THE ANNUAL
AWARDS GALA CEREMONY

6.00 pm
9th of May, 2013

Marriott Marquis
New York, USA

Reception at the Promenade
Dinner Ceremony at the Manhattan Ballroom
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THE ANNUAL
GLOBAL MAJOR MARKETS
Awards Gala Dinner, May 09, 2013, New York.

REGIONAL DEAL HONORS
(Any transaction that is buy, sale, merger, private equity, or cross-border transaction dominant to specific region.)

AFRICA & MIDDLE EAST DEAL of the Year
- Eurasian Natural Resources acquisition of assets in Democratic Republic of Congo from First Quantum Minerals.
- France Telecom-Orange control acquisition of Egyptian Company for Mobile Services and MobiNil from Orascom Telecom Media and Technology.
- Qatar Telecom (QTel) control acquisition of National Mobile Telecom Co (Wataniya Telecom).
- National Shipping Company of Saudi Arabia (Bahri) merger with Vela International Marine, a subsidiary of Saudi Aramco.
- Tronox acquisition of Mineral Sands Operations from Exxaro Resources.

ASIA PACIFIC DEAL of the Year
- Charoen Pokphand Foods control acquisition of affiliate CP Pokphand Co.
- Nippon Steel merger with Sumitomo Metal Industries (Nippon Steel & Sumitomo Metal).
- Petronas acquisition of Progress Energy Resources.

EUROPE DEAL of the Year | CENTRAL EASTERN
- KGHM Polska Miedz acquisition of Quadra FNX Mining.
- Molson Coors Brewing Company acquisition of StarBev from CVC Capital Partners.
- Sberbank of Russia acquisition of DenizBank.
- Sberbank of Russia acquisition of Volksbank International.
- Tauron Polska Energia, acquisition of Vattenfall’s Gornoslaski Zaklad Electroenergetyczny.

EUROPE DEAL of the Year | WESTERN
- Audi AG acquisition of Ducati Motor from Investindustrial.
- Electricité de France acquisition of Edison International.
- Nestlé acquisition of Pfizer Nutrition from Pfizer.
- Outokumpu Oyj acquisition of Inoxum from ThyssenKrupp.
- Volkswagen acquisition of the remaining stake in Porsche Automobil.

EUROPE PRIVATE EQUITY DEAL of the Year
- Apax Partners acquisition of Orange Switzerland from France Télécom.
- Cinven Partners acquisition of CPA Global from Intermediate Capital Group and founder shareholders.
- CVC Capital Partners acquisition of Ahlsell from Cinven and GS Capital Partners.
- EQT Partners acquisition of BSN Medical from Montagu Partners.
- Terra Firma acquisition of Annington Homes from Nomura International.
- Vista Equity Partners take private of Misys.

SOUTH AMERICA DEAL of the Year
- Brookfield Infrastructure Partners and Abertis Infraestructuras majority acquisition stake in Obrascon Huarte Lain from OHL Concesiones.
- BTG Pactual led investor group including Aldo Floris, EIG Global Energy investment stake in Sete Brasil Participações.
- Cosan acquisition of Companhia de Gás de São Paulo (Comgás) from the BG Group.
- LAN Airlines merger with TAM. (LATAM Airlines).
- Itau Unibanco Holding acquisition stake in Redecard.
REGIONAL DEAL HONORS
(Any transaction that is buy, sale, merger, private equity, or cross-border transaction dominant to specific region.)

NORTH AMERICA DEAL of the Year | (above 1 - 5 billion USD)
- Apache Corporation acquisition of Cordillera Energy Partners.
- Campbell Soup Company acquisition of Bolthouse Farms from Madison Dearborn Partners.
- Genesee & Wyoming acquisition of RailAmerica.
- Valeant Pharmaceuticals International acquisition of Medicis Pharmaceutical.
- United Rentals acquisition of RSC Holdings.

NORTH AMERICA DEAL of the Year | (above 5 - 10 billion USD)
- Cisco Systems acquisition of NDS Group from Permira and News Corp.
- Capital One Financial acquisition of ING Direct USA from ING Groep.
- Energy Transfer Equity acquisition of Southern Union Company.
- Exelon Corp acquisition of Constellation Energy Group.
- Watson Pharmaceuticals acquisition of Actavis Group.

