



GLOBAL MAJOR MARKETS



CONGRATULATIONS

to all the

OUTSTANDING FINALISTS of the YEAR, 2014

ANNUAL AWARDS GALA DINNER JUNE 12, 2014, NEW YORK, USA.

Global M&A Network congratulates the distinguished group of finalists nominees for the one and only, GLOBAL MAJOR MARKETS, M&A ATLAS AWARDS.

Prestigious awards exclusively honors excellence from all corners of the globe for executing M&A transactions valued above a billion dollars as always in the categories of: 40 Deal, 7 Outstanding Firm and 4 Global M&A Dealmakers of the Year awards.

In a highly competitive process, a total of 185 transactions closed during January 2013 to January 31, 2014 were evaluated. From the pool of 185 deals, 106 deals are included in the finalists list. Eventually, **only 40 deals will win** at the annual awards gala.

Prestige: Winning the M&A ATLAS AWARDS conveys a resounding message that the winner has accomplished the highest performance and excellence standards, worldwide.

As always, the winners are selected independently for closing the best value-generating and gamechanging transformational transactions based on identifiable criteria such as deal novelty/structure, sector/jurisdiction/market complexities, synergies/rationale/style, financial value, brand competitiveness, leadership, tenacity, resourcefulness and additional related metrics.

Winners Circle Celebration: Winners are honored at the awards dinner trophy presentation ceremony held on June 12, 2014 at the Harvard Club of New York.

WHAT to DO if you are among the coveted group of distinguished finalists?

If you submitted nominations, please confirm your guest attendance for the annual Awards Gala Dinner, held on the evening of June 12, 2014, NY. If you did not enter nominations, you can still share in the win by confirming your participation, and accepting the winners' trophy.

Kindly, Contact: Raj Kashyap, Managing Partner and President email: raj@globalmanetwork.com or telephone: +914.886.3085 (USA)







CONGRATULATIONS: FINALISTS CIRCLE WINNERS AWARDS GALA: June 12, 2014. New York, USA

GLOBAL FIRM of the YEAR AWARDS

GLOBAL PRIVATE EQUITY FIRM of the Year

Selection Standards: (1) Notable transaction completed in 2013 valued above billion USD; (2) Dedicated team presence in two or more continents; (3) Team leadership, expertise and track record.

Apax Partners Bain Capital

BC Partners **CVC Capital Partners** The Carlyle Group Kohlberg Kravis Roberts & Co

GLOBAL M&A INVESTMENT BANK of the Year

Selection Standards: (1) Lead advisory role on closed deals valued above billion USD; (2) Dedicated team presence in three or more international markets; (3) Practice diversity across several industries, as well as deal types, (4) Team leadership, expertise and proven record of client service. Finalist selection outcome of evaluating top 100 deals closed in 2013, valued above 1 billion USD.

Bank of America Merrill Lynch Citigroup Goldman Sachs J.P. Morgan **UBS**

Morgan Stanley

GLOBAL M&A LAW FIRM of the Year

Selection Criteria: (1) Lead advisory role on closed deals valued above billion USD; (2) Dedicated team presence in three or more international markets; (3) Practice diversity across several industries, as well as deal types, (4) Team leadership, expertise and proven record of client service. Finalist selection outcome of evaluating top 100 deals closed in 2013, valued above 1 billion USD.

Allen & Overy Davis Polk & Wardwell

Freshfields Bruckhaus Deringer Linklaters

Skadden Arps Slate Meagher & Flom Sullivan & Cromwell

GLOBAL M&A INVESTMENT BANK of the Year | INDEPENDENT

Selection Criteria: (1) Lead advisory role on closed deals valued above billion USD; (2) Dedicated team presence in three or more international markets; (3) Practice diversity across several industries, as well as deal types, (4) Team leadership, expertise and proven record of client service. Finalist selection outcome of evaluating top 100 deals closed in 2013, valued above 1 billion USD.

Evercore Partners Greenhill & Co Lazard Moelis & Company

Perella Weinberg Partners Rothschild

GLOBAL PRIVATE EQUITY INVESTMENT BANK of the Year

Selection Criteria: (1) Lead advisory role on closed buyout or sale deals valued above billion USD; (2) Dedicated team presence in three or more international markets; (3) Team leadership, expertise and proven record of client service.

Finalist selection outcome of evaluating top 15 buyout/take private/trade sale deals closed in 2013, valued above 1 billion USD.

Bank of America Merrill Lynch Barclays Goldman Sachs Credit Suisse

J.P. Morgan Lazard

GLOBAL M&A INVESTMENT BANK of the Year

Selection Criteria: (1) Lead advisory role on closed buyout or sale deals valued above billion USD; (2) Dedicated team presence in three or more international markets; (3) Team leadership, expertise and proven record of client service.

Finalist selection outcome of evaluating top 15 buyout/take private/trade sale deals closed in 2013, valued above 1 billion USD.

Clifford Chance Freshfields Bruckhaus Deringer

Kirkland & Ellis Latham & Watkins

Simpson Thacher & Bartlett Skadden Arps Slate Meagher & Flom

GLOBAL PUBLIC RELATIONS FIRM of the Year

Selection Criteria: (1) Communications advisory role on closed cross-border deals; (2) Dedicated team presence in two or more international markets; (3) Practice diversity across several industries, as well as deal types, (4) Team leadership, expertise and proven record of client service.

The Brunswick Group FTI Consulting

RLM Finsbury Citigate

Abernathy MacGregor Group Sard Verbinnen & Co

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RESERVE YOUR → Corporate Table, or Individual Guest Tickets for the Celebratory Awards Gala and Dinner. INFO CONTACT → Raj Kashyap, managing partner, T (USA): +914.886.3085 Email: raj@globalmanetwork.com



CONGRATULATIONS: FINALISTS CIRCLE WINNERS AWARDS GALA: June 12, 2014. New York, USA

GLOBAL M&A DEAL AWARDS

Note: It is the deal that wins! Winners are officially honored at the winners circle awards dinner, trophy presentations. As an advisor on a deal, you can be part of the prestigious winner circle by attending the gala dinner and accepting the coveted winner trophy.

GLOBAL M&A DEAL of the **YEAR** | \$10 billion plus

Standards: Closed in the timeframe: January 2013 to January 31, 2014, impacting international markets and industries.

- Glencore International acquisition of Xstrata (Glencore Xstrata). Advisors: M. Klein & Co, Citigroup, Morgan Stanley, Linklaters, Deutsche Bank, Goldman Sachs, JP Morgan, Nomura, Freshfields Bruckhaus Deringer.
- Intercontinental Exchange Group acquisition of NYSE Euronext. Advisors: Morgan Stanley, BMO Capital, Broadhaven Capital, JP Morgan, Lazard, Societe Generale CIB, Wells Fargo, Sullivan & Cromwell, Shearman & Sterling, Loyens & Loeff, Perella Weinberg, BNP Paribas, Blackstone Advisory, Citigroup, Goldman Sachs, Moelis & Co, Wachtell, Lipton, Rosen & Katz, Slaughter & May, Stibbe.
- Michael Dell and Silver Lake Partners buyout of Dell. Advisors: BofA Merrill Lynch, Barclays, Credit Suisse, RBC Capital, Wachtell, Lipton, Rosen & Katz, Simpson Thacher & Bartlett, Goldman Sachs, JP Morgan, Evercore, Hogan Lovells, Debevoise & Plimpton.
- Rosneft acquisition of TNK-BP from BP and Alfa Group, Access Industries and Renova. Advisors: BofA Merrill Lynch, Citigroup, VTB Capital, Cleary Gottlieb Steen & Hamilton, Morgan Stanley, UBS, Goldman Sachs, Lambert Energy Advisory, Renaissance Capital, Credit Suisse, Linklaters, Evercore, Rothschild, Skadden Arps Slate Meagher & Flom, White & Case, Weil, Gotshal & Manges, Akin Gump Strauss Hauer & Feld.
- SoftBank acquisition of Sprint Nextel (Sprint Corporation). Advisors: The Raine Group, Mizuho Securities, Goldman Sachs, Deutsche Bank, JP Morgan, Credit Suisse, Morrison & Foerster, Mori Hamada & Matsumoto, Dow Lohnes, Potter Anderson & Corroon, Foulston & Siefkin, Citigroup, Rothschild, UBS, Skadden, Arps, Slate, Meagher & Flom, Lawler, Metzger, Keeney and Logan, Polsinelli, Bof A Merrill Lynch, Shearman & Sterling, Spectrum Management Consulting.

GLOBAL M&A DEAL of the YEAR | \$5 - 10 billion

Standards: Closed in the timeframe: January 2013 to January 31, 2014, impacting international markets and industries.

