

THE M&A ATLAS[®] AWARDS

GLOBAL MAJOR MARKETS

THE ANNUAL
AWARDS GALA CEREMONY

6.00 pm
9th of May, 2013

Marriott Marquis
New York, USA

Reception *at the Promenade*
Dinner Ceremony *at the Manhattan Ballroom*



CONGRATULATIONS

to all the

FINALISTS

and the

WINNERS, 2013



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REGIONAL DEAL HONORS

(Any transaction that is buy, sale, merger, private equity, or cross-border transaction dominant to specific region.)

AFRICA & MIDDLE EAST DEAL *of the Year*

- Eurasian Natural Resources acquisition of assets in Democratic Republic of Congo from First Quantum Minerals.
- France Telecom-Orange control acquisition of Egyptian Company for Mobile Services and MobiNil from Orascom Telecom Media and Technology.
- Qatar Telecom (QTel) control acquisition of National Mobile Telecom Co (Wataniya Telecom).
- National Shipping Company of Saudi Arabia (Bahri) merger with Vela International Marine, a subsidiary of Saudi Aramco.
- Tronox acquisition of Mineral Sands Operations from Exxaro Resources.

ASIA PACIFIC DEAL *of the Year*

- China Telecom Corporation acquisition of China Telecommunications CDMA Network Assets.
- Charoen Pokphand Foods control acquisition of affiliate CP Pokphand Co.
- Nippon Steel merger with Sumitomo Metal Industries (Nippon Steel & Sumitomo Metal).
- Petronas acquisition of Progress Energy Resources.
- Tokyo Stock Exchange Group merger with Osaka Securities Exchange (Japan Exchange Group).

EUROPE DEAL *of the Year* | CENTRAL EASTERN

- KGHM Polska Miedz acquisition of Quadra FNX Mining.
- Molson Coors Brewing Company acquisition of StarBev from CVC Capital Partners.
- Sberbank of Russia acquisition of DenizBank.
- Sberbank of Russia acquisition of Volksbank International.
- Tauron Polska Energia, acquisition of Vattenfall's Gornoslaski Zaklad Electroenergetyczny.

EUROPE DEAL *of the Year* | WESTERN

- Audi AG acquisition of Ducati Motor from Investindustrial.
- Electricite de France acquisition of Edison International.
- Nestlé acquisition of Pfizer Nutrition from Pfizer.
- Outokumpu Oyj acquisition of Inoxum from ThyssenKrupp.
- Volkswagen acquisition of the remaining stake in Porsche Automobil.

EUROPE PRIVATE EQUITY DEAL *of the Year*

- Apax Partners acquisition of Orange Switzerland from France Télécom.
- Cinven Partners acquisition of CPA Global from Intermediate Capital Group and founder shareholders.
- CVC Capital Partners acquisition of Ahlsell from Cinven and GS Capital Partners.
- EQT Partners acquisition of BSN Medical from Montagu Partners.
- Terra Firma acquisition of Annington Homes from Nomura International.
- Vista Equity Partners take private of Misys.

SOUTH AMERICA DEAL *of the Year*

- Brookfield Infrastructure Partners and Abertis Infraestructuras majority acquisition stake in Obrascon Huarte Lain from OHL Concesiones.
- BTG Pactual led investor group including Aldo Floris, EIG Global Energy investment stake in Sete Brasil Participações.
- Cosan acquisition of Companhia de Gás de São Paulo (Comgás) from the BG Group.
- LAN Airlines merger with TAM. (LATAM Airlines).
- Itau Unibanco Holding acquisition stake in Redecard.

REGIONAL DEAL HONORS

(Any transaction that is buy, sale, merger, private equity, or cross-border transaction dominant to specific region.)

