



AMERICAS

CONGRATULATIONS

DEAL WINNERS, &
OUTSTANDING FIRM FINALISTS
of the Year

10th ANNUAL NETWORKING GALA

6.30 pm, November 29, 2018 • NY.

Global M&A Network congratulates winners of the best value-generating “DEAL *of the YEAR*” awards and distinguished group of firm finalists for the one and only – The M&A Atlas Awards.

Covering North and South Americas and having evaluated countless deals from the mid to large market segments, the winners of the world’s most prestigious awards are officially honored at the 10th Annual Networking Gala Celebrations.

PRESTIGE: Winning the independently governed awards, equates to achieving the “Gold Standard of Performance” standing in the industry and markets, validating the firm and team excellence and record of executing transactions.

WHAT *to DO?* NEXT STEPS ☺

Congrats, and please feel free to contact us. Separately, if you advised on award winning deals, contact us, or better yet confirm your team bookings for the gala dinner to network + celebrate your success.

Participate & Profit ☺

AMERICAS Growth Intelligence Forum

November 29, 2018, Metropolitan Club, New York.

Reminder, ☺

TOP 50 AMERICAS Rising ★ Dealmakers

Honored at the Forum, so confirm your attendance to accept your “once in a life-time” star trophy.

Validate Your Achievements, Q Contact:

Raj Kashyap ☎ 914.886.3085 ✉ raj@globalmanetwork.com

A M E R I C A S

Gala Ceremony: 6.30 pm, November 29, 2018, New York.



AMERICAS CONSUMER + Sub-Sectors

CONSUMER GOODS M&A DEAL of the YEAR

WINNER: Purple Innovation acquisition by Global Partner Acquisition Corporation.

FOOD & BEVERAGE M&A DEAL of the YEAR

WINNER: Tyson Foods acquires Tecumseh Poultry.

CONSUMER M&A DEAL of the YEAR • LARGE

WINNER: Bass Pro acquires Cabela's.

*Standards: Growth generating and value creating transactions closed in the Americas consumer sector.
Middle Market transaction size below a billion; and "Large" as noted is for transaction size above a \$1 billion.*

AMERICAS ENERGY + Services

RENEWABLE ENERGY M&A DEAL of the YEAR

WINNER: Innergex Renewable Energy acquires Alterra Power.

ENERGY M&A DEAL of the YEAR

WINNER: Lilis Energy acquires Delaware Basin assets from OneEnergy Partners.

ENERGY M&A DEAL of the YEAR • LARGE

WINNER: Alta Mesa and Kingfisher Midstream acquisition by Silver Run Acquisition Corporation, and subsequent merger.

*Standards: Growth generating and value creating transactions closed in the Americas energy and related services sector.
Middle Market transaction size below a billion; and "Large" as noted is for transaction size above a \$1 billion.*

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am, November 29, 2018 • Metropolitan Club of New York.

ENQUIRIES + Forum Participation & Reserve Table for World's Most Prestigious Awards!

Registration: Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

about: DEAL of the YEAR: Winners are officially honored from the "award winners" short-list in respective categories. Firm's winning multiple deal awards must confirm team member who worked on the winning deal to accept their trophy accolade. Firm's that did not submit nominations, trophy is presented at the discretion of Global M&A Network. (See trophy policy info.)

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AMERICAS INDUSTRIALS + Sub-Sectors

MANUFACTURING M&A DEAL of the YEAR

WINNER: Gryphon Investors acquires Potter Electric Signal Company from Two Rivers Associates and Dobbs Management Service.

MATERIALS M&A DEAL of the YEAR

WINNER: Rogers Corporation acquires Griswold from Strait Lane Capital Partners.

INDUSTRIALS M&A DEAL of the YEAR • LARGE

WINNER: Platinum Equity acquires Husky Injection Molding Systems from Berkshire Partners and OMERS Private Equity.

Standards: Growth generating and value creating transactions closed in the Americas industrial and manufacturing services sector. Middle Market transaction size below a billion; and “Large” as noted is for transaction size above a \$1 billion.

