



TURNAROUND ATLAS AWARDS

ANNUAL AWARDS GALA & DINNER

JUNE 26, 2012, 5.30 pm
University Club of Chicago, Chicago, IL, USA

TURNAROUND ATLAS AWARDS is part of the prestigious **M&A ATLAS AWARDS**, global brand, honoring best turnaround deals and assignments, star professionals and top performing firms from the restructurings and turnaround communities, worldwide.

GOLD STANDARD of PERFORMANCE: A decisive mark of distinction, conveys a clear message that the winners have achieved the highest performance and excellence standards.

TRADITION of EXCELLENCE: Over the last five years, the M&A ATLAS AWARDS winners are selected purely on identifiable performance metrics across five broad criteria:

(1) turnaround/complexity/simplicity, financial and operational characteristics; etc; (2) sector/geography/markets, etc; (3) style/jurisdiction/negotiations, etc; (4) leadership, team, brand, community impact, etc; and (5) long term viability/value.

AWARDS GALA CEREMONY: Winners are officially honored for the 1st time at the awards gala ceremony. Finalists and award recipients **must attend** the gala to be officially honored by accepting their trophy in company of clients, colleagues and/or loved ones.

WHAT to DO if you among the FINALISTS CIRCLE?

Many congratulations on making the highly competitive list; and we thank the nominees for submitting your nominations. We welcome any information you may wish to submit for our review latest by June 15, 2012, if you have already not done so.

Significantly, reserve your attendance (individual delegates, half table of five guests, or the VIP table of ten guests) at the educational

DISTRESSED M&A and RESTRUCTURING FORUM and the **AWARDS GALA**.

PARTICIPATION, SPEAKERS, & ENQUIRIES, contact:

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ANDREA METCALT

Evening Host

Entrepreneur, Fitness Expert
for NBC Chicago, Oprah.com





TURNAROUND ATLAS AWARDS

GALA & DINNER: June 26, 2012

DEAL & ASSIGNMENTS AWARDS

(NOTE: It is the deal/assignment that wins. Primary debtor and creditor committee advisors per nominations submitted or as invited.)

TURNAROUND of the YEAR | LARGE

(Qualified as restructuring value above a \$billion.)

- Al-Ittefaq Steel Products Company (ISPC) financial restructuring.
- Capmark Financial Group Inc. Chapter 11 reorganization.
- Cattles Group plc restructuring and acquisition by Bovess Ltd.
- Japan Airlines Corporation restructuring under the Corporate Reorganization Act of Japan.
- Nakheel PJSC. financial restructuring and separation from the Dubai World Group.
- Station Casinos LLC Chapter 11 reorganization.

TURNAROUND of the YEAR | UPPER MID MARKETS

(Qualified as restructuring value above a \$500 million to below a billion.)

- Appleseed's Intermediate Holdings LLC (Orchard Brands) pre-packaged Chapter 11 restructuring.
- I-Med Network Ltd. financial restructuring and recapitalization.
- Lee Enterprises Inc pre-packaged Chapter 11 restructuring.
- Rodenstock GmbH financial restructuring through the English Scheme of Arrangement.
- Satélites Mexicanos S.A. de C.V. pre-packaged Chapter 11 restructuring and recapitalization.

TURNAROUND of the YEAR | MIDDLE MARKETS

(Qualified as restructuring value above a \$250 million to below \$500 million.)

- Angiotech Pharmaceuticals, Inc. reorganization under the Companies' Creditors Arrangement Act and recapitalization.
- Newways Enterprises restructuring and recapitalization.
- PlayPower, Holdings Inc. restructuring. and recapitalization.
- Sbarro Inc. pre-arranged Chapter 11 restructuring.
- Tubo de Pasteje SA de CV and Cambridge-Lee Holdings Inc, subsidiaries of Industrias Unidas reorganization.

TURNAROUND of the YEAR | SMALL MID MARKETS

(Qualified as restructuring value above a \$50 million to below \$250 million.)

- American Laser Skincare LLC Chapter 11 reorganization and acquisition by Versa Capital Management.
- A.M. Todd Group, Inc. restructuring and sale to WILD Flavors GmbH.
- Giordano's Enterprises, Inc. Chapter 11 reorganization and sale to Victory Park Capital and Origin Capital.
- Golden Gaming Inc financial restructuring.
- Vibrant Living Communities & Services reorganization and sale to LifeSpace and Senior Housing Properties Trust.

