

CONGRATULATIONS *to* FINALISTS CIRCLE 2010

November 2, 2010 New York: Delightfully announcing top contenders for the AMERICAS M&A MIDDLE MARKET AWARDS. Part of the prestigious M&A ATLAS AWARDS global brand, the premier AMERICAS M&A ATLAS AWARDS honors top deals, dealmakers and A-list firms from the North and South American mergers, acquisitions, and private equity communities.

"We are thrilled to bring the awaited AMERICAS M&A ATLAS AWARDS for the mid-market deal making communities from the North and South Americas. We congratulate the finalists and industry dealmakers for completing novel transactions." Shanta Kumari, managing partner and CEO, Global M&A Network.

"It is neither easy nor quick to make selections. In keeping with the directives of the *"deal performance criteria"*, we evaluated 870 eligible transactions including enormous numbers of nominations received from the industry. We commend the finalist for completing wide array of transactions reflective of resourcefulness, creative resiliency and professionalism." statement by the Awards Advisory Group.

GOLD STANDARD of PERFORMANCE, the awards recognizes excellence based on performance metrics such as deal novelty and structure; sector and market complexities; jurisdictional intricacies; professional leadership; brand strength; resourcefulness; among other criteria.

WINNERS are revealed for the 1st time at the awards gala ceremony held November 19, 2010 following the **Americas M&A Deal Forum**. Finalists and nominee representatives must attend the awards gala to be officially recognized in company of senior executives and peers from the industry.

New: AMERICAS M&A MID-MARKET REPORT: *(Published report made available on-line, year-end)*

Noticeable observations during selection process include:

- (1) Activity recovering at a cautious pace;
- (2) Deal rationale driven by consolidations per operational and financial imperatives;
- (3) private equity exit per "bolt-in" strategy of well capitalized corporate buyers;
- (4) increase in deal activity between private equity; and
- (5) growing cross-border activity.

WINNERS are profiled in the published **REPORT**.

AMERICAS MID-MARKET M&A DEAL FORUM | 2.00 – 6.00 pm

Building on successes of previous world class gatherings, the Forum provides latest targeted information on the evolving deal trends, an incredible potential to harvest ideas, and network with the brightest professionals at the awards gala and dinner.

PROGRAM:

- 2.30 pm: **NORTH AMERICAS M&A TRENDS:** Value propositions driving deals activity.
- 3.45: **PRIVATE EQUITY:** Acquisition strategy and deal structure.
- 4.45 **LATIN AMERICA SPOTLIGHT:** Check-list for getting deals done.
- 5.30 **GOING GLOBAL:** Considerations for executing cross-border transactions.
- 6.15 Awards Networking Cocktail, followed by Dinner Ceremony.
Master of Ceremonies, Lisa Murphy, anchor, Bloomberg TV
- 9.45 **FAREWELL REMARKS**

- ▶ **REGISTRATIONS:** "Proof of Attendance" is required per the winner selection process. Delegate Rate: \$1400 for total of two delegates. Corporate Table: \$4500 for total of 10

CONTACTS:

GENERAL, contact: Raj Kashyap T: +914. 886. 3085 E: raj@globalmanetwork.com
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TOP AWARD CATEGORIES *(continued)*:

AMERICAS M&A DEAL of the YEAR | (deal size above 5 million USD)

(Standards: Corporate or private equity; any sector; deal must involve at least one entity from the Americas)

- Epic MedStaff, acquisition by Webster Capital. **Provident Healthcare Partners.**
- Euronet epay Division acquires Telecom Net S.A, Brazilian Prepaid Distribution Company. **William Blair & Co.**
- Evercore Partners Inc. acquisition interest in G5 advisors. **Evercore Partners**
- IGNIA stake in Chiapas Organic Holdings, Inc. **IGNIA Venture Fund**
- Internet Capital Group, Inc. acquisition stake of ICG Commerce. **Internet Capital Group, Fairmont Partners**
- Molex Inc. acquisition of Zhenjiang Tean Telecom & Appliances Co Ltd. **Business Development Asia**
- Spherion Corporation acquisition of Tatum LLC. **Robert W. Baird & Co**
- Riverside Company acquisition of Exfo. **Riverside Company**
- The NASDAQ OMX Group, Inc. acquisition of SMARTS Group. **NASDAQ OMX Group, Marlin & Associates**
- United Natural Foods, Inc acquisition of SunOpta Distribution Group. **Canaccord Genuity**

AMERICAS M&A DEAL of the YEAR | (deal size above 100 million USD)