AMERICAS FINANCIALS + Sub-Sectors

BANK M&A DEAL of the YEAR

WINNER: Community Bank merger with CVB Financial, subsidiary of Citizens Business Bank.

FIN DATA & INFO M&A DEAL of the YEAR

WINNER: Fitch Group, subsidiary of Hearst acquires Fulcrum Financial Data from Leeds Equity.

FIN TECH M&A DEAL of the YEAR

WINNER: Stone Point Capital acquires Mitchell International from KKR and Elliott Management.

FINANCIAL M&A DEAL of the YEAR • LARGE

WINNER: TD Ameritrade acquires Scottrade Financial Services, concurrently, TD Bank Group acquired Scottrade Bank.

Standards: Growth generating and value creating transactions closed in the Americas financial and related services sector. Middle Market transaction size below a billion; and “Large” as noted is for transaction size above a \$1 billion.

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AMERICAS HEALTHCARE + Sub-Sectors

HEALTHCARE SERVICES M&A DEAL *of the YEAR*

WINNER: BioMatrix SpRx, a portfolio company of ACON Investments and Triton Pacific Capital Partners acquires Elwyn Pharmacy Group.

HEALTHCARE IT & SERVICES M&A DEAL *of the YEAR*

WINNER: EXLService Holdings acquires SCIOInspire Holdings (dba SCIO Health Analytics®).

LIFE SCIENCES M&A DEAL *of the YEAR*

WINNER: GI Partners acquires California Cryobank from Longitude Capital and NovaQuest Capital, and Cord Blood Registry from AMAG Pharmaceuticals; and subsequently merged the two businesses.

HEALTHCARE SERVICES M&A DEAL *of the YEAR* • LARGE

WINNER: Humana, TPG Capital, Welsh Carson Anderson & Stowe consortium acquires Curo Health Services from Thomas H. Lee Partners, and separately Kindred Healthcare.

LIFE SCIENCES DEAL M&A *of the YEAR* • LARGE

WINNER: Celgene acquires Impact Biomedicines.

Standards: Growth and value creating transactions closed in the Americas Healthcare and Life Sciences related services sector. Middle Market transaction size below a billion; and “Large” as noted is for transaction size above a \$1 billion.

AMERICAS REAL ESTATE + Sub-Sectors

REAL ESTATE M&A DEAL *of the YEAR*

WINNER: MBK Senior Living acquires West Living Portfolio from West Partners.

REAL ESTATE M&A DEAL *of the YEAR* • LARGE

WINNER: Lennar Corporation merger with CalAtlantic Group.

Standards: Growth and value creating transactions closed in the Americas Real Estate related services sector. Middle Market transaction size below a billion; and “Large” as noted is for transaction size above a \$1 billion.

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AMERICAS

TMT + Sub-Sectors

MEDIA & MARKETING M&A DEAL *of the YEAR*

WINNER: Marlin Equity Partners acquires Bazaarvoice.

CYBERSECURITY M&A DEAL *of the YEAR*

WINNER: Francisco Partners acquires Bomgar from Thoma Bravo.

IT & SERVICES M&A DEAL *of the YEAR*

WINNER: Tyler Technologies acquires Scorata from investor group.

TECH M&A DEAL *of the YEAR*

WINNER: Cisco Systems acquires BroadSoft.

Standards: Growth and value creating transactions closed in the Americas TMT and related services sector.

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BRAZIL

DEAL AWARD, *Winners*

BRAZIL PRIVATE EQUITY DEAL *of the YEAR*

WINNER: Advent International control acquisition stake of Walmart Brazil.

BRAZIL M&A DEAL *of the YEAR*

WINNER: Webmotors and Estapar acquisition stake in LOOP Gestao de Patios.

BRAZIL M&A DEAL *of the YEAR* • LARGE

WINNER: Cambuhy Investimentos and Itaúsa Investimentos acquisition of J&F's majority stake in Alpargatas (Havaianas).

