



AMERICAS • 12th ANNUAL

Virtual Ceremony: October 21-22, 2020 • EST, New York, USA.

i-NOMINATE DEADLINE:

September 4, 2020 by 5 pm EST

SEND COMPLETED FORMS to:

nomination@globalmanetwork.com | FAX (USA): 212.918.9066

World's most prestigious, the AMERICAS M&A ATLAS AWARDS singularly honors best value-creating deals, outstanding firms, illustrious dealmakers and legendary leaders from the North and South Americas corporate, investor and deal communities.

PRESTIGE: Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing in the industries, validating the firm and team leadership since winners are selected based on “deals criteria” and expertise.

► **GAIN Advantage, Nominate:** We encourage you to nominate on behalf of your organization, colleagues, and clients to gain advantage of being considered first, and notified early on your winner status. There are no fees to enter nominations in any number of awards categories per eligibility standards.

► **ELIGIBILITY:** Deals must be closed in the timeframe: **July 1, 2019 – July 30, 2020**; acquiring party must be based in the Americas; and forms must be fully completed to qualify and for expedited consideration.

► **INDEPENDENT GOVERNANCE & Process:**

Prestige emanates from the integrity and objectivity of the process. Winners are judged by point-indexed scoring method based on the deal criteria which includes pre-and-post deal outcomes; style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc.

Significantly, we do not accept sponsorship for the awards from deal advisory (legal, banks) to avoid any “pay for play” influences and to insure a 100% conflict-free process. Firm winners are selected from the shortlist of finalists immaterial of league table rankings, and based on evaluative standards including deals executed, track record, expertise, leadership, client service and annual performance improvements, etc.

► **VIRTUAL CEREMONY CELEBRATION:** Winners of the prestigious awards are honored this year at the virtual ceremony for your safety and comfort. Entirety of benefits offered in the past are tailored to fit COVID - 19 situation including the prized trophy. As before winners this year must register by September 25, 2020 so we can ship the trophy in advance for your requisite participation at virtual celebrations (*see VIP registration benefits below.*)

► **WINNER TROPHY Presentation Polices:**

Outstanding Firms: Firm representative participation.

Leaders & Dealmakers: Award recipients must personally participate at the virtual ceremony.

Deal Awards Winners: Naturally each deal consists of several advisors. Trophy presented - (1st) nominees; (2) corporate or private equity buyers or sellers, (3) buy-side advisors; (4th) sell-side lead advisors.

Note: Advisory firms' that are part of several winning transactions must confirm deal-team members who worked on the winning transaction to accept their deal awards winner trophy.

TERMS: By submitting the entry form, the nominee agrees and accepts to the following in its entirety:

Global M&A Network (GM&AN) reserves the right to re-classify entries and/or eliminate awards categories.

GM&AN may include the winners in its news releases, marketing and online materials.

GM&AN does not disclose any data/private info on the entry forms to any external parties.

VIP i-REGISTER TOP 5 BENEFITS: (1) Access to 3-days of Americas Growth & Deals Virtual Forum; (2) Participate as a speaker as invited; (3) M&A Atlas Awards virtual ceremonies, winner trophy inclusive of shipping and tax; (4) Connect, build profitable relations; (5) Award winner publicity materials – logos, etc.

Participate & Profit: ► **AMERICAS GROWTH & DEALS VIRTUAL FORUM** | October 21-23, 2020.

Q + Confirmations: ► Raj Kashyap (USA) ☎ + 914.886.3085 ✉ raj@globalmanetwork.com



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BEST VALUE CREATING DEAL AWARDS, ENTRY FORMS

AMERICAS M&A DEAL Categories: (Large – above a billion; middle markets below a billion USD; North or Latin Americas.)

