



CONGRATULATIONS: 2014 AWARDS FINALISTS



AMERICAS M&A and GROWTH INTELLIGENCE FORUM and M&A AWARDS GALA CELEBRATIONS

October 30, 2014, The Harvard Club *of* New York

Global M&A Network congratulates the distinguished group of finalists for the one and only, AMERICAS M&A ATLAS AWARDS for the MIDDLE MARKET transactions.

The prestigious awards exclusively honors excellence from the North and South Americas for executing value and growth generating transactions valued below a billion USD.

WINNERS CELEBRATIONS: The winners are officially announced and honored at the awards gala dinner held following the annual Americas M&A and Growth Intelligence Forum on October 30, 2014. Winners must attend the gala celebrations to accept the coveted winner's trophy.

PRESTIGE: Winning the M&A ATLAS AWARDS sends a resounding message that the winner has accomplished the highest performance and excellence standards, worldwide.

WHAT to DO if you are among the coveted group of distinguished finalists?

Please confirm your table and guest attendance for the annual intelligence forum and awards gala dinner to find out if your firm is winning the M&A Atlas Awards. The firm must be present to be officially recognized as a winner.

PROGRAM	AMERICAS M&A and GROWTH INTELLIGENCE FORUM	
1.00 pm	Registration: Afternoon Snacks	
2.00 - 2.30 pm	LEADERSHIP:	GP and LP Relations
2:30 - 3.30 pm	ROUNDTABLE:	Good, Bad and the Ugly: Americas M&A Deal Activity
3.30 - 4.00 pm	LEADERSHIP:	Secrets to M&A Success
4.00 - 5.00 pm	ROUNDTABLE:	Lost in Translation: Cross-Border Transactions
5:00 - 5.30 pm	LEADERSHIP:	Innovation and Growth
6:00 - 9.30 pm	Awards Gala and Dinner Celebrations	

TO CONFIRM YOUR participation contact:

Raj Kashyap E: raj@globalmanetwork.com or P: +914.886.3085 (USA)







CONGRATULATIONS: 2014 DISTINGUISHED NOMINEE FINALISTS WINNERS HONORED *at:* Awards Gala Ceremony, October 30, 2014. New York, USA.

AMERICAS DEAL AWARDS

Note: IT IS the DEAL that WINS! Winners are honored at the winners circle gala and trophy presentation.

Winners must attend the awards gala to accept their trophy. If you submitted nominations, you will be honored per the winning deal, firm or the team. If you did not nominate, fortunately, you can win as part of the winners circle as long as you attend the gala and to accept the coveted winner's trophy. Per trophy policy, trophy is presented first to – nominees, followed by primary buy-side advisors, followed by sell-side advisors.

DEAL of the YEAR | SMALL MARKETS

Qualified as deal size below \$50 million. Deal may be strategic or private equity, any sector from North or the South Americas.

- Future Telecom acquisition by Tower Arch Capital.
- McCann Aerospace Machining acquisition by Accurus Aerospace, a portfolio company of Liberty Hall Capital Partners.
- Orchids Paper Products acquisition of U.S. operations of Fabrica De Papel and formation of strategic alliance.
- Qualfon acquisition of Center Partners from Kantar, a subsidiary of WPP Group.
- The Priceline Group acquisition of Buuteeq from Equitas Capital.

DEAL of the YEAR | SMALL MID MARKETS

Qualified as deal size above \$50 million to below 200 million. Deal may be strategic or private equity, any sector from North or the South Americas.

- Avista acquisition of Alaska Energy and Resources Company.
- Bregal Sagemount acquisition of Netrada North America from Apax Partners.
- Capsugel acquisition of Bend Research.
- Sensata Technologies acquisition of DeltaTech Controls from CoActive Technologies, a portfolio company of Littlejohn & Co. and CITIC Capital Partners.
- T-Doc Company acquisition by Laborie, a portfolio company of Audax Private Equity.

DEAL of the YEAR | MIDDLE MARKETS

Qualified as deal size above \$200 and below \$500 million. Deal may be strategic or buyout, any sector from the North or South Americas.

- Concordia Healthcare acquisition of Revive Pharm.
- H.I.G Capital take private of American Pacific Corporation.
- HarperCollins Publishers, subsidiary of News Corp acquisition of Harlequin Enterprises from Torstar.
- NN Inc. acquisition of Autocam Corporation.
- Vestar Capital Partners acquisition of Institutional Shareholder Services.

DEAL of the YEAR | UPPER MID MARKETS

Qualified as deal size above \$500 and below \$750 million. Deal may be strategic or buyout, any sector from the North or South Americas.

- Akorn acquisition of Hi-Tech Pharmacal.
- Cementos Argos acquisition of Florida and Georgia cement business of Vulcan Materials.
- Matthews International acquisition of Schawk.
- Mexichem acquisition of Dura-Line Corporation from CHS Capital.
- Wesco Aircraft acquisition of Haas Group International from The Jordan Group.

DEAL of the YEAR | LARGE

Qualified as deal size above \$750 million to below \$1billion. Deal may be strategic or buyout, any sector from the North or South Americas.

- BTG Pactual acquisition of Brasil Telecom Cabos Submarinos and its subsidiaries (GlobeNet) from Oi.
- Chemtrade Logistics acquisition of General Chericam from American Securities.
- Marlin Equity Partners take private of Tellabs.
- Monsanto Company acquisition of The Climate Corporation.
- Six3 Systems, a portfolio company of GTCR sale to CACI International.