Standards: Growth and value creating closed transactions involving counterparty in Brazil. PE deal must be investment in Brazil. Middle Market transaction size below a billion; and "Large" as noted is for transaction size above a \$1 billion.

CANADA

DEAL AWARD, *Winners*

CANADA PRIVATE EQUITY DEAL *of the YEAR*

WINNER: Dental Corporation of Canada Holdings acquisition stake by L Catterton, and continued investment by Imperial Capital Group and OPTrust Private Markets Group.

CANADA M&A DEAL *of the YEAR*

WINNER: Rio Novo Gold merger with Aura Minerals.

CANADA M&A DEAL *of the YEAR* • LARGE

WINNER: Aurora Cannabis acquires MedReleaf.

Standards: Growth and value creating closed transactions involving counterparty in Canada. PE deal must be investment in Canada. Middle Market transaction size below a billion; and "Large" as noted is for transaction size above a \$1 billion.

MEXICO

DEAL AWARD, *Winners*

MEXICO M&A DEAL *of the YEAR*

WINNER: Becele acquires Pendleton Whisky assets from Hood River Distillers.

MEXICO M&A DEAL *of the YEAR* • LARGE

WINNER: Grupo Financiero Banorte acquires Banco Interacciones.

Standards: Growth and value creating closed transactions involving counterparty in Mexico. Middle Market transaction size below a billion; and "Large" as noted is for transaction size above a \$1 billion.

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U.S.A PRIVATE EQUITY DEAL AWARD, *Winners*

U.S.A. PRIVATE EQUITY DEAL of the YEAR • *Size Range: Below \$50 million.*
WINNER: Mangrove Equity Partners and Hunter Equity Capital acquire RC Rasmussen.

U.S.A. PRIVATE EQUITY DEAL of the YEAR • *Size Range: \$50 to \$100 million.*
WINNER: Frazier Healthcare acquires Southside Group of Pharmacies.

U.S.A. PRIVATE EQUITY DEAL of the YEAR • *Size Range: \$100 to \$500 million.*
WINNER: Morgenthaler Private Equity acquires Bettcher Industries, Inc.

U.S.A. PRIVATE EQUITY DEAL of the YEAR • *Size Range: \$500 million to \$1 billion.*
WINNER: GTCR acquisition of EaglePicher Technologies from Vectra Corporation, a portfolio company of Apollo Global Management.

*Standards: Value creating buyout transactions, any sector in U.S based business.
Middle Market transactions as noted are size below a billion; and "Large" as noted is for transaction size below a \$1 billion.*

U.S.A INVESTORS DEAL AWARD, *Winners*

U.S.A. GROWTH EQUITY INVESTMENT of the YEAR
WINNER: Kayne Partners Preferred Equity investment in myKaarma.

U.S.A. RECAPITALIZATION DEAL of the YEAR
WINNER: Summit Park recapitalization of Fast Growing Trees.

Standards: Growth and value creating equity, recap or minority stake transactions by investors in U.S based business.

U.S.A ESOP DEAL AWARD, *Winners*

U.S.A. ESOP DEAL of the YEAR • *Size Range: Below \$250 million.*
WINNER: Border States Electric acquires Kriz-Davis Co.

U.S.A. ESOP DEAL of the YEAR • *Size Range: Above \$250 million.*
WINNER: Isagenix acquisition by Isagenix Employee Stock Ownership Plans.

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U.S.A

CORPORATE DEAL AWARDS, *Winners*

U.S.A CORPORATE M&A DEAL of the YEAR • *Size Range: Below \$100 million.*

WINNER: Williams Equipment & Supply acquired by Construction Supply Group, portfolio company of The Sterling Group.

U.S.A CORPORATE M&A DEAL of the YEAR • *Size Range: \$100 to \$500 million.*

WINNER: Silicon Labs acquires Z-Wave business of Sigma Designs.

U.S.A CORPORATE M&A DEAL of the YEAR • *Size Range: \$500 million to \$750 million.*

WINNER: The Brink's Company acquires Dunbar Armored.