- Dubai Aluminium merger with Emirates Aluminium (Emirates Global Aluminium). Advisors: Morgan Stanley, Allen & Overy; Latham & Watkins, Linklaters.
- First Quantum Minerals acquisition of Inmet Mining. Advisors: Jefferies, Goldman Sachs, RBC Capital, Fasken Martineau DuMoulin, McCarthy Tétrault, Weil, Gotshal & Manges, CIBC World Markets, Scotiabank, Torys, Osler, Hoskin & Harcourt.
- Perrigo Company acquisition of Elan. Advisors: Barclays, Sullivan & Cromwell, Dillon Eustace, Citigroup, Morgan Stanley, Ondra, Davy Corporate Finance, Cadwalader, Wickersham & Taft, A&L Goodbody.
- Schneider Electric acquisition of Invensys. Advisors: BofA Merrill Lynch, Deutsche Bank, BNP Paribas, Morgan Stanley, Bredin Prat, Linklaters, Barclays, JP Morgan, Freshfields Bruckhaus Deringer.
- Shuanghui International acquisition of Smithfield Foods (WH Group). Advisors: Morgan Stanley, Paul Hastings, Troutman Sanders, Barclays, Simpson Thacher, McGuireWoods, Walkers.

GLOBAL M&A DEAL of the **YEAR** | \$1-5 billion

Standards: Closed in the timeframe: January 2013 to January 31, 2014, impacting international markets and industries.

- Dentsu acquisition of Aegis Group (Dentsu Aegis Network). Advisors: Morgan Stanley, Linklaters, Baker McKenzie, Greenhill & Co, JP Morgan, Slaughter & May, Sullivan & Cromwell.
- ConAgra Foods acquisition of Ralcorp. Advisors: Centerview Partners, BofA Merrill Lynch, Davis Polk & Wardwell, Barclays, Goldman Sachs, Wachtell, Lipton, Rosen & Katz.
- Mylan acquisition of Agila Specialties from Strides Arcolab. Advisors: Morgan Stanley, Skadden, Arps, Slate, Meagher & Flom, Slaughter & May, Platinum Partners, Jefferies, Moelis & Co. Herbert Smith Freehills, DSK Legal, Haynes and Boone.
- Platform Acquisition Holdings acquisition of MacDermid (Platform Specialty Products Corporation). Advisors: Barclays, Greenberg Traurig, Lazard, Dechert.
- Salesforce.com acquisition of ExactTarget. Advisors: BofA Merrill Lynch, Wilson Sonsini Goodrich & Rosati, JP Morgan, Gibson Dunn & Crutcher.



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EMERGING MARKETS M&A of the **YEAR** | \$ 5 billion plus

Standards: Closed in the timeframe: January 2013 - January 31, 2014, involves at least a counterparty from the emerging/developing markets.

- China National Offshore Oil Corporation acquisition of Nexen. Advisors: BMO Capital, Citigroup, Davis Polk & Wardwell, Stikeman Elliott, Goldman Sachs, RBC Capital, Blake Cassels & Graydon, Paul, Weiss, Rifkind, Wharton & Garrison, Burnet, Duckworth & Palmer, Richard A. Shaw Professional Corp.
- Rosneft acquisition of TNK-BP from BP and Alfa Group, Access Industries and Renova. Advisors: BofA Merrill Lynch, Citigroup, VTB Capital, Cleary Gottlieb Steen & Hamilton, Morgan Stanley, UBS, Goldman Sachs, Lambert Energy Advisory, Renaissance Capital, Credit Suisse, Linklaters, Evercore, Rothschild, Skadden Arps Slate Meagher & Flom, White & Case, Weil, Gotshal & Manges, Akin Gump Strauss Hauer & Feld.
- Sesa Goa merger with Sterlite Industries (Sesa Sterlite, Vedanta Company). Advisors: JP Morgan, Morgan Stanley, Citigroup, Goldman Sachs, BofA Merrill Lynch, Ashurst, Amarchand, Mangaldas & Suresh A Shroff & Co.
- Shuanghui International acquisition of Smithfield Foods. Advisors: Morgan Stanley, Paul Hastings, Troutman Sanders, Barclays, Simpson Thacher, McGuireWoods, Walkers.
- Thai Beverage Public Company, subsidiary of TCC Assets acquisition of Fraser & Neave. Advisors: Morgan Stanley, DBS, United Overseas Bank, WongPartnership, Baker McKenzie/Wong & Partners, Weerawong, Chinnavat & Peangpanor, JP Morgan, Goldman Sachs, Stamford Law, Latham & Watkins.

EMERGING MARKETS M&A of the **YEAR** | \$1 - 5 billion

Standards: Closed in the timeframe: January 2013 - January 31, 2014, involves at least a counterparty from the emerging/developing markets.

- Bancolombia acquisition of HSBC Panama from HSBC. Advisors: Banca de Inversion Bancolombia, UBS, Sullivan & Cromwell, Tapia, Linares & Alfaro, Goldman Sachs, HSBC, Linklaters, Arias, Fabrega & Fabrega.
- Coca-Cola FEMSA acquisition of Spaipa Bebidas Brazil. Advisors: Inspire Capital, Pinheiro Neto, Tozzini Freire Teixeira e Silva.
- JBS acquisition of Seara and Zenda from Marfrig Global Foods. Advisors: Banco Bradesco BBI, Barbosa, Mussnich & Aragao, Jones Day, Banco Itau, Lefosse.
- PPF Group acquisition stake in Telefónica Czech Republic includes Telefónica Slovakia from Telefónica. Advisors: Societe Generale, Deutsche Bank, Freshfields Bruckhaus Deringer, Brzobohaty Broz & Honsa, Goldman Sachs, Clifford Chance.
- Tsinghua Unigroup, funded by Tsinghua University buyout of Spreadtrum Communications. Advisors: Credit Suisse, Morrison & Foerster, Morgan Stanley, Kilometre Capital, Fenwick & West.

PRIVATE EQUITY DEAL of the YEAR

Standards: Private equity acquisition, any region, closed in the timeframe: January 2013 to January 31, 2014.

- Apollo Global Management acquisition of McGraw-Hill Education from The McGraw-Hill Companies. Advisors: Credit Suisse, UBS, BMO Capital, Paul, Weiss, Rifkind, Wharton & Garrison, Morgan, Lewis & Bockius, Evercore, Goldman Sachs, Wachtell, Lipton, Rosen & Katz, Clifford Chance.
- BC Partners acquisition of Springer Science + Business Media from EQT and GIC Special Investments. Advisors: Credit Suisse, Jefferies, Nomura, UBS, Freshfields Bruckhaus Deringer, Goldman Sachs, JP Morgan, Clifford Chance, Hengeler Mueller, Simmons & Simmons.
- Hellman & Friedman acquisition of HUB International from Apax, Morgan Stanley Principal Investments. Advisors: Simpson Thacher & Bartlett, BofA Merrill Lynch, Morgan Stanley, Stephens, RBC Capital, Kirkland & Ellis.
- Kohlberg Kravis Roberts acquisition of Gardner Denver. Advisors: UBS, Simmons & Co, Simpson Thacher & Bartlett, Goldman Sachs, Skadden, Arps, Slate, Meagher & Flom.
- The Carlyle Group acquisition of DuPont Performance Coatings Business from E. I. du Pont de Nemours and Company (Axalta Coating Systems).

Advisors: Latham & Watkins, Credit Suisse, Greenhill & Co, Skadden Arps Slate Meagher & Flom.



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CONSORTIUM DEAL of the **YEAR**

Standards: Acquisition by investor group including MBO's, or joint corporate entities, closed in the timeframe of 2013 to January 31, 2014.

- 3G Capital and Berkshire Hathaway investor group buyout of HJ Heinz. Advisors: Lazard, JP Morgan, Wells Fargo, Kirkland & Ellis, Munger, Tolles & Olson, BofA Merrill Lynch, Centerview Partners, Moelis & Co, Davis Polk & Wardwell, Wachtell, Lipton, Rosen & Katz.
- Bain Capital led investors including Golden Gate Capital, GIC Special Investments, Insight Venture Partners buyout of BMC Software.
 - Advisors: Qatalyst Partners, Credit Suisse, RBC Capital, Barclays, PwC, Kirkland & Ellis, Sidley Austin, Willkie Farr & Gallager, Morgan Stanley, BofA Merrill Lynch, Moelis & Co, Wachtell, Lipton, Rosen & Katz.
- Joh. A. Benckiser led investor group buyout of DE Master Blenders. Advisors: BofA Merrill Lynch, BDT & Co, Citigroup, Leonardo & Co, Morgan Stanley, Rabobank, Rothschild, Skadden, Arps, Slate, Meagher & Flom, Stibbe, Lazard, Goldman Sachs, JP Morgan, Allen & Overy, De Brauw Blackstone Westbroek.
- Michael Dell and Silver Lake Partners buyout of Dell. Advisors: BofA Merrill Lynch, Barclays, Credit Suisse, RBC Capital, Wachtell, Lipton, Rosen & Katz, Simpson Thacher & Bartlett, Goldman Sachs, JP Morgan, Evercore, Hogan Lovells, Debevoise & Plimpton.
- Snam, Government of Singapore Investment Corporation and Electricité de France acquisition of Total Infrastructures Gaz France from Total. Advisors: Barclays, Mediobanca, Morgan Stanley, Clifford Chance, Jones Day, Paul Hastings, Sullivan & Cromwell, Lazard, Goldman Sachs, De Pardieu Brocas Maffei, Freshfields Bruckhaus Deringer.

