



GLOBAL MAJOR MARKETS

CONGRATULATIONS:

DEAL WINNERS *of the* YEAR, 2017
OUTSTANDING FIRM FINALISTS

9th ANNUAL NETWORKING GALA & DINNER CEREMONY

**6.00 pm, November 2nd, 2017.
Intrepid Museum, New York, USA.**



Global M&A Network congratulates deal awards winners and distinguished group of outstanding firm finalists for the one and only, M&A ATLAS AWARDS, Global Major Markets.

World's most prestigious awards, honors excellence singularly for executing growth-generating, transformational transactions valued above a billion dollars from all corners of the globe.

In a highly competitive process, 396 transactions were analyzed per eligibility standards to compete in various categories of global industry, regional, private equity, corporate, cross border, and global "Deal of the Year" top honors.

PRESTIGE:

Winning the award equates to achieving the "Gold Standard of Performance" seal of endorsement, validating excellence, and preeminent status in the local, regional or global markets since winners are selected on "transaction performance merits", team expertise and record of accomplishments.

WHAT to DO? NEXT STEPS.

Congrats on making the distinguished group of winners.

Please contact us for additional information.

Significantly, as an advisor to the winning transaction, kindly confirm your deal team and firm guest registrations for the awards gala ceremony to accept your treasured winner trophy.

Enquiries or Gala Dinner Bookings, Contact:

Raj Kashyap (US) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

NOTE: The awards gala is held in conjunction with the **Americas Growth Forum** (8.30 am – 3.0 pm) at Sheraton Times Square, and Americas M&A Awards Gala.

All registered and confirmed guests are invited to the forum.



THE M&A
ATLAS®
AWARDS



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6.00 pm, November 2nd, 2017, Intrepid Museum, NY.

GLOBAL INDUSTRIES, Deal Awards Winners

GLOBAL CONSUMER DEAL *of the YEAR*

WINNER: Walmart acquisition of Jet.com.

GLOBAL BUSINESS IT & SERVICES DEAL *of the YEAR*

WINNER: Genesys acquisition of Interactive Intelligence Group.

GLOBAL ENERGY & SERVICES DEAL *of the YEAR*

WINNER: Enbridge merger Spectra Energy.

GLOBAL ENTERTAINMENT & MEDIA DEAL *of the YEAR*

WINNER: NBC Universal, subsidiary of Comcast acquisition of DreamWorks Animation SKG.

GLOBAL FINANCIAL SERVICES DEAL *of the YEAR*

WINNER: Visa acquisition of Visa Europe.

GLOBAL FINTECH DEAL *of the YEAR*

WINNER: CBOE acquisition of Bats Global Markets.

GLOBAL INDUSTRIALS DEAL *of the YEAR*

WINNER: Johnson Controls acquisition of Tyco International.

GLOBAL PHARMA & HEALTHCARE DEAL *of the YEAR*

WINNER: Abbott acquisition of St. Jude Medical.

GLOBAL TECHNOLOGY DEAL *of the YEAR*

WINNER: Microsoft acquisition of LinkedIn.

GLOBAL TELECOM DEAL *of the YEAR*

WINNER: Altice acquisition of Cablevision.

GLOBAL UTILITIES & SERVICES DEAL *of the YEAR*

WINNER: Waste Connections merger with Progressive Waste Solutions (Waste Connections).

Standards: Best Growth-Generating Transformational Transaction by Global Industry Sectors and Sub-Sectors.

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WINNERS: Winners are officially honored at the privately hosted gala dinner. Deal-team advisors by firm must register for the gala networking and ceremony to accept their treasured trophy. M&A Atlas Awards, Global Major Markets Gala is held in conjunction with Americas Growth Forum.

FORUM: **AMERICAS GROWTH FORUM** | 9.30 – 2.30 pm. Sheraton Times Square.
All confirmed guests are invited to participate and engage at the forum, inclusive of lunch.

Enquires + Bookings: **Validate YOUR Achievements!** Reserve Your Table Bookings for the World's Most Prestigious Awards!
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REGIONAL, *Deal Awards Winners*

ASIA PACIFIC DEAL *of the YEAR*

WINNER: Tencent acquisition of Supercell.

AMERICA DEAL *of the YEAR* | Above \$1 billion, below \$10 billion.

WINNER: Algonquin Power & Utilities Corp. acquisition of The Empire District Electric Company.

AMERICA DEAL *of the YEAR* | Above \$10 billion, below \$25 billion.

WINNER: Newell Rubbermaid acquisition of Jarden Corporation.

AMERICA DEAL *of the YEAR* | Above \$25 billion.

WINNER: Charter Communications acquisition of Time Warner Cable (Spectrum).

LATIN AMERICA DEAL *of the YEAR*

WINNER: Banco Bradesco acquisition of HSBC Brasil assets from HSBC.