U.S.A CORPORATE M&A DEAL of the YEAR • *Size Range: Above \$750 to 1 billion.*

WINNER: LHC Group merger with Almost Family.

U.S.A CORPORATE M&A DEAL of the YEAR • *Large, Above \$1 billion.*

WINNER: DXC Technology spin-off of U.S. Public Sector business - Perspecta and subsequent merger with Vencore and KeyPoint Government Solutions, portfolio companies of Veritas Capital.

Standards: Best value-creating corporate divestiture, merger or acquisition, including add-on acquisitions by private equity portfolio companies. Closed Middle Market deal sizes as noted.

U.S.A DEAL AWARD, *Winners*

U.S.A. M&A DEAL of the YEAR • *Size Range: Below \$100 million.*

WINNER: Bertram Capital acquires Registrar.

U.S.A. M&A DEAL of the YEAR • *Size Range: \$100 to \$250 million.*

WINNER: OraMetrix acquired by Dentsply Sirona.

U.S.A. M&A DEAL of the YEAR • *Size Range: \$250 to \$500 million.*

WINNER: NN acquires PMG Intermediate Holding (dba Paragon Medical).

U.S.A. M&A DEAL of the YEAR • *Size Range: \$500 to \$750 million.*

WINNER: Diplomat Pharmacy acquires Leehar Distributors (LDI Integrated Pharmacy Services) from Nautic Partners, Oak HC/FT Partners and management.

U.S.A. M&A DEAL of the YEAR • *Size Range: \$750 million to below \$1 billion.*

WINNER: Polaris Industries acquires Boat Holdings from Vogel family and Balmoral Funds.

U.S.A. M&A DEAL of the YEAR • **LARGE**

WINNER: Strayer Education merges with Capella Education Company.

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**U.S.A.
BOUTIQUE SPECIALIST M&A
INVESTMENT BANKS**, *Distinguished Awards Finalists:*

**U.S.A BOUTIQUE
INVESTMENT BANK** *of the YEAR*
Clayton Capital Partners
Cleary Gull
Edgepoint Capital
Prairie Capital Advisors

**CROSS BORDER
INVESTMENT BANK** *of the YEAR*
BDA Partners
Benchmark International
Drake Star Partners

**HEALTHCARE SERVICES
INVESTMENT BANK** *of the YEAR*
MTS Health Partners
Provident Healthcare Partners
Ziegler Investment Banking

**LIFE SCIENCES & HEALTHCARE
INVESTMENT BANK** *of the YEAR*
Cain Brothers (KeyBanc)
Leerink Partners
Triple Tree

**FINANCIAL SERVICES
INVESTMENT BANK** *of the YEAR*
Hovde Group
Keefe, Bruyette & Woods (Stifel)
Sandler O'Neill

**TECHNOLOGY
INVESTMENT BANK** *of the YEAR*
Drake Star Partners
Petsky Prunier
Spurrier Capital Partners
Vaquero Capital

**ESOP
INVESTMENT BANK** *of the YEAR*
ButcherJoseph & Co
CSG Partners
Prairie Capital Advisors

*Evaluative Criteria: (1) Principal advisor on notable transaction completed involving USA counterparties exclusive by industry sector;
(2) Firm expertise, execution track record specific to industry sector, team leadership and importantly, client service.*

*Investment Banks evaluated by focus on industry sector, and deal value mostly below \$250 million.
Kindly note, league tables are immaterial for winner selection process.*

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U.S.A. **SPECIALIST MID-MARKET M&A** **LAW FIRM, Distinguished Awards Finalists:**

HEALTHCARE

LAW FIRM *of the YEAR*

McDermott Will & Emery
McGuireWoods
Pepper Hamilton

LIFE SCIENCES

LAW FIRM *of the YEAR*

Debevoise & Plimpton
Goodwin Procter
Ropes & Gray

ENERGY

LAW FIRM *of the YEAR*

Bracewell
Haynes & Boone
Thompson & Knight LLP
Vinson & Elkins

TECHNOLOGY

LAW FIRM *of the YEAR*

Fenwick & West
Morrison & Foerster
Wilson Sonsini Goodrich & Rosati

FINANCIAL SERVICES

LAW FIRM *of the YEAR*

Kramer Levin Naftalis & Frankel
Sidley Austin
Willkie Farr & Gallagher

*Evaluative Criteria: (1) Principal advisor on notable transaction completed involving USA counterparties exclusive by industry sector;
(2) Firm expertise, execution track record specific to industry sector, team leadership and importantly, client service.*

Middle Markets qualified as deals valued mostly in range below \$500 million for law firms.