CORPORATE M&A DEAL of the **YEAR** | \$10 billion plus

Standards: Closed in the timeframe: January 2013 to January 31, 2014, strategic deal impacting international industries and markets.

- Anheuser-Busch InBev control acquisition stake of Grupo Modelo. Advisors: Lazard, Barclays, JP Morgan, Deutsche Bank, BofA Merrill Lynch, Skadden, Arps, Slate, Meagher & Flom, Sullivan & Cromwell, Mijares, Angoitia, Cortes y Fuentes, Morgan Stanley, Cravath Swaine & Moore, Creel, Garcia-Cuellar.
- Freeport-McMoRan Copper & Gold acquisition of Plains Exploration & Production and McMoRan **Exploration Company.**
 - Advisors: Credit Suisse, Wachtell, Lipton, Rosen & Katz, Barclays, Latham & Watkins, Evercore, Weil, Gotshal & Manges.
- Glencore International acquisition of Xstrata (Glencore Xstrata). Advisors: M. Klein & Co, Citigroup, Morgan Stanley, Linklaters, Deutsche Bank, Goldman Sachs, JP Morgan, Nomura, Freshfields Bruckhaus Deringer.
- Liberty Global acquisition of Virgin Media. Advisors: LionTree Advisors, Credit Suisse, Shearman & Sterling, Ropes & Gray, Hogan Lovells, Allen & Overy, Latham & Watkins, Goldman Sachs, JP Morgan, Fried Frank Harris Shriver & Jacobson; Milbank Tweed Hadley & McCloy.
- Intercontinental Exchange Group acquisition of NYSE Euronext. Advisors: Morgan Stanley, BMO Capital, Broadhaven Capital, JP Morgan, Lazard, Societe Generale CIB, Wells Fargo, Sullivan & Cromwell, Shearman & Sterling, Loyens & Loeff, Perella Weinberg, BNP Paribas, Blackstone Advisory, Citigroup, Goldman Sachs, Moelis & Co, Wachtell, Lipton, Rosen & Katz, Slaughter & May, Stibbe.

CORPORATE M&A DEAL of the **YEAR** | \$5 - 10 billion plus

Standards: Closed in the timeframe: January 2013 to January 31, 2014, strategic deal impacting international industries and markets.

- Actavis acquisition of Warner Chilcott. Advisors: BofA Merrill Lynch, Greenhill & Co, Latham & Watkins, Matheson, Skadden Arps Slate Meagher & Flom, Deutsche Bank, Davis Polk & Wardwell, Arthur Cox, White & Case.
- First Quantum Minerals acquisition of Inmet Mining. Advisors: Jefferies, Goldman Sachs, RBC Capital, Fasken Martineau DuMoulin, McCarthy Tétrault, Weil, Gotshal & Manges, CIBC World Markets, Scotiabank, Torys, Osler, Hoskin & Harcourt.
- Koch Industries acquisition of Molex. Advisors: Latham & Watkins, William Blair & Co, BDT & Co, Goldman Sachs, Dentons.
- Schneider Electric acquisition of Invensys. Advisors: BofA Merrill Lynch, Deutsche Bank, BNP Paribas, Morgan Stanley, Bredin Prat, Linklaters, Barclays, JP Morgan, Freshfields Bruckhaus Deringer.
- Bank of Tokyo Mitsubishi UFJ acquisition stake in The Bank of Ayudhya. Advisors: BofA Merrill Lynch, Phatra Securities, Allen & Overy, Nishimura & Asahi, Sullivan & Cromwell, Morgan Stanley, Deutsche Bank, Baker McKenzie, King & Wood Mallesons, Thanathip & Partners.



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CORPORATE M&A DEAL of the **YEAR** | \$1 - 5 billion plus

Standards: Closed in the timeframe: January 2013 to January 31, 2014, strategic deal impacting international industries and markets.

- General Electric Company acquisition of Lufkin Industries. Advisors: Goldman Sachs, Deutsche Bank, Weil, Gotshal & Manges, Simmons & Co., Bracewell & Giuliani.
- PPG Industries demerger of chemicals business and merger with Georgia Gulf (Axiall Corporation). Advisors: Barclays, Houlihan Lokey, Jones Day, Lazard, Wachtell, Lipton, Rosen & Katz.
- Principal Financial Group acquisition of Administradora de Fondos de Pensiones Cuprum from Empresas Penta and Inversiones Banpenta.
 - Advisors: Lazard, Debevoise & Plimpton, Cariola, Díez, Pérez-Cotapos.
- Salini Group acquisition of Impregilo (Salini Impregilo). Advisors: Banca IMI, Natixis, Rothschild, Vitale & Associati, Bonelli Erede Pappalardo, Goldman Sachs, JP Morgan, Lazard, UniCredit, d'Urso Gatti e Bianchi, Giliberti Pappalettera Triscornia.
- SKF acquisition of Kaydon. Advisors: JP Morgan, Reed Smith, Mannheimer Swartling, Barclays, Greenberg Traurig, Paul Hastings.

CROSS BORDER M&A DEAL of the **YEAR** 10 billion plus

Standards: Closed in the timeframe: January 2013 to January 31, 2014, across national boundaries.

- Anheuser-Busch InBev control acquisition stake of Grupo Modelo. Advisors: Lazard, Barclays, JP Morgan, Deutsche Bank, BofA Merrill Lynch, Skadden, Arps, Slate, Meagher & Flom, Sullivan & Cromwell, Mijares, Angoitia, Cortes y Fuentes, Morgan Stanley, Cravath Swaine & Moore, Creel, Garcia-Cuellar.
- China National Offshore Oil Corporation acquisition of Nexen. Advisors: BMO Capital, Citigroup, Davis Polk & Wardwell, Stikeman Elliott, Goldman Sachs, RBC Capital, Blake Cassels & Graydon, Paul, Weiss, Rifkind, Wharton & Garrison, Burnet, Duckworth & Palmer, Richard A. Shaw Professional Corp.
- Liberty Global acquisition of Virgin Media. Advisors: LionTree Advisors, Credit Suisse, Shearman & Sterling, Ropes & Gray, Hogan Lovells, Allen & Overy, Latham & Watkins, Goldman Sachs, JP Morgan, Fried Frank Harris Shriver & Jacobson; Milbank Tweed Hadley & McCloy.
- Rosneft acquisition of TNK-BP from BP and Alfa Group, Access Industries and Renova. Advisors: BofA Merrill Lynch, Citigroup, VTB Capital, Cleary Gottlieb Steen & Hamilton, Morgan Stanley, UBS, Goldman Sachs, Lambert Energy Advisory, Renaissance Capital, Credit Suisse, Linklaters, Evercore, Rothschild, Skadden Arps Slate Meagher & Flom, White & Case, Weil, Gotshal & Manges, Akin Gump Strauss Hauer & Feld.
- SoftBank acquisition of Sprint Nextel (Sprint Corporation). Advisors: The Raine Group, Mizuho Securities, Goldman Sachs, Deutsche Bank, JP Morgan, Credit Suisse, Morrison & Foerster, Mori Hamada & Matsumoto, Dow Lohnes, Potter Anderson & Corroon, Foulston & Siefkin, Citigroup, Rothschild, UBS. Skadden, Arps. Slate, Meagher & Flom, Lawler, Metzger, Keeney and Logan, Polsinelli, Bof A Merrill Lynch, Shearman & Sterling, Spectrum Management Consulting.

CROSS BORDER M&A DEAL of the **YEAR** | 5 - 10 billion

Cadwalader, Wickersham & Taft, A&L Goodbody.

