



# THE M&A ATLAS AWARDS

## CONGRATULATIONS 2013 WINNERS CIRCLE



**May 13, 2013:** Global M&A Network honored transformational deals, dealmaker teams and outstanding global major market firms at the annual awards gala and dinner winner celebrations held on the evening of May 09, 2013.

In a highly competitive process, 38 top value-generating deals won across the categories of GLOBAL M&A DEAL, REGIONAL DEAL and INDUSTRY DEAL awards.

“Once again, we are delighted to recognize top achievements from the world-wide mergers and acquisitions deal communities. Winners epitomize the hard-work, expertise and resiliency it takes to complete a complex, large transactions in a year that was full of surprises and uncertainties. We thank all the winners for celebrating their achievements with us and wish them continued success for the year ahead.” Shanta Kumari, managing partner and CEO, Global M&A Network.

**TRADITION of EXCELLENCE:** "Gold Standard of Performance" sends a clear message that the winner has achieved the highest standards of excellence. Over the past six years, the winners are selected independently based on identifiable deal performance metrics such as novelty and structure; sector and market complexities; jurisdictional intricacies; deal synergies, financial value, professional leadership; brand; resourcefulness; community impact; etc.

**About:** The prestigious GLOBAL MAJOR MARKETS M&A ATLAS AWARDS is the only industry program to honor achievements for completing deals valued above a billion dollars. In a highly competitive process, a total of 302 transactions closed in 2012 were scrutinized per eligibility standards, of which only 38 deals were honored.

Host: Global M&A Network produces high caliber educational and networking centered Intelligence Forums as well as the prestigious M&A ATLAS AWARDS, worldwide - from New York, Chicago, San Francisco, Hong Kong, Mumbai/New Delhi, to London.  
visit: [www.globalmanetwork.com](http://www.globalmanetwork.com) to participate in a number of our world-wide offerings.

## TOP DEAL AWARDS

GLOBAL M&A *Deal of the Year* | \$10 billion plus

**WINNER:** Eaton Corporation acquisition of Cooper Industries.

*Winners Recognized:* Goldman Sachs, A&L Goodbody, Wachtell, Lipton, Rosen & Katz.

GLOBAL M&A *Deal of the Year* | \$5 - \$10 billion

**WINNER:** LAN Airlines merger with TAM. (LATAM Airlines Group).

*Winners Recognized:* Clifford & Chance, Sullivan & Cromwell.

GLOBAL M&A *Deal of the Year* | \$1 - \$5 billion plus

**WINNER:** Facebook acquisition of Instagram from investor group.

*Winner Recognized:* Fenwick & West.

GLOBAL SPIN-OFF *Deal of the Year*

**WINNER:** Mondelēz International, formerly Kraft Foods spin-off of North American grocery business Kraft Foods Group.

*Winners Recognized:* Mondelēz International, Centerview Partners, Goldman Sachs, Clifford Chance.

EMERGING MARKETS M&A *Deal of the Year*

**WINNER:** Integrated Healthcare Holdings and Khazanah Nasional Bhd majority acquisition in Acibadem Saglik Yatirimlari from Abraaj Capital and Aydinlar family.

*Winners Recognized:* Freshfields Bruckhaus Deringer, Goldman Sachs International.

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CROSS BORDER *Deal of the Year* | \$10 billion plus

**WINNER:** Johnson & Johnson (*American*) acquisition of Synthes Inc. (*Swiss*).

*Winners Recognized:* Credit Suisse, Goldman Sachs, Shearman & Sterling.

CROSS BORDER *Deal of the Year* | \$5 - \$10 billion plus

**WINNER:** Anglo American (*English*) sale of interest in Anglo American Sur SA to Mitsubishi (*Japanese*) and subsequent sale of interest to Corporación Nacional del Cobre de Chile (Codelco) (*Chilean*) and Mitsui (*Japanese*).

*Winners Recognized:* Shearman & Sterling, Clifford Chance, Goldman Sachs, UBS.

CROSS BORDER *Deal of the Year* | \$1 - \$5 billion plus

**WINNER:** KGHM Polska Miedz (*Polish*) acquisition of Quadra FNX Mining (*Canadian*).

*Winners Recognized:* BMO Capital Markets, Blake Cassels & Graydon.

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PRIVATE EQUITY *Deal of the Year*

**WINNER:** Advent International acquisition of AOT Bedding (Serta & Simmons Bedding).

*Winners Recognized:* Advent International, Sullivan & Cromwell.

