



A M E R I C A S

CONGRATULATIONS: WINNERS, 2020

November 18, New York: Global M&A Network recognized the achievements of successful dealmakers, outstanding firms and the best-growth delivering transactions during the 12th Annual Americas M&A Atlas Awards celebrations, held virtually this year on November 16 and 17, 2020.

“We kept the tradition of honoring eminent firms and top performing dealmakers from the North and South Americas. While this year has been challenging and unpredictable, we were able to honor the winners who exemplify excellence for executing transactions. We appreciate their participation and wish them continued success.” Shanta Kumari, CEO and Global Group Editor, Global M&A Network.

FELIPE S. BITTENCOURT, Head of Financial Advisory at Vinci Partners was awarded the “Latin America Investment Banker” accolade; ROBERT KOVEN, Managing Director at Leonis Partners, received the “Boutique Investment Banker”, and JACOB VOORHEES, Head of Global M&A of Capstone Headwaters honored as the recipient “Americas Investment Banker” from the mid-market financial advisory industries.

L Catteron won the “Americas Private Equity Firm” award for investments in Brazil, Canada, U.S.A markets; H.I.G Capital won the “Latin America Private Equity Firm”, Alta Growth Capital won the “Mexico Private Equity Firm” accolade. Churchill Asset Management, Monroe Capital and Twin Brook Capital Partners were winners of the Americas Lender awards.

Donnelly Financial Solutions – DFIN won the Americas VDR Firm accolade, Finsbury won the Americas Public Relations Firm again this year; CohnReznick won the Transactions Advisory Firm for the first time. “Outstanding M&A Firm Advisory” award winners included – Harris Williams, Vinci Partner, CIBC Capital Markets, Drake Star Partners, Horizon Partners, Provident Healthcare, PMCF, Vaquero, Fenwick & West, and Troutman Pepper.

Full Details including “Deal of the Year” winners: <https://globalmanetwork.com/press-center/>

about: World’s most prestigious, the independently governed M&A Atlas Awards exclusively honors excellence in the categories of deals, teams, and outstanding firms. Winners are officially announced and honored during the virtual winner celebration ceremony this year.

Q, + Request for Logo, Additional Trophy Purchase, Kindly Contact:
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Host: Global M&A Network is a diversified digital media and conference connecting company. The company produces the industry’s most coveted – The M&A Atlas branded awards worldwide - from New York, Chicago, San Francisco, Hong Kong, Shanghai, Mumbai, to London.

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Virtual Ceremony: November 16-17, 2020 EST, New York.



LEADERS & DEALMAKERS AWARD *Recipients of the Year*

about the award: Dealmaker team awards are presented to seasoned professionals for successfully executing growth transactions, expertise in identifying value-creating transactions, part of awards winning deal and significantly, record of getting the deals done.

Listed Alphabetical.



FELIPE S. BITTENCOURT

Partner, Head of Financial Advisory
Vinci Partners

Recipient Of:

LATIN AMERICA M&A INVESTMENT BANKER *of the* YEAR



ROBERT KOVEN

Managing Director
Leonis Partners

Recipient Of:

BOUTIQUE M&A INVESTMENT BANKER *of the* YEAR



JACOB VOORHEES

Managing Director, Head of Global M&A
Capstone Headwaters

Recipient Of:

AMERICAS M&A INVESTMENT BANKER *of the* YEAR

ENQUIRIES +

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A M E R I C A S

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OUTSTANDING PRIVATE EQUITY FIRM, *award winners:*

AMERICAS PRIVATE EQUITY FIRM *of the Year*
WINNER: **L Catterton**

LATIN AMERICAS PRIVATE EQUITY FIRM *of the Year*
WINNER: **H.I.G Capital Partners**

MEXICO PRIVATE EQUITY FIRM *of the Year*
WINNER: **Alta Growth Capital**

Firm Performance Evaluation Standards: (1) Notable middle-market transactions – acquisitions, portfolio add-on, and exit sale, closed in the stated timeframe; (2) Team expertise and leadership, demonstrable record of investments and exits transactions.

