



U.S.A

CONGRATULATIONS

DEAL WINNER-NOMINEES &
OUTSTANDING FIRM FINALISTS
of the YEAR

ANNUAL NETWORKING GALA

6.30 pm, July 11, 2019

Mayflower Hotel, Washington DC.

Global M&A Network congratulates winner-nominees of the best growth generating “Deal of the Year awards and “Outstanding Firm” finalists exclusively from the vibrant U.S.A transactional communities.

Over 950 eligible deals were evaluated, and ultimately selected for the “DEAL of the YEAR” awards in various categories of industry/sectors, investors, corporate, from the small, to middle and large cap segments.

World’s most prestigious award winners are officially announced and honored following the **U.S.A Growth & Deals Intelligence Forum** held earlier during the day along with **Top U.S.A Women Dealmakers** afternoon networking and recognition ceremony.

PRESTIGE: Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing in the industry and markets, validating the firm and team excellence.

WHAT *to* DO? NEXT STEPS ☺

Congrats on making the distinguished group of winner-finalists. Feel free to contact us for info.

Significantly, if you advised on a transaction or as a firm finalist nominee, kindly confirm your table booking or guest registrations for the industry’s most exclusive gala dinner to network and celebrate your success with clients and colleagues.

Validate Your Achievements, Q Contact:

Raj Kashyap, managing partner

☎ 914.886.3085 ✉ raj@globalmanetwork.com



U.S.A

ANNUAL NETWORKING GALA & CEREMONY

July 11, 2019 • Mayflower Hotel, Washington DC, USA

INDUSTRIES

M&A DEAL Awards, Winner-Nominees

U.S.A CONSUMER • *Middle-Market Sub-Sectors*

CONSUMER GOODS & SERVICES DEAL *of the YEAR*

Winner-Nominee: ACON Investments acquires Goody from Newell Brands.

CONSUMER RETAIL & SERVICES DEAL *of the YEAR*

Winner-Nominee: Sale of SFTF Holdings (dba Ashley Furniture Homestores) to SFTF Employee Stock Ownership Trust.

FOOD & BEVERAGE DEAL *of the YEAR*

Winner-Nominee: Kar's Nuts, a portfolio company of Palladium Equity Partners acquires Morley Candy Makers (d/b/a Sanders Fine Chocolatiers®)

CONSUMER GOOD & SERVICES DEAL *of the YEAR* • Large

Winner-Nominee: Altria Group acquisition stake in Juul Labs.

U.S.A ENERGY

ENERGY & SERVICES DEAL *of the YEAR* • Middle Markets

Winner-Nominee: Southwest Gas Holdings wholly-owned subsidiary, Centuri Construction Group acquires Linetec Services.

ENERGY & SERVICES DEAL • Large

Winner-Nominee: EQT Midstream Partners merger with Rice Midstream Partners.

U.S.A FINANCIAL • *Middle-Market Sub-Sectors*

BANKING & SERVICES DEAL *of the YEAR*

Winner-Nominee: Pacific Premier Bancorp acquires Grandpoint Capital.

FINANCIAL SERVICES *of the YEAR*

Winner-Nominee: Radian Group acquires Entitle Direct Group.

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Winners are officially announced and honored at the privately hosted networking gala dinner. Winner-Nominees must attend ceremony to accept their treasured trophy.

DEAL Awards: Winners are honored from the "award winner-nominees" in respective categories. Firm's winning multiple deal awards must confirm team member who worked on the winning deal to accept their trophy accolade. Trophy is presented at the discretion of Global M&A Network. (*See trophy policy info.*)



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INDUSTRIES

M&A DEAL Awards, Winner-Nominees

U.S.A INDUSTRIALS • *Middle-Market Sub-Sectors*

AUTO & SERVICES DEAL *of the* YEAR

Winner-Nominee: Roll-Rite acquired by Safe Fleet.

AERO & DEFENSE DEAL *of the* YEAR

Winner-Nominee: FLIR Systems acquires Endeavor Robotic from Arlington Capital Partners.