NORTH AMERICA DEAL of the Year | *(above 1 - 5 billion USD)*

- Apache Corporation acquisition of Cordillera Energy Partners.
- Campbell Soup Company acquisition of Bolthouse Farms from Madison Dearborn Partners.
- Genesee & Wyoming acquisition of RailAmerica.
- Valeant Pharmaceuticals International acquisition of Medicis Pharmaceutical.
- United Rentals acquisition of RSC Holdings.

NORTH AMERICA DEAL of the Year | *(above 5 - 10 billion USD)*

- Cisco Systems acquisition of NDS Group from Permira and News Corp.
- Capital One Financial acquisition of ING Direct USA from ING Groep.
- Energy Transfer Equity acquisition of Southern Union Company.
- Exelon Corp acquisition of Constellation Energy Group.
- Watson Pharmaceuticals acquisition of Actavis Group.

NORTH AMERICA DEAL of the Year | *(above 10 billion USD)*

- Duke Energy Corp acquisition of Progress Energy.
- Express Scripts acquisition of Medco Health Solutions.
- Kinder Morgan acquisition of El Paso.
- Gilead Sciences acquisition of Pharmasset.
- United Technologies acquisition of Goodrich.

NORTH AMERICA PRIVATE EQUITY DEAL of the Year

- Apollo Global Management led consortium including Korea National Oil Corp, Access Industries, and Riverstone Holdings, acquisition of El Paso oil and gas exploration and production units.
- Centerbridge Capital Partners acquisition of PF Chang's China Bistro.
- Onex acquisition of USI Insurance Services from GS Capital Partners.
- Thoma Bravo led investor group including Ontario Teachers Pension Plan take private of Blue Coat Systems.
- Wolverine World Wide, Blum Capital and Golden Gate Capital acquisition of Collective Brands.

GLOBAL INDUSTRY HONORS

(Any transaction that is buy, sale, merger, private equity, or cross-border transaction exclusive by industry.)

CONSUMER GOODS DEAL of the Year

- Advent International acquisition of AOT Bedding Super (Serta & Simmons Bedding) from Ares Management and Teachers Private Capital.
- Alimentation Couche-Tard acquisition of Statoil Fuel & Retail.
- Hertz Global acquisition of Dollar Thrifty Automotive Group.
- Spectrum Brands acquisition of Hardware & Home Improvement Group from Stanley Black & Decker.
- Wolverine World Wide, Blum Capital and Golden Gate Capital acquisition of Collective Brands.

ENERGY & SERVICES DEAL of the Year

- Apache Corporation acquisition of Cordillera Energy Partners.
- Cosan acquisition of Companhia de Gás de São Paulo (Comgás) from the BG Group.
- Energy Transfer Equity acquisition of Southern Union Company.
- Kinder Morgan acquisition of El Paso.
- Petronas acquisition of Progress Energy Resources.

GLOBAL INDUSTRY HONORS

(Any transaction that is buy, sale, merger, private equity, or cross-border transaction exclusive by industry.)

FINANCIAL SERVICES DEAL *of the Year*

- Capital One Financial acquisition of ING Direct USA from ING Groep.
- Crédit Agricole (CIB) sale of CLSA to CITIC Securities International.
- Itau Unibanco acquisition stake in Redecard.
- Hong Kong Exchanges and Clearing acquisition of the London Metal Exchange.
- Sberbank of Russia acquisition of DenizBank.

FINANCIAL TECH & SERVICES DEAL *of the Year*

- Advent International and Goldman Sachs Capital Partners on their acquisition of TransUnion.
- CVC Capital Partners majority acquisition stake in AlixPartners from Hellman & Friedman and Jay Alix.
- GLORY acquisition of Talaris from the Carlyle Group.
- GTCR acquisition of Premium Credit from MBBA Europe, subsidiary of Bank of America.
- Vista Equity Partners acquisition of Misys.

FOOD & BEVERAGE DEAL *of the Year*

- Campbell Soup Company acquisition of Bolthouse Farms from Madison Dearborn Partners.
- Justice Holdings acquisition of Burger King Worldwide.
- Kellogg acquisition of Pringles business from Procter & Gamble.
- Molson Coors Brewing Company acquisition of StarBev from CVC Capital Partners.
- Nestlé acquisition stake in Hsu Fu Chi International from investor group.