NORTH AMERICA DEAL of the Year | (above 10 billion USD)
- Duke Energy Corp acquisition of Progress Energy.
- Express Scripts acquisition of Medco Health Solutions.
- Kinder Morgan acquisition of El Paso.
- Gilead Sciences acquisition of Pharmasset.
- United Technologies acquisition of Goodrich.

NORTH AMERICA PRIVATE EQUITY DEAL of the Year
- Apollo Global Management led consortium including Korea National Oil Corp, Access Industries, and Riverstone Holdings, acquisition of El Paso oil and gas exploration and production units.
- Centerbridge Capital Partners acquisition of PF Chang's China Bistro.
- Onex acquisition of USI Insurance Services from GS Capital Partners.
- Thoma Bravo led investor group including Ontario Teachers Pension Plan take private of Blue Coat Systems.
- Wolverine World Wide, Blum Capital and Golden Gate Capital acquisition of Collective Brands.

GLOBAL INDUSTRY HONORS
(Any transaction that is buy, sale, merger, private equity, or cross-border transaction exclusive by industry.)

CONSUMER GOODS DEAL of the Year
- Advent International acquisition of AOT Bedding Super (Serta & Simmons Bedding) from Ares Management and Teachers Private Capital.
- Alimentation Couche-Tard acquisition of Statoil Fuel & Retail.
- Hertz Global acquisition of Dollar Thrifty Automotive Group.
- Spectrum Brands acquisition of Hardware & Home Improvement Group from Stanley Black & Decker.
- Wolverine World Wide, Blum Capital and Golden Gate Capital acquisition of Collective Brands.

ENERGY & SERVICES DEAL of the Year
- Apache Corporation acquisition of Cordillera Energy Partners.
- Cosan acquisition of Companhia de Gás de São Paulo (Comgás) from the BG Group.
- Energy Transfer Equity acquisition of Southern Union Company.
- Kinder Morgan acquisition of El Paso.
- Petronas acquisition of Progress Energy Resources.
GLOBAL INDUSTRY HONORS
(Any transaction that is buy, sale, merger, private equity, or cross-border transaction exclusive by industry.)

FINANCIAL SERVICES DEAL of the Year
• Capital One Financial acquisition of ING Direct USA from ING Groep.
• Crédit Agricole (CIB) sale of CLSA to CITIC Securities International.
• Itau Unibanco acquisition stake in Redecard.
• Hong Kong Exchanges and Clearing acquisition of the London Metal Exchange.
• Sberbank of Russia acquisition of DenizBank.

FINANCIAL TECH & SERVICES DEAL of the Year
• Advent International and Goldman Sachs Capital Partners on their acquisition of TransUnion.
• CVC Capital Partners majority acquisition stake in AlixPartners from Hellman & Friedman and Jay Alix.
• GLORY acquisition of Talaris from the Carlyle Group.
• GTCR acquisition of Premium Credit from MBBA Europe, subsidiary of Bank of America.
• Vista Equity Partners acquisition of Misys.

FOOD & BEVERAGE DEAL of the Year
• Campbell Soup Company acquisition of Bolthouse Farms from Madison Dearborn Partners.
• Justice Holdings acquisition of Burger King Worldwide.
• Kellogg acquisition of Pringles business from Procter & Gamble.
• Molson Coors Brewing Company acquisition of StarBev from CVC Capital Partners.
• Nestlé acquisition stake in Hsu Fu Chi International from investor group.

HEALTHCARE DEAL of the Year
• DaVita acquisition of HealthCare Partners.
• Fresenius Medical Care acquisition of Liberty Dialysis from KRG Capital Partners and Bain Capital.
• Integrated Healthcare Holdings and Khazanah Nasional Bhd majority acquisition in Acibadem Saglik Yatirimlari from Abraaj Capital and Aydinlar family.
• Terra Firma acquisition of Four Seasons Health Care.
• SXC Health Solutions Corp acquisition of Catalyst Health Solutions.

INDUSTRIAL & MANUFACTURING DEAL of the Year
• BASF acquisition of Becker Underwood from Norwest Equity Partners.
• Cabot Corp acquisition of Norit from Doughty Hanson and Euroland Investments.
• Daikin Industries acquisition of Goodman Global from Hellman & Friedman.
• International Paper acquisition of Temple-Inland.
• Melrose acquisition of Elster Group.