- Acquisition of Dura Automotive Systems, Inc. **Patriarch Partners**
- Crestview Partners acquisition stake in Select Energy Services. **Tudor, Pickering Holt, Inc.**
- Goldcorp acquisition of Canplats Resources including resources of Camino Roja. **Blake, Cassels & Graydon LLP, GMP Securities, Canaccord Genuity**
- Kratos Defense & Security Solutions, Inc. acquisition of Gichner Holdings, Inc, from Argosy Private Equity. **Kratos Defense & Security Solutions**
- Monster Worldwide, Inc. acquisition of Yahoo! HotJobs, from Yahoo! **Bank of America Merrill Lynch, Morrison & Foerster LLP**
- Onexim Sports & Entertainment Holding USA stake in New Jersey Nets basketball club **Hogan Lovells, LLP**
- Roper Industries acquisition of Verathon Inc. portfolio company of DW Healthcare. **Harris Williams & Co**
- Sale of Penn Foster Education Group, Inc. by the Wicks Group to Princeton Review, Inc. **Signal Hill Capital**
- Sale of Tangent Rail Corporation to Stella-Jones Inc. **PNC Equity Partners**
- Vision Capital acquisition of the assets of Terphane. **Vision Capital Americas**

AMERICAS M&A DEAL of the YEAR | (deal size above 250 million USD)

- Acquisition of Diedrich Coffee Inc by Green Mountain Coffee Roasters, Inc. **Houlihan Lokey, Gibson, Dunn & Crutcher LLP**
- ASP GT subsidiary of American Securities acquisition of GenTek Inc. **American Securities Capital Partners**
- Braskem S.A. acquisition of polypropylene business from Sunoco Chemicals. **The Blackstone Group, JP Morgan Securities**
- Georgia-Pacific acquisition of OSB assets from of Grant Forest Products. **Alston & Bird, LLP**
- Hillenbrand, Inc. acquisition of K-Tron International, Inc. **P&M Corporate Finance, Skadden, Arps, Slate, Meagher & Flom LLP**
- Life Technologies Corporation acquisition of Ion Torrent Systems, Inc. **Simpson Thacher & Bartlett LLP, Moelis & Company**
- OMERS Private Equity acquisition of United States Infrastructure Corporation, a portfolio company of Kohlberg & Company, L.L.C. **OMERS Private Equity.**
- Stifel Financial Corp. merger with Thomas Weisel Partners Group, Inc. **Stifel Nicolaus Weisel**
- Vestar Capital Partners acquisition of Health Grades, Inc. **Vestar Capital Partners**
- Yellow Media Inc. acquisition of Canadian Phone Directories Holdings from HM Capital Partners. **Stikeman Elliott LLP**

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CONGRATULATIONS to FINALISTS CIRCLE 2010

TOP AWARD CATEGORIES: (continued):

AMERICAS M&A DEAL of the YEAR | (deal size above 500 million USD)

(Standards: Corporate or private equity; any sector; deal must involve at least one entity from the Americas)

- Acquisition of Parsons Brinkerhoff by Balfour Beatty. **Houlihan Lokey, Citigroup Global Markets Ltd**
- Acquisition of Protection One, Inc, by an affiliate of GTCR, LLC from affiliates of Quadrangle Group LLC and Monarch Capital Partners. **GTCR**, (advisors: **Kirkland & Ellis LLP, Lazard Freres & Co. LLC; Morgan Keegan & Company, Inc., Barclays Capital, Skadden, Arps, Slate, Meagher & Flom LLP**)
- Avon Products Inc. acquisition of Silpada Designs. **Sullivan & Cromwell, LLP, Centerview Partners LLC, Lazard Middle Market LLC**
- Danaher Corporation acquisition of Analytical Technologies division of MDS Inc., including takeover of Applied Biosystems/MDS Sciex joint venture. **RBC Capital Partners, Skadden, Arps, Slate, Meagher & Flom LLP, Kirkland & Ellis LLP**
- Google Inc acquisition of Ad Mob Inc. **Google, Inc.**
- Harris Corporation acquisition of CapRock Communication, portfolio company of ABRY Partner. **Sullivan & Cromwell LLP, Morgan Stanley & Co.**
- Nabors Industries Ltd. acquisition of Superior Well Services, Inc. **UBS Investment Bank, Milbank, Tweed, Hadley & McCloy LLP**
- Sale of Godwin Pumps of America to ITT Corporation. **Greenberg Traurig, LLP**
- SonicWALL, Inc. acquisition by investor group led by Thoma Bravo, LLC and includes Teachers Private Capital. **Thoma Bravo, Kirkland & Ellis LLP, Fenwick & West LLP**
- Spectrum Brands Inc. acquisition of Russell Hobbs Ltd. **Sutherland, Asbill & Brennan LLP, Jones Day, LLP**

CROSS BORDER M&A DEAL of the YEAR | (deal size above 5 million USD)

(Standards: Corporate or private equity; any sector; in-bound or out-bound, must involve at least one entity from the Americas)