HEALTHCARE DEAL *of the Year*

- DaVita acquisition of HealthCare Partners.
- Fresenius Medical Care acquisition of Liberty Dialysis from KRG Capital Partners and Bain Capital.
- Integrated Healthcare Holdings and Khazanah Nasional Bhd majority acquisition in Acibadem Saglik Yatirimlari from Abraaj Capital and Aydinlar family.
- Terra Firma acquisition of Four Seasons Health Care.
- SXC Health Solutions Corp acquisition of Catalyst Health Solutions.

INDUSTRIAL & MANUFACTURING DEAL *of the Year*

- BASF acquisition of Becker Underwood from Norwest Equity Partners.
- Cabot Corp acquisition of Norit from Doughty Hanson and Euroland Investments.
- Daikin Industries acquisition of Goodman Global from Hellman & Friedman.
- International Paper acquisition of Temple-Inland.
- Melrose acquisition of Elster Group.

INSURANCE & SERVICES DEAL *of the Year*

- Alleghany Corporation acquisition of Transatlantic Holdings.
- Cigna acquisition of HealthSpring.
- Old Mutual divestment of its Nordic business to Skandia Liv.
- Onex acquisition of USI Insurance Services from GS Capital Partners.
- Tokio Marine acquisition of Delphi Financial.

MATERIALS & RESOURCES DEAL *of the Year*

- Anglo American acquisition of the De Beers Group from the CHL Group representing Oppenheimer family.
- KGHM Polska Miedz SA acquisition of Quadra FNX Mining.
- Taurus Mineral, entity controlled by China Guangdong Nuclear Power Group and China Africa Development Fund acquisition of Kalahari Minerals and Extract Resources.
- Tronox acquisition of Mineral Sands Operations from Exxaro Resources.
- Whitehaven Coal acquisition of Aston Resources.

GLOBAL INDUSTRY HONORS

(Any transaction that is buy, sale, merger, private equity, or cross-border transaction exclusive by industry.)

MEDIA & ENTERTAINMENT DEAL *of the Year*

- Dalian Wanda Group acquisition of AMC Entertainment Holdings from Apollo Global Management, Bain Capital, Carlyle Group, CCMP Capital Advisors and Spectrum Equity Investors.
- News Corp acquisition of Consolidated Media.
- Permira take private of Ancestry.com.
- Sony/ATV Music Publishing led investor group acquisition of EMI recorded music division.
- The Carlyle Group along with Getty Investments acquisition of Getty Images from Hellman & Friedman.

PHARMA & DEVICES DEAL *of the Year* | (below 5 billion USD)

- Amgen acquisition of Micromet.
- Asahi Kasei acquisition of Zoll Medical.
- EQT Partners to acquire BSN Medical from Montagu Partners.
- Hologic acquisition of Gen-Probe.
- Valeant Pharmaceuticals International acquisition of Medicis Pharmaceutical.

PHARMA & DEVICES DEAL *of the Year* | (above 5 billion USD)

- Bristol-Myers Squibb acquisition of Amylin Pharmaceuticals and simultaneous sale of interest to AstraZeneca.
- Gilead Sciences acquisition of Pharmasset.
- Johnson & Johnson acquisition of Synthes.
- Watson Pharmaceuticals acquisition of Actavis Group.

REAL ESTATE & SERVICES DEAL *of the Year*

- Blackstone Real Estate Partners acquisition of Motel 6 and Studio 6 American hotel chain from Accor.
- Government of Singapore Investment Corp and Canada Pension Plan Investment Board acquisition of Charter Hall Office REIT.
- Hulic merger with Shoei Co.
- Terra Firma acquisition of Annington Homes from Nomura International.
- W.P. Carey & Co. merger with Corporate Property Associates 15 and conversion to REIT.

