



AMERICAS

Congratulations:

FINALIST: OUTSTANDING FIRMS

12th Annual Winners Ceremony

VIRTUAL: November 16-18, 2020 • NY.

Once again Global M&A Network will honor the **OUTSTANDING FIRMS of the YEAR** awards winners during the virtual ceremony this year - accessible from anywhere in the world!

As before, the Americas M&A Atlas Awards covers North and South American deal communities.

PRESTIGE: Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing, validating the firm and team excellence for executing value-creating transactions.

WHAT to DO? NEXT STEPS ☺

Congrats, and please feel free to contact us. As always, the winners must register and participate during the virtual ceremony this year and celebrate their success.

Participate & Profit ☺

AMERICAS Growth & Deals, 12th Annual Forum

November 16-18, 2020. EST, New York.

Virtual, Accessible from Anywhere

Business activity has changed due to Covid-19, requiring our collective ideas on how to adapt and lead. Join respected executives to connect and share ideas on solutions that are ever-so important today.

Reminder, ☺

AMERICAS Rising ★ Dealmakers Awards

Honored during the Forum, so confirm your participation to accept your once in a life-time “golden star” trophy.

i-Participate & Celebrate Achievements, Q Contact:

Raj Kashyap ☎ 914.886.3085 ✉ raj@globalmanetwork.com

A M E R I C A S

Virtual Ceremony: November 16-18, 2020 EST, New York.



OUTSTANDING PRIVATE EQUITY INVESTORS

Distinguished Finalists:

AMERICAS PRIVATE EQUITY

FIRM *of the YEAR*

Advent International
Brookfield Asset Management
H.I.G Capital
L Catterton
The Carlyle Group

LATIN AMERICA PRIVATE EQUITY

FIRM *of the YEAR*

Advent International
H.I.G Capital
Linzor Capital Partners
Patria Investmentos
Vinci Partners

AMERICAS GROWTH EQUITY

FIRM *of the YEAR*

General Atlantic
Insight Partners
L Catterton
TA Associates
Warburg Pincus

Firm Performance Evaluation Standards: (1) Notable investments and/or trade sale transactions closed in the stated timeframe in the middle to large-mid market segments, three or more distinct sector strategies; (2) Americas – investments in both North and South Americas; Latin America: Focused investment strategy in the broader region; (3) Team expertise, leadership, and transactional record.

REGIONAL PRIVATE EQUITY INVESTORS

MIDDLE MARKETS, *Distinguished Finalists:*

BRAZIL

PRIVATE EQUITY FIRM *of the YEAR*

H.I.G Capital
Stratus Group
Vinci Partners

CANADA

PRIVATE EQUITY FIRM *of the YEAR*

Clairvest Group
Novacap
TorQuest

Firm Performance Evaluation Standards: (1) Notable investments and/or trade sale transactions closed in the stated timeframe in the middle to large-mid market segments, three or more distinct sector strategies; (2) Team expertise, leadership, and transactional record.

Participate, Profit + Gain, at Virtual Forum: Accessible from Anywhere!

AMERICAS GROWTH & DEALS, 12th Annual Forum • VIRTUAL: November 16-18, 2020 • EST, New York.

ENQUIRIES + Forum Participation & Registrations *for* World's Most Prestigious Awards!
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Winners Alert: Officially announced from the shortlist at the virtual celebrations this year. As always, the winners must register at the VIP level for the 3-day virtual forum and winners ceremony. Benefits offered in the past are tailored to fit COVID – 19 related circumstances. Registration gives access to 3-days of virtual forum, ceremony, winner trophy, licensing/editorial rights and related promotional materials. We will ship your uniquely plated trophy as soon as you register for priority delivery. We hope you will receive the trophy before the virtual ceremony provided you register latest by November 1st, 2020 since many factors may have an effect on-time delivery. (*See trophy policy info.*)

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REGIONAL PRIVATE EQUITY INVESTORS

MIDDLE MARKETS, *Distinguished Finalists:*

MEXICO

PRIVATE EQUITY FIRM *of the YEAR*

Alta Growth Capital

EMX Capital

Nexus Capital

U.S.A

PRIVATE EQUITY FIRM *of the YEAR*

Audax

Charlesbank Capital Partners

GI Partners

GTCR

HGCC

L Catterton

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OUTSTANDING LENDERS

Distinguished Finalists:

