CONGRATULATIONS
WINNERS of the Year • 2020

Global M&A Network recognized the achievements of influential dealmakers and leaders, outstanding firms and the best-growth delivering transactions at the 2nd annual U.S.A M&A Atlas Awards Gala held on March 5th, 2020 in Washington D.C.

“We are delighted to honor leading firms, dealmakers and deals during these uncertain times as a result of COVID-19. The winners exemplify vision, tenacity and excellence for executing transactions from the vibrant middle market industries. We wish all the winners continued success.” Shanta Kumari, CEO and Global Group Editor, Global M&A Network.


PRESTIGE: Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing in the industry and markets, validating the firm and team excellence and record of executing transactions.

ABOUT: World’s most prestigious, the M&A Atlas Awards exclusively honors excellence in the categories of deals, teams, and firms. Winners are officially honored at the gala celebrations - a gathering of top professionals and leaders from the industry.

Validate Your Achievements. Contact:

Raj Kashyap 📞 914.886.3085 ✉ raj@globalmanetwork.com
LEADERS & DEALMAKERS AWARD Recipients of the Year

about the award: Leaders and Dealmaker awards are presented to seasoned professionals for successfully executing growth transactional deals, expertise in identifying value-creating transactions, part of awards winning deal and significantly, a consistent record of getting the deals done.

JOHN FERRARA
Co-Founder & CEO
Capstone Headwaters, LLC

Recipient Of:
M&A LEADERSHIP award.

MICHAEL S. LEWIS
Executive Vice President and Chief Development Officer
CACI International Inc.

Recipient Of:
CORPORATE GROWTH DEALMAKER award.

MIKE FIRMAGE
Managing Director, Co-Founder
Horizon Partners

Recipient Of:
BOUTIQUE INVESTMENT BANKER award.

DEAL Winners

Winners are honored from short-list of “winner-nominees” in respective categories during the 2nd annual gala ceremony and celebrations.

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OUTSTANDING INVESTORS Award Winners:

PRIVATE EQUITY • MIDDLE MARKETS
FIRM of the YEAR
WINNER: L Catterton.

Firm Evaluation Standards: (1) Firms primarily focus on investing in the middle market segments for transactions valued below $250 million; (2) Notable value-creating investments and exit transactions closed in the stated timeframe; (2) Team, sector expertise and leadership.

OUTSTANDING LENDERS Award Winners:

LENDER • MIDDLE MARKETS
FIRM of the YEAR
WINNER: Churchill Asset Management.

LENDER • SMALL MID-MARKETS
FIRM of the YEAR
WINNER: Monroe Capital.

LENDER • SMALL
FIRM of the YEAR
WINNER: Twin Brook Capital Partners.

Firm Evaluation Standards: (1) Firms lending to sponsors and sponsor backed portfolio companies from the mid-market segments. (2) Team expertise and leadership.

OUTSTANDING M&A SERVICES FIRM Award Winners:

CONSULTING FIRM of the YEAR
WINNER: Riveron Consulting.

VDR SOLUTIONS FIRM of the YEAR
WINNER: DFIN.

TRANSACTIONS ADVISOR of the YEAR
WINNER: CohnReznick.

VALUATION & FAIRNESS OPINION ADVISOR of the YEAR
WINNER: Prairie Capital Advisors.

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OUTSTANDING M&A ADVISORS, Award Winners:

INVESTMENT BANK of the YEAR
SMALL MID-MARKETS
WINNER: Capstone Headwaters.

PRIVATE EQUITY
INVESTMENT BANK of the YEAR • MID-MARKETS
WINNER: Harris Williams.

BOUTIQUE
INVESTMENT BANK of the YEAR
WINNER: Horizon Partners.

U.S NATIONAL LAW FIRM • MID-MARKETS
WINNER: Pepper Hamilton, LLP. (Troutman Pepper, effective April 2020)

OUTSTANDING SPECIALIST M&A ADVISORS, Award Winners:

ESOP • SPECIALIST
INVESTMENT BANK of the YEAR
WINNER CSG Partners.

HEALTHCARE • SPECIALIST
INVESTMENT BANK of the YEAR
WINNER Provident Healthcare Partners.

TECHNOLOGY • SPECIALIST
INVESTMENT BANK of the YEAR
WINNER: Spurrier Capital.

