



THE M&A  
ATLAS  
AWARDS

GLOBAL MAJOR MARKETS



## CONGRATULATIONS

*to all the*

## DEAL WINNERS & OUTSTANDING FIRM FINALISTS *of the YEAR*

*8<sup>th</sup> Annual Gala & Winners Trophy Presentation Ceremony  
6.30 pm, September 22, 2016. | Harvard Hall, New York, USA.*

Global M&A Network congratulates transactional awards winners and distinguished group of outstanding firm finalists for the one and only, M&A ATLAS AWARDS, Global Major Markets.

World's most prestigious awards honors excellence exclusively for completing transformational transactions valued above a billion dollars in the categories of deals, teams and firm awards.

In a highly competitive process, a total of 420 transactions were analyzed per eligibility standards; and only 40 transactions are selected as winners in various categories of global industry, regional deals, private equity deal, corporate deal, cross border, and global deal awards.

There is a total of 27 "Outstanding Firm" categories – global Institutional Investor, Private Equity, Investment Banks, Law, Tax, Consulting, PR awards; as well as regional Private Equity, Investment Banks and Law firm awards categories.

**Prestige:** Winning the M&A ATLAS AWARDS equates to achieving the highest "Gold Standard of Performance" seal of endorsement in the local, regional and global markets since the winners are selected independently for executing best value-generating deals, expertise and team leadership.

**Annual Gala Ceremony:** Winners are officially honored at the gala held on September 22, 2016 at the Harvard Hall, Harvard Club of New York. As always, winners must attend the gala ceremony to accept their winner's trophy.

**WHAT to DO?** Congrats on making highly competitive and distinguished group of winners. As part of the winning transaction, kindly confirm your corporate table bookings or individual guest registration for the awards gala celebrations to accept your winner's trophy!

### **Validate Your Achievements!**

**Additional info + gala reservations, kindly contact:**

Raj Kashyap (USA) ☎ 914.886.3085 ✉ [raj@globalmanetwork.com](mailto:raj@globalmanetwork.com)

**Winners, A Tradition of Excellence:** Over the past nine years, winners are selected independently per transaction performance criteria such as rationale, execution style, pre/post strategy, impact on operations / HR / client / sector / community, leadership and stakeholders value creation; among additional criteria unique to the respective award category.

**About Host:** Global M&A Network is a diversified media, news and world-class conference connecting company. The company produces the industry's most coveted – The M&A ATLAS branded awards worldwide - from New York, Chicago, San Francisco, Hong Kong, Mumbai/New Delhi, to London.

**CONGRATULATIONS:** **DEAL WINNERS & FIRM FINALISTS**  
**WINNERS GALA:** 6.30 pm, September 22, 2016. | New York, USA.

GLOBAL INDUSTRY DEAL AWARDS  
WINNERS of the Year

GLOBAL CONSUMER GOODS DEAL *of the YEAR*

**WINNER:** H.J. Heinz merger with Kraft Foods Group (Kraft Heinz).

GLOBAL ENERGY DEAL *of the YEAR*

**WINNER:** Repsol acquisition of Talisman Energy.

GLOBAL ENTERTAINMENT & MEDIA DEAL *of the YEAR*

**WINNER:** TPG Capital led investors including Fosun International and Caisse de depot et placement du Quebec acquisition stake in Cirque du Soleil.