Kindly note, league tables are immaterial for winner selection process.

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AMERICA RESTRUCTURING DEAL AWARD, *Winners*

RESTRUCTURING DEAL of the YEAR • SMALL MID MARKET

WINNER: Chapter 11 reorganization for Lynnhill Condominium Property in Temple Hills.

RESTRUCTURING DEAL of the YEAR • MID MARKET

WINNER: ExGen Texas Power, subsidiary of Exelon Corporation Chapter 11 reorganization.

RESTRUCTURING DEAL of the YEAR • LARGE

WINNER: Avaya Chapter 11 Plan of Reorganization.

Standards: Best value-creating restructuring transaction, in or out of court.

Small qualified as below \$250 million, middle market as \$250 million to below \$1 billion; and large above a \$1 billion.

AMERICA DISTRESSED M&A DEAL AWARD, *Winners*

DISTRESSED M&A DEAL of the YEAR • SMALL MID MARKET

WINNER: Nighthawk Energy sale of assets to Morse Energy Capital Partners.

DISTRESSED M&A DEAL of the YEAR • MID MARKET

WINNER: Stellex Capital Management acquisition of Fenix Parts.

DISTRESSED M&A DEAL of the YEAR • LARGE

WINNER: Adeptus Health restructuring and acquisition by Deerfield Management.

Standards: Best value-creating acquisition of distressed assets.

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AMERICAS PRIVATE EQUITY DEAL AWARDS, *Winners*

PRIVATE EQUITY DEAL of the YEAR • *Size Range: Below \$100 million.*

WINNER: Innovative Office Products, a portfolio company of Corridor Capital acquired by Cathay Capital, Norwest Mezzanine Partners and ORIX Mezzanine & Private Equity.

PRIVATE EQUITY DEAL of the YEAR • *Size Range: \$100 to \$250 million.*

WINNER: EQT Partners acquires Zemax Software from Arlington Capital Partners.

PRIVATE EQUITY DEAL of the YEAR • *Size Range: \$250 to \$500 million.*

WINNER: Atlas Partners acquires University of St. Augustine for Health Sciences from Laureate Education.

PRIVATE EQUITY DEAL of the YEAR • *Size Range: \$500 million to less than \$1 billion.*

WINNER: L Catterton acquires Airxcel from One Rock Capital.

PRIVATE EQUITY DEAL of the YEAR • **LARGE**

WINNER: Charlesbank Capital Partners and Partners Group acquire Hearthside Food Solutions from Goldman Sachs and Vestar Capital Partners.

Standards: Best value-creating private equity acquisition any sector from North American marketplace.

Middle Market transactions as noted are size below a billion; and "Large" as noted is for transaction size below a \$1 billion.

AMERICAS CORPORATE DEAL AWARDS, *Winners*

CORPORATE M&A DEAL of the YEAR • *Size Range: Below \$100 million.*

WINNER: Patrick Industries acquisition of Dowco from CMW Holding Company.

CORPORATE M&A DEAL of the YEAR • *Size Range: \$100 - \$500 million.*

WINNER: Melinta Therapeutics acquires infectious disease business of The Medicines Company.

CORPORATE M&A DEAL of the YEAR • *Size Range: \$500 million to less than \$1 billion.*

WINNER: Kellogg Company acquires Chicago Bar Company (RXBAR).

CORPORATE M&A DEAL of the YEAR • **LARGE**

WINNER: UnitedHealth Group acquires Empresas Banmedica.

