

INDIA M&A AWARDS 2012 WINNERS CIRCLE



December 23, 2012 (India): INDIA M&A ATLAS AWARDS, honored top deals, star deal maker teams and outstanding firms at the 5th annual awards gala and dinner celebration held this year on the evening of December 18th at the Taj Palace Hotel in New Delhi.

“We are delighted to recognize top achievements from the Indian mergers and acquisitions deal communities. Winners epitomize the hard work, expertise and resiliency it takes to follow-through a transaction to a close. We wish the winners continued success for the year ahead.” Shanta Kumari, managing partner and CEO, Global M&A Network.

India M&A Atlas Awards is part of the ASIA M&A ATLAS AWARDS global brand. The Asia M&A Awards Gala is held annually in Hong Kong.

TRADITION of EXCELLENCE: For the last five years, the M&A ATLAS AWARDS winners are selected independently based on identifiable deal performance metrics across five broad criteria.

Six star deal maker team award recipients were honored - **Max India** as the Corporate M&A Team, **India Equity Partners** as the Private Equity Deal Team, **Jones Lang LaSalle** as the Boutique M&A Investment Banker, **Mape Advisory Group** as the Cross Border M&A Investment Banker, **Business Development Asia** as the M&A Investment Banker, and **P&A Law's** Mr. Anand Pathak, managing partner as the Lawyer of the Year for advising on two award winning deals.

For 2012, fifteen deals were honored in DEAL of the YEAR categories from a competitive pool of 149 deals evaluated this year per eligibility standards; and five firms were recognized in the outstanding FIRM of the YEAR categories for successfully closing exceptional deals, demonstrating their resourcefulness, expertise, excellence in client service, firm leadership and team capabilities.

About the Host: Global M&A Network produces high caliber educational and networking centered Intelligence Forums as well as the prestigious M&A ATLAS AWARDS, worldwide - from New York, Chicago, San Francisco, Hong Kong, Mumbai/New Delhi, to London.

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INDIA M&A ATLAS AWARDS 2012 WINNERS CIRCLE

STAR DEAL MAKER TEAM

AWARD WINNERS:

CORPORATE M&A DEAL TEAM:

Firm: Max India Limited

Presented to: Mr. Mohit Talwar, Deputy Managing Director, on behalf of the company.

PRIVATE EQUITY DEAL TEAM:

Firm: India Equity Partners

Presented to: Mr. KK Iyer, Managing Director on behalf of the firm wide team including leadership team of Steven Wisch, co-founder, Managing Partner, Anurag Bhargava, co-founder, Managing Partner, Gaurav Mathur, co-founder, Managing Director, and Sid Khanna, Chairman and Managing Director.

BOUTIQUE M&A INVESTMENT BANKER TEAM

Firm: Jones Lang LaSalle India

Presented to: Mr. Shobhit Agarwal, Managing Director, Capital Markets, on behalf of firm wide team.

CROSS BORDER M&A INVESTMENT BANKER TEAM

Firm: Mape Advisory Group

Presented to: Mr. Jacob Mathew, Managing Director, on behalf of the firm wide team.

M&A INVESTMENT BANKER TEAM

Firm: Business Development Asia

Presented to: Mr. Kumar Mahtani, Assistant Director and the Asia Pacific firm wide team.

M&A LAWYER:

Firm: P&A Law

Presented to: Mr. Anand Pathak, Managing Partner for advising on two award winning transactions.

INDIA DEAL

AWARD WINNERS

NOTE: It is the "deal" that wins, and trophy is presented to primary advisor(s) and the nominee.

DEAL of the YEAR | LARGE

WINNER: Binani Industries acquisition of 3B-The Fibreglass Company by Glass Fibre Holdings, subsidiary of BIL.

Award Recipient: AZB & Partners.

DEAL of the YEAR | MIDDLE MARKETS

WINNER: Ascendas India Trust acquisition of real estate portfolio of buildings from Phoenix Infocity.

Award Recipient: Jones Lang LaSalle India

DEAL of the YEAR | SMALL MID MARKETS

WINNER: International Finance Corporation and Warburg Pincus investment stake in Au Financiers.

Award Recipient: International Finance Corporation, Khaitan & Co, Wadia Ghandy.

CROSS BORDER DEAL of the YEAR | LARGE

WINNER: Computer Sciences Corporation acquisition of AppLabs Technologies from Westbridge Group.

Award Recipients: Computer Sciences Corporation, P&A Law.

CROSS BORDER DEAL of the YEAR | MIDDLE MARKETS

WINNER: Fairbridge Capital, subsidiary of Fairfax Financial acquisition of Thomas Cook India from Thomas Cook Group plc.

Award Recipient: Thomas Cook India.

CROSS BORDER DEAL of the YEAR | SMALL MID MARKETS

WINNER: Shalaks Pharmaceuticals sale of dermatology and baby care business to Invida Holdings.

Award Recipient: Mape Advisory Group.



INDIA M&A ATLAS AWARDS 2012 WINNERS CIRCLE

INDIA DEAL AWARD WINNERS

NOTE: *It is the "deal" that wins, and trophy is presented to primary advisor(s) and the nominee.*

TECHNOLOGY DEAL *of the* YEAR

WINNER: Ybrant Digital merger with Lanco Global Systems.

Award Recipients: Ybrant Digital, Ltd.

HEALTHCARE DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: CX Partners acquisition stake in Sutures India from Evolve Life Sciences.

Award Recipient: Grant Thornton Corporate Finance

VENTURE CAPITAL DEAL *of the* YEAR

WINNER: New Enterprise Associates investment in Trishe Developers.

Award Recipient: Khaitan & Co.

CORPORATE DEAL *of the* YEAR | LARGE

WINNER: Max India sale of New York Life Insurance joint venture stake to Mitsui Sumitomo Insurance.

Award Recipient: Max India, AZB & Partners.

CORPORATE DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Omnicom Group majority acquisition of Mudra Communications from Reliance.

Award Recipient: P&A Law.

CORPORATE DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Tech Mahindra acquisition of Hutchison Global Services India from Hutchison Global Services Holding.

Award Recipient: Khaitan & Co, AZB & Partners.

PRIVATE EQUITY DEAL *of the* YEAR | LARGE

WINNER: Advent International acquisition of a stake in Quality Care India.

Award Recipients: Khaitan & Co, Wadia Ghandy.

PRIVATE EQUITY DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: India Equity Partners acquisition of the domestic road operations from TNT Express.

Award Recipient: India Equity Partners.

PRIVATE EQUITY DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Sale of stake in AbsolutData Research and Analytics Solutions to Fidelity Growth Partners India.

Award Recipient: J Sagar Associates.

OUTSTANDING FIRM AWARD WINNERS

INDIA PRIVATE EQUITY FIRM *of the* YEAR

WINNER: India Equity Partners

INDIA BOUTIQUE M&A INVESTMENT BANK *of the* YEAR

WINNER: Mape Advisory Group

INDIA M&A LAW FIRM *of the* YEAR

WINNER: AZB & Partners

INDIA ACCOUNTING & TRANSACTIONS ADVISOR *of the* YEAR

WINNER: Grant Thornton TAS.

GLOBAL M&A INVESTMENT BANK *of the* YEAR | INDIA GROUP

WINNER: Barclays