BOUTIQUE • SPECIALIST
INVESTMENT BANK of the YEAR
WINNER: Harbor View Advisors.

Evaluation Standards: Outcome based on closed transactions exclusive per industry sector; (2) Expertise and record of executing deals, and top clients served per industry sector. League table rankings are immaterial for winner selection.

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DEAL Awards

SMALL MID-MARKETS Segments

DEAL of the YEAR • Transaction Size: Less than $50 million.
WINNER: CORDENTAL Group Management, a portfolio company of NMS Capital acquires AppleWhite Dental.

DEAL of the YEAR • Transaction Size: $50 – $100 million.
WINNER: Lexipol, portfolio company of The Riverside Company merger with Praetorian Digital.
Winners Circle: Vaquero Capital as the financial, Shearman & Sterling LLP as the legal advisor to Praetorian Digital.

MIDDLE-MARKETS Segments

DEAL of the YEAR • Transaction Size: $100 – $200 million.
WINNER: I.D. Systems acquires Pointer Telocation (Powerfleet Inc), and investment by Abry Partners.
Winners Circle: ROTH Capital as financial advisor to Pointer, Lowenstein Sandler LLP as legal advisor to Abry Partners as an investor.

DEAL of the YEAR • Transaction Size: $200 – $500 million.
WINNER: CoStar Group acquires STR including STR Global.
Winner: Baker, Donelson, Bearman, Caldwell & Berkowitz P.C as legal advisor to STR.

LARGE MIDDLE-MARKETS Segments

DEAL of the YEAR • Transaction Size: $500 million to less than $1 billion.
WINNER: L Catterton acquires Del Frisco’s Restaurant Group, retains bartaco and Barcelona Wine Bar brands, and sale of Double Eagle Steakhouse and Del Frisco Grille to Landry’s.
Winner: L Catterton.

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U.S.A • MIDDLE MARKETS

Winners Honored at 2nd Annual Networking & Gala Celebrations

DEAL Awards

DIVESTITUTE & CARVE-OUT

DEAL of the YEAR • MIDDLE MARKETS
WINNER: Moda Health sale of PropacPayless Pharmacy to PharMerica Corporation.
Winner: Pepper Hamilton as a legal advisor to the sellers.

ESOP DEAL of the YEAR • SMALL MID-MARKETS
WINNER: Grace Manufacturing.
Winner: Prairie Capital Advisors as a financial advisor.

ESOP DEAL of the YEAR • MIDDLE MARKETS
WINNER: Golden Hippo Holdco.
Winners Circle: CSG Partners and Holland & Knight, LLP

RECAPITALIZATION DEAL of the YEAR • Transaction Size: Less than $50 million.
WINNER: SchoolAdmin recapitalized by Quad Partners.
Winner: Shearman & Sterling LLP as a legal advisor to seller.

RECAPITALIZATION DEAL of the YEAR • Transaction Size: $50 - $100 million.
WINNER: Spatial Networks recapitalized by Kayne Partners and Kennet Partners.
Winner: Horizon Partners as financial advisor to Spatial Networks.

CORPORATE M&A

DEAL Awards

CORPORATE DEAL of the YEAR • LARGE MID MARKETS
WINNER: CACI International acquires LGS Innovations, C4ISR, and cyber products from CoVant Management and Madison Dearborn.
Winner: CACI International.

CORPORATE DEAL of the YEAR • MIDDLE MARKETS
WINNER: Workday acquires Scout RFP.
Winner: Fenwick & West as legal advisor to Scout RFP.

CORPORATE DEAL of the YEAR • SMALL MID MARKETS
WINNER: Allied Motion Technologies acquires TCI.
Winner: CIBC Cleary Gull.

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INVESTMENTS & ACQUISITIONS

DEAL Awards

GROWTH INVESTMENT DEAL of the YEAR • SMALL MID MARKETS
WINNER: L Catterton along with Unilever Ventures investment stake in Nutrafol.
Winner: L Catterton.

GROWTH INVESTMENT DEAL of the YEAR • MIDDLE MARKETS
WINNER: Brighton Park Capital investment stake in Relatient.
Winner: Spurrier Capital as financial advisor to Relatient.

PRIVATE EQUITY ACQ DEAL of the YEAR • SMALL MID MARKETS
WINNER: Greenbriar Equity Group acquires Arotech Corporation.
Winner: Lowenstein Sandler LLP as legal advisor to Arotech.