- Euronet epay Division acquires Telecom Net S.A, Brazilian Prepaid Distribution Company. **William Blair & Co.**
- Evercore Partners Inc. acquisition interest in G5 advisors. **Evercore Partners**
- Molex Inc. acquisition of Zhenjiang Tean Telecom & Appliances Co Ltd. **Business Development Asia**
- The NASDAQ OMX Group, Inc. acquisition of SMARTS Group. **NASDAQ OMX Group, Marlin & Associates**
- Proliance International sale of Nederlandse Radiateuren B.V to Banco Products India Ltd. **TM Capital**

CROSS BORDER M&A DEAL of the YEAR | (deal size above 100 million USD)

- Acquisition of Poland wind portfolio by the AES Corporation. **Jordan, Knauff & Co**
- Goldcorp acquisition of Canplats Resources including resources of Camino Roja. **Blake, Cassels & Graydon LLP, GMP Securities, Canaccord Genuity**
- Glodyne Technoserve Ltd acquisition of DecisionOne Corporation from Cerberus Capital Management. **Focus Investment Bank**
- Nipro Corporation acquisition of Home Diagnostics, Inc **Baker & McKenzie LLP; Raymond James Financial, Inc.; Greenberg Traurig LLP**
- Sale of Tangent Rail Corporation to Stella-Jones Inc. **PNC Equity Partners**
- Vision Capital acquisition of the assets of Terphane. **Vision Capital Americas**

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CROSS BORDER M&A DEAL of the YEAR | (deal size above 250 million USD)

- Acquisition of Parsons Brinkerhoff by Balfour Beatty. **Houlihan Lokey, Citigroup Global Markets Ltd**
- Braskem S.A. acquisition of polypropylene business from Sunoco Chemicals. **The Blackstone Group, JP Morgan Securities**
- Diamond Foods, Inc acquisition of Kettle Foods from Lion Capital. **Fenwick & West LLP, Allen & Overy LLP**
- Goldcorp acquisition of majority interest in El Morro Project from Xstrata Chile S.A via New Gold Inc. **Cassels Brock & Blackwell LLP, Prieto & Cía.**
- Merger of Hogan & Hartson LLP and Lovells, LLP. **Hogan Lovells**
- Sale of Best Brands Corp to CSM nv. **William Blair & Co**

NORTH AMERICA CORPORATE M&A DEAL of the YEAR | (deal size above 5 million USD)

(Standards: Strategic acquisition or merger; any sector; deal must involve at least one entity from the North America)

- Evercore Partners Inc. acquisition of interest in G5 advisors. **Evercore Partners**
- Molex Inc. acquisition of Zhenjiang Tean Telecom & Appliances Co Ltd. **Business Development Asia**
- Spherion Corporation acquisition of Tatum LLC. **Robert W. Baird & Co.**
- The NASDAQ OMX Group, Inc. acquisition of SMARTS Group. **NASDAQ OMX Group, Marlin & Associates**
- United Natural Foods, Inc acquisition of SunOpta Distribution Group. **Canaccord Genuity**

NORTH AMERICA CORPORATE M&A DEAL of the YEAR | (deal size above 100 million USD)

- NYSE Euronext acquisition of NYFIX, Inc. via NYSE Technologies **NYSE Euronext**
- Kratos Defense & Security Solutions, Inc. acquisition of Gichner Holdings, Inc, from Argosy Private Equity. **Kratos Defense & Security Solutions**
- Liberty Propane sale by Sterling Partners to Inergy Inc. **Jordan Knauff & Co.**
- Sale of Direct Drive Systems, Inc. to FMC Technologies, Inc. **Tudor, Pickering, Holt & Co.**
- Sale of Penn Foster Education Group, Inc. by the Wicks Group to Princeton Review, Inc. **Signal Hill Capital**

NORTH AMERICA CORPORATE M&A DEAL of the YEAR | (deal size above 250 million USD)

- Avon Products Inc. acquisition of Silpada Designs. **Sullivan & Cromwell, LLP, Centerview Partners LLC, Lazard Middle Market LLC**
- Danaher Corporation acquisition of Analytical Technologies division of MDS Inc., including takeover of Applied Biosystems/MDS Sciex joint venture. **RBC Capital Partners, Skadden, Arps, Slate, Meagher & Flom LLP, Kirkland & Ellis LLP**
- Diamond Foods, Inc acquisition of Kettle Foods from Lion Capital. **Fenwick & West LLP, Allen & Overy LLP**
- Equinix acquisition of Switch and Data Facilities Company from Seaport Capital. **JP Morgan Securities; Piper Jaffray & Co**
- Google Inc acquisition of Ad Mob Inc. **Google Inc**
- The GEO Group merger with Cornell Companies, Inc. **BofA Merrill Lynch, Akerman Senterfitt, Moelis & Company, Hogan Lovells LLP**