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AMERICAS M&A and GROWTH INTELLIGENCE | October 30, 2014. New York, USA.



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CROSS BORDER DEAL of the YEAR | SMALL MARKETS

Qualified as deal size below \$50 million, Cross border transaction in or outbound from the North or South Americas.

- Catapult Systems acquisition by ChinaSoft.
- Ex'pression Center of New Media acquisition by SAE Institute Group, subsidiary of Navitas.
- Global Wireless acquisition by Inmarsat.
- Pacific Precision Products acquisition by Zodiac Aerospace.
- Toshiba acquisition of OCZ Technology Group.

CROSS BORDER DEAL of the YEAR | SMALL MID MARKETS

Qualified as deal size above \$50 and below \$150 million, Cross border transaction in or outbound from the North or South Americas.

- · Cyberoam acquisition by Sophas.
- Lapmaster Group acquisition of Peter Wolters.
- Nokia Networks acquisition of SAC Wireless.
- Perfect Market acquisition by Taboola.
- Tiny Love acquisition by Dorel Industries.

CROSS BORDER DEAL of the YEAR | MIDDLE MARKETS

Qualified as deal size above \$150 to below \$500 million, Cross border transaction from the Americas.

- ACI Worldwide acquisition of Retail Decisions (ReD) from Palamon Capital Partners.
- Equifax acquisition of TDX Group from Investcorp and co-founders.
- HomeAway acquisition of Stayz from Fairfax Media.
- Stryker acquisition of Berchtold Holding.
- MRC Global acquisition of Stream.
- U.S. Services Division of QionetiQ Group acquisition by The SI Organization.

CROSS BORDER DEAL of the YEAR | LARGE

Qualified as deal size above \$500 to below \$1 billion, Cross border transaction from the Americas.

- AEA Investors acquisition of Siemens Water Technologies (Evoqua Water Technologies) from Siemens.
- Arthur J. Gallagher acquisition of Wesfarmers' insurance brokerage operations in Australia, New Zealand and UK.
- Cementos Argos acquisition of Florida and Georgia cement business of Vulcan Materials.
- GP Investments sale of Sascar Participações to Compagnie Financiere du Groupe Michelin.
- Grupo Financiero Banorte acquisition of Assicurazioni Generali.
- Varel International Energy acquisition by Sandvik.

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NORTH AMERICA DEAL AWARDS

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NORTH AMERICA DEAL of the YEAR | SMALL MID MARKETS

Qualified as deal size \$5 to \$150 million. Deal may be strategic or private equity involving entity from North America.

- Bankrate acquisition of Caring (caring.com).
- Bregal Sagemount acquisition of Netrada North America from Apax Partners
- Digital Payment Technologies acquisition by T2 Systems.
- Katzen Medical Associates and Dulaney Eye Group recapitalization by Varsity Healthcare Partners and EyeCare Services Partners Holdings.
- McCann Aerospace Machining acquisition by Accurus Aerospace, a portfolio company of Liberty Hall Capital Partners.
- Southern Cross Group acquisition of Grupo Expansion from Time.

NORTH AMERICA DEAL of the YEAR | MIDDLE MARKETS

Qualified as deal size \$150 to \$500 million. Deal may be strategic or private equity involving entity from North America.

- Bauer Performance Sports acquisition of Easton-Bell Sports (Performance Sports).
- Harman International Industries acquisition of AMX from The Duchossois Group.
- H.I.G Capital take private of American Pacific Corporation.
- Mattel acquisition of MEGA Brands.
- HarperCollins Publishers, subsidiary of News Corp acquisition of Harlequin Enterprises from Torstar.
- Sensata Technologies acquisition of DeltaTech Controls from CoActive Technologies, a portfolio company of Littlejohn & Co. and CITIC Capital Partners.

NORTH AMERICA DEAL of the YEAR LARGE

Qualified as deal size above \$500 to below \$1 billion. Deal may be strategic or private equity involving entity from North America.

- Darling Ingredients acquisition of Rothsay rendering business from Maple Leaf.
- Hanesbrands acquisition of Maidenform Brands.
- Marlin Equity Partners acquisition of Tellabs.
- Mexichem acquisition of Dura-Line Corporation from CHS Capital.
- Sterigenics acquisition of Nordion.
- The ADT Corporation acquisition of Reliance Protectron from Reliance Comfort.

NORTH AMERICA CORPORATE DEAL of the YEAR | SMALL MID MARKETS

Qualified as deal size \$5 to \$150 million. Deal may be corporate acquisition, merger or divestment.

- Air Medical Group acquisition of Lifeguard Air Ambulance and Lifeguard Transportation.
- BrandAds acquisition by Extreme Reach.
- Datalogix acquisition of Spire Marketing.
- Enroute Computer Systems acquisition through Employee Stock Ownership Trust.
- Pacific Precision Products acquisition by Zodiac Aerospace.

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NORTH AMERICA CORPORATE DEAL of the YEAR | MIDDLE MARKETS

Qualified as deal size \$150 to \$500 million. Deal may be corporate acquisition, merger or divestment from North American markets.

- AMETEK acquisition of Zygo Corporation.
- HarperCollins Publishers, subsidiary of News Corp acquisition of Harlequin Enterprises from Torstar.
- NN Inc. acquisition of Autocam Corporation.
- Martin Resources majority acquisition by Martin Resources Employee Stock Ownership.
- XPO Logistics acquisition of Pacer International.