Standards: Best value-creating corporate divestiture, merger or acquisition any sector from North or South Americas.

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AMERICAS CROSS BORDER DEAL AWARD, *Winners*

CROSS BORDER M&A DEAL of the YEAR • *Size Range: Below \$50 million.*

WINNER: CORSAIR®, portfolio company of Eagle Tree Capital acquires Elgato Gaming.

CROSS BORDER M&A DEAL of the YEAR • *Size Range: \$50 - \$250 million.*

WINNER: Giant Creative Strategy, a portfolio company of Shamrock Capital sale to Huntsworth.

CROSS BORDER M&A DEAL of the YEAR • *Size Range: \$250 - \$750 million.*

WINNER: Olympus Partners sale of Ritedose Corporation to Humanwell Healthcare and AGIC Capital.

CROSS BORDER M&A DEAL of the YEAR • *Size Range: \$750 million to less than \$1 billion.*

WINNER: Patricia Industries, part of Investor AB acquisition of Sarnova Holdings from Water Street Healthcare Partners and Sarnova founder.

CROSS BORDER M&A DEAL of the YEAR • **LARGE**

WINNER: GTCR sale of Callcredit Information to TransUnion.

Standards: Best value-creating cross-border transactions from North or South American marketplace.

Middle Market transactions as noted are size below a billion; and "Large" as noted is for transaction size below a \$1 billion.

AMERICAS DEAL AWARD, *Winners*

M&A DEAL of the YEAR • *Size Range: Below \$100 million.*

WINNER: Barnes & Noble Education acquires Student Brands.

M&A DEAL of the YEAR • *Size Range: \$100 to \$250 million.*

WINNER: Comvest Partners acquires Systems Control from Northern Star Industries.

M&A DEAL of the YEAR • *Size Range: \$250 to \$750 million.*

WINNER: InRetail Peru acquires Quicorp.

M&A DEAL of the YEAR • *Size Range: \$750 to less than \$1 billion.*

WINNER: Itron acquires Silver Spring Networks.

M&A DEAL of the YEAR • **LARGE**, *Size Range: Above \$1 billion.*

WINNER: Amazon acquires Whole Foods.

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OUTSTANDING INVESTORS, Finalists:

AMERICA PRIVATE EQUITY

FIRM of the YEAR

Charlesbank Capital Partners
GI Partners
GTCR
L Catterton
One Equity Partners
Platinum Equity

Firm Performance Evaluation Standards: (1) Notable investments and/or trade sale transactions closed in the stated timeframe in the middle to large-mid market segments, three or more distinct sector strategies; (2) Team expertise, leadership, and transactional record.

LATIN AMERICA PRIVATE EQUITY

FIRM of the YEAR

ACON Investments
Actis
Advent International
H.I.G Capital
The Carlyle Group

U.S.A PRIVATE EQUITY FIRMS:

PRIVATE EQUITY

FIRM of the YEAR | MID-MARKETS

Audax Group
Comvest Partners
Gryphon Investors
H.I.G Capital
Kohlberg & Co

Firm Performance Evaluation Standards: (1) Notable investments and/or trade sale transactions, three or more sector strategies; (2) Team expertise, leadership, and transactional record. Mid-Market qualified as \$50 to \$250 million; Lower Mid-Market qualified as below \$50 million.

PRIVATE EQUITY

FIRM of the YEAR | LOWER MID-MARKETS

Bertram Capital
Huron Capital Partners
High Road Capital Partners
Kayne Capital
Riverside Company

SPECIALIST PRIVATE EQUITY FIRMS:

PRIVATE EQUITY • CONSUMER

FIRM of the YEAR | MID-MARKETS

Brynwood Partners
Kainos Capital
L Catterton
TSG Consumer Partners

PRIVATE EQUITY • TECH

FIRM of the YEAR | MID-MARKETS

Francisco Partners
Summit Partners
TA Associates
Thoma Bravo

PRIVATE EQUITY • HEALTHCARE FIRM of the YEAR | MID-MARKETS

DW Healthcare Partners
Frazier Healthcare Partners
Linden Capital Partners
Water Street Healthcare Partners

Firm Performance Evaluation Standards: (1) Notable investments and/or trade sale transactions closed exclusive by industry sector speciality, and for deals valued below a billion USD; (2) Team expertise, leadership, and sector-focused deals record.