GLOBAL FINANCIAL DEAL *of the YEAR*

**WINNER:** ACE acquisition of The Chubb Corporation (Chubb Group).

GLOBAL FINTECH & SERVICES DEAL *of the YEAR*

**WINNER:** Fidelity National Information Services acquisition of SunGard Data Systems (FIS Global).

GLOBAL INDUSTRIAL DEAL *of the YEAR*

**WINNER:** Rock-Tenn Company merger with MeadWestvaco (WestRock Company).

GLOBAL MEDICAL DEVICES DEAL *of the YEAR*

**WINNER:** Becton Dickinson & Co acquisition of CareFusion.

GLOBAL PHARMA DEAL *of the YEAR*

**WINNER:** Actavis acquisition of Allergan (Allergan).

GLOBAL TECHNOLOGY DEAL *of the YEAR*

**WINNER:** Avago Technologies acquisition of Broadcom.

GLOBAL TELECOM & SERVICES DEAL *of the YEAR*

**WINNER:** Telefónica acquisition of Global Village Telecom from Vivendi.

GLOBAL TRANSPORT & SERVICES DEAL *of the YEAR*

**WINNER:** Bohai Leasing, subsidiary of HNA Group acquisition of Avolon.

**Note:**

It is the deal that wins!

**WINNERS** are honored at the gala trophy presentation ceremony. For deal wins, trophies are presented 1<sup>st</sup> to the nominees and acquirers; followed by primary/lead buy-side or target advisors; followed by co-transaction advisors. As always, winners' must be registered guests for the gala celebrations and ceremony to accept their trophy as part of the prestigious winner's circle.

M&A Atlas Awards reserves the right to revise categories. (2008-2016©).

**Enquires +  
Bookings:**

Reserve Your Corporate Tables or Guest Bookings for the Industry's Most Coveted Celebrations!  
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**CONGRATULATIONS:**  
**WINNERS GALA:**

**DEAL WINNERS & FIRM FINALISTS**  
6.30 pm, September 22, 2016. | New York, USA.

*Selection Standards: Value-creating transformational transactions closed any time – January 2015 through end of February 2016 exclusive by respective industry sectors.*

**REGIONAL DEAL AWARDS**  
**WINNERS of the Year**

**AFRICA DEAL of the YEAR**

**WINNER:** Brait acquisition of New Look Retail Group from Apax Partners and Permira.

**AMERICA DEAL of the YEAR** | Above \$25 billion.

**WINNER:** AT&T acquisition of Direct TV.

**AMERICA DEAL of the YEAR** | Above \$10 billion, below \$25 billion.

**WINNER:** CPPIB Credit Investments, subsidiary of Canada Pension Plan Investment Board acquisition of Antares Capital from GE Capital.

**AMERICA DEAL of the YEAR** | Above \$15 billion, below \$25 billion.

**WINNER:** Intel acquisition of Altera Corporation.

**AMERICA DEAL of the YEAR** | Above \$5 billion, below \$15 billion.

**WINNER:** Albertsons led by Cerberus Capital Management investor group acquisition of Safeway.

**AMERICA DEAL of the YEAR** | Above \$1 billion, below \$5 billion.

**WINNER:** Stock Building Supply Holdings merger with Building Materials Holding.

**AMERICA PRIVATE EQUITY DEAL of the YEAR**

**WINNER:** GTCR and Warburg Pincus recapitalization of Sterigenics International.

*Selection Standards: Transformational transactions closed any time – January 2015 to February 2016 involving a counterparty from the wider North American regional markets. For private equity, investment must be made in North America.*

**ASIA PACIFIC DEAL of the YEAR** | Above \$5 billion.

**WINNER:** China National Tire & Rubber, subsidiary of China National Chemical acquisition of Pirelli.

**ASIA PACIFIC DEAL of the YEAR** | Above \$1 billion, below \$5 billion.

**WINNER:** Sun Pharmaceutical acquisition of Ranbaxy Laboratories from Daiichi Sankyo.

*Selection Standards: Transformational transactions closed any time – January 2015 to February 2016 involving a counterparty from the greater Asia Pacific and Australia, New Zealand regions. For private equity, investment must be made in APAC markets.*

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REGIONAL DEAL AWARDS  
WINNERS of the Year

**ASIA PACIFIC PRIVATE EQUITY DEAL of the YEAR**

**WINNER:** Kohlberg Kravis Roberts, Varde Partners and Deutsche Bank acquisition of General Electric Finance Australasia business (Latitude Financial Services).