NORTH AMERICA CORPORATE DEAL of the YEAR | LARGE

Qualified as deal size \$500 to below a billion. Deal may be corporate acquisition, merger or divestment from North American markets.

- Akorn acquisition of Hi-Tech Pharmacal.
- Hanesbrands acquisition of Maidenform Brands.
- HudBay Minerals acquisition of Augusta Resources.
- Monsanto Company acquisition of The Climate Corporation.
- Tuker Rocky / Biker's Choice merger with Motorsport Aftermarket Group.

NORTH AMERICA PRIVATE EQUITY DEAL of the YEAR | SMALL MID MARKETS

Qualified as deal size \$5 to \$100 million. Private equity acquisition or investment stake.

- Bregal Sagemount acquisition of Netrada North America from Apax Partners.
- EMX Capital acquisition stake in Farmapiel.
- Milestone Partners acquisition of PayLink Payment Plans.
- Great Hill Partners acquisition stake in bswift.
- The Riverside Company acquisition of Loftware.
- Wynnchurch Capital acquisition of U.S. Manufacturing Corporation.

NORTH AMERICA PRIVATE EQUITY DEAL of the YEAR | MIDDLE MARKETS

Qualified as deal size \$100 to \$250 million. Private equity investment stake of buyout from North American markets.

- Argonaut Private Equity acquisition of Otis Eastern.
- Altaris Capital Partners acquisition of HealthTronics.
- Brentwood Associates acquisition of Allen Edmonds from Goldner Hawn Johnson & Morrison.
- Bregal Partners acquisition of Shock Doctor.
- Insight Venture Partners acquisition stake in FireMon.
- Sterling Capital acquisition of Innotrac Corporation.

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NORTH AMERICA PRIVATE EQUITY DEAL of the YEAR | UPPER MIDDLE MARKETS

Qualified as deal size \$250 to \$500 million. Private equity investment stake of buyout from North American markets.

- Charlesbank Capital Partners acquisition of American Residential Services.
- GTCR acquisition of Vocus.
- H.I.G Capital take private of American Pacific Corporation.
- Stone Point Capital acquisition of Long Term Care Group.
- Veritas Capital acquisition of Anaren.
- Vestar Capital Partners acquisition of Institutional Shareholder Services.

NORTH AMERICA PRIVATE EQUITY DEAL of the YEAR | LARGE

Qualified as deal size \$500 to below a billion. Private equity investment stake of buyout from North American markets.

- AEA Investors acquisition of Siemens Water Technologies (Evoqua Water Technologies) from Siemens.
- American Securities acquisition of Tekni-Plex from Oaktree Capital Management.
- GI Partners acquisition of Peak 10 from Welsh, Carson, Anderson & Stowe.
- Marlin Equity Partners take private of Tellabs.
- Partners Group acquisition stake in Grupo Fermaca.
- Thoma Bravo acquisition of TravelCLICK from Genstar Capital.

SOUTH AMERICA DEAL AWARDS

Note: IT IS the DEAL that WINS! Winners are officially honored at the winners circle gala and dinner trophy presentation.

SOUTH AMERICA DEAL of the YEAR | MIDDLE MARKETS

Qualified as deal size below \$250 million; strategic or private equity, any sector, involving at least one entity from the South Americas.

- Capital Indigo investment in Interdeli.
- H.I.G. Capital investment stake in Office Total.
- Grupo Biotoscana, a portfolio company of Advent International and Essex Woodlands acquisition of United Medical.
- MercadoLibre acquisition of Portalinmobiliario.com.
- Promerica Financial Corporation majority acquisition of Banco de la Producción.

SOUTH AMERICA DEAL of the YEAR | LARGE

Qualified as deal size above \$250 million; strategic or private equity, any sector, involving at least one entity from the South Americas.

- American Tower Corporation acquisition of communications sites in Brazil from NII Holdings.
- Bain Capital acquisition of Grupo Notre Dame Intermedica.
- BTG Pactual acquisition of Brasil Telecom Cabos Submarinos and its subsidiaries (GlobeNet) from Oi.
- Blackstone and Patria Investimentos majority acquisition stake in Alphaville Urbanismo from Gafisa.
- Empresa de Energia de Bogota acquisition stake in Transportadora de Gas Internacional from The Rohatyn Group.
- Endesa Chile acquisition stake in Gas Atacama from Southern Cross.

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SOUTH AMERICA CORPORATE DEAL of the YEAR

Qualified as deal size below a billion USD, corporate acquisition, merger or divestment involving at least one entity from the South Americas.

- Cementos Argos acquisition of Florida and Georgia cement business of Vulcan Materials.
- Equinix acquisition of ALOG Data Centers of Brazil.
- Enerflex acquisition of the international contract compression and processing business of Axip Energy Services.
- Promerica Financial Corporation majority acquisition of Banco de la Producción.
- Scopus Tecnologia sale to IBM and strategic partnership between Bradesco and IBM.

SOUTH AMERICA PRIVATE EQUITY DEAL of the YEAR

Qualified as deal size below a billion USD, deal must be private equity investment or acquisition in South America.

- Bain Capital acquisition of Grupo Notre Dame Intermedica.
- Blackstone and Patria Investimentos majority acquisition stake in Alphaville Urbanismo from Gafisa.
- H.I.G. Capital investment stake in Office Total.
- Victoria Capital Partners acquisition of Elemidia from Grupo Abril.
- Vinci Partners and P2 Brasil acquisition of Companhia Brasileira de Offshore and Estaleiro Aliança and subsequent merger with Oceana.