U.S.A

LENDER of the YEAR | MID-MARKETS

Antares Capital
Ares
Golub Capital

Firm Evaluation Standards: Non-bank lenders, direct or to sponsor firms; (2) Team expertise, leadership, and sector-focused deals record.

U.S.A

LENDER of the YEAR | SMALL MID MARKETS

Monroe Capital
Seina Lending
Tree Line Capital Partners

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am, November 29, 2018 • Metropolitan Club of New York.

ENQUIRIES + Forum Participation & Reserve Table for World's Most Prestigious Awards!

Registration: Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

about: OUTSTANDING FIRM: Winners are officially announced and honored at the gala ceremony; and representative can accept the accolade on behalf of the firm and team. (See trophy policy info.)

A M E R I C A S

Gala Ceremony: 6.30 pm, November 29, 2018, New York.



OUTSTANDING M&A FIRMS, Finalists:

AMERICA M&A INVESTMENT BANK *of the YEAR* | LARGE

Evercore
Citigroup
Goldman Sachs
J. P. Morgan
Morgan Stanley

AMERICA M&A INVESTMENT BANK *of the YEAR* | MID-MARKETS

Houlihan Lokey
Jefferies
Raymond James
Piper Jaffray
Stifel
William Blair

LATIN AMERICA INVESTMENT BANK *of the YEAR*

Bradesco BBI
Citigroup
Credit Suisse
Goldman Sachs
Itau Unibanco
RGS Partners

AMERICA M&A LAW FIRM *of the YEAR* | LARGE

Cravath Swaine & Moore
Davis Polk & Wardwell
Latham & Watkins
Sullivan & Cromwell
Wachtell Lipton Rosen & Katz

AMERICA M&A LAW FIRM *of the YEAR* | MID-MARKETS

DLA Piper
Jones Day
Kirkland & Ellis
Latham & Watkins
Morgan Lewis & Bockius

LATIN AMERICA LAW FIRM LAW FIRM *of the YEAR*

Baker McKenzie
DLA Piper
Jones Day
Skadden Arps Slate Meagher & Flom
Sullivan & Cromwell

Evaluative Criteria: (1) Principal advisor on notable transaction completed involving counterparties by region; (2) Firm expertise, execution track record, team leadership and importantly, client service.

Large qualified for deal sweet-spot valued above \$500 million; Middle-Markets as deals valued below \$500 million.

Kindly note, league tables are immaterial for winner selection process.

AMERICA PRIVATE EQUITY DEALS INVESTMENT BANK *of the YEAR* | MID-MARKETS

Harris Williams
Houlihan Lokey
Lincoln International
Robert W. Baird
William Blair

AMERICA PRIVATE EQUITY DEALS LAW FIRM *of the YEAR* | MID-MARKETS

Goodwin Procter
Kirkland & Ellis
Latham & Watkins
McDermott Will & Emery
Paul Hastings
Ropes & Gray

Evaluative Criteria: (1) Principal advisors per mid-market buyout or sale transactions valued below \$500 million; (2) Firm expertise, deal execution track record, team leadership and client service. Kindly note, league tables are immaterial for winner selection process.

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A M E R I C A S

Gala Ceremony: 6.30 pm, November 29, 2018, New York.



COUNTRY

M&A FIRMS, *Finalists:*

CANADA

INVESTMENT BANK *of the YEAR*

BMO Capital
Canaccord Genuity
CIBC World Markets
Scotiabank
RBC
TD Securities

U.S.A.