Standards: Closed in the timeframe: January 2013 to January 31, 2014, across national boundaries,

- Actavis acquisition of Warner Chilcott.
 - Advisors: BofA Merrill Lynch, Greenhill & Co, Latham & Watkins, Matheson, Skadden Arps Slate Meagher & Flom, Deutsche Bank, Davis Polk & Wardwell, Arthur Cox, White & Case.
- Activision Blizzard and management led investor group acquisition of stake from Vivendi. Advisors: Centerview Partners, Allen & Co, JP Morgan, Wachtell, Lipton, Rosen & Katz, Sullivan & Cromwell, Skadden, Arps, Slate, Meagher & Flom, Goldman Sachs, Barclays, Gibson, Dunn & Crutcher.
- Bank of Tokyo Mitsubishi UFJ acquisition stake in The Bank of Ayudhya. Advisors: BofA Merrill Lynch, Phatra Securities, Allen & Overy, Nishimura & Asahi, Sullivan & Cromwell, Morgan Stanley, Deutsche Bank, Baker McKenzie, King & Wood Mallesons, Thanathip & Partners.
- Perrigo Company acquisition of Elan. Advisors: Barclays, Sullivan & Cromwell, Dillon Eustace, Citigroup, Morgan Stanley, Ondra, Davy Corporate Finance,
- Shuanghui International acquisition of Smithfield Foods (WH Group). Advisors: Morgan Stanley, Paul Hastings, Troutman Sanders, Barclays, Simpson Thacher, McGuireWoods, Walkers.



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CROSS BORDER M&A DEAL of the **YEAR** | 1-5 billion

Standards: Closed in the timeframe: January 2013 to January 31, 2014, across national boundaries.

- CITIC Telecom International acquisition of Companhia de Telecomunicacões de Macau from Cable & Wireless Communications and from Portugal Telecom.
 - Advisors: Barclays, CITIC Securities, Mayer Brown, JP Morgan, Slaughter & May.
- Discovery Communications acquisition of SBS Nordic from ProSiebenSat.1 Group. Advisors: Citigroup, DLA Piper, Milbank, Tweed, Hadley & McCloy.
- Grupo ADO acquisition of Avanza Group from Doughty Hanson & Co. Advisors: Deutsche Bank, Baker McKenzie, JP Morgan, Freshfields Bruckhaus Deringer.
- Mylan acquisition of Agila Specialties from Strides Arcolab. Advisors: Morgan Stanley, Skadden, Arps, Slate, Meagher & Flom, Slaughter & May, Platinum Partners, Jefferies, Moelis & Co, Herbert Smith Freehills, DSK Legal, Haynes and Boone, Pinheiro Neto.
- SKF acquisition of Kaydon. Advisors: JP Morgan, Reed Smith, Mannheimer Swartling, Barclays, Greenberg Traurig, Paul Hastings.

REGIONAL M&A DEAL AWARDS

AFRICA & MIDDLE EAST M&A DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least counterparty from Africa, Middle East regions.

- Absa Group merger with Barclays Africa.
 - Advisors: JP Morgan, Absa CIB, Deutsche Bank, Linklaters, Webber Wentzel, Goldman Sachs, Norton Rose, Clifford Chance.
- Aldar Properties merger with Sorouh Real Estate.
 - Advisors: Credit Suisse, Goldman Sachs, National Bank of Abu Dhabi, Allen & Overy, Morgan Stanley, Clifford Chance.
- Dubai Aluminium merger with Emirates Aluminium (Emirates Global Aluminium). Advisors: Morgan Stanley, Allen & Overy; Latham & Watkins, Linklaters.
- OCI acquisition of Orascom Construction Industries. Advisors: Barclays, Citigroup, Rabobank, Cl Capital Investment Banking, Allen & Co, Allen & Overy, Zaki Hashem & Partners, Sarie-Eldin & Partners.
- Qatar National Bank acquisition of National Societe Generale Bank Egypt from Societe Generale. Advisors: QNB Capital, JP Morgan, Clifford Chance, Zaki Hashem & Partners, Morgan Stanley, Societe Generale CIB, Allen & Overy, Sharkawy & Sarhan.

ASIA PACIFIC M&A DEAL of the YEAR | 5 billion plus

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least counterparty from Asia Pacific/Oceanic regions.

- Bank of Tokyo Mitsubishi UFJ acquisition stake in The Bank of Ayudhya. Advisors: BofA Merrill Lynch, Phatra Securities, Allen & Overy, Nishimura & Asahi, Sullivan & Cromwell, Morgan Stanley, Deutsche Bank, Baker McKenzie, King & Wood Mallesons, Thanathip & Partners.
- China National Offshore Oil Corporation acquisition of Nexen. Advisors: BMO Capital, Citigroup, Davis Polk & Wardwell, Stikeman Elliott, Goldman Sachs, RBC Capital, Blake Cassels & Graydon, Paul, Weiss, Rifkind, Wharton & Garrison, Burnet, Duckworth & Palmer, Richard A. Shaw Professional Corp.
- Sesa Goa merger with Sterlite Industries (Sesa Sterlite, Vedanta Company). Advisors: JP Morgan, Morgan Stanley, Citigroup, Goldman Sachs, BofA Merrill Lynch, Ashurst, Amarchand, Mangaldas & Suresh A Shroff & Co.
- SoftBank acquisition of Sprint Nextel (Sprint Corporation). Advisors: The Raine Group, Mizuho Securities, Goldman Sachs, Deutsche Bank, JP Morgan, Credit Suisse, Morrison & Foerster, Mori Hamada & Matsumoto, Dow Lohnes, Potter Anderson & Corroon, Foulston & Siefkin, Citigroup, Rothschild, UBS, Skadden, Arps, Slate, Meagher & Flom, Lawler, Metzger, Keeney and Logan, Polsinelli, Bof A Merrill Lynch, Shearman & Sterling, Bingham McCutchen, Spectrum Management Consulting.
- Thai Beverage Public Company, subsidiary of TCC Assets acquisition of Fraser & Neave. Advisors: Morgan Stanley, DBS, United Overseas Bank, WongPartnership, Baker McKenzie/Wong & Partners, Weerawong, Chinnavat & Peangpanor, JP Morgan, Goldman Sachs, Stamford Law, Latham & Watkins.



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ASIA PACIFIC M&A DEAL of the **YEAR** | 1 - 5 billion plus

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least counterparty from Asia Pacific/Oceanic regions.

- CITIC Securities International acquisition of CLSA from Crédit Agricole (CIB). Advisors: Rothschild, Kirkland & Ellis, JP Morgan, Gide Loyrette Nouel.
- LIXIL and Development Bank of Japan acquisition of GROHE from TPG and DLJ Merchant Banking Partners. Advisors: BNP Paribas, Moelis & Co, SMBC Nikko, Linklaters, Acxit Capital, Credit Suisse, Goldman Sachs, Weil, Gotshal & Manges, Clifford Chance.
- Marubeni acquisition of Gavilon grain business from General Atlantic, Soros Fund and Ospraie. Advisors: Nomura, Skadden Arps Slate Meagher & Flom, Morgan Stanley, Jones Day.
- SapuraKencana Petroleum acquisition of Asian Tender Rigs business Seadrill. Advisors: Goldman Sachs, CIMB Group, Maybank Investment Bank, Clifford Chance, Abdullah Chan, Freshfields Bruckhaus Deringer, Wiersholm.
- Tsinghua Unigroup, funded by Tsinghua University buyout of Spreadtrum Communications. Advisors: Credit Suisse, Morrison & Foerster, Morgan Stanley, Kilometre Capital, Fenwick & West.

ASIA PACIFIC PRIVATE EQUITY DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, buyout/take private from Asia Pacific/Oceanic regions.

- MBK Partners acquisition of ING Life Korea from ING Group. Advisors: Barclays, Cleary Gottlieb Steen & Hamilton, Kim & Chang, JP Morgan, Goldman Sachs, Allen & Overy, Barun
- The Carlyle Group led investor group including Fosun International, FountainVest Partners, Citic Capital Partners, CDH Investments and China Everbright management buyout of Focus Media. Advisors: Citigroup, Credit Suisse, Deutsche Bank, ICBC International Capital, Merrill Lynch, UBS, Fried, Frank, Harris, Shriver & Jacobson, Sullivan & Cromwell, Convers Dill & Pearman, Walkers, Zhong Lun Law, Skadden, Arps, Slate, Meagher & Flom, Paul Weiss Rifkind Wharton & Garrison, Morrison & Foerster, Ropes & Gray, JP Morgan, Kirkland & Ellis, Maples and Calder, Simpson Thacher & Bartlett, Fangda Partners.
- Tsinghua Unigroup, funded by Tsinghua University buyout of Spreadtrum Communications. Advisors: Credit Suisse, Morrison & Foerster, Morgan Stanley, Kilometre Capital, Fenwick & West.

CENTRAL EASTERN EUROPE M&A DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least counterparty CEE including Russia.