COUNTRY DEAL AWARDS

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BRAZIL DEAL of the YEAR

Deal may be strategic or private equity, involving a counterparty from Brazil.

- American Tower Corporation acquisition of communications sites in Brasil from NII Holdings.
- Bain Capital acquisition of Grupo Notre Dame Intermedica.
- Blackstone and Patria Investimentos majority acquisition stake in Alphaville Urbanismo from Gafisa.
- BTG Pactual acquisition of Brasil Telecom Cabos Submarinos and its subsidiaries (GlobeNet) from Oi.
- Equinix acquisition of ALOG Data Centers of Brazil S.A
- Scopus Tecnologia sale to IBM and strategic partnership between Bradesco and IBM.

MEXICO DEAL of the YEAR

Qualified as deal may be strategic or private equity, involving one counterparty from Mexico.

- Grupo Financiero Banorte acquisition of Assicurazioni Generali.
- Mexichem acquisition of Dura-Line Corporation from CHS Capital.
- Northgate Capital acquisition stake in Health Digital Systems.
- Partners Group acquisition stake in Grupo Fermaca.
- Southern Cross Group acquisition of Grupo Expansion from Time.
- Terrafina acquisition of the industrial portfolio of Kimco Realty and American Industries.

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CANADA DEAL of the YEAR | MIDDLE MARKETS

Qualified as deal size below \$500 million, deal may be strategic or private equity, involving a counterparty from Canada.

- Fairfax Financial Holdings acquisition of American Safety Insurance Holdings.
- Imperial Capital Group and OPTrust Private Markets acquisition stake in Dental Corporation of Canada Holdings
- Mattel acquisition of MEGA Brands.
- T-Doc Company acquisition by Laborie, a portfolio company of Audax Private Equity.
- WSP Global acquisition of Focus Corporation from KRG Capital Partners.

CANADA DEAL of the YEAR | LARGE

Qualified as deal size above \$500 to below \$1 billion, deal may be strategic or private equity, involving a counterparty from Canada.

- Darling Ingredients acquisition of Rothsay rendering business from Maple Leaf.
- Chemtrade Logistics acquisition of General Chericam from American Securities.
- HudBay Minerals acquisition of Augusta Resources.
- Sterigenics acquisition of Nordion.
- The ADT Corporation acquisition of Reliance Protectron from Reliance Comfort.

U.S.A. DEAL of the YEAR | SMALL MARKETS

Qualified as deal size below \$50 million, deal may be strategic or private equity from the United Stated.

- BrandAds acquisition by Extreme Reach.
- GlobalHealth acquisition by Kinderhook Industries.
- Huntington Ingalls Industries acquisition of The S.M. Stoller Company from Capital Partners.
- McCann Aerospace Machining acquisition by Accurus Aerospace, a portfolio company of Liberty Hall Capital Partners.
- Vertex Companies acquisition through Employee Stock Ownership Trust.
- Vincente Capital Partners acquisition of Global LT.

U.S.A. DEAL of the YEAR | SMALL MID MARKETS

Qualified as deal size above \$50 million and below \$150 million, deal may be strategic or private equity, involving a counterparty from USA.

- Argonaut Private Equity acquisition of Otis Eastern.
- Capsugel acquisition of Bend Research.
- Glu Mobile acquisition of Cie Games.
- Katzen Medical Associates and Dulaney Eye Group recapitalization by Varsity Healthcare Partners and EyeCare Services Partners Holdings.
- RFE Investment Partners acquisition of Wind River Environment.
- Vitamin Shoppe acquisition of FDC Vitamins.

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U.S.A. DEAL of the YEAR | MIDDLE MARKETS

Qualified as deal size above \$150 million and below \$500 million, deal may be strategic or private equity, involving a counterparty from USA.

- Avista Corporation acquisition of Alaska Energy and Resources Company.
- Brentwood Associates acquisition of Allen Edmonds from Goldner Hawn Johnson & Morrison.
- FTD Companies acquisition of Liberty's Provide Commerce floral and gifting businesses.
- General Electric, Healthcare division acquisition of API Healthcare from Francisco Partners.
- Stone Point Capital acquisition of Long Term Care Group.
- Triple Canopy/Constellis acquisition through Employee Stock Ownership Trust.

U.S.A. DEAL of the YEAR | LARGE

Qualified as deal size above \$500 million and below a billion, deal may be strategic or private equity, involving a counterparty from USA.

- American Securities acquisition of Tekni-Plex from Oaktree Capital Management.
- Cerberus Capital Management and Chatham Lodging Trust sale of majority stake in 47 US Hotels to NorthStar Realty Finance Corp.
- DealerTrack Technologies acquisition of Dealer.com.
- Six3 Systems, a portfolio company of GTCR sale to CACI International.
- The WhiteWave Foods Company acquisition of Earthbound Farm from investor group including Kainos Capital and founders Drew & Myra Goodman.
- Time Warner Cable acquisition of DukeNet Communications from Duke Energy and Alinda Capital Partners.

U.S.A. PRIVATE EQUITY DEAL of the YEAR

Qualified as deal size below \$100 million, growth style investment in USA-based company.