INSURANCE & SERVICES DEAL of the Year
• Alleghany Corporation acquisition of Transatlantic Holdings.
• Cigna acquisition of HealthSpring.
• Old Mutual divestment of its Nordic business to Skandia Liv.
• Onex acquisition of USI Insurance Services from GS Capital Partners.
• Tokio Marine acquisition of Delphi Financial.

MATERIALS & RESOURCES DEAL of the Year
• Anglo American acquisition of the De Beers Group from the CHL Group representing Oppenheimer family.
• KGHM Polska Miedz SA acquisition of Quadra FNX Mining.
• Taurus Mineral, entity controlled by China Guangdong Nuclear Power Group and China Africa Development Fund acquisition of Kalahari Minerals and Extract Resources.
• Tronox acquisition of Mineral Sands Operations from Exxaro Resources.
• Whitehaven Coal acquisition of Aston Resources.
GLOBAL INDUSTRY HONORS
(Any transaction that is buy, sale, merger, private equity, or cross-border transaction exclusive by industry.)

MEDIA & ENTERTAINMENT DEAL of the Year
- Dalian Wanda Group acquisition of AMC Entertainment Holdings from Apollo Global Management, Bain Capital, Carlyle Group, CCMP Capital Advisors and Spectrum Equity Investors.
- News Corp acquisition of Consolidated Media.
- Sony/ATV Music Publishing led investor group acquisition of EMI recorded music division.
- The Carlyle Group along with Getty Investments acquisition of Getty Images from Hellman & Friedman.

PHARMA & DEVICES DEAL of the Year (below 5 billion USD)
- Amgen acquisition of Micromet.
- Asahi Kasei acquisition of Zoll Medical.
- EQT Partners to acquire BSN Medical from Montagu Partners.
- Hologic acquisition of Gen-Probe.
- Valeant Pharmaceuticals International acquisition of Medicis Pharmaceutical.

PHARMA & DEVICES DEAL of the Year (above 5 billion USD)
- Bristol-Myers Squibb acquisition of Amylin Pharmaceuticals and simultaneous sale of interest to AstraZeneca.
- Gilead Sciences acquisition of Pharmasset.
- Johnson & Johnson acquisition of Synthes.
- Watson Pharmaceuticals acquisition of Actavis Group.

REAL ESTATE & SERVICES DEAL of the Year
- Blackstone Real Estate Partners acquisition of Motel 6 and Studio 6 American hotel chain from Accor.
- Government of Singapore Investment Corp and Canada Pension Plan Investment Board acquisition of Charter Hall Office REIT.
- Hulic merger with Shoei Co.
- Terra Firma acquisition of Annington Homes from Nomura International.
- W.P. Carey & Co. merger with Corporate Property Associates 15 and conversion to REIT.

TECHNOLOGY & SERVICES DEAL of the Year
- CGI Group acquisition of Logica.
- Cisco Systems acquisition of NDS Group from Permira and News Corp.
- Facebook acquisition of Instagram from group of investors.
- SAP AG acquisition of Success Factors.
- Thoma Bravo led investor group including Ontario Teachers Pension Plan take private of Blue Coat Systems.

TELECOM & SERVICES DEAL of the Year
- BC Partners and Canada Pension Plan Investment Board acquisition of Cequel Communications (Suddenlink)
- China Telecom Corp acquisition of China Telecommunications CDMA Network Assets.
- France Telecom-Orange control acquisition of Egyptian Company for Mobile Services and MobiNil from Orascom Telecom Media and Technology.
- Qatar Telecom (QTel) control acquisition of National Mobile Telecom Co (Wataniya).
- Zayo Group acquisition of AboveNet.

UTILITIES & POWER DEAL of the Year
- 1Malaysia Development acquisition of Tanjong Energy.
- Duke Energy Corp acquisition of Progress Energy.
- Exelon Corp acquisition of Constellation Energy Group.
- Northeast Utilities merger with NSTAR.
- Tauron Polska Energia acquisition of Vattenfall’s Gornoslaski Zaklad Electroenergetyczny.
GLOBAL INDUSTRY HONORS

CORPORATE M&A DEAL of the Year | (above 1 - 5 billion USD)
- ABB acquisition of Thomas & Betts.
- Apache Corporation acquisition of Cordillera Energy Partners.
- Hertz Global acquisition of Dollar Thrifty Automotive Group.
- SAP AG acquisition of Success Factors.
- Western Digital acquisition of Hitachi Global Storage Technologies from Hitachi.
- Outokumpu Oyj acquisition of Inoxum from ThyssenKrupp.