LENDER *of the YEAR*

Ares

Churchill Asset Management

Penfund

LENDER *of the YEAR* | MID-MARKETS

Antares

Madison Capital Funding

Monroe Capital

LENDER *of the YEAR* | SMALL MARKETS

Owl Rock Capital

Seina Lending

Twin Brook Capital Partners

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OUTSTANDING M&A ADVISORS, *Distinguished Finalists:*

AMERICA
INVESTMENT BANK *of the YEAR*
DC Advisory
Evercore
Houlihan Lokey
Jefferies
Piper Sandler Companies

LATIN AMERICA
INVESTMENT BANK *of the YEAR*
Banco BTG Pactual
Itau Unibanco
Bradesco BBI
Morgan Stanley
Santander Corp & Investment Banking

PRIVATE EQUITY DEALS
INVESTMENT BANK *of the YEAR* | MID-MARKETS
Harris Williams
Houlihan Lokey
KPMG Corporate Finance
Lincoln International
William Blair

AMERICA
LAW FIRM *of the YEAR*
DLA Piper
Jones Day
Latham & Watkins
Sidley Austin
Shearman & Sterling

LATIN AMERICA
LAW FIRM *of the YEAR*
Baker McKenzie
Jones Day
Shearman & Sterling
Sullivan & Cromwell
White & Case

PRIVATE EQUITY DEALS
LAW FIRM *of the YEAR* | MID-MARKETS
Goodwin Procter
Kirkland & Ellis
Paul Hastings
Ropes & Gray
Sidley Austin

Evaluative Criteria:

- (1) Principal advisor on notable transaction completed;*
 - (2) Firm expertise, execution track record, team leadership and importantly, client service.*
- Middle-Markets as deals valued below \$ billion.*
Kindly note, league tables are immaterial for winner selection process.
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OUTSTANDING M&A SERVICES FIRMS

Distinguished Finalists:

VIRTUAL DATA ROOM

FIRM *of the YEAR*

Merrill

Intralinks

Donnelley Financial Solutions

TRANSACTIONS

ADVISOR *of the YEAR*

Deloitte

E&Y

KPMG

PwC

TRANSACTIONS

ADVISOR *of the YEAR* | SMALL MID-MARKETS

Baker Tilly Virchow Krause

CohnReznick

Grant Thornton

RSM

PUBLIC RELATIONS

FIRM *of the YEAR*

Finsbury

FTI Strategic Communications

Joele Frank

Kekst CNC

Sard Verbinnen

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COUNTRY OUTSTANDING M&A ADVISORS, *Distinguished Finalists:*

BRAZIL

INVESTMENT BANK *of the YEAR*

Banco BTG Pactual
Itau Unibanco
Bradesco BBI
BR Partners
Vinci Partners

BRAZIL

LAW FIRM *of the YEAR*

Cescon Barriou Flesch & Barreto
Machado Meyer
Mattos Filho, Veiga Filho Marrey Jr. e Quiroga
Pinheiro Neto
Veirano

CANADA

INVESTMENT BANK *of the YEAR*

BMO Capital
CIBC World Markets
Canaccord Genuity
RBC Capital
Scotiabank

CANADA

LAW FIRM *of the YEAR*

Blake Cassels & Graydon
Davies Ward Phillips & Vineberg
Fasken
Gowling WLG
Stikeman Elliott

MEXICO

INVESTMENT BANK *of the YEAR*

Citigroup Global Markets
PC Capital
RIÓN
Santander Corp & Investment Banking
Vace Partners

MEXICO

LAW FIRM *of the YEAR*

Creel García-Cuellar Aiza y Enríquez
Galicía Abogados
Greenberg Traurig México
Mijares Angoitia Cortés y Fuentes
Nader Hayaux & Goebel

U.S.A.

INVESTMENT BANK *of the YEAR*

Capstone Headwaters
CIBC/Cleary Gull
Lazard Middle Market
Stifel
Truist (former SunTrust & BB&T)

U.S.A.

LAW FIRM *of the YEAR*

Dentons
DLA Piper
Morgan Lewis
Troutman Pepper
Winston Strawn

Evaluative Criteria:

(1) Principal advisor on notable transaction completed involving counterparties by region;

(2) Firm expertise, execution track record, team leadership and importantly, client service.

Middle-Markets as deals valued below \$ billion.

Kindly note, league tables are immaterial for winner selection process.