TECHNOLOGY & SERVICES DEAL *of the Year*

- CGI Group acquisition of Logica.
- Cisco Systems acquisition of NDS Group from Permira and News Corp.
- Facebook acquisition of Instagram from group of investors.
- SAP AG acquisition of Success Factors.
- Thoma Bravo led investor group including Ontario Teachers Pension Plan take private of Blue Coat Systems.

TELECOM & SERVICES DEAL *of the Year*

- BC Partners and Canada Pension Plan Investment Board acquisition of Cequel Communications (Suddenlink)
- China Telecom Corp acquisition of China Telecommunications CDMA Network Assets.
- France Telecom-Orange control acquisition of Egyptian Company for Mobile Services and MobiNil from Orascom Telecom Media and Technology.
- Qatar Telecom (QTel) control acquisition of National Mobile Telecom Co (Wataniya).
- Zayo Group acquisition of AboveNet.

UTILITIES & POWER DEAL *of the Year*

- 1Malaysia Development acquisition of Tanjong Energy.
- Duke Energy Corp acquisition of Progress Energy.
- Exelon Corp acquisition of Constellation Energy Group.
- Northeast Utilities merger with NSTAR.
- NRG Energy acquisition of GenOn Energy.
- Tauron Polska Energia acquisition of Vattenfall's Gornoslaski Zaklad Electroenergetyczny.

GLOBAL INDUSTRY HONORS

CORPORATE M&A DEAL of the Year | (above 1 - 5 billion USD)

- ABB acquisition of Thomas & Betts.
- Apache Corporation acquisition of Cordillera Energy Partners.
- Hertz Global acquisition of Dollar Thrifty Automotive Group.
- SAP AG acquisition of Success Factors.
- Western Digital acquisition of Hitachi Global Storage Technologies from Hitachi.
- Outokumpu Oyj acquisition of Inoxum from ThyssenKrupp.

CORPORATE M&A DEAL of the Year | (above 5 - 10 billion USD)

- Anglo American control acquisition of the De Beers Group from CHL Group representing Oppenheimer family.
- Capital One Financial acquisition of ING Direct USA from ING Groep.
- Bristol-Myers Squibb acquisition of Amylin Pharmaceuticals and simultaneous sale of interest to AstraZeneca.
- Petronas acquisition of Progress Energy Resources.
- Pentair merger with Tyco Flow Control business.
- Sumitomo Mitsui Financial and Sumitomo Corp acquisition of RBS Aviation Capital from Royal Bank of Scotland.

CORPORATE M&A DEAL of the Year | (above 10 billion USD)

- Duke Energy acquisition of Progress Energy.
- Gilead Sciences acquisition of Pharmasset.
- Google acquisition of Motorola Mobility.
- Nestlé acquisition of Pfizer Nutrition from Pfizer.
- Nippon Steel merger with Sumitomo Metal Industries (Nippon Steel & Sumitomo Metal).
- United Technologies acquisition of Goodrich.

CONSORTIUM DEAL of the Year

- Apollo Global Management led investor group including Korea National Oil Corp, Access Industries and Riverstone Holdings, acquisition of El Paso oil and gas exploration and production units.
- BC Partners and Canada Pension Plan Investment Board acquisition of Cequel Communications (Suddenlink) from GS Capital Partners, Jordon Company, Oaktree Capital, and Quadrangle Group.
- Macquarie Infrastructure led investor group including Abu Dhabi Investment Authority, Meag Munich Ergo Asset Management and British Columbia Investment Management acquisition of Open Grid Europe.
- Maple Group, a consortium consisting of Canadian pension funds and banks acquisition of The TMX Group, The Canadian Depository for Securities and Alpha Trading Systems.
- Wolverine World Wide, Blum Capital and Golden Gate Capital acquisition of Collective Brands.