INDUSTRIALS DEAL *of the* YEAR

Winner-Nominee: Maxim Crane Works acquires B&G Crane.

INFRASTRUCTURE DEAL *of the* YEAR

Winner-Nominee: Aurora Capital Partners sale of Restaurant Technologies to West Street Infrastructure Partners, managed by Goldman Sachs Merchant Bank.

MATERIALS & MANUFACTURING DEAL *of the* YEAR

Winner-Nominee: BlueArc Capital Partners and Merit Capital acquisition and merger of Choice Brands Adhesives and Slocum Holdings.

U.S.A HEALTHCARE • *Mid-Market Sub-Sectors*

HEALTHCARE SERVICES *of the* YEAR

Winner-Nominee: Evolent Health acquires New Century Investment from and NCIS Holdings, Inc.

HEALTHCARE IT *of the* YEAR

Winner-Nominee: Allen Technologies acquisition by Periscope Equity.

PHARMA & DEVICES DEAL *of the* YEAR

Winner-Nominee: Emergent BioSolutions acquisition of PaxVax from Cerberus Capital Management.

HEALTHCARE & PHARMA DEAL *of the* YEAR • Large

Winner-Nominee: Eli Lilly acquires Loxo Oncology.

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M&A DEAL Awards, Winner-Nominees

U.S.A TMT & SERVICES • *Middle Market, Sub-Sectors*

BUSINESS SERVICES DEAL of the YEAR

Winner Nominee: Abry Partners acquisition stake in U.S. Legal Support.

IT & SERVICES DEAL *of the* YEAR

Winner Nominee: GCOM Software acquires Three Sigma Software.

TECH DEAL *of the* YEAR

Winner Nominee: Dropbox acquires HelloSign.

TELECOM & SERVICES DEAL *of the* YEAR

Winner Nominee: Cotton Creek Capital acquires Y-COM.

MEDIA & MARKETING DEAL *of the* YEAR • Large

Winner Nominee: Gray Television acquires Raycom Media.

TECH & TELECOM DEAL *of the* YEAR • Large

Winner Nominee: Science Applications International Corp acquires Engility Holdings.

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DIVESTITURE & CRAVE-OUT

DEAL Awards Winner-Nominees

DIVESTITURE & CRAVE-OUT

DEAL of the YEAR • Middle-Market, Transaction Size below \$ 250 million.

Winner Nominee: QEP Resources sale of Uinta Basin Assets to Middle Fork Energy Partners.

DIVESTITURE & CRAVE-OUT

DEAL of the YEAR • Middle-Market, Transaction Size \$250 million - below \$1 billion.

Winner Nominee: Ankura acquires Navigant's Disputes, Forensics and Legal Technology (DFLT) segment and the Transaction Advisory Services (TAS) groups.

DIVESTITURE & CRAVE-OUT

DEAL of the YEAR • Large, Transaction Size Above \$1 billion.

Winner Nominee: Consolidated Edison (Con Edison) acquires U.S. operating solar assets and battery storage projects from Sempra Energy.

PRIVATE EQUITY

DEAL Awards Winner-Nominees

PRIVATE EQUITY DEAL of the YEAR • Small Middle Market

Winner Nominee: High Bluff Capital acquisition of Quiznos from Franchise Brands.

PRIVATE EQUITY DEAL of the YEAR • Middle Market

Winner Nominee: GenNX360 Capital Partners acquires Precision Aviation Group from PNC Riverarch Capital.

PRIVATE EQUITY DEAL of the YEAR • Large, Transaction Size Above \$ 1 billion.

Winner Nominee: Energy Capital Partners led investor group acquire Calpine Corporation.

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U.S.A CORPORATE

M&A DEAL Small to Middle Market Segment, Awards Winners-Nominees

CORPORATE DEAL of the YEAR • *Mid-Market, Transaction Size Below \$100 million.*

Winner Nominee: Germane Systems acquisition by Mercury Systems.