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TOP AWARD CATEGORIES: *(continued)*:

NORTH AMERICA PRIVATE EQUITY DEAL of the YEAR | (deal size above 5 million USD)
(Standards: Private Equity acquisition stake; any sector; deal must involve at least one entity from the North America)

- Epic MedStaff, acquisition by Webster Capital. **Provident Healthcare Partners.**
- FP-EF Holding Company, acquisition of EF Johnson Technologies, Inc. **Francisco Partners.**
- IGNIA stake in Chiapas Organic Holdings, Inc. **IGNIA Venture Fund**
- Internet Capital Group acquisition stake of ICG Commerce. **Internet Capital Group, Fairmont Partners**
- Riverside Company acquisition of Exfo. **Riverside Company**

NORTH AMERICA PRIVATE EQUITY DEAL of the YEAR | (deal size above 100 million USD)

- Acquisition of Dura Automotive Systems, Inc. **Patriarch Partners**
- Aegis Sciences Corporation, majority investment by **Metalmark Capital, Lazard Middle Market LLC, Brown Brothers Harriman & Co**
- Select Energy Services acquisition by Crestview Partners. **Tudor, Pickering, Holt & Co.**
- Castle Harlan, Inc., acquisition of IDQ Holdings, Inc. from Arsenal Capital Partners. **Castle Harlan**
- Irving Place Capital acquisition of Pet Supplies "Plus". **Irving Place Capital**
- Onex Corporation acquisition of Sport Supply Group. **Onex Corporation**

NORTH AMERICA PRIVATE EQUITY DEAL of the YEAR | (deal size above 250 million USD)

- ASP GT acquisition of GenTek Inc. **American Securities Capital Management**
- Acquisition of Protection One, Inc, by an affiliate of GTCR, LLC from affiliates of Quadrangle Group LLC and Monarch Capital Partners. **GTCR**, *(deal advisors: Kirkland & Ellis LLP, Lazard Freres & Co. LLC; Morgan Keegan & Company, Inc., Barclays Capital, Skadden, Arps, Slate, Meagher & Flom LLP)*
- CCMP Capital Advisors acquisition of Infogroup. **CCMP Capital Advisors**
- Oak Hill Capital Partners acquisition of Dave & Buster's from **Wellspring Capital**
- OMERS Private Equity acquisition of United States Infrastructure Corporation, a portfolio company of Kohlberg & Company, L.L.C. **OMERS Private Equity**
- SonicWALL, Inc. acquisition by investor group led by Thoma Bravo, LLC and includes Teachers Private Capital. **Thoma Bravo, Kirkland & Ellis LLP, Fenwick & West LLP, Centerview Partners LLC**

SOUTH AMERICA CORPORATE M&A DEAL of the YEAR

(Standards: Corporate acquisition or merger; any sector; deal must involve at least one entity from the South Americas)

- BTG Pactual Acquires Electric Power Broker COOMEX. **Baker & McKenzie, LLP**
- Braskem S.A. acquisition of polypropylene business from Sunoco Chemicals. **JP Morgan Securities, The Blackstone Group**
- Compañía de Galletas Noel S.A.S, subsidiary of Colombia-based Grupo Nacional de Chocolates S.A acquisition of Fehr Holdings, LLC. **McColl Partners, LLC**
- Eurofarma acquisition of Laboratorios Gautier. **IB Partners**
- Euronet epay Division acquires Telecom Net S.A, Brazilian Prepaid Distribution Company. **William Blair & Co.**
- Eurasian Natural Resources Corporation plc purchase of Bahia Minerals BV from Ardila Investment NV. **Hogan Lovells**
- Inkia Energy acquisition of Edegelto **Conduit Capital Partners.**
- ITT Corporation acquisition of Canberra Pumps do Brasil. **ITT Corporation**
- Evercore Partners Inc. acquisition of interest in G5 advisors. **Evercore Partners**
- Goldcorp acquisition of interest in El Morro Project from Xstrata Chile S.A, via New Gold Inc. **GMP Securities, Cassels Brock & Blackwell LLP, Prieto & Cia.**

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SOUTH AMERICA PRIVATE EQUITY DEAL of the YEAR

(Standards: Private Equity acquisition stake; any sector; deal must involve at least one entity from the South Americas)

- ACON Investments stake in Crediservicios, S.A.S. **ACON Investments.**
- Acquisition of Casadoce Industria e Comercio S.A. from Grupo Cerradinho by **Alothon Group**
- The Carlyle Group investment stake in Scalina. **The Carlyle Group.**
- DLJ South American Partners led investor group acquisition stake in Grupo Santillana de Ediciones SL from Grupo Prisa. **Credit Suisse**
- FIB Brasil, acquisition stake in Hortifruti. **BR Partners**
- Investment stake in Omega Energia by Warburg Pincus, and Tarpon Investimentos. **Warburg Pincus, Tarpon Investimentos**
- Silver Lake Sumeru stake Locaweb. **Silver Lake Sumeru**
- Southern Cross has acquisition of AMG/Sistema de Implante Nacional, **Southern Cross Group**
- Stratus Group investment stake in Unnafibras. **Stratus Group**
- Vision Capital acquisition of the assets of Terphane. **Vision Capital Americas**

BOUTIQUE M&A DEAL of the YEAR

(Standards: Top 12 deals exemplifying best specialty practice by boutique investment bank either by region, deal size, or industry.)