GLOBAL PRIVATE EQUITY DEAL of the Year

- Advent International acquisition of AOT Bedding (Serta & Simmons Bedding).
- CVC Capital Partners acquisition of Ahlsell.
- Cinven Partners acquisition of CPA Global from Intermediate Capital Group.
- Permira Advisors take private of Ancestry.com.
- The Carlyle Group along with Getty Investments acquisition of Getty Images.
- Vista Equity Partners take private of Misys.

GLOBAL SPIN-OFF DEAL of the Year

- Abbott Labs spin-off into diversified medical products (Abbott Labs) and pharmaceutical research (AbbVie).
- Conoco Phillips spin-off of Phillips 66.
- Cookson Group demerger to form Alent and Vesuvius.
- Mondelēz International, formerly Kraft Foods spin-off of North American grocery business Kraft Foods Group.
- Swire Pacific Group spin-off and listing of Swire Properties.
- Tyco International spin-off of North American ADT business (ADT Corp), and sale of flow control business.

GLOBAL INDUSTRY HONORS

CROSS BORDER M&A DEAL of the Year | (above 1 - 5 billion USD)

- Asahi Kasei Corp acquisition of Zoll Medical.
- Dalian Wanda Group acquisition of AMC Entertainment Holdings from investor group.
- KGHM Polska Miedz acquisition of Quadra FNX Mining.
- Nestlé acquisition stake in Hsu Fu Chi International from investor group.
- Taurus Mineral, entity controlled by China Guangdong Nuclear Power Group and China Africa Development Fund acquisition of Kalahari Minerals and Extract Resources.

CROSS BORDER M&A DEAL of the Year | (above 5 - 10 billion USD)

- Anglo American sale of interest in Anglo American Sur SA to Mitsubishi and subsequent sale of interest to Corporación Nacional del Cobre de Chile (Codelco) and Mitsui.
- Cisco Systems acquisition of NDS Group from Permira and News Corp.
- Petronas acquisition of Progress Energy Resources.
- Sumitomo Mitsui Financial and Sumitomo acquisition of RBS Aviation Capital from Royal Bank of Scotland.
- Watson Pharmaceuticals acquisition of Actavis Group.

CROSS BORDER M&A DEAL of the Year | (above 10 billion USD)

- Eaton acquisition of Cooper Industries.
- Johnson & Johnson acquisition of Synthes.
- Nestlé acquisition of Pfizer Nutrition from Pfizer.

EMERGING MARKETS M&A DEAL of the Year

- France Telecom-Orange control acquisition of Egyptian Company for Mobile Services and MobiNil from Orascom Telecom Media and Technology.
- Integrated Healthcare Holdings and Khazanah Nasional Bhd majority acquisition in Acibadem Saglik Yatirimlari from Abraaj Capital and Aydinlar family.
- Itau Unibanco Holding acquisition stake in Redecard.
- KGHM Polska Miedz acquisition of Quadra FNX Mining.
- Sberbank acquisition of Volksbank International.

GLOBAL M&A DEAL of the Year | (above 1 - 5 billion USD)

- Eastman Chemical acquisition of Solutia.
- Facebook acquisition of Instagram from investor group.
- International Paper acquisition of Temple-Inland.
- The Carlyle Group along with Getty Investments acquisition of Getty Images from Hellman & Friedman.
- Western Digital acquisition of Hitachi Global Storage Technologies from Hitachi.

GLOBAL M&A DEAL of the Year | (above 5 - 10 billion USD)

- Anglo American sale of interest in Anglo American Sur SA to Mitsubishi Corp and subsequent sale of interest to Corporación Nacional del Cobre de Chile (Codelco) and Mitsui.
- Cisco Systems acquisition of NDS Group from Permira and News Corp.
- Glencore International acquisition of Viterra in partnership with Agrium and Richardson International.
- LAN Airlines merger with TAM. (LATAM Airlines).
- Watson Pharmaceuticals acquisition of Actavis Group.

