

AMERICAS

CONGRATULATIONS: WINNERS, 2019

October 25, 2019, New York: Global M&A Network recognized the achievements of successful dealmakers, legendary leaders, outstanding firms and the best-growth delivering transactions at the 11th Annual Americas M&A Atlas Awards Gala held last night at the Metropolitan Club of New York.

"We are delighted to honor eminent firms and top performing dealmakers from the North and South Americas. Winners exemplify vision, tenacity and excellence for executing transactions. We wish all the winners continued success." Shanta Kumari, CEO and Global Group Editor, Global M&A Network.

Colin J. Levere, Managing Director, Head, Healthcare Strategy & Partnerships + **The Bank Of Nova Scotia** team, awarded the "Corporate M&A Deal Team" accolade; **John W. Jones,** Jr., Partner, Chair, Health Care Transactions & Regulatory Practice, Pepper Hamilton LLP and **Clark Spurrier,** Founder, CEO of the name-sake firm, Spurrier Capital were recipients of the "M&A Leadership" accolades from the mid-market legal and financial advisory industries.

L Catteron won the "Americas Private Equity Firm" award for investments in Brazil, Mexico, U.S.A markets; H.I.G Capital won the "Latin America Private Equity Firm" for the second time, TorQuest won the "Canada Private Equity Firm", Alta Growth Capital won the "Mexico Private Equity Firm" accolade and Huron Capital won the "U.S.A Private Equity Firm" again. Churchill Asset Management and Monroe Capital were winners of the "Americas Lender of the Year" awards for the mid-market and small-mid-market segments respectively, while Twin Brook Capital Partners received the "U.S.A Lender of the Year" small-mid-markets honors for the first time.

Donnelly Financial Solutions – DFIN won the Americas VDR Firm accolade, **Finsbury** won the Americas Public Relations Firm for the 1st time; **KMPG** and **Cherry Bekaert** were awarded the "Americas TAS Firm" and U.S.A Accounting and Tax" respectively. **Evercore, Shearman & Sterling, Harris Williams, DLA Piper**, BDA Partners, among outstanding M&A advisors categories.

"Outstanding Firm" winners in by country and specialization included CSG, Drake Star, Fenwick, Kramer Levin, Lazard, Pepper Hamilton, Provident Healthcare, Stikeman, Vaquero, and Vinci Partners.

Full Details including "Deal of the Year" winners: <u>https://globalmanetwork.com/press-center/</u>

about: World's most prestigious, the independently governed M&A Atlas Awards exclusively honors excellence in the categories of deals, teams, and outstanding firms. Winners are officially honored at the gala and dinner celebrations - a gathering of top professionals and leaders from the industry.

Q, + Request *for* Logo, Testimonials, Trophy Purchase, Kindly Contact: Raj Kashyap, T (USA) +914.886.3085 (USA) | E: raj@globalmanetwork.com

Host: Global M&A Network is a diversified digital media and conference connecting company. The company produces the industry's most coveted – The M&A Atlas branded awards worldwide - from New York, Chicago, San Francisco, Hong Kong, Shanghai, Mumbai, to London.



DEALMAKERS

AWARD *Recipients of the Year*

about the award: Dealmaker team awards are presented to seasoned professionals for successfully executing growth transactions, expertise in identifying value-creating transactions, part of awards winning deal and significantly, record of getting the deals done.

CORPORATE M&A DEAL TEAM of the YEAR

TEAM of The Bank of Nova Scotia

COLIN J. LEVERE Managing Director, Head of Healthcare Strategy & Partnerships The Bank Of Nova Scotia

M&A LEADERSHIP of the YEAR LEGAL • Middle Markets

JOHN JONES Jr. Partner and Chair of the Health Care Transactions and Regulatory Practices Pepper Hamilton LLP

M&A LEADERSHIP of the YEAR FINANCIAL ADVISORY • Middle Markets

CLARK SPURRIER Founder and Chief Executive Officer Spurrier Capital Partners



OUTSTANDING MIDDLE MARKETS, PRIVATE EQUITY FIRM, award winners:

AMERICAS PRIVATE EQUITY FIRM *of the Year* WINNER: *L* Catterton

LATIN AMERICAS PRIVATE EQUITY FIRM *of the Year* WINNER: H.I.G Capital Partners

CANADA PRIVATE EQUITY FIRM *of the Year* WINNER: TorQuest Partners

MEXICO PRIVATE EQUITY FIRM *of the Year* WINNER: Alta Growth Capital

U.S.A PRIVATE EQUITY FIRM *of the Year* WINNER: Huron Capital

Firm Performance Evaluation Standards: (1) Notable transactions – acquisitions, portfolio add-on, and exit sale, closed in the stated timeframe; (2) Team expertise and leadership, demonstrable record of investments and exits transactions.

OUTSTANDING LENDERS, award winners:

AMERICAS • MIDDLE MARKETS LENDER of the Year WINNER: Churchill Asset Management

AMERICAS • SMALL MID-MARKETS LENDER of the Year WINNER: Monroe Capital

U.S.A • SMALL MID-MARKETS LENDER of the Year, Small to Middle Markets WINNER: Twin Brook Capital Partners

Firm Performance Evaluation Standards: (1) Non-bank lender, (2) Notable transactions; (3) Team expertise and leadership, demonstrable record of lending – direct and to sponsors.



OUTSTANDING M&A ADVISORS & SERVICES, award winners:

AMERICAS VIRTUAL DATA ROOM FIRM *of the Year* WINNER: Donnelley Financial Solutions (DFIN)

AMERICAS TRANSACTIONS ADVISOR of the Year WINNER: KPMG LLP

AMERICAS PUBLIC RELATIONS FIRM of the Year WINNER: Finsbury

U.S.A ACCOUNTING & TAX ADVISOR *of the Year* WINNER: Cherry Bekaert, LLP

Firm Performance Evaluation Standards:(1) Notable transactions closed in the stated timeframe, globally;
(2) Firm expertise, demonstrable and successful track record of executing transactions, team leadership and client service.



OUTSTANDING M&A

INVESTMENT BANK, award winners:

AMERICAS M&A INVESTMENT BANK of the Year WINNER: Evercore Advisory

AMERICAS PRIVATE EQUITY • MIDDLE MARKETS DEALS INVESTMENT BANK of the Year WINNER: Harris Williams & Co

AMERICAS M&A • MIDDLE MARKETS CROSS BORDER INVESTMENT BANK of the Year WINNER: BDA Partners

REGIONAL M&A INVESTMENT BANK, award winners:

BRAZIL M&A • MIDDLE MARKETS INVESTMENT BANK of the Year WINNER: Vinci Partners

U.S.A M&A • MIDDLE MARKETS INVESTMENT BANK of the Year WINNER: Lazard Middle Markets U.S.A BOUTIQUE M&A INVESTMENT BANK of the Year WINNER: CSG Partners

U.S.A BOUTIQUE / SPECIALIST INVESTMENT BANK, award winners:

CROSS BORDER M&A INVESTMENT BANK of the Year WINNER: Drake Star Partners

U.S.A M&A HEALTHCARE INVESTMENT BANK of the Year WINNER: Provident Healthcare U.S.A M&A TECHNOLOGY INVESTMENT BANK *of the Year* WINNER: Vaquero Capital



OUTSTANDING M&A LAW FIRM, award winners:

AMERICAS M&A LAW FIRM of the Year WINNER: Shearman & Sterling, LLP

AMERICAS M&A PRIVATE EQUITY • MIDDLE MARKETS LAW FIRM of the Year WINNER: DLA Piper, LLP

REGIONAL and M&A SPECIALIST LAW FIRM, award winners:

CANADA M&A LAW FIRM *of the Year* WINNER: Stikeman Elliott, LLP

U.S.A M&A LAW FIRM *of the Year* WINNER: Kramer Levin Naftalis & Frankel, LLP

HEALTHCARE M&A LAW FIRM of the Year WINNER: Pepper Hamilton, LLP

TECHNOLOGY M&A LAW FIRM of the Year WINNER: Fenwick & West, LLP

Advisory Evaluative Criteria:

(1) Principal advisor on notable transaction completed per specified criteria;

(2) Firm expertise, execution track record, team leadership and importantly, client service.