- Acquisition of Poland wind portfolio by the AES Corporation. **Jordan, Knauff & Co**
- AREVA acquisition of Ausra from founders and investor groups, including Khosla Ventures, Kleiner Perkins Caufield & Byers, KERN Partners, Generation Investment Management, Starfish Ventures. **Greentech Capital Advisors**
- Cristalerías de Chile on the sale of its 20% stake in VTR GlobalCom to CorpGroup. **IB Partners**
- Epic MedStaff, acquisition by Webster Capital. **Provident Healthcare Partners**
- First Niagara Financial Group, Inc. acquisition of Harleysville National Corporation. **Sandler O'Neill & Partners, Keefe, Bruyette & Woods, Inc., Luse Gorman Pomerenk & Schick LLP**
- Hillenbrand, Inc. acquisition of K-Tron International, Inc. **P&M Corporate Finance**
- Molex Inc. acquisition of Zhenjiang Tean Telecom & Appliances Co Ltd. **Business Development Asia**
- Proliance International sale of Nederlandse Radiateuren B.V to Banco Products India Ltd. **TM Capital**
- Roper Industries acquisition of Verathon Inc. portfolio company of DW Healthcare. **Harris Williams & Co**
- Select Energy Services acquisition by Crestview Partners. **Tudor, Pickering, Holt & Co.**
- Sale of Penn Foster Education Group, Inc. by the Wicks Group to Princeton Review, Inc. **Signal Hill Capital**
- The NASDAQ OMX Group, Inc. acquisition of SMARTS Group. **Marlin & Associates**

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AMERICAS M&A INDUSTRY DEAL AWARDS

CONSUMER DEAL of the YEAR

(Standards: Broad consumer/retail industries involving at least one entity from the Americas)

- Acquisition of Diedrich Coffee Inc by Green Mountain Coffee Roasters, Inc. **Houlihan Lokey, Gibson, Dunn & Crutcher LLP**
- Acquisition of Revolution Inc. by **PNC Equity Partners, MTN Capital Partners**
- Diamond Foods, Inc acquisition of Kettle Foods from Lion Capital. **Fenwick & West LLP, Allen & Overy LLP**
- Fehr Holdings, LLC sale to Compañía de Galletas Noel S.A.S, subsidiary of Colombia-based Grupo Nacional de Chocolates S.A. **McColl Partners, LLC**
- Irving Place Capital acquisition of Pet Supplies "Plus". **Irving Place Capital**
- Spectrum Brands Inc. acquisition of Russell Hobbs Ltd. **Sutherland, Asbill & Brennan LLP, Jones Day, LLP**

FINANCIALS DEAL of the YEAR | *(Standards: Broad financial industries involving at least one entity from the Americas)*

- Canaccord Financial Inc. acquisition of Genuity Capital Markets. **Canaccord Genuity Inc.**
- Evercore Partners Inc. acquisition of interest in G5 advisors. **Evercore Partners**
- First Niagara Financial Group, Inc. acquisition of Harleystown National Corporation. **Sandler O'Neill & Partners, Kefee, Bruyette & Woods, Inc., Luse Gorman Pomerenk & Schick LLP**
- Oriental Financial Group, Inc. acquisition of Eurobank from FDIC receivership. **McColl Partners.**
- Piper Jaffray & Company acquisition of Advisory Research Inc. from TA Associates. **Piper Jaffray & Co, Dechert LLP, Winston & Strawn**
- Stifel, Nicolaus & Co merger with Thomas Weisel Partners. **Stifel, Nicolaus Weisel**

ENERGY DEAL of the YEAR

(Standards: Broad energy industries excluding "green energy", involving at least one entity from the Americas)

- Atlas Pipeline Partners, L.P sale of its Elk City system to Enbridge Energy Partners, L.P **Jones Day, LLP**
- Daylight Resources Trust acquisition of West Energy Ltd **GMP Securities**
- Liberty Propane sale by Sterling Partners to Inergy Inc. **Jordan Knauff & Co.**
- Investment stake in Chaparral Energy, Inc. by affiliates of **CCMP Capital Advisors, LLC**
- Nabors Industries Ltd. acquisition of Superior Well Services, Inc. **UBS Investment Bank, Milbank, Tweed, Hadley & McCloy LLP**
- Select Energy Services acquisition by Crestview Partners. **Tudor, Pickering, Holt & Co.**