CONSORTIUM *Deal of the Year*

**WINNER:** Maple Group, a consortium consisting of Canadian pension funds and banks acquisition of The TMX Group, The Canadian Depository for Securities and Alpha Trading Systems.

*Winners Recognized:* BMO Capital Markets, Blake Cassels & Graydon.

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CORPORATE M&A *Deal of the Year* | \$10 billion plus

**WINNER:** United Technologies acquisition of Goodrich Corporation.

*Winners Recognized:* United Technologies Corporation, Wachtell, Lipton, Rosen & Katz, Goldman Sachs, Credit Suisse.

CORPORATE M&A *Deal of the Year* | \$5 - \$10 billion

**WINNER:** Petronas acquisition of Progress Energy Resources.

*Winners Recognized:* Petronas-Progress Energy, BMO Capital Markets.

CORPORATE M&A *Deal of the Year* | \$1 - \$5 billion.

**WINNER:** Hertz Global acquisition of Dollar Thrifty Automotive Group.

*Winners Recognized:* Hertz Global, Goldman Sachs.

## REGIONAL DEAL AWARDS

### AFRICA & MIDDLE EAST *Deal of the Year*

**WINNER:** National Shipping Company of Saudi Arabia acquisition Vela International Marine.  
*Winner Recognized:* Clifford Chance.

### ASIA PACIFIC *Deal of the Year*

**WINNER:** Tokyo Stock Exchange Group merger with Osaka Securities Exchange (Japan Exchange Group).  
*Winners Recognized:* Moelis & Co, Goldman Sachs, Sullivan & Cromwell.

### CENTRAL EASTERN EUROPE *Deal of the Year*

**WINNER:** Sberbank of Russia acquisition of Volksbank International.  
*Winners Recognized:* Sberbank, Société Générale, Freshfields Bruckhaus Deringer.

### WESTERN EUROPE *Deal of the Year*

**WINNER:** Nestlé acquisition of Pfizer Nutrition from Pfizer.  
*Winners Recognized:* Mayer Brown, Centerview Partners, Clifford Chance, A&L Goodbody.

### EUROPE PRIVATE EQUITY *Deal of the Year*

**WINNER:** CVC Capital Partners acquisition of Ahlsell.  
*Winners Recognized:* CVC Partners, Freshfields Bruckhaus Deringer, Goldman Sachs.

### NORTH AMERICA *Deal of the Year* | \$10 billion plus

**WINNER:** Express Scripts acquisition of Medco Health Solutions.  
*Winners Recognized:* Express Scripts, Credit Suisse, Sullivan & Cromwell.

### NORTH AMERICA *Deal of the Year* | \$5 - 10 billion.

**WINNER:** Capital One Financial acquisition of ING Direct USA from ING Groep.  
*Winners Recognized:* Centerview Partners, Mayer Brown, Sullivan & Cromwell, Wachtell, Lipton, Rosen & Katz.

### NORTH AMERICA *Deal of the Year* | \$1 - \$5 billion plus

**WINNER:** Sale of Cordillera Energy Partners to Apache Corporation.  
*Winners Recognized:* Andrews Kurth, Goldman Sachs.

### NORTH AMERICA PRIVATE EQUITY *Deal of the Year*

**WINNER:** Apollo Global Management led consortium including Korea National Oil Corp, Access Industries, and Riverstone Holdings, acquisition of El Paso oil and gas exploration and production units.  
*Winner:* Apollo Global Management.

### SOUTH AMERICA *Deal of the Year*

**WINNER:** Itau Unibanco Holding acquisition stake in Redecard.  
*Winners Recognized:* Shearman & Sterling, Goldman Sachs.

## INDUSTRY DEAL AWARDS

### CONSUMER GOODS & SERVICES *Deal of the Year*

**WINNER:** Alimentation Couche-Tard acquisition of Statoil Fuel & Retail.  
*Winners Recognized:* Alimentation Couche-Tard, UBS.

### ENERGY & SERVICES *Deal of the Year*

**WINNER:** Kinder Morgan acquisition of El Paso Corp.  
*Winners Recognized:* Goldman Sachs, Wachtell, Lipton, Rosen & Katz.

