



## THE ANNUAL INDIA M&A ATLAS AWARDS | 2011

**CONGRATULATIONS:** FIRM *of the* YEAR AWARD FINALISTS  
**AWARDS GALA CEREMONY:** Four Seasons Hotel, November 3, 2011 Mumbai

**October 8, 2011. NEW YORK:** Global M&A Network enthusiastically announces the top contenders for the coveted the India M&A Firm of the Year Awards.

To win at the INDIA M&A ATLAS awards is the ultimate mark of excellence as the winners are selected independently based on the deal performance metrics and creative approaches to achieve success.

**GOLD STANDARD of PERFORMANCE**, logo is a decisive mark of distinction, conveying that the winners have achieved the highest performance standards in mergers, acquisitions and alternative investing communities world-wide.

**INDIA M&A AWARDS** is part of the prestigious ASIA PACIFIC and the M&A ATLAS AWARDS global brand, honoring top deals, dealmakers and outstanding firms from the India mergers, acquisitions, corporate and private equity deal communities.

**WINNERS** are revealed for the 1<sup>st</sup> time at the awards gala ceremony held on November 3, 2011 following the India M&A Intelligence Forum. Nominee representatives and award recipients must register and attend the gala to be officially recognized and for winners to accept their trophy.

**SELECTION STANDARDS:** Contenders are qualified independently per eligibility standards for the individual firm award categories. Winners are selected based on identifiable performance criteria including -- nominated deals; diversity and/or specialization; track record; team leadership and attendance at the awards gala.

### **WHAT to DO** *if you are among the* **COVETED FINALISTS LIST?**

Many congratulations on making the coveted list of nominees. We strongly encourage you to contact us for additional details on next steps, and secondly, to confirm your attendance for the awards gala.

The awards is an first-rate opportunity for you to meet peers from the industry, be among clients and share in the celebration with the best in class dealmakers. Take advantage of the occasion, and reserve your corporate table or individual tickets.

### **WINNERS CIRCLE SUPPLEMENT**

Winners circle supplement elaborates on the deal winners, spotlights dealmaker award recipients and profiles the firm of the year honorees.

The supplement is produced by the editorial team at Global M&A Network. The focus is on the achievements, includes comments from award recipients. Published in January 2012, a complimentary copy is made available to all the awards gala attendees. The report is available on-line by request.

► **CONFIRM PARTICIPATION**, speak, support, attend, celebrate:

## **INDIA M&A INTELLIGENCE FORUM**

November 3, 2011 *at the* Four Seasons Hotel, Mumbai India

**ONCE AGAIN** the fourth third annual gathering from the corporate, private equity, venture capital and senior industry professionals from the Indian communities to illuminate on the most significant developments, discover dynamics driving deals and intelligence for achieving deal success.

### ► **CONTACTS:**

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Speakers, Contact: Nita Kastuar, Managing Director

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## **OUTSTANDING FIRMS** *of the* YEAR, award categories:

### **INDIA PRIVATE EQUITY FIRMS** *of the* YEAR

(Eligibility Evaluation Criteria: (1) India based private equity firm; (2) Dedicated investment strategy and team presence in India, (3) Transactions completed in the last 12 month period ending September 1, 2011.)

ChrysCapital Investments  
IDFC Private Equity  
IL&FS Private Equity  
Kotak Private Equity Group  
ICICI Venture Funds Management  
TVS Capital

### **GLOBAL PRIVATE EQUITY FIRMS** *of the* YEAR | INDIA GROUP

(Eligibility Evaluation Criteria: (1) Global private equity firm with a focused investment strategy in India; (2) Investment strategy across three distinct sector; (4) Notable deals completed in the previous 12 months including transactions by portfolio companies.)

Apollo Global Management  
General Atlantic  
Standard Chartered Private Equity  
The Blackstone Group  
Warburg Pincus

### **VENTURE CAPITAL FIRMS** *of the* YEAR

(Eligibility Evaluation Criteria: (1) Venture Capital fund with focused early and growth investment strategy in India, (2) Dedicated team in India; (3) Notable deals completed in the previous 12 months including transactions by portfolio companies.)

