEBRATION:** Similar to 2020, the winners are announced and honored during the virtual ceremony. As before, the winners must participate at the virtual celebrations either as a VIP registered participant or access per forum sponsor benefits. The prized winner trophy with the name of the company is shipped post ceremony. (*see VIP registration benefits below.*)

► **WINNER TROPHY Presentation Polices:**

**Outstanding Firms:** Firm representative participation.

**Leaders & Dealmakers:** Award recipients must personally participate at the virtual ceremony.

**Deal Awards Winners:** Naturally each deal consists of several advisors. Trophy presented - (1<sup>st</sup>) nominees; (2) corporate or private equity buyers or sellers, (3) buy-side advisors; (4<sup>th</sup>) sell-side lead advisors.

**Note:** Advisory firms' that are part of several winning transactions must confirm deal-team members who worked on the winning transaction to accept their deal awards winner trophy.

**TERMS:** By submitting the entry form, the nominee agrees and accepts to the following in its entirety:

Global M&A Network (GM&AN) reserves the right to re-classify entries and/or eliminate awards categories.

GM&AN may include the winners in its news releases, marketing and online materials.

GM&AN does not disclose any data/private info on the entry forms to any external parties.

**VIP i-REGISTER BENEFITS:** (1) Full access to the Americas Growth & Deals Virtual Forum; (2) M&A Atlas Awards virtual ceremony, winner trophy inclusive of shipping and tax; (3) Connect to build profitable relations; (4) Award winner publicity materials – logos, and licensing rights.

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**Participate & Profit:** ► **AMERICAS GROWTH & DEALS VIRTUAL FORUM** | December 8-9, 2021

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## BEST VALUE CREATING DEAL AWARDS, ENTRY FORMS

**AMERICAS M&A DEAL** Categories: (Large – above a billion; middle markets below a billion USD; North or Latin Americas.)

- (1) Deal of the Year
- (2) Corporate Deal of the Year
- (3) Private Equity Acquisition Deal of the Year
- (4) Distressed M&A Deal of the Year

**COUNTRY M&A DEAL** Categories: (corporate or private equity, large or middle-markets.)

- (1) Brazil Deal of the Year
- (2) Canada Deal of the Year
- (3) Mexico Deal of the Year
- (4) USA Deal of the Year

**AMERICAS M&A MID-MARKET INDUSTRY DEAL** Categories: (corporate or private equity, middle markets.)

- (1) Consumer Deal of the Year (Goods, Services, Food & Bev)
- (2) Energy Deal of the Year (Oil, Gas, Renewable, IT Services)
- (3) Financial Deal of the Year (including FinTech)
- (4) Healthcare Deal of the Year (including IT)
- (5) Industrials Deal of the Year (Goods, Biz Services, etc.)
- (6) Metals/Materials Deal of the Year (Resources, etc.)
- (7) TMT Deal of the Year (Tech, Telecom, Media, etc.)
- (8) Transport & Logistics Deal of the Year

**NOMINATION: One form for one deal, considered for all applicable categories.**

**NOMINEE:** Person filling and submitting this form. “C”: Company; “N”: Name.

<b>Company:</b>	<b>Firm Type:</b>
<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

### PART A: DEAL INFORMATION

- (1) Transaction:
- (2) Select 2 Category per your “wish” (note deal will be evaluated for all applicable categories):
- (3) Deal Size (Required: Actual or rounded in increments of \$10 million.):
- (4) Date Deal Closed July 1, 2020 – July 1, 2021. (month/year):
- (5) Sector:

**PART B: NOMINEE: DEAL TEAM LEADER** Required. (“Leader” is primary advisor to deal/assignment.)

<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

**PART C: EXTERNAL REFERENCE.** Required. (Hint, Client reference is best.)

<b>Name:</b>	<b>Company:</b>
<b>Email:</b>	<b>Tel:</b>

**PART D: ADVISORS** Required. (“C: Company”; “N: Name of advisor”. N/A if no advisors were used for the deal.)

BUY-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, as applicable:

<b>C:</b>	<b>N:</b>	<b>A:</b>	<b>E:</b>
<b>C:</b>	<b>N:</b>	<b>A:</b>	<b>E:</b>
<b>C:</b>	<b>N:</b>	<b>A:</b>	<b>E:</b>

SELL-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, as applicable:

<b>C:</b>	<b>N:</b>	<b>A:</b>	<b>E:</b>
<b>C:</b>	<b>N:</b>	<b>A:</b>	<b>E:</b>
<b>C:</b>	<b>N:</b>	<b>A:</b>	<b>E:</b>

OPTIONAL: One KEY reasons why the transaction creates value and is a worthy winner!