- Camden Partners investment stake in Triumph Higher Education Group.
- High Road Capital Partners acquisition of General Tools & Instruments.
- Huron Capital Partners acquisition of American Auto Auction Group.
- Kinderhook Industries acquisition of GlobalHealth.
- Levine Leichtman Capital Partners acquisition of Polyform Products Company.
- RFE Investment Partners acquisition of Wind River Environment.

U.S.A RECAPITALIZATION DEAL of the YEAR

- Alliance Time and Ashford.com shareholder recapitalization.
- Katzen Medical Associates and Dulaney Eye Group recapitalization by Varsity Healthcare Partners and EyeCare Services Partners Holdings.
- Manhattan Spine & Pain Medicine recapitalization by Manhattan Spine Pain Centers.
- Paymetric recapitalization by Francisco Partners.
- Stone Pointe and management led recapitalization of Vapor Power International.

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CONSUMER GOODS DEAL of the YEAR

Deal size below \$150 million, exclusive to consumer products related industries, excluding Food, Beverage, Retail and Hospitality.

- Brown Shoe Company acquisition of Franco Sarto.
- Camden Partners acquisition stake in Triumph Higher Education Group.
- High Road Capital Partners acquisition of General Tools & Instruments.
- Tiny Love acquisition by Dorel Industries.
- Swander Pace Capital investment stake in aden + anais®.

CONSUMER GOODS DEAL of the YEAR | LARGE MARKETS

Deal size above \$150 million, involving an entity from the North or South America consumer products related industries, excluding Food Beverage and Retail.

- Bauer Performance Sports acquisition of Easton-Bell Sports (Performance Sports).
- Freeman Spogli and Investcorp acquisition of tote Isotoner from MidOcean Partners and Bruckmann Rosser Sherrill.
- Hanesbrands acquisition of Maidenform Brands.
- Mattel acquisition of MEGA Brands.
- Mill Road Capital acquisition of R.G. Barry.

CONSUMER RETAIL DEAL of the YEAR

Deal size below a billion USD, exclusive to consumer retail related industries.

- American Tire Distributors acquisition of Terry's Tire Town.
- Bi-Lo acquisition of Delhaize Group.
- Brentwood Associates acquisition of Allen Edmonds from Goldner Hawn Johnson & Morrison.
- Vestis Retail Group acquisition of Sport Chalet.
- Vitamin Shoppe acquisition of FDC Vitamins (Nutri-Force) from MBF Healthcare Partners.

ENERGY & SERVICES DEAL of the YEAR

Deal size below a billion USD, exclusive to energy, power and related services industries.

- Argonaut Private Equity acquisition of Otis Eastern.
- Bel Fuse acquisition of Power-One from ABB.
- Huntington Ingalls Industries acquisition of The S.M. Stoller Company from Capital Partners.
- Legacy Oil + Gas Inc. acquisition of Corinthian Exploration.
- Zep Solar acquisition by SolarCity.

ENTERTAINMENT & MEDIA DEAL of the YEAR

Deal size below a billion USD, exclusive to entertainment, media, marketing and related industries.

- BrandAds acquisition by Extreme Reach.
- Bankrate acquisition of Caring (caring.com).
- NUVOtv, a subsidiary of SíTV Media acquisition of Fuse Network from Madison Square Garden.
- John Wiley & Sons acquisition of CrossKnowledge.
- Quad/Graphics acquisition of Brown Printing.

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FINANCIAL SERVICES DEAL of the YEAR

Deal size below billion USD, exclusive to financial services – banks, insurance, etc., industries.

- Cascade Bancorp acquisition of Home Federal Bancorp.
- Intercontinental Exchange acquisition of Singapore Mercantile Exchange Investment & Commodity.
- MetroCorp Bancshares merger with East West Bancorp.
- Promerica Financial Corporation majority acquisition of Banco de la Producción.
- Stone Point Capital acquisition of Long Term Care Group.

FINANCIAL TECH & SERVICES DEAL of the YEAR

Deal size below a billion USD, exclusive to the financial technology and related sub-sectors.

- Bankrate acquisition of LeadKarma.
- CIT Bank, subsidiary of CIT Group acquisition of Direct Capital Corporation.
- Lending Club acquisition of Springstone Financial.
- Primus Capital investment stake in hyperWallet.
- Shoreline Business Solutions and Source One Direct acquisition by Gemalto from Cardiff Holdings.

FOOD & BEVERAGE DEAL of the YEAR

Deal size below a billion USD, specific to food, nutrition, agriculture and beverage industries.

- Hormel Foods acquisition of CytoSport®, (Muscle Milk®) from TSG Consumer Partners.
- Linzor Capital Partners acquisition stake in Pagnifique.
- Snyder's-Lance acquisition of Baptista's Bakery.
- TreeHouse Foods acquisition of Flagstone Foods from Gryphon Investors.
- The WhiteWave Foods Company acquisition of Earthbound Farm from investor group including Kainos Capital and founders Drew & Myra Goodman.

HEALTHCARE DEAL of the YEAR

Deal size below a billion USD, specific to healthcare and services industries.

- Air Medical Group acquisition of Lifeguard Air Ambulance and Lifeguard Transportation.
- Katzen Medical Associates and Dulaney Eye Group recapitalization by Varsity Healthcare Partners and EyeCare Services Partners Holdings.
- Imperial Capital and OPTrust Private Markets Group acquisition stake in Dental Corporation of Canada.
- LHC Group acquisition of Deaconess HomeCare and Elk Valley Health Services.
- Manhattan Spine & Pain Medicine recapitalization by Manhattan Spine Pain Centers.

