



11th ANNUAL GLOBAL MARKETS

2019 WINNERS CIRCLE

March 27, 2019, New York: Global M&A Network, honored the winners the 11th Annual M&A Atlas Awards in categories of leaders, outstanding firms, and best-value creating deals at the privately hosted gala held once again at the Intrepid Sea, Air and Space Museum, in New York last night.

“We honored the successes of top players from the world-wide transactional communities and congratulate them on their vision and excellence. We wish all the winners continued success the year ahead.” Shanta Kumari, CEO and Global Group Editor, at Global M&A Network.

Mahmut Ünlü, Chairman and CEO of Ünlü & Co received the Emerging Markets Leadership award for his vision of building Ünlü & Co from a boutique M&A advisory house into a world-class financial services company in Turkey.

Craig Clay, President, Capital Markets Group, at Donnelley Financial Solutions was genuinely surprised to receive the Global Leadership award for his foresight of growing the Capital Markets business into a leading provider of M&A to private equity portfolio, corporate governance, risks and regulatory compliance solutions.

Caisse de dépôt et placement du Québec (CDPQ), won the Outstanding Global Institutional Investor of the Year accolade, **L Catterton**, received the Outstanding Global Private Equity Firm, and **Brookfield Infrastructure Partners**, won the Infrastructure Investor top honors this year.

DETAILS on Deals & M&A Firm Award Winners:
visit: <https://globalmanetwork.com/press-center/>

about: World’s most prestigious, independently governed M&A Atlas Awards singularly honors excellence in the categories of deals, teams, firms, and leaders.

Global M&A Network is a diversified media, information and events connecting company; as well as the producer of world’s most coveted – M&A Atlas Awards from New York, Chicago, Hong Kong, Shanghai, Mumbai, to London. i-Participate and Engage, visit: www.globalmanetwork.com



GLOBAL MARKETS

11th ANNUAL NETWORKING GALA & CEREMONY

March 26, 2019 • Intrepid Museum, New York, USA

LEADERSHIP ACHIEVEMENT AWARDS *Recipients of the Year*

about: Highest honor given to a c-level executive in admiration of their long-standing accomplishments, management talents, entrepreneurial talents, managerial skills, as well as influence and contributions made to advance and grow their respective organizations, industries, and economy. Each year Global M&A Network honors sole recipients of the leadership award from corporate, private equity, investment bank, legal and M&A services.

MAHMUT LEVENT ÜNLÜ

Chairman, Chief Executive Officer
ÜNLÜ & Co

Recipient of the: **EMERGING MARKETS LEADERSHIP AWARD**

Mr. Ünlü founded Dundas ÜNLÜ in 1996 as a M&A advisory firm. Since then and for 20 plus years, he has had the fortitude and vision of building ÜNLÜ & Co from a boutique M&A advisory house into a full-service independent investment bank and financial services company.

about: Headquartered in Istanbul, Turkey, ÜNLÜ & Co is world class provider of corporate finance, debt and capital markets advisory services, brokerage and asset management solutions to a diverse group of clients ranging from domestic and international investors to leading corporates, multinationals and financial institutions.

CRAIG CLAY

President, Capital Markets
Donnelley Financial Solutions

Recipient of the: **GLOBAL LEADERSHIP AWARD**

Mr. Clay has been with Donnelley Financial Solutions for over 20 years, formulating strategy and foresight for building the Capital Markets business into a leading global solutions provider in a highly competitive industry. Under Craig's leadership, DFIN continues to innovate, deliver distinctive customer service, and expand the company's offerings from M&A to private equity portfolio, corporate governance, risks and regulatory compliance solutions.

about: Headquartered in Chicago, USA, Donnelley Financial Solutions (DFIN) is a leader in risk and compliance solutions, providing insightful technology, industry expertise and data insights to clients across the globe.

Craig was genuinely surprised since he was not informed about receiving this accolade.

Enquires

Request Materials: Logo, quotes, tombstone, gala photos

Trophy Purchase: Order additional trophies for the deal-team members, colleagues + clients.

Raj Kashyap

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OUTSTANDING INVESTORS

GLOBAL INSTITUTIONAL INVESTOR *of the YEAR*

WINNER: Caisse de dépôt et placement du Québec (CDPQ)

Evaluation Standards: Public funds direct or co-investing with private equity and/or alternative investors, worldwide.

GLOBAL PRIVATE EQUITY FIRM *of the YEAR* | MIDDLE MARKETS

WINNER: L Catterton

Firm Evaluation Standards: (1) Firms primarily focus on investing in the middle market segments; (2) Notable mid-market transactions closed in the stated timeframe; (2) Presence in world markets, team expertise and leadership, plus record of accomplishment.