CORPORATE DEAL of the YEAR • *Mid-Market, Transaction Size \$100 - \$400 million.*

Winner Nominee: Amedisys acquires Compassionate Care Hospice.

CORPORATE DEAL of the YEAR • *Mid-Market, Transaction Size \$400 - \$600 million.*

Winner Nominee: TopBuild acquires United Subcontractors.

CORPORATE DEAL of the YEAR • *Mid-Market, Transaction Size Above \$600 million, Below \$1 billion.*

Winner Nominee: EnerSys acquires of the Alpha Technologies Group of Companies.

U.S.A CORPORATE

M&A DEAL Large Market Segment, Awards Winner-Nominees

CORPORATE DEAL of the YEAR • *Large, Transaction Size Above \$1 billion, Below \$5 billion.*

Winner Nominee: Mission Health merger with HCA Healthcare.

CORPORATE DEAL of the YEAR • *Large, Transaction Size Above \$5 billion.*

Winner Nominee: Pebblebrook Hotel Trust merger with LaSalle Hotel Properties.

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U.S.A MIDDLE MARKET DEAL Awards Winner-Nominees

ACQUISITION FINANCE DEAL *of the YEAR*

Winner Nominee: Commercial Metals Company financing for acquisition of U.S rebar steel mill and fabrication assets from Gerdau.

ESOP DEAL *of the YEAR*

Winner Nominee: JRM Holdings acquisition by JRM Employee Stock Ownership Trust.

DISTRESSED M&A DEAL *of the YEAR*

Winner Nominee: Pachanga (d/b/a FIKA) Chapter 11 restructuring and sale of assets to lenders.

RECAPITALIZATION DEAL *of the YEAR*

Winner Nominee: Device42 recapitalization.

SPAC DEAL *of the YEAR*

Winner Nominee: Avista Healthcare Public Acquisition acquires Organogenesis.

SPONSOR FINANCE DEAL *of the YEAR*

Winner Nominee: National Credit Center, a SNH portfolio company growth capital funding.

CROSS BORDER M&A DEAL, Awards Winner-Nominees

CROSS BORDER DEAL *of the YEAR* • *Small Market, Transaction Size Below \$100 million.*

Winner Nominee: Vitesse Media (Bonhill Group) acquisition of the trade and assets of InvestmentNews from Crain Communications.

CROSS BORDER DEAL *of the YEAR* • *Small Mid-Market, Transaction Size \$100 - \$250 million.*

Winner Nominee: Pelican Water Systems, portfolio company of Trivest acquired by Pentair plc.

CROSS BORDER DEAL *of the YEAR* • *Mid-Market, Transaction Size Above \$250 million, Below \$1 billion.*

Winner Nominee: Farfetch acquires Stadium Goods.

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USA M&A

DEAL Middle Market Segment, Awards Winner-Nominees

DEAL of the YEAR • *Small Mid-Market, Transaction Size Below \$50 million.*

Winner Nominee: L3 Technologies acquires Applied Defense Solutions.

DEAL of the YEAR • *Mid-Market, Transaction Size Above \$100 million, Below \$200 million.*

Winner Nominee: AquaVenture acquires AUC Group from Argosy Private Equity and NewSpring Capital.

DEAL of the YEAR • *Mid-Market, Transaction Size Above \$200 million, Below \$400 million.*

Winner Nominee: Fresh Del Monte Produce acquires Mann Packing.

DEAL of the YEAR • *Large Mid-Market, Transaction Size Above \$400 million to below a billion.*

Winner Nominee: Trimble's acquisition of e-Builder.

USA M&A DEAL

Large Segment, Awards Winner-Nominees

DEAL of the YEAR • *Large, Transaction Size Above \$1 billion, Below \$5 billion.*

Winner Nominee: Plantronics acquisition of Polycom from Sirius Capital.

DEAL of the YEAR • *Large, Transaction Size Above \$5 billion, Below \$10 billion.*

Winner Nominee: General Dynamics acquires CSRA.