GREEN ENERGY DEAL of the YEAR | *(Standards: Cleantech, renewable etc, involving at least one entity from the Americas)*

- Acquisition of Poland wind portfolio by the AES Corporation. **Jordan, Knauff & Co**
- AREVA acquisition of Ausra from founders and investor groups, including Khosla Ventures, Kleiner Perkins Caufield & Byers, KERN Partners, Generation Investment Management, Starfish Ventures. **Greentech Capital Advisors**
- Hilti acquisition of Unirac Inc. from Global Environment Fund. **Greentech Capital Advisors**
- Hudson Clean Energy Partners acquisition of a majority interest in Green Campus Partners. **Hudson Clean Energy Partners**
- Investment stake in Omega Energia by Warburg Pincus, and Tarpon Investimentos. **Warburg Pincus, Tarpon Investimentos**
- Sale of agricultural assets of Pantanal Argo Industrial, a subsidiary of Clean Energy Brazil plc to Tonon Bioenergía S.A., **IB Partners**
- SunPower Corporation acquisition of SunRay Renewable Energy from management including Denham Capital. **JP Morgan Securities**

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AMERICAS M&A INDUSTRY DEAL AWARDS (continued)

HEALTHCARE DEAL of the YEAR | (Standards: Healthcare, life sciences, etc., involving at least one entity from the Americas)

- Celgene Corporation acquisition of Gloucester Pharmaceuticals from consortium of investors. **Jones Day**
- Danaher Corporation acquisition of Analytical Technologies division of MDS Inc., including takeover of Applied Biosystems/MDS Sciex joint venture. **RBC Capital Partners, Skadden, Arps, Slate, Meagher & Flom LLP, Kirkland & Ellis LLP**
- Epic MedStaff, acquisition by Webster Capital. **Provident Healthcare Partners.**
- Life Technologies Corporation acquisition of Ion Torrent Systems, Inc. **Simpson Thacher & Bartlett LLP, Moelis & Company**
- Nipro Corporation acquisition of Home Diagnostics, Inc **Raymond James Financial, Inc.; Greenberg Traurig LLP**
- Sale of Verathon Inc. by DW Healthcare Partners and Rho Capital Partners to Roper Industries. **Harris Williams & Co**

RESOURCES & HEAVY INDUSTRIALS DEAL of the YEAR

(Standards: resources, construction, heavy industrials involving at least one entity from the Americas)

- Acquisition of Parsons Brinkerhoff by Balfour Beatty. **Houlihan Lokey, Citigroup Global Markets Ltd**
- Acquisition of United States Infrastructure Corporation, a portfolio company of Kohlberg & Company by **OMERS Private Equity.**
- Georgia-Pacific acquisition of OSB assets from of Grant Forest Products. **Alston & Bird**
- Mexican acquisition of the fluorochemical business division from INEOS Holdings Ltd. **White & Case LLP**
- Stanley Black & Decker acquisition of CRC-Evans International from investor group led by Natural Gas Partners. **JP Morgan Securities, EuroConsult**
- Sale of Tangent Rail Corporation to Stella-Jones Inc. **PNC Equity Partners**

MANUFACTURING DEAL of the YEAR | (Standards: Broad manufacturing involving at least one entity from the Americas)

- Acquisition of Dura Automotive Systems, Inc. **Patriarch Partners**
- Hillenbrand, Inc. acquisition of K-Tron International, Inc. **P&M Corporate Finance, Skadden, Arps, Slate, Meagher & Flom LLP**
- Molex Inc. acquisition of Zhenjiang Tean Telecom & Appliances Co Ltd. **Business Development Asia**
- Proliance International sale of Nederlandse Radiateuren B.V to Banco Products India Ltd. **TM Capital**
- Manufacturas Especializadas, SA of the Elizondo Group acquisition of Snoke Special Products Company. **Haynes & Boone LLP**
- Sale of Ames True Temper, Inc to Griffon Corporation. **Castle Harlan, LLC**

TECHNOLOGIES DEAL of the YEAR | (deal size above 5 million USD)

(Standards: Broad from telecom, technologies, digital, etc., industries involving at least at least one entity from the Americas.)