GLOBAL INFRASTRUCTURE INVESTOR *of the YEAR*

WINNER: Brookfield Infrastructure Partners

Firm Evaluation Standards: (1) Notable transactions closed in the stated timeframe; (2) Presence in world markets, team expertise and leadership, plus record of accomplishment.

OUTSTANDING M&A SERVICES

GLOBAL VDR FIRM *of the YEAR*

WINNER: Donnelley Financial Solutions

GLOBAL STRATEGY CONSULTING FIRM *of the YEAR*

WINNER: FTI Consulting

GLOBAL FAIRNESS OPINION FIRM *of the YEAR*

WINNER: Duff & Phelps

GLOBAL PUBLIC RELATIONS FIRM *of the YEAR*

WINNER: Finsbury

OUTSTANDING LAW FIRMS

GLOBAL M&A LAW FIRM *of the YEAR* | MIDDLE MARKETS

WINNER: DLA Piper

GLOBAL M&A LAW FIRM *of the YEAR*

WINNER: Sullivan & Cromwell, LLP

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OUTSTANDING M&A INVESTMENT BANKS

GLOBAL M&A
INVESTMENT BANK *of the* YEAR
WINNER: Citigroup Global Markets

GLOBAL M&A INDEPENDENT
INVESTMENT BANK *of the* YEAR
WINNER: Evercore

GLOBAL M&A PRIVATE EQUITY
INVESTMENT BANK *of the* YEAR
WINNER: Harris Williams

GLOBAL M&A MIDDLE MARKETS
INVESTMENT BANK *of the* YEAR
WINNER: DCS Advisory (*subsidiary of the investment banking arm of Daiwa Securities Group*)

GLOBAL M&A BOUTIQUE
INVESTMENT BANK *of the* YEAR
WINNER: Capstone Headwaters

M&A Firm Evaluation Standards:

Outcome of top closed transactions in the stated time-frame; (2) Year to year performance improvement for disclosed deals; (3) Global markets presence (2 plus regions); cross-border expertise, team leadership, record of executing transactions, and client service. Middle Markets – Transaction size range \$5 to \$250 mm.

League table rankings are immaterial for winner selection.

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GLOBAL M&A

DEALS, *Middle Market Segments, Awards Winners*

GLOBAL DEAL of the YEAR • *Small Mid-Market, Transaction Size Below \$100 million.*

WINNER: Vonage acquires TokBox from Telefonica.

Winner Trophy Presented to: Vonage.

GLOBAL DEAL of the YEAR • *Mid-Market, Transaction Size Above \$100 million, Below \$500 million.*

WINNER: AVX Corporation, subsidiary of Kyocera acquires Ethertronics.

Winner Trophy Presented to: Troutman Sanders, legal advisor AVX.

GLOBAL DEAL of the YEAR • *Large Mid-Market, Transaction Size Above \$500 million, Below \$1 billion.*

WINNER: NEC Corporation acquires Northgate Public Services from Cinven.

Winner Trophy Presented to: DC Advisory, financial advisor to Cinven and Northgate.

GLOBAL M&A

DEALS, *Large Segments, Awards Winners*

GLOBAL DEAL of the YEAR • *Large.*

WINNER: Energizer acquires Batteries Business of Spectrum Brands.

Winner Trophy Presented to: King & Spalding, legal advisor to Energizer.

GLOBAL DEAL of the YEAR • *Large - Mega, Transaction Size Above \$20 billion, Below \$50 billion.*

WINNER: Essilor International merger of equals with Luxottica Group (EssilorLuxottica).

Winner Trophy Presented to: EssilorLuxottica.

Winner Circle: Citigroup co-financial advisor to Time Warner.

GLOBAL DEAL of the YEAR • *Mega, Transaction Size Above \$50 billion.*

WINNER: AT&T acquires Time Warner.

Winner Trophy Presented to: Sullivan & Cromwell, legal advisor to AT&T.

Winner Circle: Citigroup co-financial advisor to Time Warner.

Standards: Growth-generating closed transaction from any sector, any part of the world with consequential effects within the respective industry sector, international operations and global offerings. It is the deal that wins.

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EMERGING MARKETS

DEAL, *Award Winners:*

EMERGING MARKETS PRIVATE EQUITY DEAL *of the YEAR*

WINNER: L Catterton acquires Femme.

Winner Trophy Presented to: L Catterton.

EMERGING MARKETS DEAL *of the YEAR* • *Mid-Market*

WINNER: TAV Airports majority acquisition of ICF Antalya.

Winner Trophy Presented to: ÜNLÜ & Co financial advisor.

EMERGING MARKETS DEAL *of the YEAR* • *Large*

WINNER: Vodafone India merger with Ideal Cellular of Aditya Birla Group (Vodafone Idea).