DEAL of the YEAR • *Large, Transaction Size Above \$10 billion.*

Winner Nominee: Dominion Energy merger with SCANA Corporation.

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OUTSTANDING INVESTORS

Distinguished Finalists:

U.S.A PRIVATE EQUITY FIRM *of the YEAR* | MIDDLE MARKETS

ACON Investments

Camden Partners

GenNx 360

Ridgemont Equity Partners

Wind Point Partners

Firm Evaluation Standards: (1) Firms primarily focus on investing in the middle market segments; (2) Notable mid-market transactions closed in the stated timeframe; (2) Team expertise and leadership.

LENDER *of the YEAR* | MID-MARKETS

Ares Capital

Churchill Asset Management

Golub Capital

OUTSTANDING

M&A SERVICES FIRM *Distinguished Finalists:*

TRANSACTIONS

ADVISOR of the YEAR

Deloitte

Ernst & Young

KPMG

PwC

TRANSACTIONS

ADVISOR of the YEAR • MIDDLE-MARKETS

Baker Tilly

BDO

CohnReznick

Grant Thornton

VALUATIONS & OPINIONS

FIRM of the YEAR • MIDDLE-MARKETS

Citrin Cooperman

Prairie Capital Advisors

Stout Risius Ross

TAX & ACCOUNTING

FIRM of the YEAR • MIDDLE-MARKETS

Citrin Cooperman

CohnReznick

Moss Adams

PUBLIC RELATIONS FIRM *of the YEAR*

Back Bay Communications

Chris Tofalli Public Relations

Stanton Public Relations & Marketing

VDR FIRM *of the YEAR*

Donnelly Financial Solutions

Intralinks

Merrill Datasite

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OUTSTANDING MIDDLE MARKET M&A ADVISORS

Distinguished Finalists:

U.S.A

INVESTMENT BANK *of the YEAR*

Houlihan Lokey
KeyBanc Capital
Piper Jaffray
SunTrust Robinson Humphrey
Wells Fargo Securities

U.S.A • PRIVATE EQUITY

INVESTMENT BANK *of the YEAR*

Harris Williams
Lincoln International
Raymond James
Robert Baird
William Blair

U.S.A • BOUTIQUE

INVESTMENT BANK *of the YEAR*

Cleary Gull
Caddo Lake Capital
Harbor View Advisors
The McClean Group

U.S.A

LAW FIRM *of the YEAR*

Cooley
DLA Piper
Hogan Lovells
Morgan Lewis & Bockius
McGuire Woods

U.S.A • PRIVATE EQUITY

LAW FIRM *of the YEAR*

Akerman
Goodwin Procter
Kirkland & Ellis
Lathan & Watkins
Sidley Austin

U.S.A • NATIONAL



LAW FIRM *of the YEAR*

Akerman
Ballard Spahr
Holland & Hart
Schiff Hardin
Venable

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OUTSTANDING ADVISORS • U.S.A TOP SECTOR

Distinguished Finalists:

ENERGY M&A
INVESTMENT BANK *of the YEAR*
Evercore
Jefferies
Tudor Pickering Holt

HEALTHCARE M&A
INVESTMENT BANK *of the YEAR*
Cain Brothers / KeyBanc Capital
Piper Jaffray
Ziegler Investment Banking

ESOP INVESTMENT BANK *of the YEAR*
ButcherJoseph & Co
CSG Partners
Prairie Capital Advisors

TECHNOLOGY M&A
INVESTMENT BANK *of the YEAR*
AGC Partners
DC Advisory
CG Petsky Prunier
The Bank Street Group

ENERGY M&A
LAW FIRM *of the YEAR*
Haynes & Boone
Latham & Watkins
Porter Hedges

HEALTHCARE M&A
LAW FIRM *of the YEAR*
Bass Berry Sims
McDermott Will & Emery
Pepper Hamilton

TECHNOLOGY M&A
LAW FIRM *of the YEAR*
Fenwick & West
Morrison & Foerster
Wilson Sonsini Goodrich & Rosati

PHARMA & LIFE SCIENCES M&A
LAW FIRM *of the YEAR*
Cooley
Covington & Burling
Hogan Lovells

ESOP
LAW FIRM *of the YEAR*
Greenberg Traurig
Holland & Hart
Morrison Cohen

Evaluation Standards: Outcome based on closed transactions exclusive per industry sector; (2) Expertise and record of executing deals, and top clients served per industry sector.