(3) Americas – inclusive of North and Latin American regions;

(4) Middle-Markets as deals valued below \$ billion.

(5) League table rankings are irrelevant since selection is based on performance improvement and transactions advised.



AMERICAS

M&A DEAL AWARDS • Large Segments

DEAL of the **YEAR** • MEGA, Size Range: Above \$10 billion.

WINNER: CVS Health acquires Aetna. *Deal Team Winner:* CVS Health, Shearman & Sterling as legal advisor to CVS. *Winner Circle:* Evercore as an advisor to Aetna Board.

DEAL of the **YEAR** • LARGE, Size Range: \$1 - \$10 billion.

WINNER: ARRIS International sale to CommScope. *Deal Team Winner:* Troutman Sanders LLP, as legal advisor to its long-time client, Arris. *Winner Circle:* Evercore as sole advisor to Arris on its sale.

AMERICAS M&A DEAL AWARDS • Large Segments

DEAL of the **YEAR** • SMALL MARKET Size: Below \$50 million.

WINNER: Virgo Capital and Sachs Capital acquire RMG Networks. *Deal Team Winners:* Carl Marks Securities, and DLA Piper LLP as financial and legal advisor.

DEAL of the **YEAR** • SMALL MID-MARKET Size Range: Below \$100 million.

WINNER: Huron Capital acquisition stake in WD Lab Grown Diamonds. *Deal Team Winner:* Huron Capital.

DEAL of the **YEAR** • MIDDLE MARKET

WINNER: Milliken & Company acquires Polartec from Versa Capital Management. *Deal Team Winner:* Lazard Middle Market as the financial advisor to Polartec and Versa.

DEAL of the **YEAR** • LARGE MID-MARKET

WINNER: Zix acquires AppRiver from Marlin Equity. *Deal Team Winner:* DC Advisory as financial advisor to AppRiver.

Standards: Best value-creating and consequential transactions, any sector involving counterparties from the North or South American marketplace. Middle Market transactions size as noted are below a billion; and "Large" as noted is for transaction size below a \$1 billion.



CROSS BORDER

M&A DEAL AWARDS • Middle Markets & Large

CROSS BORDER

DEAL of the YEAR • LARGE, Above \$1 billion. WINNER: PepsiCo acquires SodaStream International. Deal Team Winners: Pepsi Co, Herzog Fox Neeman as the Israeli legal advisor to Pepsi.

CROSS BORDER

DEAL of the YEAR • SMALL MARKET Size: Below \$100 million. WINNER: Gameloft, a subsidiary of Vivendi acquires FreshPlanet. Deal Team Winner: Drake Star Partners.

CROSS BORDER

DEAL of the YEAR • MIDDLE MARKET Size Range: \$250 - \$500 million. **WINNER:** Intertek acquires Alchemy Systems from The Riverside Company. *Deal Team Winner:* Vaquero Capital as financial advisor.

CROSS BORDER DEAL of the YEAR • LARGE MID MARKET Size Range: \$500 million to less than \$1 billion. WINNER: Corporate Spending Innovations sale to Edenred. Deal Team Winner: SunTrust Robinson Humphrey, as a financial advisor to the seller.

AMERICAS CORPORATE

M&A DEAL AWARDS • Middle Markets & Large

CORPORATE DEAL of the **YEAR** • MEGA, Size Range: Above \$5 billion.

WINNER: Newmont Mining Corporation acquires Goldcorp. *Deal Team Winners:* Newmont Mining Corporation and Wachtell Lipton Rosen & Katz LLP as the legal advisor to Newmont Mining.

CORPORATE DEAL of the **YEAR** • LARGE, Size Range: \$1 billion to less than \$5 billion.

WINNER: Blackrock acquires eFront. *Deal Team Winner:* Kramer Levin Naftalis & Frankel LLP as a legal advisor to Blackrock.

CORPORATE DEAL of the YEAR • SMALL MARKET

WINNER: RPM Software sale to ScanSource. *Deal Team Winner:* Allegiance Capital as a financial advisor to ScanSource.