- | | |
|---|-------------------------------------|
| (1) Deal of the Year | (2) Corporate Deal of the Year |
| (3) Private Equity Acquisition Deal of the Year | (4) Distressed M&A Deal of the Year |

COUNTRY M&A DEAL Categories: (corporate or private equity)

- | | |
|-----------------------------|-----------------------------|
| (1) Brazil Deal of the Year | (2) Canada Deal of the Year |
| (3) Mexico Deal of the Year | (4) USA Deal of the Year |

AMERICAS M&A MID-MARKET INDUSTRY DEAL Categories: (corporate or private equity)

- | | |
|--|--|
| (1) Consumer Deal of the Year (Goods, Services, Food & Bev) | (2) Energy Deal of the Year (Oil, Gas, Renewable, IT Services) |
| (3) Financial Deal of the Year (including FinTech) | (4) Healthcare Deal of the Year (including IT) |
| (5) Industrials Deal of the Year (Goods, Biz Services, etc.) | (6) Metals/Materials Deal of the Year (Resources, etc.) |
| (7) TMT Deal of the Year (Tech, Telecom, Media, etc.) | (8) Transport & Logistics Deal of the Year |

NOMINATION: One form for one deal for consideration in all applicable categories.

NOMINEE: Person filling and submitting this form. “C”: Company; “N”: Name.

C:	Firm Type:
N:	Title:
✉:	📠:

PART A: DEAL INFORMATION

- Transaction:
- One Category per your “wish” (note deal will be evaluated for all applicable categories):
- Deal Size (Required: Actual or rounded in increments of \$10 million.):
- Date Deal Closed (month/year):
- Sector:

PART B: NOMINEE: DEAL TEAM LEADER Required. (“N”: Name. “Leader” is primary advisor to deal/assignment.)

N:	Title:
✉:	📠:

PART C: EXTERNAL REFERENCE. Required. (“C”: Company; “N”: Name. Hint, Client reference is best.)

N:	Title:
C:	✉:

PART D: ADVISORS Required. (“C”: Company”; “N”: Name of advisor”. N/A if no advisors were used for the deal.)

BUY-SIDE Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, as applicable:

C:	N:	📠:	✉:
C:	N:	📠:	✉:
C:	N:	📠:	✉:

SELL-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, as applicable:

C:	N:	📠:	✉:
C:	N:	📠:	✉:
C:	N:	📠:	✉:

OPTIONAL: One KEY reasons why the transaction creates value and is a worthy winner!

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OUTSTANDING INVESTORS AWARDS, ENTRY FORMS

AMERICAS INVESTOR *Categories:*

America Private Equity Investor *of the Year (Focus North + South America.)*

America Infrastructure Investor *of the Year (Focus North + South America.)*

Latin America Private Equity Firm *of the Year*

America Lender *of the Year* | Mid Markets *(Focus North America.)*

America Lender *of the Year* | Small Mid Markets *(Focus North America.)*

COUNTRY MID-MARKETS INVESTOR *Categories:*

Brazil Private Equity Firm *of the Year*

Mexico Private Equity Firm *of the Year*

Canada Private Equity Firm *of the Year*

USA Private Equity Firm *of the Year*

NOMINATION: One form per firm for consideration of all categories. Forms must be fully completed.

We encourage your nominations for consideration. Secondly, Global M&A Network will release list of firm finalists.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☎:	☎:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total number and approximate value of deals closed in July 1, 2019 – July 31, 2020:
- (4) Firm Headquarters, City and Country:
- (5) List top acquisition or investment transaction closed in July 1, 2019 – July 31, 2020:

PART B: PRACTICE HEAD **Required.** ("C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
☎:	☎:

PART C: EXTERNAL REFERENCE **Required.** ("C": Company; "N": Name. *(Hint, Client reference is best.)*)

N:	Title:
C	☎

OPTIONAL. Describe in 2 sentences, top reason why the nominated firm is a worthy winner.
Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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OUTSTANDING M&A INVESTMENT BANK and LAW FIRM, ENTRY FORMS

AMERICAS (North and South), Categories:

America M&A IB or Law Firm of the Year

America Private Equity IB or Law Firm of the Year

Latin America M&A IB or Law Firm of the Year

Latin America Private Equity IB or Law Firm of the Year

COUNTRY Categories (Middle Markets):

Brazil M&A IB or Law Firm of the Year

Mexico M&A IB or Law Firm of the Year

Canada M&A IB or Law Firm of the Year

U.S.A M&A IB or Law Firm of the Year

NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.