**EUROPE DEAL of the YEAR | Above \$25 billion.**

**WINNER:** Lafarge and Holcim merger, including divestment of select global assets to CRH.

**EUROPE DEAL of the YEAR | Above \$5 billion, below \$25 billion.**

**WINNER:** Nokia acquisition of Alcatel-Lucent.

**EUROPE DEAL of the YEAR | Above \$1 billion, below \$5 billion.**

**WINNER:** International Consolidated Airlines Group acquisition of Aer Lingus.

**EUROPE PRIVATE EQUITY DEAL of the YEAR**

**WINNER:** CVC Capital Partners acquisition of Douglas from Advent International and the Kreke family.

*Selection Standards: Transformational transactions closed any time – January 2015 to February 2016 involving a counterparty from the continental European region. For private equity, investment must be made in European markets.*

**LATIN AMERICA DEAL of the YEAR**

**WINNER:** Rumo Logistica, subsidiary of Grupo Cosan acquisition of America Latina Logistica.

*Selection Standards: Transformational transactions closed any time – January 2015 to February 2016 involving a counterparty from the larger South American regions.*

**MIDDLE EAST DEAL of the YEAR**

**WINNER:** DP World acquisition of Economic Zones World FZE from Port and Free Zone World.

*Selection Standards: Transformational transactions closed any time – January 2015 to February 2016 involving a counterparty from the broader Middle East and African regions.*

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GLOBAL DEAL AWARDS  
WINNERS of the Year

**GLOBAL CORPORATE DEAL of the YEAR** | Above \$15 billion.

**WINNER:** Novartis acquisition of GSK oncology business and GlaxoSmithKline acquisition of Novartis' vaccine business, and joint venture combination of their respective OTC business units.

**GLOBAL CORPORATE DEAL of the YEAR** | Above \$1 billion, below \$15 billion.

**WINNER:** IBM acquisition of The Weather Company's B2B, mobile and cloud-based technology products.

*Corporate Selection Standards: Transformational deal closed any time – January 2015 to February 2016, from any part of the world.*

**GLOBAL PRIVATE EQUITY DEAL of the YEAR**

**WINNER:** The Carlyle Group and GIC acquisition of Veritas Technologies from Symantec.

*PE Selection Standards: Value creating buyout deal closed any time – January 2015 to February 2016, from any part of the world.*

**GLOBAL CONSORTIUM DEAL of the YEAR**

**WINNER:** Acquisition of HERE by Audi, BMW and Daimler group from Nokia.

*Consortium Selection Standards: Value creating acquisition by group closed any time – January 2015 to February 2016.*

**CROSS BORDER DEAL of the YEAR** | Above \$15 billion.

**WINNER:** General Electric acquisition of Alstom Power & Grid from Alstom.

**CROSS BORDER DEAL of the YEAR** | Above \$1 billion, below \$15 billion.

**WINNER:** Cap Gemini acquisition of iGate.

*Cross Border Selection Standards: Game-changing deal closed any time – January 2015 to February 2016, across national boundaries.*

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GLOBAL DEAL AWARDS  
WINNERS of the Year

**EMERGING MARKETS DEAL of the YEAR**

**WINNER:** Al Noor Hospitals reverse takeover of Medi-Clinic (Mediclinic International).

*Emerging Markets Selection Standards: Transformational deal closed any time – January 2015 to February 2016, involving counterparty from developing markets.*