CORPORATE DEAL of the YEAR • MIDDLE MARKET

WINNER: Taconic sale of Advanced Dielectric and part of Industrial Products Division to AGC. *Deal Team Winner:* BDA Partners in conjunction with William Blair as a financial advisor.

Standards: Best value-creating corporate divestiture, merger or acquisition any sector, involving the Americas.



AMERICAS PRIVATE EQUITY

DEAL AWARDS • Middle Markets & Large

PRIVATE EQUITY DEAL of the YEAR • SMALL MARKET

WINNER: Branford Castle Partner acquisition of ABC Industries from CID Capital. *Deal Team Winner:* Capstone Headwaters as an advisor to the sellers.

PRIVATE EQUITY DEAL of the YEAR • MIDDLE MARKET

WINNER: DistroKid investment stake by Silversmith Capital Partners and Spotify. *Deal Team Winners:* DistroKid, Horizon Partners and KPMG.

PRIVATE EQUITY DEAL of the YEAR • LARGE MIDDLE MARKET

WINNER: *L* Catterton acquires Cholula. *Deal Team Winner: L* Catterton.

PRIVATE EQUITY DEAL of the **YEAR** • LARGE MARKET Size Range: Above \$500 million.

WINNER: Gurnet Point Capital acquires Corium International. *Deal Team Winner:* Fenwick & West, LLP legal advisor to Corium.

AMERICAS RESTRUCTURING

AWARDS • *Middle Markets & Large*

RESTRUCTURING DEAL of the **YEAR** • MIDDLE MARKET

WINNER: Raven Capital Management acquisition of certain assets Open Road Films. *Deal Team Winners:* Raven Capital Management, DLA Piper, Greenberg Traurig, FTI Consulting.

RESTRUCTURING DEAL of the **YEAR** • LARGE

WINNER: Essar Steel Algoma restructuring and acquisition of assets by Algoma Steel. *Deal Team Winners:* Evercore, FTI Consulting, Stikeman Elliott LLP as advisors to the debtor.

RESTRUCTURING DEAL of the **YEAR** • MEGA

WINNER: COFINA (Puerto Rico's Sales Tax Financing Corp). *Deal Team Winners:* Miller Buckfire/Stifel, KPMG, Marini Pietrantoni Muñiz, as a legal advisor to Puerto Rico Fiscal Agency and Financial Advisory Authority, Kramer Levin Naftalis & Frankel LLP, and Greenberg Traurig, LLP

Standards: Best value-creating restructuring transaction, in or out of court. Middle Market as below \$1 billion; and Large above a \$1 billion to below \$10 billion, Mega as above \$10 billion.



REGIONAL MARKETS

INVESTORS MIDDLE MARKET DEAL Awards Winners

BRAZIL PRIVATE EQUITY ACQ DEAL of the YEAR

WINNER: H.I.G. Capital acquisition of Sofape Fabricante de Filtros (Tecfil). *Deal Team Winner:* H.I.G Capital.

CANADA PRIVATE EQUITY DEAL of the YEAR

WINNER: TorQuest Partners acquires Prepac Manufacturing. *Deal Team Winner:* Torquest Partners.

MEXICO PRIVATE EQUITY ACQ DEAL of the YEAR

WINNER: Alta Growth Capital and Nexxus Capital investment stake in Grupo Turistore. *Deal Team Winner:* Alta Growth Capital, Deloitte Legal Mexico for Turistore.

U.S.A. PRIVATE EQUITY DEAL of the YEAR • SMALL MARKETS

WINNER: Answer 1 acquisition stake by Sunstone Partners. *Deal Team Winner:* D.A Davidson as financial advisor on sale of Answer 1.

U.S.A. PRIVATE EQUITY DEAL of the YEAR • SMALL-MID MARKETS

WINNER: Atlantic Street Capital acquires Prescott Surgical Microscopes & Technology. *Deal Team Winner:* Caddo Lake Capital as the financial advisor. *Winner Circle:* Kramer Levin Naftalis & Frankel LLP, as the legal advisor to Atlantic Street Capital.

U.S.A. PRIVATE EQUITY DEAL of the YEAR • MIDDLE MARKETS

WINNER: Frazier Healthcare Partners acquires Comprehensive Pharmacy Services. *Deal Team Winner:* Harris Williams as a financial advisor, Pepper Hamilton LLP as the legal advisor.