OUTSTANDING LENDERS, *award winners:*

LENDER *of the Year*
WINNER: **Churchill Asset Management**

LENDER ● MID-MARKETS *of the Year*
WINNER: **Monroe Capital**

LENDER ● SMALL MID-MARKETS *of the Year*
WINNER: **Twin Brook Capital Partners**

OUTSTANDING M&A ADVISORS & SERVICES, *award winners:*

VIRTUAL DATA ROOM FIRM *of the Year*
WINNER: **Donnelley Financial Solutions (DFIN)**

PUBLIC RELATIONS FIRM *of the Year*
WINNER: **Finsbury**

TRANSACTIONS ● MID-MARKETS
ADVISOR *of the Year*
WINNER: **CohnReznick**

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OUTSTANDING MIDDLE MARKET M&A FIRM, award winners:

AMERICAS PRIVATE EQUITY
DEALS INVESTMENT BANK *of the Year*
WINNER: Harris Williams & Co

BRAZIL
INVESTMENT BANK *of the Year*
WINNER: Vinci Partners

CANADA
INVESTMENT BANK *of the Year*
WINNER: CIBC World Markets

BOUTIQUE
INVESTMENT BANK *of the Year*
WINNER: Horizon Partners

CROSS BORDER • BOUTIQUE
INVESTMENT BANK *of the Year*
WINNER: Drake Star Partners

HEALTHCARE • BOUTIQUE
INVESTMENT BANK *of the Year*
WINNER: Provident Healthcare

INDUSTRIALS • BOUTIQUE
INVESTMENT BANK *of the Year*
WINNER: PM Corporate Finance

TECHNOLOGY • BOUTIQUE
INVESTMENT BANK *of the Year*
WINNER: Vaquero Capital

HEALTHCARE M&A
LAW FIRM *of the Year*
WINNER: Troutman Pepper Hamilton Sanders LLP

TECHNOLOGY M&A
LAW FIRM *of the Year*
WINNER: Fenwick & West, LLP

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DEAL AWARDS • Small Market Segments

DEAL of the YEAR • SMALL MARKETS (Size Range: Below \$50 million.)

WINNER: Press Ganey acquires Strategic Management Decisions.

Deal Team Winner: Leonis Partners served as a sell-side advisor to SMD, a health care HR consulting and predictive analytics company.

DEAL of the YEAR • SMALL MID-MARKETS (Size Range: Above \$50 - Below \$100 million.)

WINNER: Sgsc, a company of ONEX sale of Kwikiee to Syndigo, company of The Jordan Company.

Deal Team Winner: Drake Star Partners as the financial advisor to sgsc on the sale of Kwikiee, a management and distribution platform for branded products, transaction closed in April 2020.

DEAL AWARDS • Middle Market Segments

DEAL of the YEAR • MIDDLE MARKETS (Size Range: Above \$100 - Below \$250 million.)

WINNER: Mathway sale to Chegg.

Deal Team Winner: Horizon Partners as a sole financial advisor to Mathway, an online math solver platform sale transaction which closed in June 2020!

Winners Circle: Fenwick & West represented Chegg.

DEAL of the YEAR • MIDDLE MARKETS (Size Range: Above \$250 - Below \$500 million.)

WINNER: NV5 Global acquires Geospatial including Quantum Spatial from Arlington Capital Partners.

Deal Team Winner: Loeb & Loeb, LLP, legal team and ROTH Capital investment bankers advised the Florida-based NV5 Global, a provider of professional, technical engineering and consulting solutions.

DEAL of the YEAR • LARGE MID MARKETS (Size Range: Above \$500 million to below \$1 billion.)

WINNER: Northland Power acquires Empresa de Energía de Boyacá from Brookfield Colombia.

Deal Team Winner: CIBC Capital Markets advised the Toronto-based, Northland Power, an international developer and operator of sustainable infrastructure assets in its first investment in Colombia.

DEAL AWARDS • Large

DEAL of the YEAR • LARGE (Size Range: Above \$1 billion.)