- Allianz Capital Partners and Borealis Infrastructure Management acquisition of NET4GAS from RWE. Advisors: Barclays, KPMG, Kinstellar, Linklaters, JP Morgan, White & Case.
- Energeticky a Prumyslovy acquisition of Slovensky Plynarensky Priemysel from GDF Suez and E.ON. Advisors: JP Morgan, Baker & McKenzie, Citigroup, Deutsche Bank, Morgan Stanley, White & Case, Bredin Prat, De Brauw Blackstone Westbroek, Freshfields Bruckhaus Deringer.
- Eurasian Resources Group acquisition stake Eurasian Natural Resources from Kazakhmys. Advisors: Citigroup, JP Morgan, Clifford Chance, Jones Day, Societe Generale, Serbank CIB, VTB Capital, Credit Suisse, Lazard, Linklaters, Freshfields, Herbert Smith Freehills, Reed Smith.
- PPF Group acquisition stake in Telefónica Czech Republic includes Telefónica Slovakia from Telefónica. Advisors: Societe Generale, Deutsche Bank, Freshfields Bruckhaus Deringer, Brzobohaty Broz & Honsa, Goldman Sachs, Clifford Chance.
- VTB Capital acquisition of Tele2 Russia from Tele2 AB. Advisors: VTB Capital, White & Case, Morgan Stanley, Davis Polk & Wardwell, Mannheimer Swartling, NautaDutilh.



CONGRATULATIONS: FINALISTS CIRCLE WINNERS AWARDS GALA: June 12, 2014. New York, USA

REGIONAL M&A DEAL AWARDS

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WESTERN EUROPE M&A DEAL of the **YEAR** | 5 billion USD plus

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least counterparty Western European regions.

- Anheuser-Busch InBev control acquisition stake of Grupo Modelo. Advisors: Lazard, Barclays, JP Morgan, Deutsche Bank, BofA Merrill Lynch, Skadden, Arps, Slate, Meagher & Flom, Sullivan & Cromwell, Mijares, Angoitia, Cortes y Fuentes, Morgan Stanley, Cravath Swaine & Moore, Creel, Garcia-Cuellar.
- Glencore International acquisition of Xstrata. Advisors: M. Klein & Co, Citigroup, Morgan Stanley, Linklaters, Deutsche Bank, Goldman Sachs, JP Morgan, Nomura, Freshfields Bruckhaus Deringer.
- Liberty Global acquisition of Virgin Media. Advisors: LionTree Advisors, Credit Suisse, Shearman & Sterling, Ropes & Gray, Hogan Lovells, Allen & Overy, Latham & Watkins, Goldman Sachs, JP Morgan, Fried Frank Harris Shriver & Jacobson, Milbank Tweed Hadley & McCloy.
- Schneider Electric acquisition of Invensys. Advisors: BofA Merrill Lynch, Deutsche Bank, BNP Paribas, Morgan Stanley, Bredin Prat, Linklaters, Barclays, JP Morgan, Freshfields Bruckhaus Deringer.
- Vodafone acquisition of Kabel Deutschland. Advisors: Goldman Sachs, UBS, Linklaters, Deutsche Bank, Morgan Stanley, Perella Weinberg, Hengeler Mueller.

WESTERN EUROPE M&A DEAL of the YEAR | 1-5 billion USD

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least counterparty Western European regions.

- Atlas Copco acquisition of Edwards Group from CCMP Capital Advisors and Unitas Capital. Advisors: Deutsche Bank, Pillsbury Winthrop Shaw Pittman, Lazard, Barclays, Davis Polk & Wardwell, Weil, Gotshal & Manges Maples & Calder.
- Deutsche Telekom acquisition of MetroPCS Communications and merger with T-Mobile USA. Advisors: Morgan Stanley, Lazard, Cleary Gottlieb Steen & Hamilton, Wachtell Lipton Rosen & Katz, K&L Gates, Wiley Rein, JP Morgan, Credit Suisse, Evercore, Gibson, Dunn & Crutcher, Paul Hastings, Telecommunications Law Professionals, Akin Gump, Dentons.
- Eutelsat Communications acquisition of Satelites Mexicanos from investors including Centerbridge Partners, Monarch Alternative Capital. Advisors: Perella Weinberg, Debevoise & Plimpton, Mijares, Angoitia, Cortes y Fuentes, Hamelink & Van den Tooren, Goldman Sachs, Credit Suisse, Greenberg Traurig, Ropes & Gray.
- Salini Group acquisition of Impregilo (Salini Impregilo). Advisors: Banca IMI, Natixis, Rothschild, Vitale & Associati, Bonelli Erede Pappalardo, Goldman Sachs, JP Morgan, Lazard, UniCredit, d'Urso Gatti e Bianchi, Giliberti Pappalettera Triscornia.
- The Manchester Airports Group acquisition of Stansted Airport from Heathrow Airport Holdings. Advisors: Gleacher Shacklock, JP Morgan, Slaughter and May, Deutsche Bank, ING, Freshfields Bruckhaus Deringer, Herbert Smith Freehills.

EUROPE PRIVATE EQUITY DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving buyout/take private from Western European regions.

- BC Partners acquisition of Springer Science + Business Media from EQT and GIC Special Investments. Advisors: Credit Suisse, Jefferies, Nomura, UBS, Freshfields Bruckhaus Deringer, Goldman Sachs, JP Morgan, Clifford Chance, Hengeler Mueller, Simmons & Simmons.
- Cinven acquisition of CeramTec from Rockwood Holdings. Advisors: Deutsche Bank, Clifford Chance, Lazard, Willkie Farr & Gallagher.
- CVC Capital Partners acquisition of Cerved from Bain Capital and Clessidra. Advisors: Deutsche Bank, Lazard, Eidos, Chiomenti, HSBC, Banca Intesa, Gattai Minoli & Partners, Kirkland & Ellis.
- Joh. A. Benckiser led investor group buyout of DE Master Blenders. Advisors: BofA Merrill Lynch, BDT & Co, Citigroup, Leonardo & Co, Morgan Stanley, Rabobank, Rothschild, Skadden, Arps, Slate, Meagher & Flom, Stibbe, Lazard, Goldman Sachs, JP Morgan, Allen & Overy, De Brauw Blackstone Westbroek.
- PAI Partners acquisition of R&R Ice Cream from Oaktree Capital Management. Advisors: Barclays, Rothschild, Credit Suisse, Linklaters, Travers Smith, White & Case.

global M&A network



CONGRATULATIONS: FINALISTS CIRCLE WINNERS AWARDS GALA: June 12, 2014. New York, USA

REGIONAL M&A DEAL AWARDS

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NORTH AMERICA M&A DEAL of the **YEAR** | 10 billion USD plus.

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least a counterparty from North American region.

- Amgen acquisition of Onyx Pharmaceuticals.
 - Advisors: Lazard, BofA Merrill Lynch, Sullivan & Cromwell, Centerview Partners, Goodwin Procter.
- Freeport-McMoRan Copper & Gold acquisition of Plains Exploration & Production and McMoRan **Exploration Company.**
 - Advisors: Credit Suisse, Wachtell, Lipton, Rosen & Katz, Barclays, Latham & Watkins, Evercore, Weil, Gotshal & Manges.
- Intercontinental Exchange Group acquisition of NYSE Euronext.
 - Advisors: Morgan Stanley, BMO Capital, Broadhaven Capital, JP Morgan, Lazard, Societe Generale CIB, Wells Fargo, Sullivan & Cromwell, Shearman & Sterling, Loyens & Loeff, Perella Weinberg, BNP Paribas, Blackstone Advisory, Citigroup, Goldman Sachs, Moelis & Co, Wachtell, Lipton, Rosen & Katz, Slaughter & May, Stibbe.
- Spectra Energy Partners consolidation of US transmission, storage and liquids assets. Advisors: Evercore, Andrews Kurth, Morgan Stanley, Bracewell & Giuliani, Vinson & Elkins.
- Michael Dell and Silver Lake Partners buyout of Dell. Advisors: BofA Merrill Lynch, Barclays, Credit Suisse, RBC Capital, Wachtell, Lipton, Rosen & Katz, Simpson Thacher & Bartlett, Goldman Sachs, JP Morgan, Evercore, Hogan Lovells, Debevoise & Plimpton.

NORTH AMERICA M&A DEAL of the YEAR | 5 - 10 billion USD.

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least a counterparty from North American region.

- Aetna acquisition of Coventry Health Care.
 - Advisors: Goldman Sachs, UBS, Davis Polk & Wardwell, Jones Day, Greenhill & Co, Wachtell, Lipton, Rosen & Katz, Bass, Berry & Sims, Crowell & Moring.
- Koch Industries acquisition of Molex.
 - Advisors: Latham & Watkins, William Blair & Co, BDT & Co, Goldman Sachs, Dentons.
- MidAmerican Energy acquisition of NV Energy.
 - Advisors: Gibson Dunn & Crutcher, Lazard, Sidley Austin, Hogan Lovells, Woodburn and Wedge.
- Sobeys, subsidiary of Empire Company acquisition of Canada Safeway from Safeway.
 - Advisors: Scotiabank, Morgan Stanley, Stewart McKelvey, Sullivan & Cromwell, Stikeman Elliott, Fasken Martineau DuMoulin.
- Valeant Pharmaceuticals acquisition of Bausch+Lomb from investors including Warburg Pincus, Welsh Carson. Advisors: Skadden, Arps, Slate, Meagher & Flom, Osler, Hoskin & Harcourt, Arthur Cox, Goldman Sachs, Cleary Gottlieb Steen & Hamilton, Stikeman Elliott.