- Groupon Inc. acquisition of CityDeal GmbH. **DLA Piper, LLP**
- Internet Capital Group, Inc. acquisition stake of ICG Commerce. **Internet Capital Group, Fairmont Partners**
- Monster Worldwide, Inc. acquisition of Yahoo! HotJobs, from Yahoo! **Bank of America Merrill Lynch, Morrison & Foerster LLP**
- Morningstar acquisition of Logical Information Machines, Inc **Marlin & Associates**
- Sale of SAE Towers by ACON Investments to KEC International Ltd. **Khaitan & Co. Sagent Advisors, Harris Williams & Co**
- Silver Lake Sumeru stake Locaweb. **Silver Lake Sumeru**

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CONGRATULATIONS *to* FINALISTS CIRCLE 2010

TECHNOLOGIES DEAL of the YEAR | (deal size above 500 million USD

(Standards: Broad from telecom, technologies, digital, etc., industries involving at least at least one entity from the Americas.)

- Avnet acquisition of Bell Microproducts. **Raymond James Investment Banking, Bank of America Merrill Lynch, Squire, Sanders & Dempsey LLP, Allen & Overy LLP**
- Equinix acquisition of Switch and Data Facilities Company from Seaport Capital. **JP Morgan Securities; Piper Jaffray & Co**
- Google Inc acquisition of Ad Mob Inc. **Google Inc**
- Harris Corporation acquisition of CapRock Communication, portfolio company of ABRY Partner. **Sullivan & Cromwell LLP, Morgan Stanley & Co.**
- SonicWALL, Inc. acquisition by investor group led by Thoma Bravo, LLC and includes Teachers Private Capital. **Thoma Bravo, Kirkland & Ellis LLP, Fenwick & West LLP, Centerview Partners LLC**
- Telefonos de Mexico, S.A.B. de C.V. (TELMEX) acquisition stake in Grupo Scitum from Advent International Corporation and other shareholders. **Deutsche Bank Securities Inc.**

DEALMAKER *of the* YEAR AWARDS

Industry executive award winners are revealed *for the first-time* at the awards gala ceremony. Executive accolade honors **deal team leader** for successfully executing a top transaction. Selection is an outcome of top scoring transaction.

- CORPORATE M&A DEALMAKER *of the* YEAR
- PRIVATE EQUITY DEALMAKER *of the* YEAR
- M&A INVESTMENT BANKER *of the* YEAR
- M&A INVESTMENT BANKER, BOUTIQUE *of the* YEAR
- M&A LAWYER *of the* YEAR

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FIRM of the AWARDS: (Eligibility standards stated below for each of the award categories.)

Contenders Winner selection performance criteria: (1) deals eligible; (2) diversity and/or specialization; (3) team leadership/ expertise; (4) nominations received and (5) "proof of attendance"; among other metrics.

NORTH AMERICA PRIVATE EQUITY FIRM of the YEAR

(Eligibility standards: (a) Notable transaction completed in the previous 12 months ending October 2010 including any significant transactions by portfolio companies in North American markets. (b) Dedicated team and presence in North America.)

American Securities Capital Management	Berkshire Partners
Brockway Moran & Partners, Inc	Castle Harlan
CCMP Capital	GTCR
Irving Place Capital	OMERS Private Equity
Platinum Private Equity	Wellspring Capital Management

SOUTH AMERICA PRIVATE EQUITY FIRM of the YEAR

(Eligibility standards: Notable transaction completed in the previous 12 months ending October 2010 including any significant transactions by portfolio companies. (b) Dedicated team and presence for investing in South American business.)

ACON Investments	Advent International
Alothon Group	GP Investments
Southern Cross Group	Stratus Private Equity

NORTH AMERICA M&A INVESTMENT BANK of the YEAR (Top 10)

(Eligibility standards: (a) North America based; (b) Notable transaction completed in the previous 12 months ending October 2010; (b) 80% of deals advised must be valued below billion dollars. (c) Dedicated team and presence in North America.)

R.W. Baird	BMO Capital
Houlihan Lokey Howard & Zukin	Jefferies & Company
Piper Jaffray & Co	Lazard Middle Markets
RBC Capital Markets	Raymond James Investment Banking
Stifel Nicolaus Weisel	William Blair & Co

SOUTH AMERICA M&A INVESTMENT BANK of the YEAR (Top 10)

(Eligibility standards: (a) North America based; (b) Notable transaction including any project/acquisition finance, joint ventures, completed in the previous 12 months ending October 2010; (b) Dedicated team and must have **on-ground presence** in at least one South American destination.)

Bank of America Merrill Lynch	BR Partners
Banco Bradesco	Credit Suisse
HSBC Bank	JP Morgan Securities
Patria-Banco de Negocios	Rothschild
Santander Global Banking and Markets	UBS Securities

NORTH AMERICA M&A LAW FIRM of the YEAR (Top 10)

(Eligibility standards: (a) North America based; (b) Notable transaction completed in the previous 12 months ending October 2010; (b) 80% of deals advised must be valued below billion dollars. (c) Dedicated team and presence in North America.)