U.S.A RECAPITALIZATION DEAL of the YEAR

WINNER: ExactaLand Surveyors recapitalization by Summit Park. *Deal Team Winners:* EdgePoint Capital and Cherry Bekaert LLP.

U.S.A GROWTH FINANCE DEAL of the YEAR

WINNER: Liv Well growth finance. *Deal Team Winner:* Chiron Financial as a financial advisor.

U.S.A GROWTH INVESTMENT DEAL of the YEAR

WINNER: Unanet investment by JMI Equity. *Deal Team Winner:* Spurrier Capital as a financial advisor.



REGIONAL MARKETS

M&A DEAL Awards Winners

BRAZIL M&A DEAL of the YEAR

WINNER: Cibrasec (Companhia Brasileria de Securitzacao) sale to ISEC Securitizadora. *Deal Team Winner:* Vinci Partners as financial advisor.

CANADA M&A DEAL of the YEAR

WINNER: WSP Global acquisition of Berger Group Holdings ("Louis Berger"). *Deal Team Winner:* Prairie Capital Advisors as a financial advisor. *Winner Circle:* Stikeman Elliot, LLP as a legal advisor.

CANADA M&A DEAL of the YEAR • LARGE

WINNER: Scotiabank acquires MD Financial Management from Canadian Medical Association. *Deal Team Winner:* Scotiabank, and Stikeman Elliott as the legal advisor to the sellers.

U.S.A. DEAL of the YEAR • SMALL MARKETS, Size Range: Below \$50 million.

WINNER: The Lifeguard Store sale to Adolph Kiefer & Associates, company of The Randolph Group. *Deal Team Winner:* Prairie Capital Advisors financial advisor to The Lifeguard Store.

U.S.A. DEAL of the YEAR • MIDDLE MARKETS, Size Range: \$50 to \$250 million.

WINNER: Comfort Systems USA acquires Walker TX Holding Company. *Deal Team Winner:* D.A. Davidson & Co, financial advisor to Walker TX.

U.S.A. DEAL of the YEAR • LARGE MID-MARKETS, Size Range: \$50 to \$250 million.

WINNER: Peoples Health sale to UnitedHealthcare. *Deal Team Winner:* Provident Healthcare Partners, as a financial advisor to Peoples Health.

U.S.A. DEAL of the YEAR • LARGE, Size: Above \$1 billion.

WINNER: KMG Chemicals merger with Cabot Microelectronics. *Deal Team Winners:* Shearman & Sterling, LLP, Wachtell, Lipton, Rosen & Katz, LLP as the legal advisors.



U.S.A

RESTRUCTURING DEAL AWARDS • *Middle Markets & Large*

U.S.A. RESTRUCTURING

DEAL of the **YEAR** • MIDDLE MARKETS

WINNER: Elements Behavioral Health restructuring and sale of assets to Project Build Behavioral Health, owned by Blue Mountain Capital Management. *Deal Team Winner:* Polsinelli, PC as legal advisor to the debtor, Elements Behavioral Health.

U.S.A. RESTRUCTURING

DEAL of the YEAR • LARGE **WINNER:** i-Heart Media Chapter 11 Plan of Reorganization. *Deal Team Winner:* i-Heart Media, Finsbury communications advisor to i-Heart Media. *Winner Circle:* FTI Consulting, advisor to creditors.

U.S.A CORPORATE M&A DEAL AWARDS • *Middle Markets & Large*

U.S.A. CORPORATE DEAL of the YEAR • SMALL MID MARKETS

WINNER: Pragmatic Marketing acquires The Data Incubator. *Deal Team Winner:* Leonis Partners as a financial advisor.

U.S.A. CORPORATE DEAL of the YEAR • MIDDLE MARKETS

WINNER: Sale of Southern Tank Leasing, Tidal Tank and Bealine Services to Republic Environmental and sale of Spint Safety to Total Safety. *Deal Team Winner:* Oppenheimer & Co as financial advisor on the sale.

U.S.A. CORPORATE DEAL of the YEAR • LARGE

WINNER: Workday acquires Adaptive Insights. *Deal Team Winner:* Fenwick & West, LLP as a legal advisor to Workday.

