



Honk Kong, December 8, 2011: Top deals, talented dealmaker teams and outstanding firms were honored at the annual ASIA PACIFIC M&A ATLAS AWARDS GALA held in Hong Kong, on the evening of December 6, 2011.

ASIA M&A ATLAS AWARDS hosted by Global M&A Network, honored excellence in thirty two (32) categories of awards from the mid-market Asia Pacific and Oceanic deal communities. For 2011 a total of 471 deals were reviewed including 180 nominated deals, of which only 14 deals were judged as the winners.

"Once again the awards honored the best and the brightest from the wider Asia Pacific M&A communities. The winners showed resourcefulness, creativity and tenacity in completing an impressive array of transactions. We congratulate and thank the winners for sharing a memorable evening and look forward to their participation next year in Hong Kong." Shanta Kumari, managing partner and chief executive officer, Global M&A Network.

ASIA PACIFIC M&A ATLAS AWARDS is part of the prestigious M&A ATLAS AWARDS global brand, exclusively honors top deals, soughtafter dealmaker teams and outstanding firms from the corporate, private equity, investment bank, intermediaries and legal M&A deal communities, worldwide.

COMPETITIVE SELECTION PROCESS: Winners are selected based on measurable and identifiable performance criteria including: (1) deal features such as novelty, rationale, structure, transactional risk, (2) sector and market complexities; (3) post transaction metrics such as stakeholder value, deal impact, share holder value, leverage, management; (4) jurisdictional and antitrust concerns; (5) professionalism, leadership, resourcefulness, among additional quantitative metrics with an emphasis on middle market business; and lastly team representation/registration at the awards gala ceremony. Methodology and results are verified independently by advisory group.

TOP DEAL AWARD WINNERS

DEAL of the YEAR | LARGE (Qualified as deal size 500 million plus USD) WINNER: Bain Capital and Government of Singapore Investment Corporation investment into Hero Investments Private Ltd through acquisition of stake from the Honda Motor Company. *Presented to:* Bain Capital

DEAL of the YEAR | MIDDLE MARKETS (Qualified as deal size 150 million plus USD) WINNER: Mongolian Mining Corp acquisition of QGX Coal from Kerry Mining. Presented to: Citigroup, Mongolian Mining Corporation

DEAL of the YEAR | SMALL MID MARKETS (Qualified as deal size 5 million plus USD) WINNER: Sale of Hoepharma Holdings Sdn. Bhd to Taisho Pharmaceutical Co Ltd. Presented to: Daiwa Capital Markets Deal winners circle: Morrison & Foerster LLP





DEAL AWARD WINNERS

PRIVATE EQUITY DEAL of the YEAR | LARGE (Qualified as deal size 500 million plus USD) WINNER: Unitas Capital led investor group acquisition of Hyva Holdings from 3i Capital Presented to: Unitas Capital

PRIVATE EQUITY DEAL of the YEAR | MIDDLE MARKETS (Qualified as deal size 150 million plus USD) WINNER: Apax Partners acquisition of the Golden Jaguar Group. Presented to: Apax Partners, Simpson Thacher & Bartlett, LLP

PRIVATE EQUITY DEAL of the YEAR | SMALL MID MARKETS (Qualified as deal size 5 million plus USD) **WINNER:** Baird Capital Partners Asia and Investor Growth Capital Asia stake in Jiangsu Xinghe Valve Co. *Presented to:* Baird Capital Partners Asia

CORPORATE DEAL of the YEAR | LARGE (Qualified as deal size 500 million plus USD) WINNER: China Resources Power Holdings Co. Ltd. acquisition of Shanxi Asian American-Daning Energy Co. Ltd subsidiary of Banpu Plc. Presented to: Morrison & Foerster, LLP

CORPORATE DEAL of the YEAR | MIDDLE MARKETS (Qualified as deal size 150 million plus USD) WINNER: Mahindra & Mahindra Ltd acquisition Ssangyong Motors Company. Presented to: Mahindra & Mahindra Ltd Deal winners circle: Bae, Kim & Lee

CORPORATE DEAL of the YEAR | SMALL MID MARKETS (Qualified as deal size 5 million plus USD) WINNER: Nikko Asset Management Co Ltd strategic acquisition of DBS Asset Management Limited of DBS Bank Ltd. Presented to: Davis Polk & Wardwell LLP Deal winners circle: Citigroup

CROSS BORDER DEAL of the YEAR | LARGE (Qualified as deal size 500 million plus USD) WINNER: Schneider Electric S.A acquisition of Leader Harvest Power Technologies Holdings Limited from Affinity Equity Partners and Unitas Capital. *Presented to:* Schneider Electric S.A

CROSS BORDER DEAL of the YEAR | MIDDLE MARKETS (Qualified as deal size 150 million plus USD) WINNER: H.J. Heinz Company acquisition of Foodstar from Transpac Industrial Holdings Ltd. Presented to: DLA Piper, Davis Polk & Wardwell, LLP

CROSS BORDER DEAL of the YEAR | SMALL MID MARKETS (Qualified as deal size 5 million plus USD) **WINNER:** Kingdom Hotel Investments sale of Swissôtel Kunshan to Swiss Liberty, a wholly owned subsidiary of TA Global Bhd.

Presented to: Jones Lang LaSalle, Hogan Lovells, LLP





COUNTRY DEAL AWARD WINNERS

CHINA DEAL of the YEAR WINNER: Chongqing Chonggang Minerals Development Investment Limited acquires Asia Iron Holdings Ltd from Sinom Investments Ltd *Presented to:* DLA Piper, LLP

JAPAN DEAL of the YEAR **WINNER:** Monex Group acquisition of TradeStation Group. *Presented to:* Simpson Thacher & Bartlett LLP

SOUTH EAST ASIA DEAL of the YEAR **WINNER:** CVC Capital Partners acquisition stake PT Link Net from PT First Media TBK. *Presented to:* CVC Capital Partners, Citigroup

SOUTH KOREA DEAL of the YEAR **WINNER:** Mahindra & Mahindra Ltd acquisition Ssangyong Motors Company. *Presented to:* Mahindra & Mahindra Ltd, Bae, Kim & Lee

OCEANIC DEAL of the YEAR **WINNER:** Archer Capital acquisition of Quick Service Restaurant Holdings from Quadrant Private Equity. *Presented to:* Archer Capital, Ernst & Young

M&A DEAL TEAM AWARDS:

CORPORATE DEALMAKER TEAM of the YEAR: **AWARD RECIPIENT**: Mr. V S Parthasarathy, Group CIO, Group CIO, Executive Vice President - Finance, M&A, Member of Group Executive Board; and the TEAM FIRM: Mahindra & Mahindra, Mumbai, India

PRIVATE EQUITY DEALMAKER TEAM *of the* YEAR: **AWARD RECIPIENT**: Mr. Wong Ah Long Chairman, David Batchelor, founding Partner, Director and the TEAM FIRM: Lucrum Capital, Singapore

LAWYER of the YEAR: **AWARD RECIPIENT**: Mabel Lui, Partner FIRM: DLA Piper, LLP, Hong Kong

INVESTMENT BANK DEALTEAM *of the* YEAR: **AWARD RECIPIENT**: Ronnie Behar, Joseph Gallagher, co-heads Asia Pacific M&A and the TEAM FIRM: Credit Suisse, Hong Kong

BOUTIQUE INVESTMENT BANK DEALTEAM *of the* YEAR: **AWARD RECIPIENT**: Paul Digiacomo, Jeff Acton, Jeffrey Wang, Mark Webster, and the TEAM FIRM: Business Development Asia





FIRM AWARD WINNERS

(Selection Key Criteria: Several metrics including number of deal qualified as finalists and completed per eligibility standards, depth and diversity of team and sector expertise, practice leadership team and performance record.)

ASIA PACIFIC PRIVATE EQUITY FIRM of the YEAR WINNER: Unitas Capital

GLOBAL PRIVATE EQUITY FIRM of the YEAR | ASIA PACIFIC GROUP WINNER: Bain Capital

CHINA PRIVATE EQUITY FIRM of the YEAR **WINNER:** CITIC Capital Private Equity

JAPAN PRIVATE EQUITY FIRMS of the YEAR **WINNER:** Globis Capital Partners

OCEANIC PRIVATE EQUITY FIRMS of the YEAR WINNER: Archer Capital

ASIA PACIFIC VENTURE CAPITAL FIRM of the YEAR WINNER: Intel Capital

M&A INVESTMENT BANK of the YEAR | INTERNATIONAL WINNER: Citigroup Global Markets

M&A INVESTMENT BANK of the YEAR | BOUTIQUE WINNER: Business Development Asia

M&A LAW FIRM of the YEAR | INTERNATIONAL WINNER: Morrison & Foerster, LLP

M&A TECHNOLOGY SERVICES PROVIDER of the YEAR WINNER: BMC Group SmartRoom

ENTER NOMINATIONS ►

ASIA PACIFIC M&A ATLAS AWARDS GALA Hong Kong, 2012

Nominations are accepted on a rolling basis from January 15, 2012 through August 15, 2012. Deals must be closed anytime from September 1, 2011 through August 1, 2012. Deal size must be above 5 million and below a billion USD in size. Any industry participant is able to enter as many nominations on behalf of their organization, colleagues, clients or peers from the industry. Nominees gain the advantage of getting priority evaluation and consideration.

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