NORTH AMERICA M&A DEAL of the **YEAR** | 1 - 5 billion USD.

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving at least a counterparty from North American region.

- American Tower Corporation acquisition of Global Tower Partners from investors including Macquarie Infrastructure Partners, PGGM and management.
 - Advisors: Goldman Sachs, EA Markets, Clifford Chance, Sullivan & Worcester, Deutsche Bank, Bingham McCutchen.
- BCE acquisition of Astral Media.
 - Advisors: BMO Capital, CIBC, McCarthy Tétrault, Blake, Cassels & Graydon, Sullivan & Cromwell, RBC Capital, National Bank Financial, Stikeman Elliott, Goodmans.
- Cerberus Capital Management led investor group including Kimco Realty, Klaff Realty, Lubert-Adler Partners and Schottenstein Real Estate Group acquisition of Albertsons, Acme, Jewel-Osco, Shaw's and related Osco and Sav-on assets from SUPERVALU.
 - Advisors: Barclays, Lazard, Schulte Roth & Zabel, Fried Frank Harris Shriver & Jacobson, Goldman Sachs, Greenhill & Co, Wachtell, Lipton, Rosen & Katz.
- Cisco acquisition of Sourcefire.
 - Advisors: JPMorgan, Centerview Partners. Fenwick & West, Qatalyst Partners, Morrison & Foerster.
- Constellation Brands acquisition of Compania Cervecera de Coahuila from Anheuser-Busch InBev. Advisors: BofA Merrill Lynch, Baker & McKenzie, Nixon Peabody, Lazard, Skadden Arps, Sullivan & Cromwell.
- Leucadia National Corporation acquisition of Jefferies Group. Advisors: Rothschild, UBS, Weil Gotshal & Manges, Proskauer Rose, Jefferies, Citigroup, JP Morgan, Morgan, Lewis & Bockius, Wachtell, Lipton, Rosen & Katz.



CONGRATULATIONS: FINALISTS CIRCLE WINNERS AWARDS GALA: June 12, 2014. New York, USA

REGIONAL M&A DEAL AWARDS

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NORTH AMERICA CONSORTIUM DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving buyout/take private from North American region.

- 3G Capital and Berkshire Hathaway investor group buyout of HJ Heinz. Advisors: Lazard, JP Morgan, Wells Fargo, Kirkland & Ellis, Munger, Tolles & Olson, BofA Merrill Lynch, Centerview Partners, Moelis & Co, Davis Polk & Wardwell, Wachtell, Lipton, Rosen & Katz.
- Activision Blizzard and management led investor group acquisition of stake from Vivendi. Advisors: Centerview Partners, Allen & Co, JP Morgan, Wachtell, Lipton, Rosen & Katz, Sullivan & Cromwell, Skadden, Arps, Slate, Meagher & Flom, Goldman Sachs, Barclays, Gibson, Dunn & Crutcher.
- Ares Management and Canada Pension Plan Investment Board acquisition of Neiman Marcus Group from TPG Capital, Warburg Pincus and Leonard Green & Partners.

Advisors: Deutsche Bank, RBC Capital, Proskauer Rose, Latham & Watkins, Credit Suisse, Cleary Gottlieb Steen & Hamilton.

- Bain Capital led investors including Golden Gate Capital, GIC Special Investments, Insight Venture Partners buyout of BMC Software.
 - Advisors: Qatalyst Partners, Credit Suisse, RBC Capital, Barclays, PwC, Kirkland & Ellis, Sidley Austin, Willkie Farr & Gallager, Morgan Stanley, BofA Merrill Lynch, Moelis & Co, Wachtell, Lipton, Rosen & Katz.
- Cerberus Capital Management led investor group including Kimco Realty, Klaff Realty, Lubert-Adler Partners and Schottenstein Real Estate Group acquisition of Albertsons, Acme, Jewel-Osco, Shaw's and related Osco and Sav-on assets from SUPERVALU.

Advisors: Barclays, Lazard, Schulte Roth & Zabel, Fried Frank Harris Shriver & Jacobson, Goldman Sachs, Greenhill & Co, Wachtell, Lipton, Rosen & Katz.

NORTH AMERICA PRIVATE EQUITY DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, involving buyout/take private from North American region.

- Apax Partners acquisition of One Call Care Management from Odyssey Investment Partners and acquisition of Align Networks from General Atlantic and The Riverside Company and subsequent merger of One Call and Alian Networks.
 - Advisors: Kirkland & Ellis, Jefferies, Latham & Watkins, Paul, Weiss, Rifkind, Wharton & Garrison, Jones Day
- Apollo Global Management acquisition of McGraw-Hill Education from The McGraw-Hill Companies. Advisors: Credit Suisse, UBS, BMO Capital, Paul, Weiss, Rifkind, Wharton & Garrison, Morgan, Lewis & Bockius, Evercore, Goldman Sachs, Wachtell, Lipton, Rosen & Katz, Clifford Chance.
- Hellman & Friedman acquisition of HUB International from Apax, Morgan Stanley Principal Investments. Advisors: Simpson Thacher & Bartlett, BofA Merrill Lynch, Morgan Stanley, Stephens, RBC Capital, Kirkland & Ellis.
- Kohlberg Kravis Roberts acquisition of Gardner Denver. Advisors: UBS, Simmons & Co, Simpson Thacher & Bartlett, Goldman Sachs, Skadden, Arps, Slate, Meagher & Flom.
- The Carlyle Group acquisition of DuPont Performance Coatings Business from E. I. du Pont de Nemours and Company (Axalta Coating Systems). Advisors: Latham & Watkins, Credit Suisse, Greenhill & Co, Skadden Arps Slate Meagher & Flom.

SOUTH AMERICA DEAL of the **YEAR**

Standards: Closed in the timeframe - January 2013 to January 31, 2014, involving at least one entity from South American region.

- Bancolombia acquisition of HSBC Panama from HSBC. Advisors: Banca de Inversion Bancolombia, UBS, Sullivan & Cromwell, Tapia, Linares & Alfaro, Goldman Sachs, HSBC, Linklaters, Arias, Fabrega & Fabrega.
- Coca-Cola FEMSA acquisition of Spaipa Bebidas Brazil. Advisors: Inspire Capital, Pinheiro Neto, Tozzini Freire Teixeira e Silva.
- JBS acquisition of Seara and Zenda from Marfrig. Advisors: Banco Bradesco BBI, Barbosa, Mussnich & Aragao, Jones Day, Banco Itau, Lefosse.
- Principal Financial Group acquisition of Administradora de Fondos de Pensiones Cuprum from Empresas Penta and Inversiones Banpenta. Advisors: Lazard, Debevoise & Plimpton, Cariola, Díez, Pérez-Cotapos.
- UnitedHealth Group merger with Amil Participacoes. Advisors: JP Morgan, BofA Merrill Lynch, Pinheiro Neto, Sullivan & Cromwell, Credit Suisse, Linklaters, Lefosse.
- Vale merger of power generation assets with Companhia Energética de Minas Gerais (Cemig) (Aliança Geração de Energia). Advisors: Banco Bradesco BBI, Rolim, Viotti & Leite Campos.



CONGRATULATIONS: FINALISTS CIRCLE WINNERS AWARDS GALA: June 12, 2014. New York, USA

GLOBAL INDUSTRIES M&A DEAL AWARDS

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CONSUMER GOODS & SERVICES DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to consumer products, services, manufacturing.

- Jarden acquisition of Yankee Candle from Madison Dearborn. Advisors: Greenberg Traurig, BofA Merrill Lynch, Barclays, Kirkland & Ellis.
- LIXIL and Development Bank of Japan acquisition of GROHE from TPG and DLJ Merchant Banking Partners. Advisors: BNP Paribas, Moelis & Co, SMBC Nikko, Linklaters, Acxit, Credit Suisse, Goldman Sachs, Weil, Clifford Chance.
- LVMH Moët Hennessy Louis Vuitton acquisition stake in Loro Piana. Advisors: Bonelli Erede Pappalardo, Chiomenti.
- PVH acquisition of The Warnaco Group.
 - Advisors: Peter J. Solomon Co, Wachtell, Lipton, Rosen & Katz, JP Morgan, Skadden, Arps, Slate, Meagher & Flom.
- Svenska Cellulosa AB acquisition of Vinda International. Advisors: JP Morgan, HSBC, BofA Merrill Lynch, Somereley, Freshfields Bruckhaus Deringer.

CONSUMER RETAIL & SERVICES DEAL of the **YEAR**

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to retail industry.