PRIVATE EQUITY ACQ DEAL of the YEAR • MIDDLE MARKETS
WINNER: MidOcean Partners acquisition and merger of Hanley Wood and Meyers Research.
Winner: MidOcean Partners, Vaquero Capital as financial advisor.

PRIVATE EQUITY ACQ DEAL of the YEAR • LARGE MID MARKETS
WINNER: Durational Capital Management and The Jordan Company acquire Bojangles’.
Winner: Shearman Sterling as legal advisor to Bojangles.

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INDUSTRIES
DEAL Awards, Winners

U.S.A CONSUMER • Sub-Sectors

CONSUMER GOODS M&A DEAL of the YEAR
WINNER: Goody Products acquisition of JD Beauty from Topspin Partners.
Winner: Lowenstein Sandler, legal advisor to the sellers.

RETAIL & SERVICES M&A DEAL of the YEAR
WINNER: TSG Consumer Partners acquires Joe Hudson’s Collision Centers from Carousel Capital.
Winner Circle: Harris Williams as financial advisor to the sellers, Ropes & Gray, LLP as legal advisor to TSG Consumer Partners.

FOOD & BEVERAGE M&A DEAL of the YEAR
WINNER: Landec Corporation acquires Yucatan Foods.
Winner: D.A Davidson as a financial advisor to Landec.

U.S.A ENERGY • Sub-Sectors

ENERGY & SERVICES M&A DEAL of the YEAR
WINNER: Sequitur Permian acquires “Ranger” oil and gas assets from Callon Petroleum Company.
Winner: Vinson & Elkins as legal advisors to the buyer.

POWER & SERVICES M&A DEAL of the YEAR
WINNER: Hull Street Energy acquires Bayswater and Jamaica Bay stations from NextEra Energy.
Winner: Troutman Sanders, LLP as a legal advisor to Hull Street Energy.

U.S.A FINANCIAL • Sub-Sectors

FINANCIAL SERVICES M&A DEAL of the YEAR
WINNER: Spencer Bancshares, parent of Advantage Bank acquires Tuttle Bancshares, parent of Sooner State Bank.
Winner: D.A Davidson as financial advisor to buyer Spencer Bancshares.

FINTECH M&A DEAL of the YEAR
WINNER: Vista Equity acquires Black Mountain Systems from Stone Point.
Winner: SunTrust Robinson Humphrey as exclusive financial advisor to Vista Equity.

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U.S.A • MIDDLE MARKETS

Winners Honored at 2nd Annual Networking & Gala Celebrations

INDUSTRIES

DEAL Awards, Winners

U.S.A HEALTHCARE • Sub-Sectors

HEALTHCARE SERVICES M&A DEAL of the YEAR
WINNER: Atlantic Street Capital acquires OrthoBethesda.
Winner: Provident Healthcare as a financial advisor to OrthoBethesda.

HEALTHCARE IT M&A DEAL of the YEAR
WINNER: BV Investment Partners acquires EDCO Health Information Solutions.
Winner: CIBC Cleary Gull as financial advisor to EDCO and Ropes & Gray, as legal advisor to BV Investment Partners.

MEDICAL DEVICES M&A DEAL of the YEAR
WINNER: AtriCure acquires SentreHEART.
Winner: Pepper Hamilton as legal advisor to the buyer - AtriCure.

PHARMA & LIFE SCIENCES M&A DEAL of the YEAR • SMALL MID MARKETS
WINNER: NeuBase Therapeutics merger with Ohr Pharmaceutical.
Winners Circle: ROTH Capital and Troutman Sanders LLP as financial and legal advisors to Ohr.

PHARMA & LIFE SCIENCES M&A DEAL of the YEAR • MIDDLE MARKETS.
WINNER: Modis Therapeutics sale to Zogenix.
Winner: Fenwick & West as legal advisor to Modis Therapeutics.

BUSINESS SERVICES Sub-Sectors

BUSINESS SERVICES M&A DEAL of the YEAR
WINNER: System One, subsidiary ALTA IT Services acquires Cohesion.
Winner: Harbor View Advisors as an exclusive financial advisor.

EDUCATION & SERVICES M&A DEAL of the YEAR
WINNER: ClearLight Capital sale of Richardson to Sales Performance International.
Winner: Capstone Headwaters as a financial advisor to the sellers.

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