We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☒:	☎:

PART A: FIRM Information

Nominated Firm:

Award Categories:

Total Number and Value of deals closed in July 1, 2019 – July 31, 2020:

Firm Headquarters, City and Country:

List top 2 transactions closed in July 1, 2019 – July 31, 2020:

DEAL 1:

DEAL 2:

PART B: PRACTICE HEAD Required. ("C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
☒:	☎:

PART C: EXTERNAL REFERENCE Required. ("C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	☒

OPTIONAL. Describe in 2 short sentences, top reason why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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OUTSTANDING M&A SERVICES FIRM AWARDS, ENTRY FORMS

AMERICAS Categories:

- (1) M&A Accounting and Tax Firm *of the Year*
- (2) Transactions Advisor *of the Year*
- (3) Consulting Firm *of the Year*
- (4) Valuations Firm *of the Year*
- (5) Virtual Data Room Firm *of the Year*
- (6) Public Relations Firm *of the Year*

NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.

We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
✉:	☎:

PART A: FIRM Information

Nominated Firm:

Award Categories:

Total Number and Value of transactions closed in July 1, 2019 – July 31, 2020 time frame:

Firm Headquarters, City and Country:

PART B: PRACTICE HEAD Required. ("C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
✉:	☎:

PART C: EXTERNAL REFERENCE Required. ("C": Company; "N": Name. *(Hint, Client reference is best.)*)

N:	Title:
C	✉

OPTIONAL. Describe in 2 short sentences, top reason why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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TOP PERFORMING DEAL MAKER AWARDS, ENTRY FORMS

Prestigious accolade is presented to a single deal-team leader on behalf of the firm for closing an outstanding, value-generating transaction. The nominee must personally participate at the virtual ceremony.

AMERICAS & LATIN AMERICA *Categories:*

Corporate Deal Team *of the Year*

Private Equity Deal Team *of the Year*

M&A Investment Banker *of the Year*

M&A Lawyer *of the Year*

NOMINATION: One Form per Dealmaker nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
✉:	☎:

PART A:

- (1) Award Category:
- (2) Nominee Full Name:
- (3) Nominee Title:
- (4) Company
- (5) Nominee Phone:
- (6) Nominee Email:
- (7) List top transaction closed by the nominee in 2020 (note if you do not win the deal category, you cannot win the dealmaker award.).

PART B: PRACTICE HEAD Required. ("C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
✉:	☎:

PART C: EXTERNAL REFERENCE Required. ("C": Company; "N": Name. *Hint, Client reference is best.*)

N:	Title:
C	✉

OPTIONAL. Describe below why the nominee firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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LEGENDARY LEADERS ACHIEVEMENT AWARDS ENTRY FORM

Growth Leadership Achievement Award is the highest honor bestowed to an accomplished and an illustrious c-level executive in admiration of their management skills, bold vision and contributions made to advance and grow their respective organizations, industries and markets. Moreover, the award validates the organizations' preeminent status in the local, regional, and international markets.

Corporate Growth Leadership Awardee: Presented to CEO, chairman or founder of a public or private corporate entity for delivering growth including via M&A, JV, R&D investment strategies. The recipient must be with the respective organization for 5 years or more.

Private Equity Growth Leadership Awardee: Presented to CEO, founder, managing partner of private equity firm for consistently creating value and track record of outstanding firm performance. The recipient must be with the respective organization for 10 years or more.

M&A Leadership Awardee: Presented to a skillful investment banker, lawyer or industry professional with over 20 years of experience for their expertise, client service and contributions made in the M&A industries. The recipient must be with the respective organization for 5 years or more.

NOMINATION: One form per Leader nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
✉:	☎:

PART A: LEADERSHIP AWARD Nominee Information.

Award Category:

Name:

Title:

Company:

Telephone:

Email:

Number of years at the firm and industry:

PART B: EXTERNAL REFERENCE (Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C:	Firm Type:
✉:	☎:

MILESTONES: (Optional) List in 50 words or less, key growth initiatives delivered by the nominee.

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