- Ares Management and Canada Pension Plan Investment Board acquisition of Neiman Marcus Group from TPG Capital, Warburg Pincus and Leonard Green & Partners.
 - Advisors: Deutsche Bank, RBC Capital, Proskauer Rose, Latham & Watkins, Credit Suisse, Cleary Gottlieb Steen & Hamilton.
- Cerberus Capital Management led investor group including Kimco Realty, Klaff Realty, Lubert-Adler Partners and Schottenstein Real Estate Group acquisition of Albertsons, Acme, Jewel-Osco, Shaw's and related Osco and Sav-on assets from SUPERVALU.
 - Advisors: Barclays, Lazard, Schulte Roth & Zabel, Fried Frank Harris Shriver & Jacobson, Goldman Sachs, Greenhill & Co, Wachtell, Lipton, Rosen & Katz,
- Divine Investments acquisition of Printemps from Borletti Group and Deutsche Asset & Wealth Management.
 - Advisors: Baker McKenzie, Credit Suisse, Brookfield Financial, Freshfields Bruckhaus Deringer; Bouvy Meyer; Darrois Villey Maillot Brochier.
- Hudson's Bay Company acquisition of Saks.
 - Advisors: BofA Merrill Lynch, RBC Capital, Stikeman Elliott, Willkie Farr & Gallagher, Goldman Sachs, Morgan Stanley, Guggenheim, Wachtell, Lipton, Rosen & Katz.
- OfficeMax merger with Office Depot.
 - Advisors: JP Morgan, Skadden, Arps, Slate, Meagher & Flom, Dechert, Peter J. Solomon Company, Morgan Stanley, Simpson Thacher & Bartlett, Perella Weinberg, Kirkland & Ellis.
- Sobeys, subsidiary of Empire Company acquisition of Canada Safeway from Safeway. Advisors: Scotiabank, Morgan Stanley, Stewart McKelvey, Sullivan & Cromwell, Stikeman Elliott, Fasken Martineau DuMoulin.

ENERGY & SERVICES DEAL of the **YEAR**

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to energy and related services.

- Compañía Española de Petróleos acquisition of Coastal Energy Company. Advisors: Goldman Sachs, PwC, Freshfields Bruckhaus Deringer, Blake, Cassels & Graydon, Baker & McKenzie, Conyers Dill & Pearman, Citigroup, Credit Suisse, Stikeman Elliott, Cleary Gottlieb Steen & Hamilton, Walkers.
- China National Offshore Oil Corporation acquisition of Nexen. Advisors: BMO Capital, Citigroup, Davis Polk & Wardwell, Stikeman Elliott, Goldman Sachs, RBC Capital, Blake Cassels & Graydon, Paul, Weiss, Rifkind, Wharton & Garrison, Burnet, Duckworth & Palmer, Richard A. Shaw Professional Corp.
- General Electric Company acquisition of Lufkin Industries.
 - Advisors: Goldman Sachs, Deutsche Bank, Weil, Gotshal & Manges, Simmons & Co., Bracewell & Giuliani.
- Oman Oil Company acquisition of OXEA from Advent International. Advisors: HSBC, Vinson & Elkins, Hogan Lovells.
- Spectra Energy Partners consolidation of US transmission, storage and liquids assets. Advisors: Evercore, Andrews Kurth, Morgan Stanley, Bracewell & Giuliani, Vinson & Elkins.



CONGRATULATIONS: FINALISTS CIRCLE WINNERS AWARDS GALA: June 12, 2014. New York, USA

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ENTERTAINMENT & MEDIA DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to entertainment, media, data, industries.

- Apollo Global Management acquisition of McGraw-Hill Education from The McGraw-Hill Companies. Advisors: Credit Suisse, UBS, BMO Capital, Paul, Weiss, Rifkind, Wharton & Garrison, Morgan, Lewis & Bockius, Evercore, Goldman Sachs, Wachtell, Lipton, Rosen & Katz, Clifford Chance. Bally Technologies acquisition of SHFL Entertainment.
- Advisors: Goldman Sachs, Groton Partners, Gibson, Dunn & Crutcher, Macquarie, Skadden, Arps, Slate, Meagher & Flom. Discovery Communications acquisition of SBS Nordic Operations of ProSiebenSat.1 Group.
- Advisors: Citigroup, DLA Piper, JP Morgan, Millbank.
- IHS acquisition of R.L. Polk & Co. Advisors: M. Klein & Co, Blank Rome, Evercore, Honigman Miller.
- Yahoo acquisition of Tumblr. Advisors: Simpson Thacher & Bartlett, Qatalyst, Gunderson Dettmer Stough Villeneuve Franklin & Hachigian.

FINANCIAL DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to banking, financial and related services.

- Absa Group merger with Barclays Africa. Advisors: JP Morgan, Absa CIB, Deutsche Bank, Linklaters, Webber Wentzel, Goldman Sachs, Norton Rose, Clifford Chance.
- Bancolombia acquisition of HSBC Panama from HSBC. Advisors: Banca de Inversion Bancolombia. UBS. Sullivan & Cromwell, Tapia, Linares & Alfaro, Goldman Sachs, HSBC, Linklaters, Arias, Fabrega & Fabrega.
- CITIC Securities International acquisition of CLSA from Crédit Agricole (CIB). Advisors: Rothschild, Kirkland & Ellis, JP Morgan, Gide Loyrette Nouel.
- Leucadia National Corporation acquisition of Jefferies Group. Advisors: Rothschild, UBS, Weil Gotshal & Manges, Proskauer Rose, Jefferies, Citigroup, JP Morgan, Morgan, Lewis & Bockius, Wachtell, Lipton, Rosen & Katz.
- Qatar National Bank acquisition of National Societe Generale Bank Egypt from Societe Generale. Advisors: QNB Capital, JP Morgan, Clifford Chance, Zaki Hashem, Morgan Stanley, SocGen CIB, Allen & Overy, Sharkawy & Sarhan.

FOOD & BEVERAGE DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to food, beverage and related services.

- Coca-Cola FEMSA acquisition of Spaipa Bebidas Brazil. Advisors: Inspire Capital, Pinheiro Neto, Tozzini Freire Teixeira e Silva.
- ConAgra Foods acquisition of Ralcorp. Advisors: Centerview Partners, BofA Merrill Lynch, Davis Polk & Wardwell, Barclays, Goldman Sachs, Wachtell, Lipton, Rosen & Katz.
- Constellation Brands acquisition of Compania Cervecera de Coahuila from Anheuser-Busch InBev. Advisors: BofA Merrill Lynch, Baker & McKenzie, Nixon Peabody, Lazard, Skadden Arps, Sullivan & Cromwell.
- David H. Murdock buyout of Dole Food Company. Advisors: Deutsche Bank, Paul, Hastings, Lazard, Sullivan & Cromwell, Gibson, Dunn & Crutcher.
- JBS acquisition of Seara and Zenda from Marfrig. Advisors: Banco Bradesco BBI, Barbosa, Mussnich & Āragao, Jones Day, Banco Itau, Lefosse.

INDUSTRIAL & MANUFACTURING DEAL of the **YEAR**

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to industrial manufacturing and related services.

- Advance Auto Parts acquisition of General Parts International. Advisors: Blackstone Advisory, JP Morgan, Kirkland & Ellis, Wells Fargo, The Orr Group, Manning Fulton & Skinner, Smith, Anderson, Blount, Dorsett, Mitchell & Jernigan.
- General Electric acquisition of Avio aviation from Cinven and Finmeccanica. Advisors: Credit Suisse, Shearman & Sterling, JP Morgan, Rothschild, Deutsche Bank, Banca IMI, Morgan Stanley, Barclays, Freshfields Bruckhaus Deringer.
- Packaging Corporation of America acquisition of Boise. Advisors: BofA Merrill Lynch, Mayer Brown, JP Morgan, Skadden, Arps, Slate, Meagher & Flom.
- Platform Acquisition Holdings acquisition of MacDermid (Platform Specialty Products Corporation). Advisors: Barclays, Greenberg Traurig, Lazard, Dechert.
- PPG Industries demerger of commodity chemicals business and subsequent merger with Georgia Gulf (Axiall Corporation). Advisors: Barclays, Houlihan Lokey, Jones Day, Lazard, Wachtell, Lipton, Rosen & Katz.
- SKF acquisition of Kaydon. Advisors: JP Morgan, Reed Smith, Mannheimer Swartling, Barclays, Greenberg Traurig, Paul Hastings.



CONGRATULATIONS: FINALISTS CIRCLE WINNERS AWARDS GALA: June 12, 2014. New York, USA

GLOBAL INDUSTRIES M&A DEAL AWARDS

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MATERIALS & RESOURCES DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to metals, mining, materials and related services.

- Dubai Aluminium merger with Emirates Aluminium (Emirates Global Aluminium). Advisors: Morgan Stanley, Allen & Overy; Latham & Watkins, Linklaters.
- Eurasian Resources Group acquisition stake Eurasian Natural Resources from Kazakhmys. Advisors: Citigroup, JP Morgan, Clifford Chance, Jones Day, Societe Generale, Serbank CIB, VTB Capital, Credit Suisse, Lazard, Linklaters, Freshfields, Herbert Smith Freehills, Reed Smith.
- First Quantum Minerals acquisition of Inmet Mining. Advisors: Jefferies, Goldman Sachs, RBC Capital, Fasken Martineau DuMoulin, McCarthy Tétrault, Weil, Gotshal & Manges, CIBC World Markets, Scotiabank, Torys, Osler, Hoskin & Harcourt.
- Reliance Steel & Aluminum acquisition of Metals USA. Advisors: Moelis & Co, Davis Polk & Wardwell, O'Melveny & Myers, Goldman Sachs, Morgan Stanley Sullivan & Cromwell, Wachtell, Lipton, Rosen & Katz.
- Sesa Goa merger with Sterlite Industries (Sesa Sterlite, Vedanta Company). Advisors: JP Morgan, Morgan Stanley, Citigroup, Goldman Sachs, BofA Merrill Lynch, Ashurst, Amarchand, Mangaldas & Suresh A Shroff & Co.

PHARMA & MEDICAL DEVICES DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to pharma, medical devices and related industries.

- Actavis acquisition of Warner Chilcott.
 - Advisors: BofA Merrill Lynch, Greenhill & Co. Latham & Watkins, Matheson, Skadden Arps Slate Meagher & Flom. Deutsche Bank, Davis Polk & Wardwell, Arthur Cox, White & Case.
- Amgen acquisition of Onyx Pharmaceuticals.
 - Advisors: Lazard, BofA Merrill Lynch, Sullivan & Cromwell, Centerview Partners, Goodwin Procter.
- Mylan acquisition of Agila Specialties from Strides Arcolab.
 - Advisors: Morgan Stanley, Skadden, Arps, Slate, Meagher & Flom, Slaughter & May, Platinum Partners, Jefferies, Moelis & Co, Herbert Smith Freehills, DSK Legal, Haynes and Boone, Pinheiro Neto.
- Salix Pharmaceuticals acquisition of Santarus.
 - Advisors: Jefferies, Covington & Burling, Stifel, Nicolaus & Co, Latham & Watkins.
- Shire acquisition of ViroPharma.
 - Advisors: Lazard, Morgan Stanley, Davis Polk & Wardwell, Goldman, Sachs, Skadden, Arps, Slate, Meagher & Flom.

REAL ESTATE & SERVICES DEVICES DEAL of the **YEAR**

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to real estate and related industries.

- Aldar Properties merger with Sorouh Real Estate.
 - Advisors: Credit Suisse, Goldman Sachs, National Bank of Abu Dhabi, Allen & Overy, Morgan Stanley, Clifford Chance.
- Cole Credit Property Trust to merge with Spirit Realty.
 - Advisors: Gleacher & Co, Morgan Stanley, UBS, Goodwin Procter, Ropes & Gray, Barclays, Latham & Watkins.
- Deutsche Wohnen acquisition of GSW Immobilien.
 - Advisors: Deutsche Bank, UBS, Sullivan & Cromwell, Citigroup, Goldman Sachs, Kempen & Co, Hengeler Mueller.
- Starwood Property Trust and Starwood Capital acquisition of LNR Property from investor group. Advisors: Citigroup, Credit Suisse, Sidley Austin, Lazard, Schulte Roth & Zabel, Sullivan & Cromwell.
- H&R Real Estate Invest Trust and KingSett Capital led investor group acquisition of Primaris Retail REIT. Advisors: TD Securities, CIBC, Blake Cassels & Graydon, Torys, Osler Hoskin & Harcourt, Davies Ward Phillips & Vineberg, Bennett Jones, Canaccord Genuity, Evercore, McCarthy Tetrault, Cassels Brock & Blackwell, Paul, Weiss.



FINALISTS CIRCLE CONGRATULATIONS: WINNERS AWARDS GALA: June 12, 2014. New York, USA

GLOBAL INDUSTRIES M&A DEAL AWARDS

Note: It is the deal that wins! Winners are officially honored at the winners circle awards dinner, trophy presentations. As an advisor on a deal, you can be part of the prestigious winner circle by attending the gala dinner and accepting the coveted winner trophy.

TECHNOLOGY & SERVICES DEAL of the **YEAR**

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to technology, software, related industries.

- Bain Capital led investors including Golden Gate Capital, GIC Special Investments, Insight Venture Partners buyout of BMC Software.
 - Advisors: Qatalyst Partners, Credit Suisse, RBC Capital, Barclays, PwC, Kirkland & Ellis, Sidley Austin, Willkie Farr & Gallager, Morgan Stanley, BofA Merrill Lynch, Moelis & Co, Wachtell, Lipton, Rosen & Katz.
- Cisco acquisition of Sourcefire.
 - Advisors: JP Morgan, Centerview Partners. Fenwick & West, Qatalyst Partners, Morrison & Foerster.
- IBM acquisition of SoftLayer Technologies from GI Partners. Advisors: Cravath, Swaine & Moore, Morgan Stanley, Credit Suisse Securities, DH Capital, Kirkland & Ellis.
- Salesforce.com acquisition of ExactTarget.
 - Advisors: BofA Merrill Lynch, Wilson Sonsini Goodrich & Rosati, JP Morgan, Gibson Dunn & Crutcher.
- Thomas H. Lee Partners acquisition of CompuCom Systems from Court Square Capital Partners. Advisors: BMO Capital, Jefferies, Weil, Gotshal & Manges, Citigroup, Dechert.

TELECOM & SERVICES DEAL of the **YEAR**

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to telecommunications and related industries.

- American Tower Corporation acquisition of Global Tower Partners from investors including Macquarie Infrastructure Partners, PGGM and management.
- Advisors: Goldman Sachs, EA Markets, Clifford Chance, Sullivan & Worcester, Deutsche Bank, Bingham McCutchen.
- CITIC Telecom International Holdings acquisition of Companhia de Telecomunicações de Macau from Cable & Wireless Communications and from Portugal Telecom.
 - Advisors: Barclays, CITIC Securities, Mayer Brown, JP Morgan, Slaughter & May.
- Eutelsat Communications acquisition of Satelites Mexicanos from investor group including Centerbridge Partners, Monarch Alternative Capital.
 - Advisors: Perella Weinberg, Debevoise & Plimpton, Mijares, Angoitia, Cortes y Fuentes, Hamelink & Van den Tooren, Goldman Sachs, Credit Suisse, Greenberg Traurig, Ropes & Grav.
- Tsinghua Unigroup, funded by Tsinghua University buyout of Spreadtrum Communications. Advisors: Credit Suisse, Morrison & Foerster, Morgan Stanley, Kilometre Capital, Fenwick & West.
- Vodafone acquisition of Kabel Deutschland.
 - Advisors: Goldman Sachs, UBS, Linklaters, Deutsche Bank, Morgan Stanley, Perella Weinberg, Hengeler Mueller.

UTILITIES, INFRASTRUCTURE & SERVICES DEAL of the YEAR

Standards: Closed in the timeframe: January 2013 to January 31, 2014, exclusive to utilities, transport, infrastructure and services.

- MidAmerican Energy acquisition of NV Energy.
 - Advisors: Gibson Dunn & Crutcher, Lazard, Sidley Austin, Hogan Lovells, Woodburn and Wedge.
- The Manchester Airports Group acquisition of Stansted Airport from Heathrow Airport Holdings. Advisors: Gleacher Shacklock, JP Morgan, Slaughter and May, Deutsche Bank, ING, Freshfields Bruckhaus Deringer, Herbert Smith Freehills.
- Salini Group acquisition of Impregilo (Salini Impregilo). Advisors: Banca IMI, Natixis, Rothschild, Vitale & Associati, Bonelli Erede Pappalardo, Goldman Sachs, JP Morgan, Lazard, UniCredit, d'Urso Gatti e Bianchi, Giliberti Pappalettera Triscornia.
- Snam, Government of Singapore Investment Corporation and Electricité de France acquisition of Total Infrastructures Gaz France from Total. Advisors: Barclays, Mediobanca, Morgan Stanley, Clifford Chance, Jones Day, Paul Hastings, Sullivan & Cromwell, Lazard, Goldman Sachs, De Pardieu Brocas Maffei, Freshfields Bruckhaus Deringer.
- Vale merger of power generation assets with Companhia Energética de Minas Gerais (CEMIG) (Aliança Geração de Energia). Advisors: Banco Bradesco BBI, Rolim, Viotti & Leite Campos.

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GLOBAL DEAL MAKER TEAM AWARDS of the Year AWARD RECIPEINTS ANNOUNCED at the Gala Dinner Ceremony