CORPORATE M&A DEAL of the Year | (above 5 - 10 billion USD)
- Anglo American control acquisition of the De Beers Group from CHL Group representing Oppenheimer family.
- Capital One Financial acquisition of ING Direct USA from ING Groep.
- Bristol-Myers Squibb acquisition of Amylin Pharmaceuticals and simultaneous sale of interest to AstraZeneca.
- Petronas acquisition of Progress Energy Resources.
- Pentair merger with Tyco Flow Control business.
- Sumitomo Mitsui Financial and Sumitomo Corp acquisition of RBS Aviation Capital from Royal Bank of Scotland.

CORPORATE M&A DEAL of the Year | (above 10 billion USD)
- Gilead Sciences acquisition of Pharmasset.
- Google acquisition of Motorola Mobility.
- Nestlé acquisition of Pfizer Nutrition from Pfizer.
- Nippon Steel merger with Sumitomo Metal Industries (Nippon Steel & Sumitomo Metal).
- United Technologies acquisition of Goodrich.

CONSORTIUM DEAL of the Year
- Apollo Global Management led investor group including Korea National Oil Corp, Access Industries and Riverstone Holdings, acquisition of El Paso oil and gas exploration and production units.
- BC Partners and Canada Pension Plan Investment Board acquisition of Cequel Communications (Suddenlink) from GS Capital Partners, Jordon Company, Oaktree Capital, and Quadrangle Group.
- Macquarie Infrastructure led investor group including Abu Dhabi Investment Authority, Meag Munich Ergo Asset Management and British Columbia Investment Management acquisition of Open Grid Europe.
- Maple Group, a consortium consisting of Canadian pension funds and banks acquisition of The TMX Group, The Canadian Depository for Securities and Alpha Trading Systems.
- Wolverine World Wide, Blum Capital and Golden Gate Capital acquisition of Collective Brands.

GLOBAL PRIVATE EQUITY DEAL of the Year
- Advent International acquisition of AOT Bedding (Serta & Simmons Bedding).
- CVC Capital Partners acquisition of Ahlssell.
- Cinven Partners acquisition of CPA Global from Intermediate Capital Group.
- Permira Advisors take private of Ancestry.com.
- The Carlyle Group along with Getty Investments acquisition of Getty Images.
- Vista Equity Partners take private of Misys.

GLOBAL SPIN-OFF DEAL of the Year
- Abbott Labs spin-off into diversified medical products (Abbott Labs) and pharmaceutical research (AbbVie).
- Cookson Group demerger to form Alent and Vesuvius.
- Swire Pacific Group spin-off and listing of Swire Properties.
- Tyco International spin-off of North American ADT business (ADT Corp), and sale of flow control business.
GLOBAL INDUSTRY HONORS

CROSS BORDER M&A DEAL of the Year | (above 1 - 5 billion USD)
- Asahi Kasei Corp acquisition of Zoll Medical.
- Dalian Wanda Group acquisition of AMC Entertainment Holdings from investor group.
- KGHM Polska Miedz acquisition of Quadra FNX Mining.
- Nestlé acquisition stake in Hsu Fu Chi International from investor group.
- Taurus Mineral, entity controlled by China Guangdong Nuclear Power Group and China Africa Development Fund acquisition of Kalahari Minerals and Extract Resources.

CROSS BORDER M&A DEAL of the Year | (above 5 - 10 billion USD)
- Anglo American sale of interest in Anglo Amerian Sur SA to Mitsubishi and subsequent sale of interest to Corporación Nacional del Cobre de Chile (Codelco) and Mitsui.
- Cisco Systems acquisition of NDS Group from Permira and News Corp.
- Petronas acquisition of Progress Energy Resources.
- Sumitomo Mitsui Financial and Sumitomo acquisition of RBS Aviation Capital from Royal Bank of Scotland.
- Watson Pharmaceuticals acquisition of Actavis Group.

CROSS BORDER M&A DEAL of the Year | (above 10 billion USD)
- Eaton acquisition of Cooper Industries.
- Johnson & Johnson acquisition of Synthes.
- Nestlé acquisition of Pfizer Nutrition from Pfizer.