GLOBAL M&A DEAL of the Year | (above 10 billion USD)

- Eaton acquisition of Cooper Industries.
- Google acquisition of Motorola Mobility.
- Johnson & Johnson acquisition of Synthes.
- Nestlé acquisition of Pfizer Nutrition from Pfizer.
- United Technologies acquisition of Goodrich.

GLOBAL DEALMAKER
TEAM HONORS

CORPORATE M&A DEALMAKER *of the Year*
PRIVATE EQUITY DEALMAKER TEAM *of the Year*
M&A INVESTMENT BANKER TEAM *of the Year*
M&A LAWYER *of the Year*

GLOBAL FIRM AWARDS

Recognizing the firm and firm-wide team performances for closing landmark transactions valued above billion USD.

GLOBAL PRIVATE EQUITY FIRM *of the Year*

Advent International
Apollo Global Management
BC Partners
CVC Capital Partners
GS Capital Partners
The Carlyle Group

GLOBAL M&A INVESTMENT BANK *of the Year* | BOUTIQUE

Centerview Partners
Evercore Partners
Lazard
Moelis & Company
Perella Weinberg Partners
Rothschild

GLOBAL M&A INVESTMENT FIRM *of the Year*

Bank of America Merrill Lynch
Citigroup Global Markets
Deutsche Bank Securities
Goldman Sachs & Co
J.P. Morgan Securities
Morgan Stanley & Co

GLOBAL M&A LAW FIRM *of the Year*

Freshfields Bruckhaus Deringer
Clifford Chance
Kirkland & Ellis
Skadden Arps Slate Meagher & Flom
Sullivan & Cromwell
Weil, Gotshal & Manges

ACCOUNTING & DUE DILIGENCE FIRM *of the Year*

Deloitte
Ernst & Young
KPMG
PriceWaterHouse Coopers

M&A Star Dealmakers

A-List of Top

Corporate Dealmakers
Private Equity
Investment Bankers,
Lawyers

from mergers and acquisitions
communities.

Top 50 • 2013

Global Private Equity Dealmakers

Global M&A Corporate Dealmakers

Global M&A Investment Bankers

Global M&A Lawyers

HAVE YOU MADE THE LIST?

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Global M&A Star Dealmakers

Announced: June 2013 following M&A Atlas Awards.

Europe M&A Star Dealmakers List

Announced: at the Europe M&A Deal Summit, LONDON.

North America M&A Star Dealmakers

Announced: at the Americas M&A Summit, NEW YORK.

South America M&A Star Dealmakers List

Announced: at the Americas M&A Summit, NEW YORK.

Asia Pacific M&A Star Dealmakers List

Announced: at the Asia Pacific M&A Summit, HONG KONG.

Top 100 Turnaround Professionals

Announced: Following Turnaround Atlas Awards, CHICAGO.

M&A Star Dealmakers©:

A star dealmaker is a visionary, senior-level executive who is passionately engaged in making a deal happen. He or she is creatively patient yet motivated, creative in seeking out opportunities, inventive in solving issues, tactful negotiator and possess a clear sense of the deal value. Significantly, the star dealmaker is pivotal in closing value-generating transactions.

Selection Process.

Measuring a dealmaker's performance is hard since all deals large or small require team efforts of several professionals. Hence, we have created a set of identifiable metrics for making the final selection. Moreover, we broadly refer to the **M&A Atlas Awards** given that over the years, the awards has accurately indentified the best value-generating M&A deals and the dealmakers responsible for executing many of these transactions.

Naturally and logically, the winners of the M&A Atlas Awards are viewed favorably during the selection process. **SO, GAIN** the advantage and the "stars" by nominating, winning at the respective awards gala **plus** recommend the dealmaker for our consideration.

Info, visit: <https://globalmanetwork.com/ma-star-dealmakers/>

The highly competitive and idiosyncratic list will change each year based on deals transacted. The list is published on-line, accessible by log-in info.