Winner Trophy Presented to: UBS Investment Bank, financial advisor to Vodafone, and AZB Partners, legal advisor to Ideal Cellular.

CROSS BORDER M&A

DEALS, *Awards Winners*

CROSS BORDER DEAL *of the YEAR* • *Small Mid-Market*

WINNER: A-Star Education acquires Summer Discovery.

Winner Trophy Presented to: Capstone Headwaters, financial advisor to Summer Discovery.

CROSS BORDER DEAL *of the YEAR* • *Mid-Market*

WINNER: General Logistics Systems, a subsidiary of Royal Mail acquires Dicom Transportation Group from Wind Point Partners.

Winner Trophy Presented to: Harris Williams, financial advisor to Dicom Transportation Group.

CROSS BORDER DEAL *of the YEAR* • *Large*.

WINNER: Walmart acquires majority of Flipkart Group.

Winner Trophy Presented to: Khaitan & Co, legal advisor to Flipkart.

CROSS BORDER DEAL *of the YEAR* • *Large - Mega, Transaction Size Above \$20 billion, Below \$50 billion.*

WINNER: Comcast acquires Sky.

Winner Trophy Presented to: Evercore co-advisor to Comcast.

CROSS BORDER DEAL *of the YEAR* • *Mega Transaction Size Above \$50 billion.*

WINNER: Bayer acquires Monsanto.

Winner Trophy Presented to: Sullivan & Cromwell and Cohen & Grigsby legal advisors.

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GLOBAL DIVESTITURE & CRAVE-OUT

DEALS, *Middle Market Segments, Awards Winners*

DIVESTITURE & CRAVE-OUT DEAL of the YEAR • *Mid-Market.*

WINNER: Albemarle Corporation sale of Polyolefin Catalysts business to W. R. Grace.

Winner Trophy Presented to: Troutman Sanders, legal advisor to Albemarle.

DIVESTITURE & CRAVE-OUT DEAL of the YEAR • *Large Mid-Market, Size \$500 million to \$1 billion.*

WINNER: Shell Oil, subsidiary of Royal Dutch Shell sale of Argentina Downstream business to Raízen, joint venture of Cosan Indústria e Comércio and Shell.

Winner Trophy Presented to: Shell Oil Company.

DIVESTITURE & CRAVE-OUT DEAL of the YEAR • *Large, Transaction Size Above \$5 billion.*

WINNER: Oil and Natural Gas Corp acquisition stake in Hindustan Petroleum Corporation Ltd.

Winner Trophy Presented to: AZB Partners among legal advisor to HPCL, and Citigroup.

GLOBAL CORPORATE M&A DEALS

Awards Winners

CORPORATE DEAL of the YEAR • *Mid-Market*

WINNER: E.A. Patten sale to Consolidated Aerospace Manufacturing.

Winner Trophy Presented to: Duff & Phelps, financial advisor to E.A Patten.

CORPORATE DEAL of the YEAR • *Large Mid-Market, Transaction Size Above \$500 million, Below \$1 billion.*

WINNER: NXT Capital acquired by ORIX.

Winner Trophy Presented to: Kramer Levin Naftalis & Frankel, legal advisor to NXT.

CORPORATE DEAL of the YEAR • *Large, Transaction Size Above \$1 billion, Below \$5 billion.*

WINNER: Cabot Microelectronics acquires KMG Chemicals.

Winners Trophies Presented to: KeyBanc Capital Markets, financial advisor and Shearman & Sterling, legal advisor to KMG Chemicals.

CORPORATE DEAL of the YEAR • *Large – Mega, Transaction Size Above \$5 billion, Below \$10 billion.*

WINNER: Cloudera merger with Hortonworks.

Winner Trophy Presented to: Fenwick & West.

CORPORATE DEAL of the YEAR • *Mega, Transaction Size Above \$10 billion.*

WINNER: Atlantia and Actividades de Construcción y Servicios (ACS) acquire Abertis Infraestructuras.

Winner Trophies Presented to: DLA Piper, legal advisor to Atlantia, Legance, legal advisor to Albertis.

Winner Circle: Citigroup financial advisor to Albertis.

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GLOBAL PRIVATE EQUITY DEALS, Awards Winners

PRIVATE EQUITY DEAL of the YEAR • *Small Middle Market.*

WINNER: L Catterton acquires Goiko Grill.

Winner Trophy Presented to: L Catterton.

PRIVATE EQUITY DEAL of the YEAR • *Middle Market, Transaction Size Above \$250 million, Below \$500 million.*

WINNER: Vista Equity Partners acquires Allocate Software from Hg Capital.

Winner Trophy Presented to: Spurrier Capital Partners, financial advisor to Allocate.