**GLOBAL DEAL of the YEAR | Above \$50 billion.**

**WINNER:** Royal Dutch Shell acquisition of BG Group.

**GLOBAL DEAL of the YEAR | Above \$25 billion, below \$50 billion.**

**WINNER:** Reynolds American acquisition of Lorillard, and asset divestitures to Imperial Tobacco.

**GLOBAL DEAL of the YEAR | Above \$10 billion, below \$25 billion.**

**WINNER:** Willis Group merger with Towers Watson (Willis Towers Watson).

**GLOBAL DEAL of the YEAR | Above \$5 billion, below \$25 billion.**

**WINNER:** Activision Blizzard acquisition of King Digital Entertainment.

**GLOBAL DEAL of the YEAR | Above \$1 billion, below \$5 billion.**

**WINNER:** Marfrig Global Foods sale of Moy Pak to JBS.

*Global Markets Selection Standards: Growth generating game changing transaction closed any time – January 2015 to February 2016, effecting world markets.*

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**OUTSTANDING INVESTORS**  
*of the YEAR, Distinguished Awards Finalists:*

**GLOBAL INSTITUTIONAL INVESTOR**  
*of the YEAR*

Abu Dhabi Investment Authority  
APG Asset Management  
Canada Pension Plan Investment Board  
GIC Special Investments  
Temasek

*Evaluation Criteria: Public funds investing directly or co-investing with private equity and/or alternative investors, worldwide.*

**GLOBAL PRIVATE EQUITY**  
*FIRM of the YEAR*

CVC Capital Partners  
Bain Capital  
Kohlberg Kravis Roberts & Co  
The Carlyle Group  
TPG Capital

**AMERICA PRIVATE EQUITY**  
*FIRM of the YEAR*

Advent International  
GTCR  
Thoma Bravo  
TPG Capital  
Warburg Pincus

**EUROPE PRIVATE EQUITY**  
*FIRM of the YEAR*

Apax International  
Cinven  
CVC Capital Partners  
EQT Partners  
Permira

**GLOBAL INFRASTRUCTURE INVESTOR**  
*of the YEAR*

Brookfield Asset Management  
Global Infrastructure Partners  
IFM Investors  
Macquarie  
Partners Group

**ASIA PACIFIC PRIVATE EQUITY**  
*FIRM of the YEAR*

Bain Capital  
Fosun International  
Kohlberg Kravis Roberts & Co  
MBK Partners  
Warburg Pincus

*Private Equity Performance Evaluation Criteria: (1) Notable closed transactions in the stated timeframe including any deals by the portfolio companies; (2) Respective markets expertise, team leadership, plus investments and exits transactions track record.*

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**DEAL WINNERS & FIRM FINALISTS**  
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**OUTSTANDING M&A INVESTMENT BANKS**

*of the YEAR, Distinguished Awards Finalists:*

**GLOBAL M&A**

INVESTMENT BANK *of the YEAR*

Citigroup  
Goldman Sachs  
J.P Morgan  
Lazard  
Morgan Stanley

**EMERGING MARKETS M&A**

INVESTMENT BANK *of the YEAR*

Bank of America Merrill Lynch  
Citigroup  
Deutsche Bank  
Morgan Stanley  
Rothschild

**GLOBAL PRIVATE EQUITY M&A**

INVESTMENT BANK *of the YEAR*

Credit Suisse  
Bank of America Merrill Lynch  
Goldman Sachs  
J.P Morgan  
Morgan Stanley

**INDEPENDENT M&A**

INVESTMENT BANK *of the YEAR*

Centerview Partners  
Evercore Group  
Moelis & Co  
PJT Partners  
Zaoui & Co

**ASIA PACIFIC M&A**

INVESTMENT BANK *of the YEAR*

Bank of America Merrill Lynch  
Citigroup  
Deutsche Bank  
Goldman Sachs  
UBS

**EUROPE M&A**

INVESTMENT BANK *of the YEAR*

Bank of America Merrill Lynch  
Lazard  
J.P Morgan  
Morgan Stanley  
Rothschild

**AMERICA M&A**

INVESTMENT BANK *of the YEAR*

Bank of America Merrill Lynch  
Credit Suisse  
Goldman Sachs  
J.P Morgan  
Morgan Stanley