WINNER: Eli Lilly acquires Dermira.

Deal Team Winner: Fenwick & West, LLP legal team represented Dermira, a biopharmaceutical company developing new therapies for chronic skin conditions.

Standards: Best value-creating transactions, any sector involving counterparties from the North or South American marketplace.

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SPAC DEAL AWARDS

SPAC DEAL *of the YEAR* • MIDDLE MARKET

WINNER: Atlas Intermediate Holdings, a portfolio company of Bernhard Capital Partners acquired by Boxwood Merger Corp (One Atlas, Nasdaq: ATCX).

Deal Team Winner: Harris Williams sell-side advisor Atlas Technical Consultants, a provider of professional testing, inspection engineering and consulting services.

SPAC DEAL *of the YEAR* • LARGE

WINNER: Open Lending combination with Nebula Acquisition Corp sponsored by True Wind Capital.

Deal Team Winners: True Wind Capital, private equity sponsor, Financial Technology Partners financial advisor to Open Lending and Vaquero Capital deal team advises Bregal Sagemount. Open Lending (Nasdaq: LPRO) offers loan analytics, risk model/pricing, etc., for auto insurance industries.

CORPORATE DEAL AWARDS • *Middle Markets*

CORPORATE DEAL *of the YEAR* • MID MARKETS

WINNER: AvidXchange acquires of BankTEL.

Deal Team Winners: Capstone Headwaters as financial advisor to BankTEL, an expense management software provider; and Financial Technology Partners advised AvidXchange, provider of automating invoice and payment processes for mid-market businesses.

CORPORATE DEAL *of the YEAR* • LARGE

WINNER: Curaleaf Holdings acquires Cura Partners (Select brands).

Deal Team Winners: Loeb & Loeb LLP team acted as legal counsel to Curaleaf; Stikeman Elliott LLP represented Special Committee, and Dentons US LLP represented Cura. Curaleaf is vertically integrated multi-state cannabis operator in the United States.

ESOP DEAL *of the YEAR*

WINNER: metroConnections sale to Employee Stock Ownership plan.

Deal Team Winner: Prairie Capital Advisors deal team advised the Minneapolis based, metroConnections, offering conference, event, stage production and transportation services to event planners nationwide.

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PRIVATE EQUITY DEAL

AWARDS • Middle Market Segments

AMERICAS

PRIVATE EQUITY DEAL *of the YEAR* • MIDDLE MARKETS

WINNER: L Catterton acquisition stake in FYidoctors.

Deal Team Winner: L Catterton made significant investment in the Calgary-based, FYidoctors, an optometrist owned and operated eye care company successfully in March 2020.

AMERICAS

PRIVATE EQUITY DEAL *of the YEAR* • SMALL MARKETS (*Size Range: Below \$100 million.*)

WINNER: Inverness Graham Investments acquires KICTeam from Argosy Private Equity and Anvil Capital.

Deal Team Winner: CIBC Cleary Gull as a financial advisor to KICTeam, an Auburn, Maine-based company manufacturing cleaning products for electronic devices, closing the deal in May 2020.

MEXICO

PRIVATE EQUITY ACQ DEAL *of the YEAR*

WINNER: Alta Growth Capital acquired a majority equity interest in USK Urresko Holding.

Deal Team Winner: Alta Growth along with Northgate Capital investment in "USK", a manufacturer of steering components for the North American heavy truck industry for over 50 years.

BRAZIL

PRIVATE EQUITY DEAL *of the YEAR* • MIDDLE MARKETS

WINNER: H.I.G. Capital acquires Nadir Figueiredo Indústria e Comércio.

Deal Team Winner: H.I.G Capital, acquired the 107-year old São Paulo, company, the largest glass tableware producer in Brazil and the 6th largest in the world.

BRAZIL

PRIVATE EQUITY DEAL *of the YEAR* • SMALL MIDDLE MARKETS

WINNER: L Catterton strategic investment in PetLove along with investors SoftBank, Tarpon, and Monashees.