Blake, Cassels & Graydon LLP	DLA Piper LLP
Fenwick West LLP	Greenberg Taurig LLP
Hogan Lovells LLP	Jones Day LLP
Kirkland & Ellis LLP	Stikeman Elliott LLP
Wilson Sonsini Goodrich & Rosati LLP	Winston & Strawn LLP

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SOUTH AMERICA M&A LAW FIRM of the YEAR (Top 10)

(Eligibility standards: (a) North America based; (b) Notable transaction including any project/acquisition finance, joint ventures, completed in the previous 12 months ending October 2010; (c) Dedicated team and must have **on-ground presence** in at least one South American destination.)

Baker & McKenzie LLP
Linklaters
Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Advogados
Tozzini Freire Teixeira E Silva Advogados
Skadden Arps Slate Meagher & Flom LLP

Garrigues
Milbank, Tweed, Hadley & McCloy LLP
Pinheiro Neto Advogados
Shearman & Sterling LLP
Simpson Thacher Bartlett LLP

BOUTIQUE M&A INVESTMENT BANK of the YEAR (Top 10)

(Eligibility standards: Notable transaction completed in the previous 12 months ending October 2010 whereby more than 50% of the transactions are valued below 500 million USD; (b) Identifiable specialty either as sector expertise; size or regions.)

BDO Capital
Focus Investment Bank
IB Partners
Marlin & Associates
TM Capital

Business Development Asia
Harris Williams & Company
Lincoln International
McColl Partners
Tudor, Pickering, Holt & Co

AMERICAS ACCOUNTING & TRANSACTION ADVISOR

BDO
Deloitte
Ernst & Young
KPMG

Crowe Horwath
Duff & Phelps
Grant Thornton
McGladrey, Inc

AMERICAS M&A TECHNOLOGY PRODUCTS

(New category: Eligibility – providers of M&A products that is technology based and include virtual data rooms, market data, etc.)

Bowen
Intralinks

Firmex
Merrill Datasite

Winner Recognition Policy:

- (i) **AWARDS GALA and CEREMONY:**
Winners are revealed and honored at the awards gala ceremony. "DEAL" and "FIRM", awards nominee and/or their representatives must confirm "proof of attendance" and be present at the gala ceremony. "INDUSTRY EXECUTIVE" awards, the individual nominee--award recipient must attend to be officially honored and recognized at the ceremony.
- (ii) **DEAL AWARD RECOGNITION POLICY: "It is the DEAL that WINS"...**
Naturally each deal has multiple advisors and following is the order of trophy presentation policy:
(1) Trophy presented to corporate or private equity firm; followed by
(2) Trophy presented to primary lead legal or financial advisor per nomination received; followed by
(3) Multiple nominees per deal, then ONLY the nominee's primary to the deal who have confirmed "PROOF of ATTENDANCE". Firm's that do not confirm their "proof of attendance" are not considered "WINNERS" even if they entered nominations.
- (iii) **FAIRNESS:** Global M&A Network makes every effort to inform and invite all the finalist contenders.
- (iv) **WINNERS RECOGNITION:** Global M&A Network issues the official WINNERS CIRCLE release which includes the recipient of the trophy(ies); AND, acknowledges other deal advisors who ATTEND the awards gala and ceremony. Firms that do not confirm "proof of attendance" and do not have representation at the awards gala are *not* considered winners and cannot claim to have won the award without the written consent of Global M&A Network organization.

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confirm participation for:

EUROPE M&A MID-MARKET DEAL FORUM EUROPE M&A ATLAS AWARDS GALA

December 8, 2010 *at the*
Le Meridian Hotel, London UK

Building on successes of previous world class gatherings, the Europe M&A Forum provides latest targeted information on the evolving middle market deal trends. From interactive sessions to networking, the gathering offers an incredible potential to share ideas, harvest business connections and celebrate with the best and the brightest professionals at the awards gala and dinner.

FORUM *to* EXPLORE SOLUTIONS

EUROPE M&A DEAL: What trends to watch for year ahead?
PRIVATE EQUITY: How to formulate deal structures to manage risks?
DISTRESSED M&A: Strategy for executing transactions for underperforming companies, assets?
KNOWLEDGE SESSION: Valuations, purchase price determinants in changing economic environment
REGIONAL SPOTLIGHT: Eastern Europe, including Russia
DEAL FINANCING: Options and how to secure financing?

SPEAKERS, contact: Danielle Saba, managing editor, directly at: danielle@globalmanetwork.com

Speaker Participants Policy:

Speakers confirmed on first come basis.

Speakers must promptly send: short bio in word document; and hi-res head shot photo in jpeg file separately.



EUROPE M&A ATLAS AWARDS *honors*

Top Deals, Influential Dealmakers, A-list Firms,

From

European middle market mergers, acquisitions, private equity communities.

REGISTRATION at: <https://www.globalmanetwork.com/europema.php>

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