**LATIN AMERICA M&A**

INVESTMENT BANK *of the YEAR*

Banco Bradesco BBI  
Banco Santander  
Credit Suisse  
J.P Morgan  
Rothschild

*Firm Performance Evaluation Criteria: (1) Outcome of top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Respective markets expertise, team leadership, record of executing transactions, and client service.*

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**OUTSTANDING M&A LAW FIRMS**

*of the YEAR, Distinguished Awards Finalists:*

**GLOBAL M&A**

LAW FIRM *of the YEAR*

Cleary Gottlieb Steen & Hamilton  
Davis Polk & Wardwell  
Freshfields Bruckhaus Deringer  
Skadden Arps Slate Meagher & Flom  
Sullivan & Cromwell

**EMERGING MARKETS M&A**

LAW FIRM *of the YEAR*

Allen & Overy  
Clifford Chance  
Freshfields Bruckhaus Deringer  
Linklaters  
Shearman & Sterling

**GLOBAL PRIVATE EQUITY M&A LAW FIRM *of the YEAR***

Kirkland & Ellis  
Latham & Watkins  
Ropes & Gray  
Simpson Thacher & Bartlett  
Weil Gotshal & Manges

**ASIA PACIFIC M&A**

LAW FIRM *of the YEAR*

Davis Polk & Wardwell  
Herbert Smith Freehills  
King & Wood Mallesons  
Shearman & Sterling  
Sullivan & Cromwell

**EUROPE M&A**

LAW FIRM *of the YEAR*

Allen & Overy  
Clifford Chance  
Freshfields Bruckhaus Deringer  
Linklaters  
Skadden Arps Slate Meagher & Flom

**AMERICA M&A**

LAW FIRM *of the YEAR*

Cravath Swaine & Moore  
Davis Polk & Wardwell  
Skadden Arps Slate Meagher & Flom  
Sullivan & Cromwell  
Wachtell Lipton Rosen & Katz

**LATIN AMERICA M&A**

LAW FIRM *of the YEAR*

Clifford Chance  
Davis Polk & Wardwell  
Machado Meyer Sendacz e Opice Advogados  
Pinheiro Neto Advogados  
Shearman & Sterling

*Firm Performance Evaluation Criteria: (1) Outcome of top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Respective markets expertise, team leadership, record of executing transactions, and client service.*

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**OUTSTANDING M&A SERVICE PROVIDERS**

*of the YEAR, Distinguished Awards Finalists:*

**GLOBAL M&A TAX**

ADVISOR of the YEAR

Deloitte  
Ernst & Young  
KPMG  
PwC

**GLOBAL FAIRNESS OPINION**

FIRM of the YEAR

Duff & Phelps  
Evercore Group  
J.P Morgan  
Houlihan Lokey

**GLOBAL M&A STRATEGY CONSULTING**

FIRM of the YEAR

Bain & Company  
McKinsey & Co  
Boston Consulting Group  
PwC Strategy &

**GLOBAL M&A PUBLIC RELATIONS**

FIRM of the YEAR

Brunswick Group  
Edelman  
Finsbury  
FTI Strategic Communications

**WINNERS GUEST**

*Attendee Information*

Welcome to the annual celebration of the world's most exclusive, competitive and prestigious industry awards. The information below is guide to help you be prepared to enjoy, participate and celebrate your achievements.

- CHECK-IN** Business card is required for admission, and guests must be registered prior to the gala.
- ATTIRE** Black Tie (tuxedo, recommended for that special feeling); black formal suit/necktie required.
- PHOTOS** Photographer is available throughout the evening. Electronic file sent 5 day's post gala.
- TROPHY** Yes...the trophy is made of crystal, and is breakable if you drop it.  
Custom royal blue box is available for secure transport. We do not ship trophies including for any registered winners who may miss the gala. It is best to register few guests, to accept the trophy on behalf of the firm and the deal team.
- PROMOTION** Winners Circle official press release is made available next day, along with logo and additional information made as requested.

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