Deal Team Winner: L Catterton completed its investment in the 21-year old, largest online petshop in Brazil, founded by veterinarian Marcio Waldman in June 2020.

ENQUIRIES +

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PRIVATE EQUITY DEAL

AWARDS • Middle Market Segments

U.S.A. PRIVATE EQUITY ACQ DEAL of the YEAR • SMALL MIDDLE MARKETS

WINNER: Saw Mill Capital Partners acquires DPIS Engineering.

Deal Team Winners: CIBC Cleary Gull as a financial advisor and Riveron Consulting to DPIS, a Houston-based, multi-regional provider of outsourced engineering, inspection, energy efficiency, and quality assurance services to single-family homebuilders.

U.S.A. PRIVATE EQUITY ACQ DEAL of the YEAR • MIDDLE MARKETS

WINNER: Lee Equity Partners acquisition and combination of The Urology Group and Integrated Medical Professionals (Solaris Health).

Deal Team Winners: Provident Healthcare Partners as sell-side advisor to Cincinnati-based, The Urology Group and Cross Keys Capital team advised the New York-based, Integrated Medical Professionals in the formation of Solaris Health, an independent provider of urological and other specialty services.

U.S.A. PRIVATE EQUITY ACQ DEAL of the YEAR • LARGE MIDDLE MARKETS

WINNER: The Carlyle Group and Stellex Capital Management acquire Vigor Industrial and subsequent combination with MHI Holdings.

Deal Team Winner: Capstone Headwaters as an exclusive sell-side advisor to Vigor Industrial, provides complex fabrication and ship repair services is majority-owned by CEO Frank Foti, based in Oregon.

REGIONAL DEAL

AWARDS • Middle Market Segments

BRAZIL

BRAZIL DEAL of the YEAR • SMALL MIDDLE MARKETS

WINNER: Kinea Private Equity capitalization of Matera System Informatica.

Deal Team Winner: Vinci Partners as an exclusive sell-side advisor to the 33-year old, information solutions provider to the financial services industries, Matera System Informatica.

BRAZIL DEAL of the YEAR • MIDDLE MARKETS

WINNER: Grupo Tigre sale of its subsidiary Claris Brand to Industria Brasileira de Alumínio y Plásticos (IBRAP).

Deal Team Winner: Lincoln International, Brazilian team served as a sole advisor to 75-plus year old, Grupo Tigre on the carve-out sale of Claris, a producer of PVC frames, doors and windows to IBRAP, a manufacturer of a wide mix of products.

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REGIONAL DEAL

AWARDS • Middle Market Segments

U.S.A

U.S.A. DEAL of the YEAR • SMALL MARKETS (Size Range: Below \$50 million.)

WINNER: UWorld acquires RxPrep.

Deal Team Winner: Caddo Lake Partners team advised Dallas-based, UWorld, provider of online learning to prepare for high stakes exams in its acquisition of RxPrep, provider of online courses for Pharmacist Licensure Examinations.

U.S.A. DEAL of the YEAR • SMALL MIDDLE MARKETS (Size Range: \$50 to \$100 million.)

WINNER: Vindex acquires and finances Next Generation Esports (NGE) and launches Esports Engine.

Deal Team Winner: Anchin Accountants & Advisors team exclusively advised on financing and acquisition to Vindex, a preeminent esports infrastructure platform, co-founded by Mike Sepso of Major League Gaming and Sundance DiGiovanni, an esports pioneers, as well as Bryan Binder and Jason Garmise, fintech entrepreneurs and investors.

U.S.A. DEAL of the YEAR • MIDDLE MARKETS (Size Range: \$100 to \$250 million.)

WINNER: Heritage Commerce acquires Presidio Bank.

Deal Team Winner: D.A. Davidson & Co. team advised San Jose based, multi-community independent bank, Heritage Commerce in an all-stock merger with Presidio Bank, headquartered in San Francisco.

U.S.A. DEAL of the YEAR • MIDDLE MARKETS (Size Range: Above \$250 million.)