TURNAROUND of the YEAR | SMALL MARKETS

(Qualified as restructuring value above a \$5 million to below \$50 million.)

- Alexander Gallo Holdings LLC Chapter 11 reorganization and sale to Bayside Capital, an affiliate of H.I.G. Capital.
- Analytics, Inc. restructuring and sale to Evans Analytical Group.
- Graceland Fruit, Inc. restructuring.
- Lower Bucks Hospital restructuring and recapitalization.
- Patriarch Partners, LLC acquisition of Gorham Paper Mill from Counsel RB Capital, LLC and its affiliate, FP Acquisitions.

DISTRESSED M&A and RESTRUCTURING INTELLIGENCE FORUM TURNAROUND ATLAS AWARDS GALA

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DEAL & ASSIGNMENTS AWARDS

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SPECIAL SITUATION M&A DEAL of the YEAR | LARGE

(Qualified as deal size above \$750 million)

- Bank of Ireland investment stake led by WL Ross & Co
- Centro Properties Group, restructuring and merger of Australian entities and sale of US assets and property management platform of Centro Retail Group.
- CNOOC Limited acquisition of OPTI Canada Inc.
- Innkeepers USA Trust Chapter 11 reorganization and sale to Cerberus Capital Management and Chatham Lodging Trust.
- Virgin Money Holdings U.K. Ltd. acquisition of Northern Rock Plc along with investment from WL Ross & Co.

SPECIAL SITUATION M&A of the YEAR | MIDDLE MARKETS

(Qualified as deal size above \$250 and below \$750 million)

- Blockbuster Inc Chapter 11 reorganization and sale to Dish Network Corporation
- Dallas Stars LP pre-packaged restructuring and sale to Dallas Sports & Entertainment.
- Graceway Pharmaceuticals LLC Chapter 11 reorganization and sale to Medicis Pharmaceutical Corp.
- Saint Vincents Catholic Medical Centers of New York creation of Health Center by Saint Vincent and sale of the Manhattan Campus to RSV, LLC
- UGL Limited acquisition of the trading operations of DTZ from its administrators through a pre-pack sale.

SPECIAL SITUATION M&A of the YEAR | SMALL MID MARKETS

(Qualified as deal size above \$5 and below \$250 million)

- American Laser Skincare LLC Chapter 11 reorganization and acquisition by Versa Capital Management.
- ArchBrook Laguna Holdings LLC sale of assets under Section 363 of the bankruptcy code to Gordon Brothers Group
- Encompass Group Affiliates, Inc restructuring and merger with Encompass Supply Chain Solutions, Inc.
- Giordano's Enterprises, Inc. Chapter 11 reorganization and sale to Victory Park Capital and Origin Capital.
- Sale of Next Generation Vending and Food Service to an affiliate of H.I.G Capital
- Vibrant Living Communities & Services reorganization and sale to LifeSpace and Senior Housing Properties Trust.

PRIVATE EQUITY ACQUISITION of the YEAR | MIDDLE MARKETS

(Qualified as acquisition of underperforming or assets from bankruptcy above \$50 million.)

- American Laser Skincare LLC Chapter 11 reorganization and acquisition by Versa Capital Management.
- Confessa Premium Foods Inc. Chapter 11 reorganization and sale to Sun Capital Partners.
- Patriarch Partners, LLC acquisition of the assets of Hussey Copper, Ltd.
- Giordano's Enterprises, Inc. Chapter 11 reorganization and sale to Victory Park Capital and Origin Capital.
- Sale of HPJ Retailing Ltd and Family Jewels Ltd's to Gemstone Retail Ltd and Gemstone Operations Ltd, backed by Gordon Brothers

PRIVATE EQUITY ACQUISITION of the YEAR | SMALL MARKETS

(Qualified as acquisition of underperforming or assets from bankruptcy below \$50 million.)

- BlackEagle Partners acquisition of Lyman Lumber Co .
- Point Blank Solutions Inc. Chapter 11 reorganization and acquisition by affiliate of Sun Capital Partners Inc.
- Resilience Capital Partners acquisition of Indiana Limestone Company.
- Scovill Fasteners Inc. restructuring and sale to affiliate of The Gores Group, Global Equity Capital LLC.
- The Merit Group Inc. Chapter 11 reorganization and sale to Centre Lane Partners.

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DEAL & ASSIGNMENTS AWARDS

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CORPORATE TURNAROUND *of the YEAR* | LARGE

(Qualified as debt value above \$ 750 million.)

- Cattles Group plc restructuring and acquisition by Bovess Ltd
- Nakheel PJSC. financial restructuring and separation from the Dubai World Group.
- QIP Holder LLC (Quiznos) restructuring and recapitalization.
- Quinn Group Limited restructuring and sale of Quinn Insurance to Liberty Insurance.
- Station Casinos LLC Chapter 11 reorganization.

CORPORATE TURNAROUND *of the YEAR* | MIDDLE MARKETS

(Qualified as in the range above \$150 mm to \$750 million)

- Angiotech Pharmaceuticals, Inc. reorganization under the Companies' Creditors Arrangement Act and recapitalization.
- Golden Gaming Inc financial restructuring.
- Jackson Hewitt Tax Service Inc. pre-packaged Chapter 11 reorganization.
- Sbarro Inc. pre-arranged reorganization.
- Tubo de Pasteje SA de CV and Cambridge-Lee Holdings Inc, subsidiaries of Industrias Unidas reorganization.

CORPORATE TURNAROUND *of the YEAR* | SMALL MID MARKETS

(Qualified as in the range above \$5 mm to \$150 million)

- Encompass Group Affiliates, Inc restructuring and merger with Encompass Supply Chain Solutions, Inc.
- Graceland Fruit, Inc. reorganization.
- North American Petroleum Corporation USA and its affiliates reorganization.
- Molecular Insight Pharmaceuticals, Inc. reorganization.
- Wolverine Tube Chapter 11 reorganization.

CROSS BORDER TURNAROUND *of the YEAR* | LARGE

(Qualified as value above \$750 million, involving overseas entities.)

- Centro Properties Group, restructuring and merger of Australian entities and sale of US assets to BRE Retail Holdings Inc., an affiliate of Blackstone Real Estate Partners.
- Metrovacesa, S.A., financial restructuring through the English Scheme of Arrangement.
- Nakheel PJSC. financial restructuring and separation from the Dubai World Group.
- Quinn Group Limited restructuring and sale of Quinn Insurance to Liberty Insurance.
- Travelport Holdings financial restructuring.
- Vitro S.A.B. de C.V. reorganization

CROSS BORDER TURNAROUND *of the YEAR* | MIDDLE MARKETS

(Qualified as value range between \$5 million to \$750 million, involving several "foreign" counterparties.)

- Angiotech Pharmaceuticals, Inc. reorganization under the Companies' Creditors Arrangement Act and recapitalization.
- Doosan Power Systems Ltd. acquisition of AE&E Lentjes GmbH from AE&E Deutschland GmbH.
- Rodenstock GmbH financial restructuring through the English Scheme of Arrangement.
- Siemens AG acquisition of assets of HearUSA.
- Tubo de Pasteje SA de CV and Cambridge-Lee Holdings Inc, subsidiaries of Industrias Unidas reorganization.
- XChange Technology Group acquisition of Livingston Electronic Services GmbH assets from insolvency administrator.

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OUT of COURT TURNAROUND of the YEAR

(Turnaround that is out of court restructuring. Pre-pack, or pre-arranged reorganizations under chapter 11 of bankruptcy code is excluded.)

- Al-Ittefaq Steel Products Company (ISPC) financial restructuring.
- Capital Trust, Inc. financial restructuring.
- Golden Gaming Inc financial restructuring.
- QIP Holder LLC (Quiznos) restructuring and recapitalization.
- Newways Enterprises restructuring and recapitalization.
- Travelport Holdings financial restructuring.

PRE-PACKAGED TURNAROUND of the YEAR

(Turnaround that is pre-pack, or pre-arranged under chapter 11 of the bankruptcy code.)

- Constar International, Inc. pre-packaged Chapter 11 reorganization.
- Jackson Hewitt Tax Service Inc. pre-packaged Chapter 11 reorganization.
- Keystone Automotive Operations, Inc. pre-arranged reorganization and recapitalization.
- Lee Enterprises Inc pre-packaged Chapter 11 restructuring.
- Summit Business Media pre-arranged Chapter 11 reorganization.
- William Lyon Homes pre-packaged Chapter 11 reorganization.

CHAPTER 11 TURNAROUND of the YEAR | LARGE

(Qualified as restructuring value above \$750 million.)

- Capmark Financial Group Inc. reorganization.
- Centaur LLC (Hoosier Park Racing & Casino) reorganization and sale of assets.
- FairPoint Communications, Inc. reorganization.
- Inspirada/South Edge reorganization.
- Station Casinos LLC reorganization.

CHAPTER 11 TURNAROUND of the YEAR | MIDDLE MARKETS

(Qualified as restructuring value above \$250 million and below \$750 million.)

- Dallas Stars LP prepackaged reorganization and sale to Dallas Sports & Entertainment.
- Sbarro Inc. pre-arranged reorganization.
- Majestic Star Casino LLC reorganization.
- Trico Marine Services, Inc reorganization and separation of DeepOcean Group Holdings.
- Tubo de Pasteje SA de CV and Cambridge-Lee Holdings Inc, subsidiaries of Industrias Unidas reorganization.

CHAPTER 11 TURNAROUND of the YEAR | SMALL MID MARKETS

(Qualified as restructuring value above \$5 million and below \$250 million.)

- Caribe Media Inc. reorganization.
- North American Petroleum Corporation USA and its affiliates reorganization.
- Nutrition 21 Inc. reorganization and sale to N21 Acquisition Holdings, entity controlled by JDS Scientific.
- Wolverine Tube reorganization.
- Vibrant Living Communities & Services reorganization and sale to LifeSpace and Senior Housing Properties Trust.

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CROSS BORDER DISTRESSED M&A DEAL *of the* YEAR | LARGE

(Qualified as deal size above \$500 million)

- Bank of Ireland investment stake led by WL Ross & Co
- Centro Properties Group, restructuring and merger of Australian entities and sale of US assets to BRE Retail Holdings Inc., an affiliate of Blackstone Real Estate Partners.
- CNOOC Limited acquisition of OPTI Canada Inc.
- Groupe Auchan restructuring of its joint venture with Ruentex and acquisition of majority stake in Sun Art Retail Group Ltd
- Rockstar Bidco consortium acquisition of patent portfolio of Nortel Networks.

CROSS BORDER DISTRESSED M&A DEAL *of the* YEAR | MIDDLE MARKETS

(Qualified as deal size above \$5 million and below \$500 million.)

- Alshaya acquisition of La Senza UK stores from the administrators in a pre-pack deal.
- A.M. Todd Group, Inc. restructuring and sale to WILD Flavors GmbH
- Doosan Power Systems Ltd. acquisition of AE&E Lentjes GmbH from AE&E Deutschland GmbH.
- Ningbo Huaxiang Electronics Co. acquisition of Sellner GmbH and Sellner Corporation from Sellner Holding GmbH
- O.K. Industries, Inc. sale to Industrias Bachoco S.A.B. de C.V.
- Sale of Gas Turbine Efficiency Limited to Wood Group GTS
- Siemens AG acquisition of assets of HearUSA.

COMMUNITY IMPACT AWARD *of the* YEAR

(Selection based on revival of community as an outcome of the deal.)

- Caribbean Petroleum Company Chapter 11 reorganization and sale to Puma Energy International, BV.
- Dallas Stars LP prepackaged reorganization and sale to Dallas Sports & Entertainment.
- Patriarch Partners, LLC acquisition of Gorham Paper Mill from Counsel RB Capital, LLC and its affiliate, FP Acquisitions.
- Saint Vincents Catholic Medical Centers of New York creation of Health Center by Saint Vincent and sale of the Manhattan Campus to RSV, LLC
- Bains-les Bains, Jarny and Montigny-Lès-Metz restructuring high schools in the Lorraine Region and refinancing.