SPAC DEAL of the YEAR

WINNER: Target Logistics Management and RL Signor acquisition by Platinum Eagle Acquisition Corp. *Deal Team Winner:* Oppeheimer & Co.

ESOP DEAL of the YEAR

WINNER: DFA New York acquired by Employee Stock Ownership Trust. *Deal Team Winner:* CSG Partners.



MIDDLE MARKET DEAL Awards Winners

CONSUMER, Sub Sectors

CONSUMER GOODS & SERVICES M&A DEAL of the YEAR

WINNER: L Catterton sale of CorePower Yoga to TSG Consumer Partners. *Deal Team Winner:* L Catterton.

FOOD & BEVERAGE M&A DEAL of the YEAR

WINNER: Strauss Brands acquired by Insight Equity. *Deal Team Winner:* Capstone Headwaters, financial advisor to Strauss Brands.

FINANCIAL, Sub Sectors

BANK & SERVICES M&A DEAL of the YEAR

WINNER: Banner Corporation acquires Skagit Bancorp. *Deal Team Winner:* D.A Davidson & Co, as financial advisor to Banner. *Winner Circle:* Wachtel Lipton Rosen & Katz, LLP legal advisor to Banner.

FINANCIAL SERVICES M&A DEAL of the YEAR

WINNER: Lee Equity Partners acquires K2 Insurance Services. *Deal Team Winner:* Kramer Levin Naftalis & Frankel LLP, legal advisor to Lee Equity. *Winner Circle:* Evercore as financial advisor to Lee Equity.

FIN TECH M&A DEAL of the YEAR

WINNER: NCR Corporation acquires D3 Technology. *Deal Team Winner:* Leonis Partners, financial advisor to D3 on the sale.

HEALTHCARE, Sub Sectors

HEALTHCARE M&A DEAL of the YEAR

WINNER: Shields Health Solutions equity acquisition stake by Welsh Carson, Anderson & Stowe and Walgreen Co. *Deal Team Winner:* Pepper Hamilton, as a legal advisor to Shields Health Solutions.

HEALTHCARE IT M&A DEAL of the YEAR

WINNER: PerfectServe acquires Telmediq. *Deal Team Winner:* Vaquero Capital as a financial advisor to Telmediq.



INDUSTRIES

MIDDLE MARKET DEAL Awards Winners

INDUSTRIAL, Sub Sectors

CONSTRUCTION & SERVICES M&A DEAL of the YEAR

WINNER: Kaufman Lynn Construction acquisition by Kaufman Lynn Employee Stock Ownership. *Deal Team Winner:* CSG Partners, as a financial advisor.

ENGINEERING & SERVICES M&A DEAL of the YEAR

WINNER: Trinity Hunt Partners acquires Wexco International. *Deal Team Winner:* Caddo Lake Capital as a financial advisor.

INDUSTRIAL SERVICES M&A DEAL of the YEAR

WINNER: Environmental Management Specialists sale to HEPACO. *Deal Team Winner:* EdgePoint Capital as a financial advisor to EMS.

MANUFACTURING DEAL of the YEAR

WINNER: PGT Innovations acquires Western Window Systems. *Deal Team Winner:* SunTrust Robinson Humphrey as a financial advisor to PGT Innovations.

TRANSPORT & SERVICES M&A DEAL of the YEAR

WINNER: Hub Group acquires CaseStack. *Deal Team Winner:* Oppenheimer & Co advisor to Casestack.

ENERGY & SERVICES

ENERGY M&A DEAL of the YEAR

WINNER: Martin Energy Group strategic investment by Orion Energy. *Deal Team Winner:* Capstone Headwaters as a financial advisor to Martin Energy.

TMT, Sub Sectors

MEDIA & MARKETING M&A DEAL of the YEAR WINNER: Cision Communications acquires TrendKite. *Deal Team Winner:* DC Advisory as a financial advisor to TrendKite.

TECH & SERVICES M&A DEAL of the YEAR

WINNER: Tyler Technologies acquires MicroPact. *Deal Team Winner:* Spurrier Capital Partners acted as financial advisor to MicroPact.