WINNER: AdaptHealth acquires Solara Medical Supplies from Linden Capital Partners.

Deal Team Winner: Troutman Pepper legal team advised Linden Capital on the sale of Solara Medical Supplies, an independent direct-to-patient distributor of continuous glucose monitors (“CGM”) and other supplies to patients with diabetes to AdaptHealth.

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AMERICAS INDUSTRIES MIDDLE MARKET DEAL Awards Winners

BUSINESS SERVICES DEAL of the YEAR

WINNER: Scientific Analysis, Inc. (SAI) acquired by Trinity Hunt Partners portfolio company Forensic Engineering Services.

Deal Team Winner: Caddo Lake Partners advisor to SAI, a Dallas-based provider of accident reconstruction, forensic engineering services, and successfully closed the sale on August 10, 2020.

CONSUMER GOODS & SERVICES M&A DEAL of the YEAR

WINNER: Etsy acquires Reverb Holdings.

Deal Team Winner: Fenwick & West, legal team represented Brooklyn-based, Etsy purchase of Reverb, the online marketplace for buying and selling new, used, and vintage musical instruments.

FOOD & BEVERAGE M&A DEAL of the YEAR

WINNER: Centre Partners acquisition stake in Wisconsin Cheese Group Holding.

Deal Team Winner: Monroe Capital provided senior credit facility and equity co-investment in the St. Paul based WCG, a manufacturer of Hispanic foods, including cheeses, desserts, meats and spices.

ENERGY SERVICES DEAL of the YEAR

WINNER: SMG Industries acquires 5J Oilfield Services and 5J Trucking.

Deal Team Winner: Chiron Financial team exclusively served as an advisor and placement agent to SMG, based in Houston, a midstream and oilfield services company with operations throughout the Southwest United States.

FINANCIAL SERVICES DEAL of the YEAR

WINNER: ArrowMark Partners acquires assets of StoneCastle Asset Management.

Deal Team Winner: Schulte Roth & Zabel LLP, legal team represented ArrowMark Partners, an employee-owned investment advisor founded in 2007, managing over \$18.9 billion in assets.

FIN TECH DEAL of the YEAR

WINNER: REPAY Holdings acquires Ventanex.

Deal Team Winner: Leonis Partners served as a sole financial advisor to Dallas based Ventanex, an integrated payments solutions provider to the consumer finance and B2B healthcare verticals; and Troutman Pepper as a legal advisor to REPAY, based in Atlanta.

INDUSTRIALS DEAL of the YEAR

WINNER: Premier Manufacturing acquired by Minimizer, portfolio company of Heartwood Partners.

Deal Team Winner: D.A Davidson & Co as a financial advisor to Premier Manufacturing, which has been in business since 1924, manufacturing and distributing components for the trucking industry.

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AMERICAS INDUSTRIES MIDDLE MARKET DEAL Awards Winners

TRANSPORT & SERVICES DEAL *of the YEAR*

WINNER: Delmar International acquires Rotra.

Deal Team Winner: Prairie Capital Advisors advised the Chicago-based, Rotra, a light asset logistics company sale to the privately held Canadian company Delmar. The deal closed on April 8, 2020!

HEALTHCARE DEAL *of the YEAR*

WINNER: Friendship Hospital for Animals merger with Encore Vet Group.

Deal Team Winner: Corporate Finance Associates deal team advised Washington DC-based, Friendship Hospital, a privately owned company for 85 years, and successfully closed the transaction on May 18, 2020.

PLASTICS & PACKAGING DEAL *of the YEAR*

WINNER: French Paper sale to Finch Paper owned by Atlas Holdings and Blue Wolf Capital Partners.

Deal Team Winner: PM Corporate Finance team served as an financial advisor to French Paper, a family-owned business since its founding in 1871!

TECHNOLOGY & TELECOM DEAL *of the YEAR*

WINNER: Atlantic Broadband, a subsidiary of Cogeco Communications acquires Thames Valley Communications.

Deal Team Winner: Lowenstein Sandler LLP team represented Thames Valley on its sale.

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