The prestigious,

TURNAROUND PROFESSIONAL TEAM HONOREES ANNOUNCED *at the* GALA

CORPORATE TURNAROUND TEAM *of the Year*

PRIVATE EQUITY TEAM *of the Year*

RESTRUCTURING INVESTMENT BANKER *of the Year*

RESTRUCTURING LAWYER *of the Year*

TURNAROUND CONSULTANT *of the Year*

Award is presented to a leader for successful turnaround for the year.

DISTRESSED M&A *and* RESTRUCTURING INTELLIGENCE FORUM TURNAROUND ATLAS AWARDS GALA

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INDUSTRY DEAL & ASSIGNMENTS AWARDS

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CONSUMER PRODUCTS TURNAROUND *of the* YEAR

- ArchBrook Laguna Holdings LLC sale of assets under Section 363 of the bankruptcy code to Gordon Brothers Group
- Monomoy Capital Partners acquisition of Oneida Ltd.
- Sale of Gas City, Ltd. under section § 363 auction bid of the Bankruptcy Code to multiple strategic buyers.
- Sale of HPJ Retailing Ltd and Family Jewels Ltd's to Gemstone Retail Ltd and Gemstone Operations Ltd, backed by Gordon Brothers
- Siemens AG acquisition of assets of HearUSA.
- Sun European Partners acquisition of Bonmarche from insolvency administrators.

ENERGY TURNAROUND *of the* YEAR

- Caribbean Petroleum Company Chapter 11 reorganization and sale to Puma Energy International, BV.
- CNOOC Limited acquisition of OPTI Canada Inc.
- Corral Petroleum Holdings (Preem Petroleum) financial restructuring and refinancing
- North American Petroleum Corporation USA and its affiliates Chapter 11 reorganization.
- Otter Tail Ag Enterprises LLC Chapter 11 reorganization and sale to Green Plains Renewable Energy Inc.

FINANCIAL SERVICES TURNAROUND *of the* YEAR

- Bank of Ireland investment stake led by WL Ross & Co
- Capmark Financial Group Inc. Chapter 11 reorganization.
- Capital Trust, Inc. financial restructuring.
- Cattles Group plc restructuring and acquisition by Bovess Ltd
- PJSC Kreditprombank financial restructuring.

FOOD & BEVERAGE TURNAROUND *of the* YEAR

- Contessa Premium Foods Inc. Chapter 11 reorganization and sale to Sun Capital Partners.
- Friendly Ice Cream Corporation Chapter 11 reorganization and sale to Friendly's Ice Cream, LLC and its subsidiaries.
- Graceland Fruit, Inc. reorganization.
- QIP Holder LLC (Quiznos) restructuring and recapitalization.
- O.K. Industries, Inc. sale to Industrias Bachoco S.A.B. de C.V.

HEALTHCARE TURNAROUND *of the* YEAR

- Lower Bucks Hospital restructuring and recapitalization.
- Saint Vincents Catholic Medical Centers of New York creation of Health Center by Saint Vincent and sale of the Manhattan Campus to RSV, LLC
- Vibrant Living Communities & Services reorganization and sale to LifeSpace and Senior Housing Properties Trust.

INDUSTRIAL & MANUFACTURING TURNAROUND *of the* YEAR

- Constar International, Inc. pre-packaged Chapter 11 reorganization.
- Gulf Fleet Holdings, Inc. Chapter 11 reorganization and sale to Odyssey Marine, Inc.
- Keystone Automotive Operations, Inc. pre-arranged reorganization and recapitalization.
- Point Blank Solutions Inc. Chapter 11 reorganization and acquisition by affiliate of Sun Capital Partners Inc.
- Rotonics Manufacturing restructuring and consolidation of operations.

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GAMING & HOSPITALITY TURNAROUND *of the* YEAR

- Centaur Gaming LLC (Hoosier Park Racing & Casino) Chapter 11 reorganization and sale of assets.
- Golden Gaming Inc financial restructuring.
- Majestic Star Casino LLC Chapter 11 reorganization.
- Station Casinos LLC Chapter 11 reorganization.

MEDIA & ENTERTAINMENT TURNAROUND *of the* YEAR

- Caribe Media Inc. Chapter 11 reorganization.
- Dallas Stars LP pre-packaged Chapter 11 reorganization and sale to Dallas Sports & Entertainment.
- Lee Enterprises Inc pre-packaged Chapter 11 restructuring.
- Local Insight Media Holdings Inc. Chapter 11 reorganization.
- Summit Business Media pre-arranged Chapter 11 reorganization.

PROFESSIONAL SERVICES TURNAROUND *of the* YEAR

- Alexander Gallo Holdings LLC Chapter 11 reorganization and sale to Bayside Capital, an affiliate of H.I.G. Capital.
- Frank Parsons Inc. Chapter 11 reorganization and sale to The Supply Room Companies, Inc.
- Jackson Hewitt Tax Service Inc. pre-packaged Chapter 11 reorganization.
- Travelport Holdings financial restructuring.
- WF Capital Holdings, Inc., the parent company of Workflow Management, Chapter 11 reorganization.

PHARMACEUTICAL TURNAROUND *of the* YEAR

- Angiotech Pharmaceuticals, Inc. reorganization under the Companies' Creditors Arrangement Act and recapitalization.
- Graceway Pharmaceuticals LLC Chapter 11 reorganization and sale to Medicis Pharmaceutical Corp
- Nutrition 21 Inc. Chapter 11 reorganization and sale to N21 Acquisition Holdings, entity controlled by JDS Scientific, LLC.
- Molecular Insight Pharmaceuticals, Inc. reorganization.

REAL ESTATE & SERVICES TURNAROUND *of the* YEAR

- Centro Properties Group, restructuring and merger of Australian entities and sale of US assets to BRE Retail Holdings Inc., an affiliate of Blackstone Real Estate Partners.
- Innkeepers USA Trust reorganization and sale to Cerberus Capital Management and Chatham Lodging Trust.
- Inspirada/South Edge Chapter 11 reorganization.
- Nakheel PJSC. financial restructuring and separation from the Dubai World Group.
- William Lyon Homes pre-packaged Chapter 11 reorganization.

TELECOM & TECHNOLOGY TURNAROUND *of the* YEAR

- Cinram, Inc. restructuring and recapitalization.
- FairPoint Communications, Inc. Chapter 11 reorganization.
- Grupo Iusacell, S.A. de C.V. pre-packaged Concurso Mercantil.
- Rockstar Bidco consortium under section 363 auction bid acquisition of patent portfolio of Nortel Networks.
- Satélites Mexicanos S.A. de C.V. pre-packaged Chapter 11 reorganization and recapitalization.
- XChange Technology Group acquisition of assets of Livingston Electronic Services GmbH from insolvency administrator.

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FIRM *of the* YEAR FINALIST CIRCLE, 2012

PRIVATE EQUITY TURNAROUND

FIRM *of the* YEAR

Eligibility Criteria: (1) Notable acquisitions; (2) Acquisition exemplifies fund distressed/turnaround investment strategy;

Bay Capital Partners (H.I.G Capital)
Monomoy Capital Partners
Patriarch Partners
Sun Capital Partners
Versa Capital Management.
WL Ross & Co.

GLOBAL RESTRUCTURING FINANCIAL ADVISOR *of the* YEAR

Eligibility Criteria: Investment bank with dedicated restructuring practice group that has closed large, multijurisdictional deals.

Houlihan Lokey
Lazard
Miller Buckfire & Co
Moelis & Company
Rothschild
Blackstone Advisory Group

GLOBAL RESTRUCTURING LAW FIRM *of the* YEAR

Eligibility Criteria: Law firm with dedicated restructuring /insolvency practice that have closed large, multijurisdictional cases.

Allen & Overy
Kirkland & Ellis
Latham & Watkins
Skadden, Arps, Slate, Meagher & Flom
Weil Gotshal & Manges
White & Case

GLOBAL TURNAROUND CONSULTING FIRM *of the* YEAR

Eligibility Criteria: Firm with dedicated turnaround practice that have closed large, multijurisdictional assignments.

AlixPartners
Alvarez & Marsal
Boston Consulting Group
Capstone Advisory Group
FTI Consulting
Zolfo Cooper

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FIRM of the YEAR
FINALIST CIRCLE, 2012

MID MARKETS RESTRUCTURING FINANCIAL
ADVISOR of the YEAR

Eligibility Criteria: Investment bank with focused restructuring practice that have closed deals predominantly in mid-markets.

Duff & Phelps
Jefferies & Co.
Imperial Capital
Mesirow Financial Consulting
Navigant Capital Advisors

MID MARKETS LAW
FIRM of the YEAR

Eligibility Criteria: Firm with focused restructuring/insolvency practice that have closed cases predominantly in mid market segments.

Duane Morris
Ballard Spahr
Greenberg Taurig
Kramer Levin Naftalis & Frankel
Pachulski Stang Ziehl & Jones
Reed Smith

MID MARKETS TURNAROUND
CONSULTANT of the YEAR

Eligibility Criteria: Firm with dedicated turnaround practice that have closed assignments predominantly in mid market segments.

Conway MacKenzie
Carl Marks Advisory Group
GlassRatner Advisory & Capital Group
Deloitte/CRG
Huron Consulting Group
Mesirow Financial Consulting

BOUTIQUE RESTRUCTURING FINANCIAL
ADVISOR of the YEAR

BDO Capital Advisors
G2 Capital Advisors
Gordian Group
General Capital Partners
SSG Capital Advisors

BOUTIQUE TURNAROUND
CONSULTANT of the YEAR

Executive Sounding Board Associates
Lake Pointe Partners
O'Keefe and Associates
Phoenix Management Services
Scouler & Company

BANKRUPTCY SOLUTIONS
PROVIDER of the YEAR

BMC Group
Donlin, Recano & Company
Epiq Systems
Garden City Consultants
Kurtzman Carson Consultants
Phase Eleven Consultants

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Pertinent Information



AWARDS GALA & CEREMONY

- ▶ **WINNERS:** Winners are revealed for the **FIRST** time at the gala ceremony. Finalist nominees or their representatives must attend the gala to be officially honored by accepting their trophy.
- ▶ **CONNECT:** Gala ceremony is a perfect occasion to celebrate and strengthen business relations with star dealmakers and "WHO's WHO" executives from the corporate, private equity, investment banks, legal and deal communities.
- ▶ **LOCATION:** This year's gala and dinner is held at the Museum of London in celebration of the world athletics along with the star dealmakers from the European M&A communities. Venue details are made available only to registered guest attendees. Space is limited and we appreciate your prompt confirmation.
- ▶ **WINNERS ATTENDANCE:** For the "**Deal**" and "**Firm of the Year**", awards, the deal team member or firm representatives are able to accept the trophy. For the "**dealmaker team**" awards, the primary dealmaker must confirm his or her attendance at the gala.
- ▶ **TROPHY PRESENTATION POLICY:** **It is the deal that wins!** Naturally there are multitude of advisors for any given deal, and following is our policy on trophy presentations: (a) Corporate or private equity acquirer; *followed by* (b) primary/lead financial and/or legal advisor to the acquirer; *followed by*, (c) primary/lead financial and/or legal advisor to the sell-side; *followed by* (d) secondary advisors on the deal. All the nominees are presented with trophy for a specific deal provided the financial or legal dealmakers are registered guest at the gala; and/or entered nominations.
- ▶ **WINNER CIRCLE STATEMENT:** *Official Winners Circle* announcement is made available by 2 pm the next day and includes trophy recipients as well as acknowledges the deal advisors who had attended the awards gala ceremony. Firms that do not have representation at the awards gala are not considered winners, and need to get written consent of Global M&A Network. Value-added: Winners and trophy recipients are asked to submit remarks on their specific winnings to be included in an editorial write-up.

BE PREPARED & ENJOY:

- First and foremost, secure your attendance since space is very limited.
- Yes, you may invite your family, spouse, etc.
- Attire: Black-tie recommended...so get the tux ready!
- Acceptance Remarks: Be prepared to deliver jubilant short remarks on the deal or your team, firm, etc. If you were not directly involved in executing the deal, then do not make remarks about your non-involvement since this reflects poorly on the organization you are representing.
- Networking: Be sure to have sufficient number of executives from your firm to connect and celebrate with your clients. Global M&A Network does not make attendee information available pre or post awards gala.
- Photos: Electronic file is made available 5-10 days post gala. Also, you should take advantage of our photographer if you wish to have specific photos with your trophy, with colleagues or client.

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