Helion Venture Partners  
Intel Capital  
Nexus Venture Partners  
Norwest Venture Partners  
Sequoia Capital

### **INDIA M&A INVESTMENT BANK** *of the* YEAR

(Eligibility Evaluation Criteria: (1) India based investment bank with dedicated M&A team; (2) Notable deals completed in the previous 12 months)

Aventus Capital  
ICICI Investment Banking  
Religare Capital Partners  
Kotak Investment Banking  
Veda Corporate Advisors

### **INDIA M&A INVESTMENT BANK** *of the* YEAR | INTERNATIONAL

(Eligibility Evaluation Criteria: (1) Global investment bank with dedicated M&A team in India; (2) Notable deals completed in the previous 12 months including cross-border transactions.)

Bank of America Merrill Lynch  
Citi Global Markets  
Ernst & Young  
Rothschild  
Standard Chartered

► **INDIA M&A INTELLIGENCE FORUM**, November 3, 2011 *at* Four Seasons Hotel, Mumbai

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### **OUTSTANDING FIRMS** *of the* YEAR, award categories:

#### **INDIA M&A LAW FIRM** *of the* YEAR AWARD

AZB & Partners  
Amarchand & Mangaldas & Suresh A Shroff  
J Sagar & Associates  
Khaitan & Co  
Nishit Desai Associates

#### **ACCOUNTING & TRANSACTION ADVISORS** *of the* YEAR

Deloitte  
Ernst & Young  
Grant Thornton  
KPMG

Additionally, the following award winners are revealed at the awards gala ceremony:

#### **INDIA DEAL TEAM AWARD**

Recipients are revealed for the **1st time** at the awards gala ceremony, and must be present to personally accept their trophy. Categories include:

- Corporate M&A Dealmaker *of the* Year
- Private Equity Dealmaker *of the* Year
- Venture Capital Dealmaker *of the* Year
- M&A Investment Banker *of the* Year
- M&A Lawyer *of the* Year

#### **INDIA DEAL** *of the* YEAR AWARDS:

(Eligibility Evaluation Criteria: (1) Deals must be closed anytime in the previous 12 month period ending September 1, 2011. Deal size must be above 5million and below billion USD in size.)

- India M&A Deal *of the* Year (Deal may be corporate/strategic or private equity, national or cross-border.)
- India Corporate M&A Deal *of the* Year (Deal is corporate/strategic, national or cross-border.)
- India Cross-Border Deal *of the* Year (Deal is cross-border, in-bound or out-bound.)
- India Private Equity Deal *of the* Year (Deal private equity investment stake/acquisition.)
- India Venture Capital Deal *of the* Year (Deal venture capital investment.)

► **INDIA M&A INTELLIGENCE FORUM**, November 3, 2011 at Four Seasons Hotel, Mumbai

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Gain, ►

*intelligence, confirm your participation as a  
Speaker, Supporter, Attendee, at*

## INDIA M&A INTELLIGENCE FORUM

November 3, 2011 *at the* Four Seasons Hotel, Mumbai INDIA

9.00 am	Program (Is subject to change.) Registration and Morning Café Refreshments
10.00 – 11.20 am <i>Roundtable</i>	INDIA M&A DEAL INTELLIGENCE Gain insights from leading industry executives on what's shaping the in-bound and out-bound deals.
11.30 – 12.20 pm <i>Leaders Roundtable</i>	PRIVATE EQUITY SECTOR STRATEGY Hear from prominent private equity dealmakers where they are investing and why?
12.30 – 1.30 pm	Networking Lunch
1.45 – 2.30 pm <i>Knowledge Panel</i>	LEGAL M&A INTELLIGENCE Highlights top legal issues faced in executing in-bound and out-bound deals.
2.30 – 3.15 pm <i>Knowledge Panel</i>	VALUATIONS INTELLIGENCE Learn about important factors for determining purchase price in competitive deal environment.
3.45 – 4.30 pm <i>Knowledge Panel</i>	POST MERGER INTEGRATION Explore the four pillars of executing integration plan to capture value.
4.30 – 5.30 pm <i>Leaders Roundtable</i>	CORPORATE M&A GROWTH STRATEGY Listen to leading corporate dealmaker share insights on overseas acquisitions.
5.45 pm	Forum Closing Remarks
6.00 pm	AWARDS GALA NETWORKING and DINNER

▼ Associate Sponsor

▼ Program Advisor

▼ Exclusive Broadcast Partner

▼ Academic Partner



HARVARD CLUB OF INDIA

### ENQUIRIES, CONTACTS:

▼ **Industry Speakers, & Sponsors, Awards Registration Enquiries:**

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▼ **Corporate, Private Equity, Venture Capital, Speakers**

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**On-line Registrations**, or for additional information, visit: <https://www.globalmanetwork.com/indiamadeal.php>

## CONNECT, SHARE & CELEBRATE EXCELLENCE



**GOLD STANDARD of PERFORMANCE**, the awards honors: Top deals, Sought-after dealmakers and "Best of Breed" firms from the North and South Americas corporate, private equity and M&A deal communities.

**WINNERS** are revealed for the 1<sup>st</sup> time at the gala ceremony and must attend to be honored in company of their colleagues, clients and peers by accepting their trophy.

*To win this award, is the ultimate mark of excellence!"*

*- corporate M&A dealmaker.*

*Excited to win in company of such top-notch firms!*  
*- private equity*

*Our clients appreciate the honor and the crystal trophy!*  
*- M&A investment banker*

*Winning has improved our business and grateful to share this award with our client.*  
*- M&A lawyer*

### ► NOMINATIONS process

Industry nominations are officially closed. If you are part of the finalists deal team, then please contact Raj Kashyap.

### ► WINNERS recognition policy

AWARDS CEREMONY: Winners officially honored at the ceremony by accepting their trophy.

FIRM AWARD WINNERS: Senior level representatives are able to accept the accolade on behalf of the firm. A great way to celebrate and share achievements with colleagues and clients.

DEALMAKER TEAM WINNERS: Presented to a senior deal team leader on behalf of the deal. She or he must attend the gala ceremony to accept their accolade and trophy.

DEAL AWARDS: It is the deal that wins and nominees have the upper hand in being recognized. If you entered nominations, and if the deal wins, then you will be honored by accepting the trophy. Please contact us or visit the web per the winners-trophy presentation policies.

### ► INDIA M&A REGISTRATION: Corporate tables or individual delegate registrations.

- (1) FRIENDS CIRCLE: 700 net USD per delegate (Valid for 3+ delegates per firm.)
- (2) STANDARD: 1400 net USD per delegate. (Less than 3 delegates per firm)
- (3) AWARDS TABLE: 4500 net USD (admits 10 guests total at the awards gala)

**ON-LINE registration** visit: <https://www.globalmanetwork.com/americasmaregister.php>

### ► GALA INFORMATION

ATTIRE: Business formal--must be dark suit, neck-tie required.

CHECK-IN: Business card is required per prior confirmation.

CLIENTS/FAMILY: We recommend nominees to invite their clients. Spouse/family are welcomed.

ACCEPTANCE REMARKS: We encourage short acceptance speeches...from thanking "agents", to great deal...team work...

PHOTOS: Feel free to have our photographer take your individual or team, photos.

### ► PARTICIPATE at:

#### **ASIA PACIFIC M&A INTELLIGENCE FORUM and AWARDS DINER**

November 10, 2011 Hong Kong Jockey Club, **HONG KONG**

#### **GLOBAL GROWTH AGENDA and M&A ATLAS AWARDS GALA**

March, TBA 2012, **NEW YORK**

**ENQUIRIES** contact: Raj Kashyap, managing partner (USA)

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