## GLOBAL INDUSTRY DEAL AWARDS

### ENTERTAINMENT & MEDIA *Deal of the Year*

**WINNER:** Dalian Wanda Group acquisition of AMC Entertainment Holdings  
*Winner Recognized:* Dalian Wanda Group.

### FINANCIAL SERVICES *Deal of the Year*

**WINNER:** Hong Kong Exchanges and Clearing acquisition of the London Metal Exchange.  
*Winners Recognized:* Moelis & Co, UBS, Freshfields Bruckhaus Deringer.

### FINANCIAL TECH & SERVICES *Deal of the Year*

**WINNER:** GTCR acquisition of Premium Credit from MBBA Europe, subsidiary of Bank of America.  
*Winners Recognized:* GTCR, Mayer Brown.

### FOOD & BEVERAGE *Deal of the Year*

**WINNER:** Campbell Soup Company acquisition of Bolthouse Farms.  
*Winners Recognized:* Campbell Soup Company, Credit Suisse, Goldman Sachs.

### HEALTHCARE *Deal of the Year*

**WINNER:** DaVita acquisition of HealthCare Partners.  
*Winners Recognized:* Sheppard Mullin Richter & Hampton.

### INDUSTRIAL & MANUFACTURING *Deal of the Year*

**WINNER:** International Paper acquisition of Temple-Inland.  
*Winners Recognized:* UBS, Goldman Sachs, Wachtell, Lipton, Rosen & Katz.

### INSURANCE & SERVICES *Deal of the Year*

**WINNER:** Tokio Marine acquisition of Delphi Financial.  
*Winner Recognized:* Sullivan & Cromwell.

### MATERIALS & RESOURCES *Deal of the Year*

**WINNER:** Tronox acquisition of Mineral Sands Operations from Exxaro Resources.  
*Winners Recognized:* Moelis & Co, Goldman Sachs & Co.

### PHARMA & DEVICES *Deal of the Year | (above 5 billion USD)*

**WINNER:** Gilead Sciences acquisition of Pharmasset.  
*Winners Recognized:* Sullivan & Cromwell, Credit Suisse.

### PHARMA & DEVICES *Deal of the Year | (below 5 billion USD)*

**WINNER:** Valeant Pharmaceuticals International acquisition of Medicis Pharmaceutical Corp.  
*Winners Recognized:* Valeant Pharmaceuticals International, Sullivan & Cromwell.

### REAL ESTATE & SERVICES *Deal of the Year*

**WINNER:** Hulic merger with Shoei Co.  
*Winner Recognized:* Shearman & Sterling.

### TECHNOLOGY & SERVICES *Deal of the Year*

**WINNER:** Cisco Systems acquisition of NDS Group.  
*Winners Recognized:* Fenwick & West, Centerview Partners.

### TELECOM *Deal of the Year*

**WINNER:** France Telecom-Orange control acquisition of Egyptian Company for Mobile Services and MobiNil.  
*Winners Recognized:* Societe Generale, Credit Suisse, Goldman Sachs.

### UTILITIES & POWER *Deal of the Year*

**WINNER:** Duke Energy Corp acquisition of Progress Energy.  
*Winners Recognized:* Wachtell, Lipton, Rosen & Katz, Hunton & Williams.

**OUTSTANDING FIRM**  
*of the YEAR AWARDS*

Global Major Markets Private Equity Firm *of the Year*: Apollo Global Management.

Global Major Markets M&A Investment Bank *of the Year*: Goldman Sachs & Company.

Global Major Markets M&A Law Firm *of the Year*: Sullivan & Cromwell, LLP.

Global Boutique M&A Investment Bank *of the Year*: Moelis & Company.

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**DEALMAKER TEAM**  
*of the YEAR AWARDS*

**Corporate M&A Dealmaker Team *of the Year***: United Technologies Corporation, Matthew F. Bromberg, vice president for corporate strategy and development and team. Beyond acquisition of Goodrich, Mr. Bromberg and the team at UTC have completed several divestitures including the sale of pumps business to private equity buyers for \$3.46 billion, among many other transactions.

**Global M&A Investment Bank Team *of the Year***: Centerview Partners lead by co-founders, Blair Effron, Robert Pruzan, Adam Chinn. Honored for advising on several award winning transactions. Significantly, the team has demonstrated a record of executing several transactions valued over a billion dollars especially in the past year.

**Global M&A Lawyer *of the Year***: David Katz and the M&A team at Wachtell, Lipton, Rosen & Katz. Mr. Katz has a long history of advising on many large multi-billion dollar domestic and international corporate merger, acquisition deals; as well as buyouts, defense strategy and proxy contests.