HEALTHCARE TECH DEAL of the YEAR

Deal size below a billion USD, specific to specific to healthcare technology and related services.

- North Bridge Growth Equity stake in Clarity Software Solutions.
- General Electric, Healthcare division acquisition of API Healthcare from Francisco Partners.
- · GSI Group acquisition of JADAK.
- Shitwise acquisition by AMN Healthcare.
- Simpler Consulting acquisition by Truven Health Analytics.

Confirm YOUR Participation:

AMERICAS M&A and GROWTH INTELLIGENCE | October 30, 2014. New York, USA.



CONGRATULATIONS: 2014 DISTINGUISHED NOMINEE FINALISTS WINNERS HONORED at: Awards Gala Ceremony, October 30, 2014. New York, USA.

INDUSTRY DEAL AWARDS

Note: IT IS the DEAL that WINS! Winners are honored at the winners circle gala and trophy presentation.

Winners must attend the awards gala to accept their trophy. If you submitted nominations, you will be honored per the winning deal, firm or the team. If you did not nominate, fortunately, you can win as part of the winners circle as long as you attend the gala and to accept the coveted winner's trophy. Per trophy policy, trophy is presented first to – nominees, followed by primary buy-side advisors, followed by sell-side advisors.

INDUSTRIALS DEAL of the YEAR

Deal size below \$300 million specific to industrial products, distribution and manufacturing, etc.

- Distribution International acquisition of certain assets from State Insulation Corporation.
- Nortek acquisition of HVAC business unit of Thomas & Betts, a subsidiary of ABB.
- Pacific Precision Products acquisition by Zodiac Aerospace.
- Power Solutions International acquisition of Professional Power Products.
- RFE Investment Partners acquisition of Win River Environment.

INDUSTRIALS DEAL of the YEAR | LARGE

Deal size above \$300 million and below a billion, specific to industrial products, distribution and manufacturing, etc.

- AEA Investors acquisition of Siemens Water Technologies (Evoqua Water Technologies). 865.0
- AMETEK acquisition of Zygo Corporation.
- Chemtrade Logistics acquisition of General Chericam.
- NN Inc. acquisition of Autocam Corporation.
- Southwire Company acquisition of Coleman Cable.

MINING & RESOURCES DEAL of the YEAR

Deal size below a billion, specific to metals, mining, natural resources and related industries.

- Joy Global acquisition of certain assets of Mining Technologies International.
- HudBay Minerals acquisition of Augusta Resources.
- New Gold acquisition of Rainy River.
- Silver Standard Resources acquisition of Marigold Mine from Goldcorp and Barrick Gold.
- Westmoreland Coal acquisition of Prairie and Mountain coal mining operations of Sherritt International.

ONLINE & MOBILE TECH DEAL of the YEAR

Deal size below a billion USD, exclusively related to on-line, social network, mobile and related internet platform sectors.

- BrandAds acquisition by Extreme Reach.
- Glu Mobile acquisition of Cie Games.
- MercadoLibre acquisition of Portalinmobiliario.com.
- Rumblefish acquisition by SESAC, a portfolio company or Rizvi Traverse Management.
- Twitter acquisition of TapCommerce.

PHARMA & DEVICES DEAL of the YEAR

Deal size below a billion USD specific to pharmaceutical, medical devices and related medical industries.

- Akorn acquisition of Hi-Tech Pharmacal.
- Capsugel acquisition of Bend Research.
- · Concordia Healthcare acquisition of Revive Pharm.
- Emergent BioSolutions acquisition of Cangene.
- Myriad Genetics acquisition of Crescendo Bioscience.

Confirm YOUR Participation:

AMERICAS M&A and GROWTH INTELLIGENCE | October 30, 2014. New York, USA.



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REAL ESTATE & HOSPITALITY DEAL of the YEAR

Deal size below a billion USD, exclusive to real estate, hospitality related industries.

- Ashford Hospitality Prime acquisition of Hotel Sofitel Chicago Water.
- Cerberus Capital Management and Chatham Lodging Trust sale of majority stake in 47 US Hotels to NorthStar Realty Finance Corporation.
- Inland American Lodging Group acquisition of Aston Waikiki Beach Hotel.
- Terrafina acquisition of the industrial portfolio of Kimco Realty and American Industrie
- Tropicana Entertainment acquisition of Lumiere Place Casino & Hotels.

TECHNOLOGY & TELECOM DEAL of the YEAR | SMALL MID MARKETS

Deal size below \$100 million USD, exclusive to technology, internet, software, electronics, telecom and related tech oriented industries.

- Bankrate acquisition of Caring (caring.com.)
- Digital Payment Technologies acquisition by T2 Systems.
- Enroute Computer Systems acquisition through Enroute Computer Systems Employee Stock Ownership Trust.
- Future Telecom acquisition by Tower Arch Capital.
- Global Wireless acquisition by Inmarsat.

TECHNOLOGY & TELECOM DEAL of the YEAR | MIDDLE MARKETS

Deal size above \$100 million to below \$500 million exclusive to technology, internet content, software, electronics, telecom and related tech oriented industries.

- Akamai Technologies acquisition of Prolexic Technologies.
- GTCR acquisition of Vocus.
- Harman International Industries acquisition of AMX from The Duchossois Group.
- Insight Venture Partners acquisition stake in FireMon.
- Siris Capital Group acquisition of Stratus Technologies.