EMERGING MARKETS M&A DEAL of the Year
- France Telecom-Orange control acquisition of Egyptian Company for Mobile Services and MobiNil from Orascom Telecom Media and Technology.
- Integrated Healthcare Holdings and Khazanah Nasional Bhd majority acquisition in Acibadem Saglik Yatirimlari from Abraaj Capital and Aydinlar family.
- Itau Unibanco Holding acquisition stake in Redecard.
- KGHM Polska Miedz acquisition of Quadra FNX Mining.
- Sberbank acquisition of Volksbank International.

GLOBAL M&A DEAL of the Year | (above 1 - 5 billion USD)
- Eastman Chemical acquisition of Solutia.
- Facebook acquisition of Instagram from investor group.
- International Paper acquisition of Temple-Inland.
- The Carlyle Group along with Getty Investments acquisition of Getty Images from Hellman & Friedman.
- Western Digital acquisition of Hitachi Global Storage Technologies from Hitachi.

GLOBAL M&A DEAL of the Year | (above 5 - 10 billion USD)
- Anglo American sale of interest in Anglo Amerian Sur SA to Mitsubishi Corp and subsequent sale of interest to Corporación Nacional del Cobre de Chile (Codelco) and Mitsui.
- Cisco Systems acquisition of NDS Group from Permira and News Corp.
- Glencore International acquisition of Viterra in partnership with Agrium and Richardson International.
- LAN Airlines merger with TAM. (LATAM Airlines).
- Watson Pharmaceuticals acquisition of Actavis Group.

GLOBAL M&A DEAL of the Year | (above 10 billion USD)
- Eaton acquisition of Cooper Industries.
- Google acquisition of Motorola Mobility.
- Johnson & Johnson acquisition of Synthes.
- Nestlé acquisition of Pfizer Nutrition from Pfizer.
- United Technologies acquisition of Goodrich.
GLOBAL DEALMAKER TEAM HONORS

CORPORATE M&A DEALMAKER of the Year
PRIVATE EQUITY DEALMAKER TEAM of the Year
M&A INVESTMENT BANKER TEAM of the Year
M&A LAWYER of the Year

GLOBAL FIRM AWARDS
Recognizing the firm and firm-wide team performances for closing landmark transactions valued above billion USD.

GLOBAL PRIVATE EQUITY FIRM of the Year
Advent International
Apollo Global Management
BC Partners
CVC Capital Partners
GS Capital Partners
The Carlyle Group

GLOBAL M&A INVESTMENT BANK of the Year | BOUTIQUE
Centerview Partners
Evercore Partners
Lazard
Moelis & Company
Perella Weinberg Partners
Rothschild

GLOBAL M&A INVESTMENT FIRM of the Year
Bank of America Merrill Lynch
Citigroup Global Markets
Deutsche Bank Securities
Goldman Sachs & Co
J.P. Morgan Securities
Morgan Stanley & Co

GLOBAL M&A LAW FIRM of the Year
Freshfields Bruckhaus Deringer
Clifford Chance
Kirkland & Ellis
Skadden Arps Slate Meagher & Flom
Sullivan & Cromwell
Weil, Gotshal & Manges

ACCOUNTING & DUE DILIGENCE FIRM of the Year
Deloitte
Ernst & Young
KPMG
PriceWaterHouse Coopers
A star dealmaker is a visionary, senior-level executive who is passionately engaged in making a deal happen. He or she is creatively patient yet motivated, creative in seeking out opportunities, inventive in solving issues, tactful negotiator and possess a clear sense of the deal value. Significantly, the star dealmaker is pivotal in closing value-generating transactions.

Selection Process.

Measuring a dealmaker’s performance is hard since all deals large or small require team efforts of several professionals. Hence, we have created a set of identifiable metrics for making the final selection. Moreover, we broadly refer to the M&A Atlas Awards given that over the years, the awards has accurately indentified the best value-generating M&A deals and the dealmakers responsible for executing many of these transactions.

Naturally and logically, the winners of the M&A Atlas Awards are viewed favorably during the selection process. SO, GAIN the advantage and the “stars” by nominating, winning at the respective awards gala plus recommend the dealmaker for our consideration.

Info, visit: https://globalmanetwork.com/ma-star-dealmakers/
The highly competitive and idiosyncratic list will change each year based on deals transacted. The list is published on-line, accessible by log-in info.