

THE M&A
ATLAS®
AWARDS

ASIA PACIFIC
MIDDLE MARKETS



CONGRATULATIONS

to the

FINALISTS CIRCLE, 2012

ANNUAL
AWARDS GALA CEREMONY
and HOLIDAY CELEBRATIONS

6.00 pm
16th of November, 2012

at the
Island Ballroom
Island Shangri-La
HONG KONG



► **CONTACT: Inquiries & Reservations:**

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Privately held, Global M&A Network is a diversified information, media and educational forum connecting company exclusively serving the mergers, acquisitions, alternative investing, restructuring and turnaround communities from New York, Chicago, San Francisco, Hong Kong, Mumbai/New Delhi, to London. The organization produces the prestigious M&A Atlas Awards worldwide.

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ASIA PACIFIC M&A DEAL of the YEAR AWARDS

(NOTE: It is the deal that wins.)

CORPORATE DEAL of the YEAR | SMALL MID MARKETS

- Delong Holdings Ltd acquisition of Laiyuan County Aoyu Steel Co Ltd from Hebei Aowei Group Co Ltd.
- Gemguard Technologies and Shantou Wanshun Package Material joint acquisition of Shanghai Asia Holdings Ltd.
- Haier Group acquisition of household-appliance businesses division of Sanyo Electric & Co.
- Hong Leong Asia Ltd, Hong Leong Climate Control Holdings Pte Ltd and Fedders Investment Holdings Pte Ltd. majority acquisition of Airwell Air-conditioning (Asia) Company Ltd from ACE SAS.
- LVMH Moët Hennessy - Louis Vuitton acquisition of Heng Long International Ltd.
- MKS Instruments, Inc. acquisition of Plasmart, Inc.
- Thrive Bloom entity controlled by Asia Water Technology majority acquisition in Wenling Hanyang Resources Power.

CORPORATE DEAL of the YEAR | MIDDLE MARKETS

- China Resources Gas Group Ltd acquisition of China gas distribution business from AEI Asia Ltd.
- EMP International acquisition of CNOOC ONWJ Ltd from CNOOC Southeast Asia Ltd, subsidiary of CNOOC Ltd.
- GrainCorp dual acquisition of Gardner Smith Group and Integro Foods from Goodman Fielder Ltd.
- Hop Hing Group Holdings Ltd acquisition of Summerfield Profits Ltd.
- NEC Corporation acquisition of Information Management business from Convergys Corporation.
- Li & Fung Group (Fung Retailing), part of the Fung Group acquisition of Hang Ten Group Holdings.

CORPORATE DEAL of the YEAR | LARGE

- Chow Tai Fook Enterprises Ltd acquisition of joint venture stake from Shanghai Industrial Holdings Ltd.
- Fujifilm Holdings Corporation acquisition of SonoSite Inc.
- Guangzhou Automobile Group Co., Ltd merger with GAC Changfeng Motor Co., Ltd.
- Indorama Ventures Public Co Ltd acquisition of Old World Industries Ltd. and Old World Transportation Ltd.
- Youku Inc acquisition of Tudou Holdings Ltd.
- Wah Nam International Holdings Ltd acquisition of Brockman Resources Ltd.

PRIVATE EQUITY DEAL of the YEAR | SMALL MID MARKETS

- Anchorage Capital Partners acquisition of First Engineering.
- Equis Asia Fund Pte Ltd acquisition stake in DANS Energy Consulting Private Ltd.
- Econ EQT Investment, entity controlled by Hemma Holding owned by EQT Partners and "Mr. Ong" acquisition of China Healthcare Ltd.
- L Capital Asia, investment stake in Guangzhou Trendy International Group (Ming Fung Jewellery Group Ltd).
- Lunar Capital acquisition of Sichuan Zhiqiang Food Co Ltd.
- Navis Capital Partners acquisition of BIG Cinemas from Reliance MediaWorks Ltd.
- Shaw Kwei & Partners acquisition of CHT (HOLDINGS) Ltd.

PRIVATE EQUITY DEAL of the YEAR | MIDDLE MARKETS

- Advantage Partners acquisition of Yasuragi Co.,Ltd.
- Citi Venture Capital International and Thai Strategic Capital Management stake in Wuttisak Clinic Inter Group Co.
- Morgan Stanley Private Equity acquisition of Nolboo and its affiliates.
- Quadrant Private Equity acquisition of majority interest in Super A-Mart including Barbeques Galore.
- PT Saratoga Power, vehicle of Saratoga Capital and International Finance Corporation acquisition of majority stake in PT Medco Power Indonesia.
- Unison Capital Group acquisition stake in Asahi Tec Corporation from RHJ International.

PRIVATE EQUITY DEAL of the YEAR | LARGE

- CVC Capital Partners acquisition of Hong Kong Broadband Network Ltd and IDD businesses from City Telecom Ltd.
- Bain Capital acquisition of China Fire and Security Group, Inc.
- Harbin Electric, Inc. acquisition by Tech Full Electric, entity controlled by the management and Abax Global Capital.
- Morgan Stanley Private Equity Asia investment stake in Tianhe Chemicals Group.
- TPG Capital acquisition of HCP Holdings Inc.
- PAG Asia Capital investment stake in Bicon Pharmaceutical Holdings.



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VENTURE CAPITAL

DEAL of the YEAR

- Accel Partners and SAIF Partners investment in PropTiger Realty (PropTiger.com).
- Intel Capital investment in Reebonz.com.
- Kleiner Perkins Caufield & Byers investment in Moment Systems.
- Lightspeed Venture Partners, Vertex Venture Holdings Ltd., KTB Capital and LionRock Capital investment in Meilele.
- Sequoia Capital, Shenzhen Oriental Fortune Capital, Rich Land Capital investment in Beijing Jiuxian E-commerce.
- WI Harper Group investment in Quixey

REGIONAL M&A

DEAL of the YEAR AWARDS

(NOTE: It is the deal that wins.)

CHINA M&A DEAL of the YEAR

- China Resources Gas Group Ltd acquisition of China gas distribution business from AEI Asia Ltd.
- China Daye Non-Ferrous Metals Mining Limited acquisition of Daye Nonferrous Metals Co., Ltd. and its subsidiaries from entity controlled by the Hubei Provincial Government.
- Guangzhou Automobile Group Co., Ltd merger with GAC Changfeng Motor Co., Ltd.
- NWS Holdings and New World Development acquisition of Hangzhou Ring Road operations through control acquisition stake of Widefaith Group Ltd.
- Shanda Interactive Entertainment merger with New Era Investment, entity controlled by Premium Lead Company Ltd.
- Wah Nam International Holdings Ltd acquisition of Brockman Resources Ltd.

JAPAN M&A DEAL of the YEAR

- ABC-Mart Inc acquisition of LaCrosse Footwear Inc.
- Advantage Partners acquisition of Yasuragi Co., Ltd.
- Fujifilm Holdings Corporation acquisition of SonoSite Inc.
- Hitachi Transport System, Ltd. acquisition of VANTEC Corporation.
- NEC Corporation acquisition of Information Management business from Convergys Corporation.
- POLA Orbis Holdings Inc acquisition of Jurlique International Pty.

SOUTH EAST ASIA M&A DEAL of the YEAR

- Berjaya Assets Berhad, subsidiary of Berjaya Group acquisition of Zon Johor Bahru from Duty Free International Ltd.
- DRB-HICOM Berhad acquisition of Proton Holdings Berhad.
- First Gen Corporation acquisition of generation plants (Santa Rita and San Lorenzo power plants) from BG Group plc.
- Kiatnakin Bank Plc merger with Phatra Capital Public Company.
- PT Indika Energy Tbk acquisition of PT Multi Tambangjaya Utama (MTU).
- Shaw Kwei & Partners acquisition of CHT (HOLDINGS) Ltd.

SOUTH KOREA M&A DEAL of the YEAR

- Cheil Worldwide acquisition of Bravo Asia.
- Hahn & Company majority acquisition stake in COAVIS Co. Ltd.
- Korea Investment Management Co., Ltd., Samsung Securities Co., Ltd. and Daewoo Securities Co., Ltd. consortium acquisition of oil assets from Ankor E&P Holdings Corporation.
- MKS Instruments, Inc. acquisition of Plasmart, Inc.
- Samsung Electronics Co Ltd. acquisition of stake in S-LCD Corporation from Sony Corporation.
- Standard Chartered Private Equity and National Pension Services investment stake in Smoothies Korea.

OCEANIC M&A DEAL of the YEAR

- Archer Capital investment stake in Best Friends Pet Supercentre.
- GrainCorp dual acquisition of Gardner Smith Group and Integro Foods from Goodman Fielder Ltd.
- Pacific Equity Partners acquisition of Peters Ice Cream business from Nestlé SA.
- Country Road Ltd acquisition of Witchery and Mimco Holdings from Gresham Private Equity.
- McAleese Transport Group acquisition of International Energy Services from CHAMP Private Equity.
- Tasmanian Government sale of TOTE Tasmania Ltd to TattsBet Ltd.



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ASIA PACIFIC M&A DEAL of the YEAR AWARDS

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CROSS BORDER DEAL of the YEAR | SMALL MID MARKETS

- ABC-Mart Inc acquisition of LaCrosse Footwear Inc.
- Citizen Watch Co Ltd acquisition of Prothor Holding SA.
- Industrial and Commercial Bank of China acquisition of The Bank of East Asia (U.S.A.) from The Bank of East Asia.
- MKS Instruments, Inc. acquisition of Plasmart, Inc.
- Radiance Group Ltd acquisition Global Invacom Group Ltd.
- Thrive Bloom Limited, entity controlled by Asia Water Technology majority acquisition in Wenling Hanyang Resources Power Co Ltd.

CROSS BORDER DEAL of the YEAR | MIDDLE MARKETS

- Arkema SA acquisition of Suzhou Hipro Polymers Co Ltd and Casda Biomaterials Co Ltd.
- First Gen Corporation acquisition of generation plants (Santa Rita and San Lorenzo power plants) from BG Group.
- GS Engineering and Construction Corporation acquisition of majority stake in OHL Medio Ambiente Inima, S.A.
- Navis Capital sale of Global Education & Technology Group Ltd to Pearson plc.
- NEC Corporation acquisition of Information Management business from Convergys Corporation.
- Sany Heavy Industry Co., Ltd and CITIC Private Equity Advisors acquisition of Putzmeister Holding GmbH.

CROSS BORDER DEAL of the YEAR | LARGE

- Caterpillar Inc. acquisition of ERA Mining Machinery Ltd.
 - Fujifilm Holdings Corporation acquisition of SonoSite Inc.
 - Indorama Ventures Public Co Ltd acquisition of Old World Industries Ltd., and Old World Transportation Ltd.
 - Industrial and Commercial Bank of China control acquisition of Standard Bank Argentina S.A.
 - Stanley Black & Decker Inc acquisition of Infastech from Asia Trading Holdings, entity controlled by CVC Capital Partners and Standard Chartered Private Equity.
 - Wandle Investments Ltd, entity of Yum! Brands Inc acquisition of Little Sheep Group Ltd.
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DEAL of the YEAR | SMALL MID MARKETS

- Citizen Watch Co Ltd acquisition of Prothor Holding SA.
- Econ EQT Investment, entity controlled by Hemma Holding owned by EQT Partners and "Mr. Ong" acquisition of China Healthcare Ltd.
- Hanel Co Ltd acquisition of Hanoi Daewoo Hotel from its joint venture partner, Daewoo Engineering & Construction.
- Hong Leong Asia Ltd, Hong Leong Climate Control Holdings Pte Ltd and Fedders Investment Holdings Pte Ltd majority acquisition of Airwell Air-conditioning (Asia) Company Ltd from ACE SAS.
- Lunar Capital acquisition of Sichuan Zhiqiang Food Co Ltd.
- Tasmanian Government sale of TOTE Tasmania Ltd to TattsBet Ltd.

DEAL of the YEAR | MIDDLE MARKETS

- Bain Capital acquisition of China Fire and Security Group, Inc.
- EMP International acquisition of CNOOC ONWJ Ltd from CNOOC Southeast Asia Ltd, subsidiary of CNOOC Ltd.
- Hop Hing Group Holdings Ltd acquisition of Summerfield Profits Ltd.
- Li & Fung Group (Fung Retailing), part of the Fung Group acquisition of Hang Ten Group Holdings.
- Salmat Ltd sale of Business Process Outsourcing division to FUJIFILM Holdings Corporation.
- Sany Heavy Industry Co., Ltd and CITIC Private Equity Advisors acquisition of Putzmeister Holding GmbH.

DEAL of the YEAR | LARGE

- DRB-HICOM Berhad acquisition of Proton Holdings Berhad.
 - Harbin Electric, Inc. acquisition by Tech Full Electric, entity controlled by the management and Abax Global Capital.
 - Hitachi Transport System, Ltd. acquisition of VANTEC Corporation.
 - Shanda Interactive Entertainment merger with New Era Investment, entity controlled by Premium Lead Company Ltd.
 - Wah Nam International Holdings Ltd acquisition of Brockman Resources Ltd.
 - Wandle Investments Ltd, entity of Yum! Brands Inc acquisition of Little Sheep Group Ltd.
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**OUTSTANDING
FIRM *of the* YEAR AWARDS**

**ASIA PACIFIC
PRIVATE EQUITY FIRM *of the* YEAR**

Baring Private Equity Asia
L Capital Asia
Navis Capital
Standard Chartered Private Equity
RRJ Capital
Unitas Capital

**GLOBAL | ASIA GROUP
PRIVATE EQUITY FIRM *of the* YEAR**

Bain Capital
CVC Capital Asia
EQT Partners
Morgan Stanley Private Equity
TPG Capital
The Carlyle Group

**CHINA
PRIVATE EQUITY FIRM *of the* YEAR**

CITIC Capital Private Equity
China Renaissance Capital Partners
Hony Capital
FountainVest Partners
New Horizon Capital
Lunar Capital

**JAPAN
PRIVATE EQUITY FIRM *of the* YEAR**

Advantage Partners
Ant Global Partners
Globis Capital Partners
J-STAR Co Ltd
Tokio Marine Capital
Unison Capital Partners

**OCEANIC
PRIVATE EQUITY FIRM *of the* YEAR**

Archer Capital
Ironbridge Capital Partners
Next Capital
Pacific Equity Partners
Propel Investments
Quadrant Private Equity

**ASIA PACIFIC
VENTURE CAPITAL FIRM *of the* YEAR**

New Enterprise Associates
Accel Partners
Intel Capital
Sequoia Capital
WI Harper Group



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**OUTSTANDING
FIRM of the YEAR AWARDS**

**AUSTRALIA M&A
INVESTMENT BANK of the YEAR**

Grant Samuel
Gresham Partners
KPMG Corporate Finance
Macquarie Group
Rothschild

**AUSTRALIA M&A
LAW FIRM of the YEAR**

Clayton Utz
Corrs Chambers Westgarth
Gilbert + Tobin
Herbert Smith Freehills
King & Wood Mallesons

**CHINA M&A
INVESTMENT BANK of the YEAR**

Bank of America Merrill Lynch
Citigroup Global Markets
China International Capital Corporation
HSBC Global Markets
UBS Securities

**CHINA M&A
LAW FIRM of the YEAR**

Clifford Chance
Jingtian & Gongcheng
Jun He Law Firm
Fangda Law
Shearman & Sterling

**JAPAN M&A
INVESTMENT BANK of the YEAR**

Barclays Capital
Daiwa Securities
GCA Savvian Group
Mizuho Financial Group
Nomura Securities

**JAPAN M&A
LAW FIRM of the YEAR**

Davis Polk & Wardell
Freshfields Bruckhaus Deringer
Mori Hamada & Matsumoto
Morrison & Foerster
Shearman & Sterling

**SOUTH EAST M&A
INVESTMENT BANK of the YEAR**

Astramina Advisory
Deutsche Bank
Ernst & Young
Maybank Investment Bank
RHB Capital

**SOUTH EAST ASIA M&A
LAW FIRM of the YEAR**

Allen & Gedhill
DLA Piper
Rajah & Tann
Stamford Law
Wong Partnership

The coveted,

Deal Maker Team Awards:

CORPORATE M&A DEAL TEAM

PRIVATE EQUITY DEAL TEAM

M&A INVESTMENT BANKER

M&A LAWYER

M&A BOUTIQUE INVESTMENT BANKER

Award is presented to a deal team leader for successfully executing an award winning transaction.



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**OUTSTANDING
FIRM *of the* YEAR AWARDS**

**ASIA PACIFIC | BOUTIQUE
M&A INVESTMENT BANK *of the* YEAR**

Astramina Advisory
Business Development Asia
China International Capital Corporation
GCA Savvian
RHB Capital
Sommerley Ltd

**INTERNATIONAL | ASIA PACIFIC GROUP
M&A INVESTMENT BANK *of the* YEAR**

Bank of America Merrill Lynch
Citigroup Global Markets
Goldman Sachs Asia
Nomura Securities
Rothschild
UBS Investment Bank

**INTERNATIONAL | ASIA PACIFIC GROUP
M&A LAW FIRM *of the* YEAR**

Clifford Chance
Baker & McKenzie
Davis Polk & Wardell
Linklaters
Shearman & Sterling
Weil, Gotshal & Manges

**ACCOUNTING & TRANSACTIONS
FIRM *of the* YEAR**

Deloitte
Ernst & Young
Grant Thornton
KPMG
PricewaterhouseCoopers

**M&A TECHNOLOGY SOLUTIONS
PROVIDER *of the* YEAR**

BMC Group SmartRoom
Firmex
Imprima
IntraLinks
Merrill Datasite



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program

AWARDS GALA and DINNER CEREMONY

6.00 pm: Guest arrivals, networking cocktail gala

7.15 pm: Awards Ceremony Dinner

9.30 pm: Farewell

pertinent information:

ATTIRE: Business Formal (neck-tie required).

CHECK-IN: Recommended by 4 pm.

CLIENTS: We recommend nominees to invite their clients to share in the accolade.

SPOUSE & FAMILY: Are welcomed.

ATTENDANCE policy: Delegate guests are able to reserve individual tickets or corporate table per their preference. Space is highly limited and is by first come basis.

Reservations information, visit: <https://www.globalmanetwork.com/asiama.php>

WHAT to DO *if you are among the* **COVETED FINALISTS LIST?**

Many congratulations on making the coveted and competitive list of top contenders. We strongly encourage you to contact us for additional details and to confirm your VIP registrations for the forum and awards gala dinner.

The annual awards gala is an first-rate opportunity for you to invite and celebrate with your colleagues, clients and peers and share in the celebration with the best in class dealmakers. Take advantage of the occasion, and reserve your corporate table or individual guest tickets.

WINNERS are revealed for the 1st time at the awards gala ceremony and finalists/nominee representatives **must attend the awards gala ceremony** to be officially recognized by accepting their trophy.

SELECTION STANDARDS: Contenders are qualified independently per eligibility standards per each award categories. Winners are selected based on identifiable performance criteria including -- nominated deals; diversity and/or specialization; track record; team leadership and attendance at the awards gala.

► **CONTACT:**

Inquiries & Reservations:

Raj Kashyap, Managing Partner, T: +914.886.3085 E: raj@globalmanetwork.com

► **RESERVATIONS: AWARDS GALA & HOLIDAY CELEBRATION**

As many of you know, the awards gala is 1st-rate occasion to invite your colleagues, clients, family, friends to join in the winners celebration and holiday party. So, kindly reserve your firm corporate table - option to reserve table for 10 guests OR table of 5 guests; OR register individual guests since space is limited.

Quick Online Registrations: <https://www.globalmanetwork.com/asiamaregister.php>