TECHNOLOGY & TELECOM DEAL of the YEAR | LARGE

Deal size above \$500 million to below a billion, exclusive to technology, internet content, software, electronics, telecom and related tech oriented industries.

- BTG Pactual acquisition of Brasil Telecom Cabos Submarinos and its subsidiaries (GlobeNet) from Oi.
- DealerTrack Technologies acquisition of Dealer.com.
- Marlin Equity Partners take private of Tellabs.
- Time Warner Cable acquisition of DukeNet Communications from Duke Energy and Alinda Capital Partners.
- Verisk Analytics acquisition of EagleView Technology.

TRANSPORT & LOGISTICS DEAL of the YEAR

Deal size below a billion, exclusive to transportation including aviation services, logistics and related industries.

- Genesee & Wyoming acquisition of DM&E line from Canadian Pacific.
- Martin Resources majority acquisition by Martin Resources Employee Stock Ownership.
- Pacific Precision Products acquisition by Zodiac Aerospace.
- TorQuest Partners led investor group acquisition of A&B Rail Services from Fulcrum Capital Partners.
- Wesco Aircraft acquisition of Haas Group International from The Jordan Group.

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AMERICAS M&A and GROWTH INTELLIGENCE | October 30, 2014. New York, USA.



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OUTSTANDING FIRMOf the YEAR FINALISTS

NORTH AMERICA

PRIVATE EQUITY FIRM of the YEAR | MIDDLE MARKETS

Evaluative Criteria: (1) Notable acquisitions; (2) Investment size is typically below \$100 million; (3) Focused North America buyout investment and growth strategy; (4) Team leadership, expertise and deals track record.

American Securities Charlesbank Capital GTCR H.I.G Capital Platinum Equity Vestar Capital Partners

NORTH AMERICA

PRIVATE EQUITY FIRM of the YEAR | SMALL MID MARKETS

Evaluative Criteria: (1) Notable acquisitions; (2) Investment size is typically below \$100 million; (3) Focused North America buyout investment and growth strategy; (4) Team leadership, expertise and deals track record.

Audax Private Equity
High Road Capital
Huron Capital Partners
Levine Leichtman Capital Partners
Kinderhook Industries
The Riverside Company

SOUTH AMERICA PRIVATE EQUITY FIRM of the YEAR

Evaluative Criteria: (1) Notable investment or sale transactions; (2) Deal size is below a billion; (3) Focused South America buyout investment and growth strategy; (4) Team leadership, expertise and deals track record.

Bain Capital GP Investments H.I.G. Capital Victoria Capital Partners Southern Cross Group The Abraai Group

TOP 10 NORTH AMERICA INVESTMENT BANK of the YEAR

Evaluative Criteria: (1) Notable top 25 transaction completed in the stated timeframe; (2) Mid-market segment qualified as deal size below \$500 million; (3) Improvement in terms of volume and values on deals advised over the previous year, (4) North American focus and presence; (5) Firm expertise, deal execution track record, team leadership and importantly, client service.

Duff & Phelps Houlihan Lokey Piper Jaffray Robert W. Baird Wells Fargo Securities Harris Williams Lincoln International Raymond James Investment Banking Stifel/KBW

William Blair

Confirm YOUR Participation:

AMERICAS M&A and GROWTH INTELLIGENCE | October 30, 2014. New York, USA.



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OUTSTANDING FIRMOf the YEAR FINALISTS

TOP 10 SOUTH AMERICA INVESTMENT BANK of the YEAR

Evaluative Criteria: (1) Notable top 10 transaction completed in the stated timeframe; (2) Mid-market segment qualified as deal size ranging below \$500 million, (3) Improvement in terms of volume and values on deals advised over the previous year, (4) South America focus and team presence; (5) Firm expertise, deal execution track record, team leadership and importantly, client service.

Banco Itau BBA BTG Pactual

Bradesco BBI Bank of America Merrill Lynch

Barclays Credit Suisse Goldman Sachs Morgan Stanley

Rothschild Santander Global Banking

TOP 10 BOUTIQUE INVESTMENT BANK of the YEAR

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe; (2) Boutique status qualified per deal size, regional or sector specialties; (3) Improvement in terms of volume and values on deals advised over the previous year, (4) Firm expertise, deal execution track record, team leadership and importantly, client service.

Allegiance Capital Corporation Business Development Asia

Corporate Finance Associates CSG Partners
Capstone Partners Headwaters MB

Provident Healthcare Partners Redwood Capital
Sandler O'Neill + Partners Signal Hill Capital

TOP 10 NORTH AMERICA LAW FIRM of the YEAR

Evaluative Criteria: (1) Notable top 25 transaction completed in the stated timeframe; (2) Mid-market segment qualified as deal size below \$500 million; (3) Improvement in terms of volume and values on deals advised over the previous year, (4) North American focus and presence; (5) Firm expertise, deal execution track record, team leadership and importantly, client service.

Cooley LLP
Fenwick & West LLP
Jones Day LLP
Latham & Watkins LLP
Sidley Austin LLP

DLA Piper LLP
Greenberg Traurig LLP
Kirkland & Ellis LLP
Morgan Lewis & Bockius LLP
Winston Strawn LLP

TOP 10 SOUTH AMERICA LAW FIRM of the YEAR

Evaluative Criteria: (1) Notable top 10 transaction completed in the stated timeframe; (2) Mid-market segment qualified as deal size ranging below \$500 million, (3) Improvement in terms of volume and values on deals advised over the previous year, (4) South America focus and team presence; (5) Firm expertise, deal execution track record, team leadership and importantly, client service.