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BOUTIQUE SPECIALISTS M&A INVESTMENT BANKS, *Distinguished Finalists:*

**BOUTIQUE
INVESTMENT BANK *of the YEAR***
Corporate Finance Associates
Capital West Partners
Roth Capital

**CROSS BORDER
INVESTMENT BANK *of the YEAR***
BDA Partners
GCA
Drake Star Partners

**FINANCIAL SERVICES
INVESTMENT BANK *of the YEAR***
Financial Technology Partners (FT Partners)
Stifel / KBW
Piper Sandler

**HEALTHCARE & LIFE SCIENCES
INVESTMENT BANK *of the YEAR***
Cain / Keybank
MTS Health Partners
Provident Healthcare Partners

**TECHNOLOGY
INVESTMENT BANK *of the YEAR***
Horizon Capital
Leonis Partners
Vaquero Capital

Evaluative Criteria:

- (1) Principal advisor on notable transaction completed exclusive by industry sector;*
 - (2) Firm expertise, execution track record specific to industry sector, team leadership and importantly, client service.*
- Investment Banks evaluated by focus on industry sector, and deal value mostly below \$250 million.
Kindly note, league tables are immaterial for winner selection process.*

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OUTSTANDING M&A

LAW FIRM, *Distinguished Finalists:*

FINANCIAL SERVICES

LAW FIRM of the YEAR

Alston & Bird
Sidley Austin
Sullivan & Cromwell
Willkie Farr & Gallagher

HEALTHCARE & LIFE SCIENCES

LAW FIRM of the YEAR

Cooley
McDermott Will & Emery
Ropes & Gray
Troutman Pepper

INDUSTRIALS & ENERGY

LAW FIRM of the YEAR

Jones Day
Haynes & Boone
Shearman & Sterling
Stikeman Elliot

TECHNOLOGY

LAW FIRM of the YEAR

Fenwick & West
Goodwin Procter
Gunderson Dettmer
Wilson Sonsini Goodrich & Rosati

Evaluative Criteria:

- (1) Principal advisor on notable transaction completed exclusive by industry sector;*
 - (2) Firm expertise, execution track record specific to industry sector, team leadership and importantly, client service.*
- Middle Markets qualified as deals valued mostly in range below \$500 million for law firms.
Kindly note, league tables are immaterial for winner selection process.*

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INDEPENDENT GOVERNANCE & SELECTION *Process*

Prestige stems from the integrity of the process. Finalists and winners are judged by point-indexed scoring method based on deal criteria that includes pre-and-post execution variables; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community impact; leadership; brand strength; etc. League table rankings are immaterial for winner selection. Significantly, the process does not involve industry vendors or feedback to insure a 100% conflict-free, independent process.

VIRTUAL WINNERS CIRCLE *Celebration*

Winners of the prestigious awards are honored and must participate at the virtual ceremony this year held during the virtual forum. Following will prepare you to enjoy, connect and celebrate your achievements.

Date & Time: November 16-18, 2020.
Time: Eastern Standard Time, New York, USA
See Program for Timings for each categories of Awards.

Access Prior confirmation is required.

Top 5 Registration Privileges:

1. Access to 3 days of Virtual Forum and Awards Ceremony Celebrations.
2. i-Participate, speak at Americas Growth + Deals Forum based on invite, qualification and availability.
3. Connect and gain intelligence during the virtual forum.
4. Win the industry's most coveted "M&A Atlas Trophy".
5. Promote – includes related publicity materials – logos, photos.

WINNER *Information*

Transaction Awards: Naturally each deal consists of several advisors. Trophy is presented 1st to Corporate or private equity buyer, and nominee; (2) followed financial, legal or key deal advisors.

NOTE: If no deal team representative or advisor accepts winner trophy at the gala for the award-winning transactions, then the category is removed, and not considered a winner.

Outstanding Firm Award Winners: Announced from short-list of top contenders for each unique category. Only one firm is honored as a winner per category of award.

Dealmaker Awards: Recipient must personally attend the gala ceremony to accept their trophy accolade.

SEC RULES & DISCLAIMER

U.S. Securities and Exchange Commission 'Touting Initiative' Rules: Winners should know – (1) Upon request, GM&AN will provide relevant criteria/description for winners to proudly accept and publicize their accolades. (2) There are no fees to nominate, hence no influence on "winner" results. (3) Participation at the events, and delegate registration fees for the networking gala dinner has no effect on winner selection since participating/attending firms' have no input on how the winners are selected.

Advertising & Promotional: GM&AN vets all winner related info for accuracy, thereby avoiding misrepresentation, or false claims. Unverified or incomplete information leads to disqualification.

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