AMERICA PRIVATE EQUITY DEAL *of the YEAR*

WINNER: Investor group including Investcorp, CDPQ and PSP Investments management-led acquisition of AlixPartners from CVC Capital.

EUROPE DEAL *of the YEAR* | Above \$1 billion, below \$15 billion.

WINNER: Air Liquide acquisition of Airgas.

EUROPE DEAL *of the YEAR* | Above \$15 billion.

WINNER: 3 Italia mergers with Wind Telecom joint venture held of CK Hutchison and VimpelCom.

Standards: Best Growth-Generating Transformational Transaction by Region.

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AMERICAS COUNTRY, *Deal Awards Winners*

BRAZIL DEAL *of the YEAR*

WINNER: BM&F BOVESPA acquisition of CETIP.

CANADA DEAL *of the YEAR*

WINNER: TransCanada acquisition of Columbia Pipeline Group.

U.S.A DEAL *of the YEAR* | Above \$1 billion, below \$5 billion.

WINNER: Cash America International merger with FirstCash Financial Services.

U.S.A DEAL *of the YEAR* | \$5 billion, below \$15 billion.

WINNER: Southern Company acquisition of AGL Resources.

U.S.A DEAL *of the YEAR* | \$ Above 15 billion.

WINNER: Envision Healthcare acquisition of AMSURG.

U.S.A PRIVATE EQUITY DEAL *of the YEAR*

WINNER: The Blackstone Group acquires TeamHealth Holdings.

Standards: Best Growth-Generating Transformational Transaction by Region.

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GLOBAL CORPORATE

Deal Awards Winners

GLOBAL CORPORATE DEAL of the YEAR | Above \$1 billion, below \$10 billion.

WINNER: NTT Data acquisition of Dell IT Services unit.

GLOBAL CORPORATE DEAL of the YEAR | Above \$10 billion.

WINNER: Ball acquisition of Rexam, and sale of assets in Europe, Brazil and United States to Ardagh.

Standards: Growth-Generating Transformational Strategic Transaction from Any Part of the World.

GLOBAL INVESTOR

Deal Awards Winner

GLOBAL PRIVATE EQUITY DEAL of the YEAR

WINNER: Apollo Global acquisition of The ADT Corporation.

Standards: Value-Creating transaction, Exemplifying the Characteristics of Assets Acquired by Alternative Investors.

CROSS BORDER

Deal Awards Winners

CROSS BORDER DEAL of the YEAR | \$1 billion to \$15 billion.

WINNER: Qingdao Haier acquisition of GE Appliance Business from General Electric.

CROSS BORDER DEAL of the YEAR | Above \$15 billion.

WINNER: SoftBank acquisition of ARM Holdings.

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GLOBAL,
Deal Awards Winners

GLOBAL DEAL of the YEAR | \$1 billion, below \$10 billion.

WINNER: Samsung Electronics acquisition of Harman International.

GLOBAL DEAL of the YEAR | \$10 billion, below \$25 billion.

WINNER: Marriott International acquisition of Starwood Hotels & Resorts Worldwide.

GLOBAL DEAL of the YEAR | \$25 billion, below \$50 billion.

WINNER: Shire acquisition of Baxalta.

GLOBAL DEAL of the YEAR | \$50 billion, below \$100 billion.

WINNER: Dell, MSD Partners and Silver Lake acquisition of EMC, and divestment of assets including Dell Software to Francisco Partners and Elliott Management Corporation.

GLOBAL DEAL of the YEAR | Above \$100 billion.

WINNER: Anheuser-Busch InBev acquisition of SABMiller, and divestment of assets including MillerCoors joint venture acquisition by Molson Coors, and Asahi Group acquisition of select European Brands.

Standards: Growth-Generating Transformational Transaction Impacting Several International Markets.

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OUTSTANDING GLOBAL PRIVATE EQUITY, *Distinguished Awards Finalists:*

GLOBAL PRIVATE EQUITY

FIRM *of the* YEAR

Apollo Global Management
CVC Capital Partners
Kohlberg Kravis Roberts
SilverLake
The Blackstone Group

Firm Performance Evaluation Standards: (1) Notable transactions closed in the stated timeframe; (2) Presence in world markets, team expertise and leadership, plus investments and exits transactions record of accomplishment.

OUTSTANDING GLOBAL M&A INVESTMENT BANKS, *Distinguished Awards Finalists:*

GLOBAL M&A

INVESTMENT BANK *of the* YEAR

Bank of America Merrill Lynch
Barclays
Goldman Sachs
J.P Morgan
Lazard
Morgan Stanley

GLOBAL BOUTIQUE M&A

INVESTMENT BANK *of the* YEAR

Allen & Co
Centerview
Evercore
Guggenheim Securities
PJT Partners

Firm Performance Evaluation Standards: (1) Outcome of top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border expertise, team leadership, record of executing transactions, and client service.

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OUTSTANDING M&A LAW FIRMS, *Distinguished Awards Finalists:*

**GLOBAL M&A
LAW FIRM of the YEAR**
Freshfields Bruckhaus Deringer
Linklaters
Simpson Thacher & Bartlett
Skadden Arps Slate Meagher & Flom
Sullivan & Cromwell

**EMERGING MARKETS M&A
LAW FIRM of the YEAR**
Allen & Overy
Freshfields Bruckhaus Deringer
Linklaters
Shearman & Sterling
Simpson Thacher & Bartlett

Firm Performance Evaluation Standards: (1) Outcome of top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border expertise, team leadership, record of executing transactions, and client service.

GLOBAL M&A VIRTUAL DATA ROOM FIRM of the YEAR **WINNER: Venue® Data Rooms, Donnelley Financial Solutions**

M&A TAX ADVISOR of the YEAR
Deloitte
Ernst & Young
KPMG
PwC

**PUBLIC RELATIONS
FIRM of the YEAR**
Brunswick Group
Finsbury
Sard Verbinnen & Company

**STRATEGIC COMMUNICATIONS & CONSULTING
FIRM of the YEAR**
FTI Strategic Communications
ICR
Joele Frank Wilkinson Brimmer Katcher

Firm Performance Evaluation Standards: (1) Outcome of closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border expertise, team leadership, client service and track record of accomplishment.

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NOVEMBER 2, 2017 | Intrepid Museum, New York, USA.

RELEVANT INFORMATION

World's most prestigious award honors excellence from the deal communities singularly for closing transactions valued above a billion USD in size from all corners of the globe. The independently governed awards recognizes achievements in the categories of best value-creating deals, outstanding firms, top-performing professionals, and illustrious growth leaders.

INDEPENDENT GOVERNANCE & STANDARDS

Prestige emanates from the integrity of the process. Winners are judged by point-indexed scoring method based on the transaction criteria that includes pre-and-post execution outcome; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc.

Significantly, the process does not involve industry partners or vendors to insure a 100% conflict-free process. We do not accept awards gala sponsorship from industry advisors to avoid any "pay for play" influences.

TROPHY PRESENTATION POLICY

Winners are honored at the annual gala ceremony. Following is the prized trophy presentation policy:

LEADERS & PROFESSIONALS: Recipient **must personally** accept their treasured trophy at the gala ceremony.

OUTSTANDING FIRMS: Team members can accept their outstanding firm winner trophy on behalf of the organization.

TRANSACTIONS: It is deal that wins, and naturally consists of several advisors.

1. Nominee Advantage. Awarded the prized winner trophy for the transactions nominated by them provided the respective transaction team members attend the gala ceremony to accept their deal winner trophy.
2. Corporate and Asset Acquirers. We notify and invite all the relevant organizations as part of the winning deal.
3. Buy-side Advisors: Primary financial, legal, deal advisors, *followed by*
4. Target Sell-Side Advisors: Primary financial, legal, deal advisors to the seller, *followed by*
5. Co- or secondary transactional advisors.

NOTE: Advisory Firms' that are part of several winning transactions must confirm deal-team members who worked on the winning transaction to accept their winner trophy.

GUEST INFO + GUIDE

Welcome to the annual celebration of the world's most exclusive, competitive, and prestigious industry awards. The following guide will help prepare you to enjoy, connect and celebrate your achievements.

- ATTENDANCE:** Prior confirmation is required. Registration includes access to the Americas Growth Forum (8.30 am– 3 pm), lunch, evening networking cocktail reception, tour of the USS Intrepid Museum, and three-course dinner inclusive of tax and transaction costs. Check-in: Business card is required.
- VENUE:** **FORUM:** Sheraton New York Times Square Hotel, 811, 53rd Street, 7th Ave, New York. **AWARDS GALA:** Intrepid Sea, Air & Space Museum, located on Pier 86, West 46th St and 12th Ave, New York city. We recommend cab / car service to the Intrepid. Museum tour is prior to the dinner at 7 pm.
- ATTIRE:** Black-tie for the awards gala celebrations. Business attire for the day meeting.
- WINNER Remarks:** Deal and firm awards winner remarks is limited to 2 minutes. Leaders and professional award winners kindly limit your award acceptance remarks to maximum of 5 minutes.
- PHOTOS:** Photographer is available for personal photos with colleagues, family, or friends throughout the evening. Electronic files sent 3-5 day's post gala free of any fees.
- TROPHY:** Yes...the trophy is made of crystal and breakable Custom box is available for secure transport. We do not ship trophies including to any registered winners who may miss the gala. It is best to register a few firm guests to accept the trophy on behalf of the firm or deal team.
- PROMOTION:** "Winners Circle" official press release is made available within 24 hours, along with logo and testimonial comments as requested. Firms' attending the gala are acknowledged on all the winning deals advised by the firm regardless of having received the winner trophy.
- Global or Local**

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