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Carey y Cia

Barbosa, Müssnich & Aragão

Jones Day LLP Lobo & de Rizzo

Mattos Filho, Veiga Filho, Marrey Jr. e Quiroga Machado, Meyer, Sendacz e Opice Pinheiro Neto Simpson, Thacher & Bartlett LLP

Tozzini Freire Teixeira e Silva White & Case LLP

Confirm YOUR Participation:

AMERICAS M&A and GROWTH INTELLIGENCE | October 30, 2014. New York, USA.



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OUTSTANDING FIRMOf the YEAR FINALISTS

USA M&A

INVESTMENT BANK of the YEAR

BB&T Capital Markets KeyBanc Capital Markets Raymond James Investment Bank Stout Risius Ross SunTrust Robinson Humphrey

New Category. Selection Criteria: (1) M&A activity focus and presence predominately in the United States; (2) Based on evaluation of top middle market deals completed in the stated timeframe; (3) Improvement in terms of volume and values over the previous year, (4) Firm expertise, track record, team leadership and importantly, client service.

CANADA M&A

INVESTMENT BANK of the YEAR

BMO Capital Markets Cannacord Genuity RBC Capital Markets Scotiabank TD Securities

New Category: Selection Criteria: (1) M&A activity, focus and presence predominately in Canada; (2) Based on evaluation of top middle market deals completed in the stated timeframe; (3) Improvement in terms of volume and values over the previous year, (4) Firm expertise, track record, team leadership and importantly, client service.

CANADA M&A

LAW FIRM of the YEAR

Bennett Jones LLP
Blake, Cassels & Graydon LLP
Davies Ward Phillips & Vineberg LLP
Gowling Lafleur Henderson LLP
Stikeman Elliott LLP

Torys

New Category: Selection Criteria: (1) Firm's M&A activity focus and presence predominately in Canada; (2) Based on evaluation of top middle market deals completed in the stated timeframe; (3) Improvement in terms of volume and values on deals advised over the previous year, (4) Firm expertise, track record, team leadership and importantly, client service.

plus the coveted:

DEAL MAKER awards:

M&A INVESTMENT BANKER of the Year BOUTIQUE M&A INVESTMENT BANKER of the Year

M&A LAWYER of the Year

NOTE: Winners are announced at the awards gala and nominees must attend to accept their trophy.

Confirm YOUR Participation:

AMERICAS M&A and GROWTH INTELLIGENCE | October 30, 2014. New York, USA.



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OUTSTANDING FIRMOf the YEAR FINALISTS

of the TEART INVALIGIO

FAIRNESS OPINION FIRM of the YEAR

Barclays Duff & Phelps Houlihan Lokey Stifel/KBW Stout Risius Ross

New Category: Selection Criteria: (1) Opinion provided as a standalone mandate or part of advisory role in the Americas; (2) Opinion provided predominately for middle markets deals; (3) Firm expertise, track record, team leadership and importantly, client service.

MID MARKET LENDER

of the YEAR
Ares Capital
CIT Group
GE Capital
Fifth Street Finance

SMALL MID MARKET LENDER

of the YEAR Babson Capital Finance Madison Capital Funding Monroe Capital Golub Capital

LOWER MID MARKET LENDER

of the YEAR
Abacus Finance Group
Crescent Capital Direct Lending
NXT Capital
Salus Capital Partners

Category: Selection Criteria: (1) Lenders providing financing for private equity sponsored transactions, acquisition finance or direct lending; (2) Notable transaction completed in the stated timeframe; (2) Middle market to lower market segments qualified per sweet spot range on average between \$100 to 5 million; (3) Firm expertise, track record, team leadership and importantly, client service. Please note, we have excluded traditional commercial banking entities.

ACCOUNTING & TRANSACTION ADVISOR

of the YEAR

Evaluative Criteria: (1) Notable for middle markets transaction advisory services completed in the stated timeframe; (2) Firm expertise, track record, team leadership and importantly, client service.

BDO Crowe Horwath
Deloitte Duff & Phelps
Ernst & Young Grant Thornton
KPMG McGladrey

Weiser Mazars PricewaterhouseCoopers

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AMERICAS M&A and GROWTH INTELLIGENCE | October 30, 2014. New York, USA.



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OUTSTANDING FIRMOf the YEAR FINALISTS

M&A TECHNOLOGY SOLUTIONS

PROVIDER of the YEAR

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe; (2) Firm expertise, innovation – new product features, track record, team leadership and importantly, client commitment and service.

Firmex
IntraLinks
Merrill DataSite
RR Donnelley
V-Rooms (Due Diligence Online)

M&A PUBLIC RELATIONS

FIRM of the YEAR
Brunswick Group
FTI Consulting
Joele Frank
Sard Verbinnen & Co
The Abernathy MacGregor Group

Category: Given our long-standing experience in the global public relations, publishing and marketing industries, we know first-hand that delivering a timely, clear and an informative message is vital to create confidence for a M&A transaction.

It is paramount to have a skilled, media savvy and friendly public relations firm to deliver a confident message. This year, the finalists are selected based on their role advising on notable strategic and/or buyout transactions primarily in the North American markets; as well as for their team leadership, client commitment and working with a variety of media channels – national and trade!

Confirm YOUR Participation: