



THE M&A
ATLAS
AWARDS

EUROPE
Middle Markets

CONGRATULATIONS: 2014 WINNER CIRCLE



July 18, 2014, London: Global M&A Network honored the winners from the middle market European, United Kingdom and the African deal communities in the major deal awards categories and firm award winners at the gala and dinner ceremony held on the evening of July 17, at the Le Meridian Piccadilly hotel, in London.

“Winners represent the very finest from the European M&A mid-market communities and we look forward to building the prestigious world-class tradition with them and the industry over the years.” Shanta Kumari, managing partner Global M&A Network.

TRADITION of EXCELLENCE: Gold standard of Performance, the Europe, Middle East and Africa M&A Awards exclusively honors excellence for closing value-generating transactions from the middle market deal communities.

PRESTIGE: Winners are selected by group of independent awards advisors per eligibility standards and mid-market deal evaluative criteria. Dealmaker professional team awards are selected from top ranking transactions, team leadership qualities and additional attributes. Firm awards are selected based on diversities of deals executed across corporate, private equity, sectors, regions among additional criteria.

About: Global M&A Network is a diversified information, digital media and professionals connecting company, exclusively serving the mergers, acquisitions, alternative investing, restructuring and turnaround communities worldwide. The company produces high-caliber educational, industry Intelligence Forums and the world's most prestigious, M&A ATLAS AWARDS® programs. www.globalmanetwork.com

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EUROPE
AFRICA

CONGRATULATIONS: Winners Circle, 2014.

EUROPE MIDDLE MARKET DEAL AWARD WINNERS.

Note: It is the deal that wins! Transactions are closed in the time frame - December 2012 to January 31, 2014.

MIDDLE MARKET DEAL AWARD WINNERS.

Transaction may be strategic or buyout, anywhere from the wider European regions.

DEAL of the YEAR

SMALL MID MARKETS. (Deal size above \$5 million to below \$150 million.)

WINNER: Damartex acquisition of Coopers of Stortford.

Winner: Cavendish Corporate Finance, financial advisor to Coopers of Stortford.

DEAL of the YEAR

MIDDLE MARKETS. (Deal size above \$150 million to below \$500 million.)

WINNER: Bosch und Siemens Hausgeräte (BSH), the joint venture of Robert Bosch and Siemens acquisition of Zelmer from Enterprise Investors.

Winners acknowledged: Bosch und Siemens Hausgeräte, Credit Agricole CIB, financial advisor to BSH.

DEAL of the YEAR

LARGE MID MARKETS. (Deal size above \$500 million to below \$1 billion.)

WINNER: BUPA acquisition of LUX MED Group from Mid Europa Partners.

Winners acknowledged: BUPA.

CROSS BORDER M&A DEAL AWARD WINNERS.

Buy or sale transaction across national boundaries involving at least one counterparty from Europe.

CROSS BORDER DEAL of the YEAR

SMALL MID MARKETS. (Deal size above \$5 million to below \$150 million.)

WINNER: Recordati acquisition of Opalia Pharma from The Abraaj Group and investors.

Winners acknowledged: Recordati SpA, The Abraaj Group, Societe Generale CIB.

CROSS BORDER DEAL of the YEAR

MIDDLE MARKETS. (Deal size above \$150 million to below \$500 million.)

WINNER: Bavaria Industriekapital sale of Kienle+Spieß to Sumitomo Corporation.

Winner: William, Blair & Company, financial advisor to Bavaria on the sale.

CROSS BORDER DEAL of the YEAR

LARGE MID MARKETS. (Deal size above \$500 million to below \$1 billion.)

WINNER: William Hill and GVC Holdings acquisition of Sportingbet Australian and Spanish businesses.

Winners acknowledged: William Hill, GVC, Citigroup, financial advisor to William Hill.

CORPORATE M&A DEAL AWARD WINNERS.

CORPORATE DEAL of the YEAR

LARGE MID MARKETS. (Deal size above \$500 million to below \$1 billion.)

WINNER: Telenor acquisition of Cosmo Bulgaria Mobile and Germanos Telecom Bulgaria from Cosmote Mobile Communications.

Winner: Dechert, legal advisor to Cosmote.

CORPORATE DEAL of the YEAR

MIDDLE MARKETS. (Deal size below \$500 million.)

WINNER: Kier Group acquisition of May Gurney Integrated Services.

Winners acknowledged: Kier Group, Citigroup, financial advisor to William Hill.

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NOTE: Firm's unable to attend the awards gala dinner, will not receive the coveted winner's trophy, though acknowledged. M&A Atlas Awards group reserves the right to evaluate and make changes as merited. All rights reserved. 2008 - 2014©



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PRIVATE EQUITY DEAL AWARD WINNERS.

Private equity acquisition or investment made in the wider European regions.

PRIVATE EQUITY DEAL of the YEAR

MIDDLE MARKETS. (Deal size below \$500 million.)

WINNER: Baring Vostok Private Equity, Russian Direct Investment Fund and UFG Private Equity controlling investment stake in Karo Film Group.

Winner: Redwood Capital Group.

PRIVATE EQUITY DEAL of the YEAR

LARGE MID MARKETS. (Deal size above \$500 million to below \$1 billion.)

WINNER: Cinven acquisition of Host Europe Group from Montagu Private Equity.

Winners acknowledged: Cinven.

UK MIDDLE MARKETS DEAL AWARD WINNERS.

UNITED KINGDOM DEAL of the YEAR

Criteria: Strategic or private equity mid-market deal valued below a billion USD in size; corporate acquirer must be from UK, or private equity investment must be made in England.

WINNER: Sale of Fulham Football Club to Shahid Khan.

Winner: Dechert, legal advisor to the seller, Mohamed Al Fayed's family trust.

UK PRIVATE EQUITY DEAL of the YEAR

SMALL MID-MARKETS.

Criteria: Private equity investment made in England, deal size below \$150 million USD.

WINNER: Inflexion Private Equity acquisition of On The Beach from ISIS Equity Partners.

Winner: Inflexion Private Equity.

EUROPE MID-MARKET OUTSTANDING FIRM AWARDS

Note: Winner of the coveted award announced at the gala dinner. Firm representatives must attend to accept the trophy.

U.K PRIVATE EQUITY FIRM of the YEAR

WINNER: Inflexion Private Equity Partners.

BOUTIQUE M&A INVESTMENT BANK of the YEAR

WINNER: Cavendish Corporate Finance.

ACCOUNTING & DUE DILIGENCE FIRM of the YEAR

WINNER: Grant Thornton Transaction Services Group.

EUROPE MID-MARKET M&A INVESTMENT BANKING TEAM

WINNER: William Blair & Company, led by Matthew Gooch, Managing Director, Head of European Banking, as well as, Stewart Licudi, Managing Director, Head of European Financial Sponsors Coverage and Head of European Technology Team.

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AFRICA AWARD WINNERS.

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AFRICA DEAL of the YEAR

MID MARKETS (Strategic or private equity deal below \$150 million, involving at least one party from the African region.)

WINNER: Afrimax capital raise by investor group including IFC.

Winner: William Blair and Company.

AFRICA DEAL of the YEAR

LARGE MID MARKETS (Strategic or private equity deal above \$150 million, involving at least one party from the African region.)

WINNER: Danone and The Abraaj Group acquisition of Fan Milk International.

Winner acknowledged: The Abraaj Group.

CROSS BORDER DEAL of the YEAR

WINNER: The Distell Group acquisition of Burn Stewart Distillers from CL World Brands and Angostura.

Winner: Grant Thornton Corporate Finance, advisor to The Distell Group.

PRIVATE EQUITY DEAL of the YEAR

WINNER: Duet Consumer West Africa stake in GN Foods.

Winner: Duet Private Equity group.

AFRICA PRIVATE EQUITY FIRM of the YEAR

WINNER: Duet Private Equity group.

2015: EUROPE, AFRICA & MIDDLE EAST
Middle Market M&A Atlas Awards

SAVE the DATE: Awards Gala & Dinner Celebrations
Thursday, March 26, 2015.

GAIN ADVANTAGE: Accepting Industry Nominations.
August 31, 2014 to January 10, 2015.

ELIGIBILITY: Deals must be valued below \$1 billion USD
and closed any time in the calendar year of 2014.

Please note, as always the winners are honored during the gala dinner trophy presentation ceremony.
Only firms attending the gala dinner receive the trophy.
If you are unable to attend the gala, you will not receive the winner's trophy. Trophies are not shipped and are not for sale.

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