



U.S.A MIDDLE MARKETS • 3rd Annual Virtual Ceremony Celebration: May 12-14, 2021

i-NOMINATE DEADLINE:

SEND COMPLETED FORMS to:

March 12, 2021 by 5 pm EST (NO EXTENTIONS GRANTED)

nomination@globalmanetwork.com or FAX (USA): 212.918.9066

World's most prestigious, the USA M&A Atlas Awards singularly honors best value-creating deals, outstanding firms, illustrious dealmakers and legendary leaders from middle-market corporate, investor and deal communities from coast to coast.

PRESTIGE: Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing in the industries, validating the firm and team leadership since winners are selected based on “deals criteria” and expertise.

► **GAIN Advantage, NOMINATE:** We encourage you to nominate on behalf of your organization, colleagues, and clients to gain advantage of being considered first, and early notification about your winner status. There are no fees to nominate in any number of awards categories per eligibility standards.

► **ELIGIBILITY:** Deals must be closed in the timeframe: **December 1, 2019 – December 31, 2020.** Forms must be fully completed to qualify and for expedited consideration.

► **INDEPENDENT GOVERNANCE & Process:** Prestige emanates from the integrity and objectivity of the process. Winners are judged by point-indexed scoring method based on the transaction criteria that includes pre-and-post execution outcomes; style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc.

Significantly, the process does not involve industry partners or vendors to insure a 100% conflict-free process. We do not accept awards gala sponsorship from deal advisors to avoid any “pay for play” influences.

Firm winners are selected from the shortlist of finalists immaterial of league table rankings, and based on evaluative standards including execution record, expertise, leadership, client service and performance improvements, etc.

► **VIRTUAL CEREMONY CELEBRATION:** Winners are honored at the virtual ceremony this year for your safety and comfort. Entirety of benefits offered in the past are tailored to fit virtual ceremony including your prized trophy. As before winners must register at the VIP level and participate at the ceremony. *(see VIP registration benefits below.)*

► **WINNER TROPHY Presentation Polices:**

Outstanding Firms: Firm representative participation.

Leaders & Dealmakers: Award recipients must personally participate at the virtual ceremony.

Deal Awards Winners: Naturally each deal consists of several advisors. Trophy presented - (1st) nominees; (2) corporate or private equity buyers or sellers, (3) buy-side advisors; (4th) sell-side lead advisors.

Note: Advisory firms' that are part of several winning transactions must register deal-team members who worked on the winning transaction to accept their deal awards winner trophy.

TERMS: By submitting the entry form, the nominee agrees and accepts to the following in its entirety:

Global M&A Network (GM&AN) reserves the right to re-classify entries and/or eliminate awards categories. GM&AN may include the winners in its news releases, marketing and online materials.

GM&AN does not disclose any data/private info on the entry forms to any external parties.

VIP i-REGISTER TOP 5 BENEFITS: (1) Access to 3-days of virtual forum to connect and exchange ideas; (2) Participate as a speaker as invited by GM&AN; (3) M&A Atlas and Women Dealmaker Awards virtual ceremonies; (4) Winner trophy inclusive of shipping and tax; (5) Licensing rights, winner promo materials – logos, etc.

Participate & Profit:
Questions, Contact:

- **U.S.A. GROWTH & DEALS VIRTUAL FORUM** • May 12-14, 2021. EST NY.
- Raj Kashyap (USA) ☎ + 914.886.3085 ✉ raj@globalmanetwork.com



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DEAL AWARDS FORMS ▼

USA M&A DEAL Categories: *(Middle Markets segments, below \$1 billion)*

- (1) Deal of the Year
- (2) Out-bound Cross Border Deal of the Year
- (3) Corporate Deal of the Year
- (4) Private Equity Deal of the Year

USA MIDDLE MARKETS M&A INDUSTRY DEAL Categories: *(Middle Markets segments, below \$1 billion)*

- (1) Consumer Deal of the Year (Goods, Entertainment, Food & Bev)
- (2) Energy Deal of the Year (Oil, Gas, Renewable, IT Services)
- (3) Financial Deal of the Year (including FinTech)
- (4) Healthcare Deal of the Year (including IT)
- (5) Industrials Deal of the Year (Goods, Biz Services, etc.)
- (6) Materials Deal of the Year (Resources, Mining, etc.)
- (7) Retail & Lodging Deal of the Year
- (8) TMT Deal of the Year (Tech, Telecom, Media, etc.)
- (9) Transport & Logistics Deal of the Year

NOMINATION: One form per deal for consideration in all applicable categories.

NOMINEE: Person filling and submitting this form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☎:	☎:

PART A: DEAL INFORMATION

- (1) Transaction:
- (2) Category suggest one per your "wish" (note deal will be evaluated for all deal categories):
- (3) Country (applicable only for USA Outbound Cross-Border category):
- (4) Deal Size (Required: Actual or rounded in increments of \$10 million.):
- (5) Deal Close Date (month/year):
- (6) Sector:

PART B: NOMINEE: DEAL TEAM LEADER Required. ("N": Name. "Leader" is primary advisor to deal/assignment.)

N:	Title:
☎:	☎:

PART C: EXTERNAL REFERENCE. Required. ("C": Company; "N": Name. Hint, Client reference is best.)

N:	Title:
C:	☎:

PART D: PRIMARY ADVISORS Required. ("C": Company; "N": Name of advisor". N/A if no advisors were used for the deal.)

