



THE ANNUAL

ASIA PACIFIC M&A ATLAS AWARDS | 2011

CONGRATULATIONS: FIRM of the YEAR AWARD FINALISTS

AWARDS GALA CEREMONY: Hong Kong Jockey Club, November 10, 2011, Hong Kong

October 9, 2011. NEW YORK: Global M&A Network enthusiastically announces the top contenders for the coveted the Asia Pacific M&A Firm of the Year Awards.

To win at the ASIA PACIFIC M&A ATLAS awards is the ultimate mark of excellence since the winners are selected independently based on the deal performance metrics and creative approaches to achieve success.

GOLD STANDARD of PERFORMANCE, logo is a decisive mark of distinction, conveying that the winners have achieved the highest performance standards in mergers, acquisitions and alternative investing communities world-wide.

ASIA PACIFIC M&A ATLAS AWARDS is part of the prestigious M&A ATLAS AWARDS global brand, honoring top deals, dealmakers and outstanding firms from the wider Asia Pacific and Oceanic mergers, acquisitions, corporate and private equity deal communities.

WINNERS are revealed and honored for the 1st time at the awards gala ceremony held on November 10, 2011 following the Asia Pacific M&A Intelligence Forum. Finalists representatives and award recipients must attend the gala to be officially recognized and to accept their trophy.

SELECTION STANDARDS: Contenders are qualified independently per eligibility standards for the individual firm award categories. Winners are selected based on identifiable performance criteria including -- nominated deals; diversity and/or specialization; track record; team leadership and attendance at the awards gala.

WHAT to DO *if you are among the* **COVETED FINALISTS LIST?**

Many congratulations on making the coveted list of nominees. We strongly encourage you to contact us for additional details on next steps, and secondly, to confirm your attendance for the awards gala.

The awards is an first-rate opportunity for you to meet peers from the industry, be among clients and share in the celebration with the best in class dealmakers. Take advantage of the occasion, and reserve your corporate table or individual tickets.

WINNERS CIRCLE SUPPLEMENT

Winners circle supplement elaborates on the deal winners, spotlights dealmaker award recipients and profiles the firm of the year honorees.

The supplement is produced by the editorial team at Global M&A Network. The focus is on the achievements, includes comments from award recipients.

Published in January 2012, a complimentary copy is made available to all the awards gala attendees. The report is available on-line by request.

► **CONFIRM PARTICIPATION**, speak, support, attend, celebrate:

ASIA PACIFIC M&A INTELLIGENCE FORUM

November 10, 2011 *at the* Hong Kong Jockey Club, HONG KONG

ONCE AGAIN the fourth annual gathering from the corporate, private equity, venture capital and senior industry professionals from the Asian and global communities to illuminate on the most significant developments, discover dynamics driving deals and intelligence for achieving deal success.

► **CONTACTS:**

General Inquiries, Contact: Raj Kashyap, Partner T: +914.886.3085
Program Speakers, Contact: Nita Kastuar, Managing Director T: + 732.991.3593

E: raj@globalmanetwork.com
E: nita@globalmanetwork.com



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OUTSTANDING FIRMS *of the* YEAR, award categories:

TOP 10 ASIAN PRIVATE EQUITY FIRMS *of the* YEAR

(Eligibility Evaluation Criteria: (1) Asia based private equity firm; (2) Dedicated investment strategy in the pan Asian regions; (3) Presence in at least two or more distinct Asian markets; (4) Notable deals completed in the previous 12 months including transactions by portfolio companies.)

AIF Capital	Affinity Equity Partners
Baring Private Equity	CLSA Capital
Headland Capital Partners	PAG Private Equity
MBK Partners	Navis Capital
Standard Chartered Private Equity	Unitas Capital

TOP 10 GLOBAL PRIVATE EQUITY FIRMS *of the* YEAR | ASIA PACIFIC GROUP

(Eligibility Evaluation Criteria: (1) Global private equity firm with a focused investment strategy in the pan Asian regions; (2) Presence in at least two or more distinct Asian markets; (3) Investment strategy across three distinct sector; (4) Notable deals completed in the previous 12 months including transactions by portfolio companies.)

3i Capital	Actis
Bain Capital	CVC Asia
General Atlantic	Kohlberg Kravis Roberts & Co.
TPG Capital	The Blackstone Group
The Carlyle Group	Warburg Pincus

TOP CHINA PRIVATE EQUITY FIRMS *of the* YEAR

(Eligibility Evaluation Criteria: (1) China based private equity firm with a focused investment strategy including in China; (2) Dedicated presence in mainland China; (3) Notable deals completed in the previous 12 months including transactions by portfolio companies.)

CITIC Capital Private Equity
China Renaissance Capital Partners
Hopu Investments Management
Hony Capital
New Horizon Capital

TOP JAPAN PRIVATE EQUITY FIRMS *of the* YEAR

(Eligibility Evaluation Criteria: (1) Japan based private equity firm with a focused investment strategy including in Japan; (2) Dedicated presence in Japan; (3) Notable deals completed in the previous 12 months including transactions by portfolio companies.)

Ant Global Partners
Globis Capital Partners
Japan Asia Investments
Tokio Marine Capital
Unison Capital Partners

TOP OCEANIC PRIVATE EQUITY FIRMS *of the* YEAR

(Eligibility Evaluation Criteria: (1) Australia/New Zealand based private equity firm with a focused investment strategy in Australia/New Zealand; (2) Dedicated presence in Australia/New Zealand; (3) Notable transaction completed in the previous 12 months including transactions by portfolio companies.)

Archer Capital
Pacific Equity Partners
Propel Investments
Champ Private Equity
Ironbridge Capital Partners

► ASIA PACIFIC M&A INTELLIGENCE FORUM: November 10, 2011 Hong Kong

► CONTACTS:

General Inquiries, Contact:	Raj Kashyap, Partner	T: +914.886.3085	E: raj@globalmanetwork.com
Program Speakers, Contact:	Nita Kastuar, Managing Director	T: +732.991.3593	E: nita@globalmanetwork.com



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OUTSTANDING FIRMS *of the YEAR*, award categories:

VENTURE CAPITAL FIRM *of the YEAR* | ASIA PACIFIC

(Eligibility Evaluation Criteria: (1) Venture capital firm with a focused investment strategy in Asia; (2) Presence in at least two or more distinct Asian markets; (3) Notable deals completed in the previous 12 months including transactions by portfolio companies.)

Draper Fisher Jurvetson & DFJ Network
IDG Ventures
Intel Capital
Sequoia Capital
Walden International

M&A INVESTMENT BANKS *of the YEAR* | INTERNATIONAL

(Eligibility Evaluation Criteria: (1) Notable transaction completed in the previous 12 months; (2) Mid-market segment is qualified as advising predominately in deal size ranging below \$750 million, (3) Improvement in terms of volume and values on deals advised over the previous year, (4) Diversity per industry sectors; (5) Dedicated team presence in three or more Asia Pacific regions.)

Bank of America Merrill Lynch	Deutsche Bank
Citi Global Markets	J.P. Morgan
HSBC Holdings	Nomura
Macquarie Group	Morgan Stanley
Standard Chartered	UBS

TOP 10 M&A LAW FIRMS *of the YEAR* | INTERNATIONAL

(Eligibility Evaluation Criteria: (1) Notable transaction completed in the previous 12 months; (2) Mid-market segment qualified as advising predominately in deal size ranging below \$750 million, (3) Improvement in terms of volume and values on deals advised over the previous year, (4) Diversity per industry sectors; (5) Dedicated team presence in two or more Asia Pacific regions.)

Allen & Overy LLP	Baker & McKenzie LLP
DLA Piper LLP	Davis Polk & Wardwell LLP
Freshfields Bruckhaus Deringer LLP	Linklaters
Mayer Brown JSM	Mallesons Stephen Jaques
Simpson Thacher & Bartlett, LLP	Shearman & Sterling LLP

TOP 10 BOUTIQUE M&A INVESTMENT BANK *of the YEAR*

(Eligibility Evaluation Criteria: (1) Notable transaction completed in the previous 12 months; (2) Boutique practice is qualified as advising by specialization identified by region, deal size or sector; (3) Improvement in terms of volume/values on deals advised over the previous year.)

Business Development Asia	CIMB Group
China Renaissance Partners	China International Capital Corporation
Ernst & Young Corporate Finance	Houlihan Lokey
Lincoln International	Religare Capital
Optima Capital	Somerley Limited

TOP 10 ASIAN M&A LAW FIRM *of the YEAR*

(Eligibility Evaluation Criteria: (1) Asia based law firm; (2) Dedicated team in specific regions and must have completed at least two notable transactions, of which one must be cross-border over the past year.)

AZB & Partners	Allen & Gedhill, LLP
Fangda Partners	Jun He Law
Kim & Chang, LLP	King & Wood, LLP
Mori Hamada & Matsumoto	Nagashima Ohno & Tsunematsu
Rajah & Tann LLP	Wong Partnership

ACCOUNTING & TRANSACTION ADVISORS *of the YEAR*

Deloitte
Ernst & Young
Grant Thornton
KPMG



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Additionally, the following award winners are revealed at the awards gala ceremony:

ASIA PACIFIC DEAL TEAM AWARDS:

Recipients are revealed for the **1st time** at the awards gala ceremony, and must be present to personally accept their trophy. Categories include:

- Corporate M&A Dealmaker Team *of the Year*
- Private Equity Dealmaker Team *of the Year*
- M&A Investment Banker *of the Year*
- M&A Lawyer *of the Year*
- M&A Boutique Investment Banker *of the Year*

ASIA PACIFIC DEAL of the YEAR AWARDS:

(Eligibility Evaluation Criteria: (1) Deals must be closed anytime in the previous 12 month period ending September 1, 2011. Deal size must be above 5million and below billion USD in size.)

Asia Pacific M&A Deal *of the Year* (Deal may be corporate/strategic or private equity, national or cross-border.)

Asia Pacific Corporate M&A Deal *of the Year* (Deal is corporate/strategic, national or cross-border.)

Asia Cross Border Deal *of the Year* (Deal is cross-border, in-bound or out-bound.)

Asia Pacific Private Equity Deal *of the Year* (Deal private equity investment stake/acquisition.)

REGIONAL DEAL of the YEAR AWARDS:

(Eligibility Evaluation Criteria: (1) Deals must be closed anytime in the previous 12 month period ending September 1, 2011. Deal size must be above 5million and below billion USD in size.)

China M&A Deal *of the Year* (Deal may be corporate/strategic or private equity, national or cross-border.)

Japan M&A Deal *of the Year* (Deal may be corporate/strategic or private equity, national or cross-border.)

South East Asia M&A Deal *of the Year* (Deal may be corporate, private equity, national or cross-border.)

Oceanic M&A Deal *of the Year* (Deal may be corporate, private equity, national or cross-border.)

► **ASIA PACIFIC M&A INTELLIGENCE FORUM:** November 10, 2011 Hong Kong

► **CONTACTS:**

General Inquiries, Contact: Raj Kashyap, Partner T: +914.886.3085
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E: nita@globalmanetwork.com



*intelligence, participate as
Speaker, Supporter, Attendee*

ASIA PACIFIC M&A INTELLIGENCE FORUM

November 10, 2011 *at the* Hong Kong Jockey Club, **HONG KONG**

PROGRAM OVERVIEW:

8.00 am	<i>Registration and Morning Café Refreshments (AGENDA, subject to change.)</i>
9.00 am	Welcome Remarks
9.15 – 10.15 am <i>Industry Roundtable</i>	ASIA PACIFIC M&A INTELLIGENCE Industry experts analyze what elements are driving deals and guidelines for achieving success.
10.20 – 11.10 pm <i>Leaders Roundtable</i>	PRIVATE EQUITY DEAL INTELLIGENCE Private equity dealmakers discuss dynamics of acquisitions and deal sourcing in the region.
11.10 – 12.20 pm <i>Best Practices</i>	CHINA M&A CROSS-BORDER INTELLIGENCE Experts illuminate on latest trends driving in-bound and out-bound deals in mainland China.
12.30 – 1.30 pm	<i>Networking Lunch</i>
1.45 – 2.30 pm <i>Knowledge Panel</i>	LEGAL M&A INTELLIGENCE Discover how legal strategy and preparedness give way to swiftly executing transactions in the region.
2.30 – 3.15 pm <i>Knowledge Panel</i>	DUE DILIGENCE INTELLIGENCE Learn how to optimize the due diligence process and what elements to watch.
3.30 – 4.15 pm	2012: DEAL OUTLOOK
4.30 – 5.30 pm <i>Leaders Roundtable</i>	CORPORATE M&A GROWTH STRATEGY Listen to influential corporate officers' share their experiences on successfully executing deals.
5.45 pm	Forum Co-Chair, Closing Remarks
6.00 pm	Networking Gala and Awards Gala Ceremony

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▼ Associate Sponsor

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KEY CONTACTS:

- ▶ Industry Sponsors, Award Nominees, Bookings, contact:
Raj Kashyap, Managing Partner Tel (USA): +914.886.3085 E: raj@globalmanetwork.com
- ▶ Awards, Corporate, Private Equity, VC, Speakers, contact:
Shanta Kumari, Managing Partner Tel (USA): +917.886.3085 E: shanta@globalmanetwork.com
- ▶ Corporate, Private Equity, Venture Capital, Speakers, contact:
Nita Kastuar, Managing Director Tel (USA): +732.991.3593 E: nita@globalmanetwork.com
- ▶ **INFO + REGISTRATIONS,** visit: <https://www.globalmanetwork.com/asiamadeal.php>

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GOLD STANDARD of PERFORMANCE, the awards honors:
Top deals, Sought-after dealmakers and "Best of Breed" firms from the Asia Pacific and Oceanic corporate, private equity and M&A deal communities.

WINNERS are revealed for the 1st time at the gala ceremony and must attend to be honored in company of their colleagues, clients and peers by accepting their trophy.

► **NOMINATIONS** process

Industry nominations are now officially closed. If you are part of the finalists deal team, then please contact Raj Kashyap.

► **WINNERS** recognition policy

AWARDS CEREMONY: Winners officially honored at the ceremony by accepting their trophy.

FIRM AWARD WINNERS: Senior level representatives are able to accept the accolade on behalf of the firm. A great way to celebrate and share achievements with colleagues and clients.

DEALMAKER TEAM WINNERS: Presented to a senior deal team leader on behalf of the deal. She or he must attend the gala ceremony to accept their accolade and trophy.

DEAL AWARDS: It is the deal that wins and nominees have the upper hand in being recognized. If you entered nominations, and if the deal wins, then you will be honored by accepting the trophy. Please contact us or visit the web per the winners-trophy presentation policies.

► **REGISTRATION:** Corporate tables or individual delegate registrations.

- (1) FRIENDS CIRCLE: \$1000 per delegate (Valid for 3+ delegates per firm.)
- (2) STANDARD: \$1600 per delegate. (Less than 3 delegates per firm)
- (3) AWARDS TABLE: \$5000 admits 10 guests total at the awards gala and dinner.

ON-LINE registration visit: <https://www.globalmanetwork.com/americasmaregister.php>

► **GALA INFORMATION**

ATTIRE: Business formal--must be dark suit, neck-tie required.

CHECK-IN: Business card is required per prior confirmation.

CLIENTS/FAMILY: We recommend nominees to invite their clients. Spouse/family are welcomed.

ACCEPTANCE REMARKS: We encourage short acceptance speeches...from thanking "agents", to great deal...team work...

PHOTOS: Feel free to have our photographer take your individual or team, photos.

To win this award, is the ultimate mark of excellence!"
- corporate M&A dealmaker.

Excited to win in company of such top-notch firms!
- private equity

Our clients appreciate the honor and the crystal trophy!
- M&A investment banker

Winning has improved our business and grateful to share this award with our client.
- M&A lawyer

► **PARTICIPATE** at:

PE | VC ATLAS AWARDS GALA DINER

December 7, 2011. **SAN FRANCISCO**

GLOBAL GROWTH AGENDA and M&A ATLAS AWARDS GALA

March, TBA 2012, **NEW YORK**

ENQUIRIES contact: Raj Kashyap, managing partner (USA)

T: +914.886.3085 or E: raj@globalmanetwork.com