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WELCOME to the world's most prestigious M&A Atlas Awards singularly honoring the best value-creating deals, outstanding firms, top dealmakers and legendary growth leaders from corporate, alternative investor and transactional communities.

INDEPENDENT GOVERNANCE & STANDARDS

Prestige stems from the integrity of the process. Finalists and winners are judged by point-indexed scoring method based on deal criteria that includes pre-and-post execution variables; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community impact; leadership; brand strength; etc. League table rankings are immaterial for winner selection.

Significantly, the process does not involve industry vendors or feedback to insure a 100% conflict-free, independent process. We also do not accept awards gala sponsorship from financial or legal deal advisors to avoid any "pay for play" influences.

U.S.A Growth & Deals Intelligence Forum • July 11, 2019

Program Overview:

9.00 am	Registration, Networking Breakfast and Morning Cafe.
10.00 – 11.00 am	GROWTH + INVESTMENTS: M&A Priorities
11.00 – 12.00 pm	HEADWINDS: Obstacles to Deal Completion.
12.30 – 1.30 pm	Networking Lunch
1.45 – 2.30 pm	WOMEN: Rainmakers
2.45 pm	TOP U.S.A Women Dealmakers <i>Recognition Ceremony</i>
4.00 pm	Forum Meeting Adjourns.
6.30 pm	U.S.A M&A Atlas Awards <i>Gala and Dinner Ceremony</i>

SHARE, CONNECT & CELEBRATE.

Prior confirmation is required – either as a registered guests delegate, or sponsor-partner of the day-forum. Award recipients must attend the recognition ceremony to be honored and accept their treasured winner trophy.

VIP Registration includes – (1) full access to the day forum including breakfast, lunch, breaks; (2) Women Networking and Recognition celebrations; (3) Evening networking cocktail reception, dinner; (4) Official 'winner-circle' status and trophy; (5) Logo and related promotional copy, photos from the recognition ceremony.

TROPHY PRESENTATION POLICY

Outstanding Firm Awards: Firm representatives can accept the coveted winner trophy on behalf of their firm.

Leaders & Dealmaker Awards: Recipient must personally accept their treasured trophy at the gala-ceremony.

Deal Awards: Respective dealmaker advisor from a firm attending the gala is awarded their winner trophy. Since deals have many advisors, following is trophy presentation policy: **(1)** Nominees gain advantage. If you nominated the winning deal, then you are honored at the gala ceremony; followed by, **(2)** Acquirers – corporate or investor firm; followed by, **(3)** Primary financial, legal, etc. advisors to the buyer; followed by, **(4)** Primary sell-side advisors; followed by, **(5)** Secondary and relevant transaction advisors.

Note: Advisory Firms' that are part of many award-winning deals (2 or more) must confirm the deal-team leader/member who worked on the winning transaction to accept their deal award trophy.

SEC RULES & DISCLAIMER

Per, U.S. Securities and Exchange Commission 'Touting Initiative' Rules: Winners should know – (1) Upon request, GM&AN will provide relevant criteria/description for winners to proudly accept and publicize their accolades. (2) There are no fees to nominate, hence no influence on "winner" result. (4) Participation at the forum and networking gala dinner registration fees has no effect on winner selection process since participating/attending firms' have no input on how the winners are selected.

Disclaimer: Global M&A Network, its, officers, members, employees and partners (together, the "GM&AN Parties"), expressly disclaim any warranties or guaranties, express or implied, relating to any award issued to a third party. Further, GM&AN Parties will not be liable for damages of any kind, in connection with the awards.