BUY-SIDE Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, as applicable:

C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:

SELL-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, as applicable:

C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:

OPTIONAL: Top ONE reasons why the transaction creates value and is a worthy winner, **one sentence!**

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FIRM AWARDS FORMS ▼

USA INVESTOR Categories:

USA Private Equity Firm *of the Year* • Middle Markets & Lower Middle Markets

USA Growth Equity Firm *of the Year*

USA Lender *of the Year* • Middle Markets & Lower Middle Markets

USA Middle Market Private Equity Firm by Industry Focus

- | | |
|----------------|-----------------|
| (1) Consumer | (2) Industrials |
| (3) Energy | (3) Healthcare |
| (4) Technology | |

NOMINATION: One form per firm for consideration of all categories. Forms must be fully completed.

We encourage your nominations for consideration. Secondly, Global M&A Network will release list of firm finalists.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	F:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total Number and approximate Value of deals closed in 2020:
- (4) Firm Headquarters, City:
- (5) List top acquisition or investment transaction closed in 2020:

PART B: PRACTICE HEAD Required. ("C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
E:	F:

PART C: EXTERNAL REFERENCE Required. ("C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	E

OPTIONAL. Describe in three short sentences, top reason why the nominated firm is a worthy winner.

Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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M&A FIRM AWARDS FORMS ▼

USA MIDDLE MARKET Categories:

Middle Market M&A Investment Bank or Law Firm *of the Year*
 Private Equity M&A Investment Bank or Law Firm *of the Year*
 Boutique M&A Investment Bank *of the Year*

USA MIDDLE MARKET INVESTMENT BANKS by INDUSTRY:

ESOP Investment Bank or Law Firm *of the Year* Energy M&A Investment Bank or Law Firm *of the Year*
 Financial M&A Investment Bank or Law Firm *of the Year* Healthcare M&A Investment Bank or Law Firm *of the Year*
 Technology M&A Investment Bank or Law Firm *of the Year*

Please note these categories will no longer be part of the Americas M&A Atlas Awards, 2021.

NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.
We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	F:

PART A: FIRM Information

Nominated Firm:
 Award Categories:
 Total Number and Value of deals closed in 2020:
 Firm Headquarters, City:
 List top 2 transactions closed in 2020:
 DEAL 1:
 DEAL 2:

PART B: PRACTICE HEAD Required. ("C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
E:	F:

PART C: EXTERNAL REFERENCE Required. ("C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C:	E:

OPTIONAL. Describe in 2 short sentences, top reason why the nominated firm is a worthy winner.
 Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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M&A FIRM AWARDS FORMS ▼

USA MIDDLE MARKET M&A SERVCIES *Categories:*

- (1) Accounting and Tax Firm *of the Year*
- (2) Transactions Advisory Firm *of the Year*
- (3) Valuations Firm *of the Year*
- (4) Virtual Data Room Firm *of the Year*
- (5) Public Relations Firm *of the Year*

NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.

We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:

PART A: FIRM Information

Nominated Firm:

Award Categories:

Total Number and Value of deals closed in 2020 (time frame):

Firm Headquarters, City:

List top 2 transactions closed in 2020 (time frame).

DEAL 1:

DEAL 2:

PART B: PRACTICE HEAD Required. ("C": Company; "N": Name.)

C:	Firm Type:
N:	Title:

PART C: EXTERNAL REFERENCE Required. ("C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	

OPTIONAL. Describe in 2 short sentences, top reason why the nominated firm is a worthy winner.

Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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DEALMAKER AWARDS FORMS ▼

Prestigious accolade is presented to a single deal-team leader on behalf of the firm for closing an outstanding, value-generating transaction. The nominee must attend the gala ceremony to accept the winner trophy.

- Corporate Deal Team *of the Year*
- M&A Investment Banker *of the Year*
- M&A Lawyer *of the Year*
- Boutique M&A Investment Banker *of the Year*

NOMINATION: One Form per Dealmaker nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	T:

PART A:

- (1) Award Category:
- (2) Nominee Full Name:
- (3) Nominee Title:
- (4) Company
- (5) Nominee Phone:
- (6) Nominee Email:
- (7) List top transaction closed by the nominee in 2020 (note if you do not win the deal category, you cannot win the dealmaker award.).

PART B: PRACTICE HEAD Required. ("C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
E:	T:

PART C: EXTERNAL REFERENCE Required. ("C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	E

OPTIONAL. Describe below why the nominee firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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LEADERS AWARDS FORM ▼

Leadership Achievement Award is the highest honor bestowed to an accomplished and an illustrious c-level executive in admiration of their management skills, bold vision and contributions made to advance and grow their respective organizations, industries and markets. Moreover, the award validates the organizations' preeminent status in industry.

Corporate Growth Leadership Awardee: Presented to CEO, chairman or founder of a public or private corporate entity for delivering growth including via M&A, JV, R&D investment strategies. The recipient must be with the respective organization for 5 years or more.

Private Equity Growth Leadership Awardee: Presented to CEO, founder, managing partner of private equity firm for consistently creating value and track record of outstanding firm performance. The recipient must be with the respective organization for 10 years or more.

M&A Leadership Awardee: Presented to a skillful investment banker, lawyer or industry professional with over 20 years of experience for their expertise, client service and contributions made in the M&A industries. The recipient must be with the respective organization for 10 years or more.

NOMINATION: One form per Leader nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☎:	📠:

PART A: LEADERSHIP AWARD Nominee Information.

Award Category:

Name:

Title:

Company:

Telephone:

Email:

Number of years at the firm and industry:

PART B: EXTERNAL REFERENCE (Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C:	Firm Type:
☎:	📠:

MILESTONES: (Optional) List in 50 words or less, key growth initiatives delivered by the nominee.

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