PRIVATE EQUITY DEAL of the YEAR • *Large Middle Market, Transaction Size Above \$500 million, Below \$1 billion.*

WINNER: OMERS Private Equity acquires Trescal from Ardian.

Winner Trophy Presented to: DC Advisory, financial advisor to OMERS Private Equity.

CONSORTIUM DEAL of the YEAR

WINNER: Partners Group led investor group including Caisse de dépôt et placement du Québec and Ontario Teachers acquire Techem.

Winner Trophy Presented to: Caisse de dépôt et placement du Québec (CDPQ).

GLOBAL INDUSTRIES M&A DEAL Awards Winners

CONSUMER RETAIL & SERVICES DEAL of the YEAR • *Middle Market*

WINNER: Alex Brands sale of Juratoys to Argos Wityu.

Winner Trophy Presented to: Harris Williams, financial advisor to Alex Brands.

CONSUMER RETAIL & SERVICES DEAL of the YEAR • *Large.*

WINNER: Cineworld Group acquires Regal Entertainment.

Winner Trophy Presented to: Kramer Levin Naftalis & Frankel LLP legal advisor to Cineworld Group.

REAL ESTATE & LODGING DEAL of the YEAR

WINNER: Unibail-Rodamco acquires Westfield.

Winner Trophy Presented to: Shearman & Sterling, U.S. legal advisor Unibail-Rodamco, UBS financial advisor to Westfield.

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GLOBAL INDUSTRIES M&A DEAL Awards Winners

RENEWABLE ENERGY DEAL *of the YEAR*

WINNER: Innergex Renewable Energy acquires Alterra Power.

Winner Trophy Presented to: Troutman Sanders legal advisor to Alterra Power.

ENERGY & SERVICES DEAL *of the YEAR*

WINNER: Energy Transfer Equity merger with Energy Transfer Partners.

Winner Trophy Presented to: Citigroup, financial advisor to Energy Transfer Equity.

FINANCIAL DEAL *of the YEAR* • Mid-Market

WINNER: Zurich Insurance Group acquires Latin America operations of QBE Insurance Group.

Winner Trophies Presented to: Zurich Insurance Group.

FINANCIAL DEAL *of the YEAR* • Large

WINNER: Verifone Systems sale to Francisco Partners and British Columbia Investment Management Corporation.

Winner Trophies Presented to: Sullivan & Cromwell, legal advisor to Verifone.

INDUSTRIALS DEAL *of the YEAR* • Mid-Market

WINNER: Aeronautics acquires Chassis Plans.

Winner Trophy Presented to: Capstone Headwaters, financial advisor to Aeronautics.

INDUSTRIALS DEAL *of the YEAR* • Large

WINNER: LyondellBasell Industries merger with A. Schulman.

Winner Trophy Presented to: Shearman & Sterling, financial advisor to Aeronautics.

INFRASTRUCTURE DEAL *of the YEAR* • Large

WINNER: Brookfield Infrastructure acquires AT&T Data Centers (Evoque Data Center Solutions).

Winner Trophies Presented to: Brookfield Infrastructure, and King & Spalding, legal advisor to Brookfield.

PHARMA & HEALTHCARE *of the YEAR*

WINNER: GlaxoSmithKline acquires TESARO.

Winner Trophy Presented to: Shearman & Sterling, legal advisor GlaxoSmithKline.

Winner Circle: Citigroup financial advisor to Tesaro.

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GLOBAL INDUSTRIES M&A DEAL Awards Winners

TMT Sub-Sectors

COMMUNICATIONS & TELECOM DEAL *of the YEAR* • Mid-Market

WINNER: Apollo Global Management acquisition stake in Infrastructure Networks (INET).

Winner Trophy Presented to: DCS Advisory, financial advisor to Infrastructure Networks.

COMMUNICATIONS & TELECOM DEAL *of the YEAR* • Large

WINNER: GTT Communications acquires Interoute.

Winner Trophy Presented to: GTT Communications.

Winner Circle: Evercore financial advisor to Interoute.

MEDIA & ENTERTAINMENT DEAL *of the YEAR*

WINNER: Discovery acquires Scripps Networks Interactive (Discovery Inc.).

Winner Trophy Presented to: Evercore, financial advisor to Scripps Network.

Winner Circle: UBS Investment Bank financial advisor and Sullivan & Cromwell legal advisor to Advance/Newhouse Communications.

TECH & SERVICES DEAL *of the YEAR* • Mid-Market

WINNER: Winshuttle sale to Symphony Technology Group.

Winner Trophy Presented to: Spurrier Capital Partners, financial advisor to Winshuttle.

TECH & SERVICES DEAL *of the YEAR* • Large

WINNER: GitHub acquired by MicroSoft.

Winner Trophy Presented to: Fenwick & West, legal advisor to GitHub.

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