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## OUTSTANDING INVESTORS AWARDS, ENTRY FORMS

### AMERICAS INVESTOR *Categories:*

America Private Equity Investor *of the Year (Focus North + South America.)*

America Infrastructure Investor *of the Year (Focus North + South America.)*

Latin America Private Equity Firm *of the Year*

America Lender *of the Year* | Mid Markets *(Focus North America.)*

America Lender *of the Year* | Small Mid Markets *(Focus North America.)*

### COUNTRY MID-MARKETS INVESTOR *Categories:*

Brazil Private Equity Firm *of the Year*

Mexico Private Equity Firm *of the Year*

Canada Private Equity Firm *of the Year*

USA Private Equity Firm *of the Year*

**NOMINATION: One form per firm for consideration of all categories. Forms must be fully completed.**

*We encourage your nominations for consideration. Secondly, Global M&A Network will release list of firm finalists.*

**NOMINEE:** Person filling and submitting this form.

<b>Company:</b>	<b>Firm Type:</b>
<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

### **PART A: FIRM Information**

- (1) Nominated Firm:
- (2) Award Category:
- (3) Firm Headquarters, City and Country:
- (4) Total number and approximate value of deals closed in July 1, 2020 – July 1, 2021.
- (5) List top transaction closed in July 1, 2020 – July 1, 2021.

### **PART B: PRACTICE HEAD **Required.****

<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

### **PART C: EXTERNAL REFERENCE **Required.** (Hint, Client reference is best.)**

<b>Name:</b>	<b>Firm:</b>
<b>Title:</b>	<b>Tel:</b>
	<b>Email:</b>

OPTIONAL. Describe in 2 sentences, top reason why the nominated firm is a worthy winner.

Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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## OUTSTANDING M&A INVESTMENT BANK and LAW FIRM, ENTRY FORMS

**AMERICAS** (North and South), Categories:

America M&A IB or Law Firm *of the Year*

America Private Equity IB or Law Firm *of the Year*

Latin America M&A IB or Law Firm *of the Year*

Latin America Private Equity IB or Law Firm *of the Year*

**COUNTRY** Categories (Middle Markets):

Brazil M&A IB or Law Firm *of the Year*

Mexico M&A IB or Law Firm *of the Year*

Canada M&A IB or Law Firm *of the Year*

U.S.A M&A IB or Law Firm *of the Year*

**NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.**

*We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.*

**NOMINEE:** Person filling and submitting this form.

<b>Company:</b>	<b>Firm Type:</b>
<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

### **PART A:** FIRM Information

- (1) Nominated Firm:
- (2) Award Category:
- (3) Firm Headquarters, City and Country:
- (4) Total number and approximate value of deals closed in July 1, 2020 – July 1, 2021.
- (5) List top transactions closed in July 1, 2020 – July 1, 2021.

DEAL 1:

DEAL 2:

### **PART B:** PRACTICE HEAD **Required.**

<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

### **PART C:** EXTERNAL REFERENCE **Required.** (Hint, Client reference is best.)

<b>Name:</b>	<b>Firm:</b>
<b>Title:</b>	<b>Tel:</b>
	<b>Email:</b>

OPTIONAL. Describe in 2 sentences, top reason why the nominated firm is a worthy winner.

Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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### OUTSTANDING M&A SERVICES FIRM AWARDS, ENTRY FORMS

**AMERICAS** Categories:

- (1) M&A Accounting and Tax Firm of the Year
- (2) Transactions Advisor of the Year
- (3) Consulting Firm of the Year
- (4) Valuations Firm of the Year
- (5) Virtual Data Room Firm of the Year
- (6) Public Relations Firm of the Year

**NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.**

*We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.*

**NOMINEE:** Person filling and submitting this form.

<b>Company:</b>	<b>Firm Type:</b>
<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

#### **PART A:** FIRM Information

- (1) Nominated Firm:
- (2) Award Category:
- (3) Firm Headquarters, City and Country:
- (4) Total number and approximate value of deals closed in July 1, 2020 – July 1, 2021.
- (5) List top transactions closed in July 1, 2020 – July 1, 2021.

DEAL 1:

DEAL 2:

#### **PART B:** PRACTICE HEAD **Required.**

<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

#### **PART C:** EXTERNAL REFERENCE **Required.** (Hint, Client reference is best.)

<b>Name:</b>	<b>Firm:</b>
<b>Title:</b>	<b>Tel:</b>
	<b>Email:</b>

OPTIONAL. Describe in 2 sentences, top reason why the nominated firm is a worthy winner.

Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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### TOP PERFORMING DEAL MAKER AWARDS, ENTRY FORMS

Prestigious accolade is presented to a single deal-team leader on behalf of the firm for closing an outstanding, value-generating transaction. The nominee must personally participate at the virtual ceremony.

#### AMERICAS & LATIN AMERICA *Categories:*

Corporate Deal Team *of the Year*

Private Equity Deal Team *of the Year*

M&A Investment Banker *of the Year*

M&A Lawyer *of the Year*

**NOMINATION: One Form per Dealmaker nominee. Forms must be fully completed.**

**NOMINEE:** Person filling and submitting this form.

<b>Company:</b>	<b>Firm Type:</b>
<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

#### **PART A:** Dealmaker Info

- (1) Award Category:
- (2) Nominee Full Name:
- (3) Nominee Title:
- (4) Company
- (5) Nominee Phone:
- (6) Nominee Email:
- (7) List top transaction closed by the nominee. (*note to win the dealmaker award unless you win a deal award.*)

#### **PART B:** PRACTICE HEAD, if different from the nominee. **Required.**

<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

#### **PART C:** EXTERNAL REFERENCE **Required.** (*Hint, Client reference is best.*)

<b>Name:</b>	<b>Firm:</b>
<b>Title:</b>	<b>Tel:</b>
	<b>Email:</b>

OPTIONAL. Describe below why the nominee firm is a worthy winner.

Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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## LEGENDARY LEADERS ACHIEVEMENT AWARDS ENTRY FORM

Growth Leadership Achievement Award is the highest honor bestowed to an accomplished and an illustrious c-level executive in admiration of their management skills, bold vision and contributions made to advance and grow their respective organizations, industries and markets. Moreover, the award validates the organizations' preeminent status in the local, regional, and international markets.

**Corporate Growth Leadership Awardee:** Presented to CEO, chairman or founder of a public or private corporate entity for delivering growth including via M&A, JV, R&D investment strategies. The recipient must be with the respective organization for 5 years or more.

**Private Equity Growth Leadership Awardee:** Presented to CEO, founder, managing partner of private equity firm for consistently creating value and track record of outstanding firm performance. The recipient must be with the respective organization for 10 years or more.

**M&A Leadership Awardee:** Presented to a skillful investment banker, lawyer or industry professional with over 20 years of experience for their expertise, client service and contributions made in the M&A industries. The recipient must be with the respective organization for 5 years or more.

**NOMINATION: One form per Leader nominee. Forms must be fully completed.**

**NOMINEE:** Person filling and submitting this form.

<b>Company:</b>	<b>Firm Type:</b>
<b>Name:</b>	<b>Title:</b>
<b>Email:</b>	<b>Tel:</b>

### **PART A:** LEADERSHIP AWARD Nominee Information.

- (1) Award Category:
- (2) Name:
- (3) Title:
- (4) Company:
- (5) Telephone:
- (6) Email:
- (7) Number of years at the firm and industry:

### **PART B:** EXTERNAL REFERENCE **Required.** (Hint, Client reference is best.)

<b>Name:</b>	<b>Firm:</b>
<b>Title:</b>	<b>Tel:</b>
	<b>Email:</b>

### **PART C:** MILESTONES. Describe below why the nominee firm is a worthy winner.

Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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