INVESTMENT BANK *of the YEAR*

D.A. Davidson
KeyBanc Capital
Piper Jaffray
SunTrust
Wells Fargo

U.S.A. INVESTMENT BANK *of the YEAR* | MID MARKETS

BB&T
Capstone Headwaters
DCS Advisory
Lincoln International
Stephens

CANADA

LAW FIRM *of the YEAR*

Blake Cassels & Graydon
Bennett Jones
Gowling WLG
McCarthy Tétrault
Stikeman Elliott
Torys

U.S.A.

LAW FIRM *of the YEAR*

DLA Piper
Hogan Lovells
Latham & Watkins
Morgan Lewis & Bockius
Morrison & Foerster

U.S.A. LAW FIRM *of the YEAR* | MID MARKETS

Cooley
McGuireWoods
Orrick Herrington & Sutcliffe
Pillsbury Winthrop
Troutman Sanders

Evaluative Criteria: (1) Principal advisor on notable transaction completed involving counterparties exclusive by region; (2) Firm expertise, execution track record, team leadership and importantly, client service.

*Middle Markets qualified as deal sweet spot mostly in range of \$250 million.
Kindly note, league tables are immaterial for winner selection process.*

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A M E R I C A S

Gala Ceremony: 6.30 pm, November 29, 2018, New York.



AMERICAS M&A SERVICES FIRMS

Distinguished Awards Finalists:

CONSULTING FIRM *of the* YEAR

Ankura
Boston Consulting Group
FTI Consulting
L.E.K Consulting
McKinsey & Company

VIRTUAL DATA ROOM FIRM *of the* YEAR

Merrill
Intralinks
Donnelley Financial Solutions

VALUATIONS ADVISOR *of the* YEAR

Alvarez & Marsal
Berkeley Research Group
Stout Risus Ross
VRC

AMERICAS TRANSACTIONS ADVISOR *of the* YEAR

Deloitte
E&Y
Grant Thornton
KPMG
PwC

AMERICAS PUBLIC RELATIONS FIRM *of the* YEAR

Edelman & Affiliates
FTI Strategic Communications
Porter Novelli

U.S.A | MIDDLE MARKETS TRANSACTIONS ADVISOR *of the* YEAR

Baker Tilly Virchow Krause LLP
BDO
Cohn Resnick
Grant Thornton
RSM

U.S.A PUBLIC RELATIONS FIRM *of the* YEAR

Finsbury
Joele Frank
Kekst & Co
Sard Verbinnen

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WELCOME to the world's most prestigious M&A Atlas Awards • Americas singularly honoring best value-creating deals, outstanding firms, top dealmakers and legendary growth leaders from the North and South Americas corporate, alternative investor and transactional communities for successfully closing transactions.

PRESTIGE: Winning the awards equates to achieving the “Gold Standard of Performance” standing in the industry and markets, validating excellence since the winners are selected on deal success, firm expertise and leadership.

INDEPENDENT GOVERNANCE & STANDARDS

Prestige stems from the integrity of the process. Finalists and winners are judged by point-indexed scoring method based on deal criteria that includes pre-and-post execution variables; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community impact; leadership; brand strength; etc. League table rankings are immaterial for winner selection.

Significantly, the process does not involve industry vendors or feedback to insure a 100% conflict-free, independent process. We also do not accept sponsorship for the awards gala from financial or legal deal advisors to avoid any “pay for play” influences.

M&A ATLAS AWARDS, *Americas Gala Celebrations*

Welcome to the annual celebration of the world's most exclusive, competitive, and prestigious industry awards. The following guide will help prepare you to enjoy, connect and celebrate your achievements.

Gala Date & Time: 6.30 pm, November 29, 2018.

Forum: Americas Growth Forum, 8.30 am, November 29, 2018.
Top 50 Americas Rising Dealmakers, *Star Trophy Recognition Ceremony during the forum.*

Venue: Metropolitan Club of New York. One East 60 Street. T (212) 838-7400

Access Prior confirmation is required. Guest registration rate includes forum, networking gala

Attendance: reception, three-course dinner, staged ceremony, plus related marketing materials – official winner circle release, logos, photos. **Check-in:** Business card is required.

Winner Remarks: Deal and firm awards winner remarks is limited to 1 minute. Leaders and professional award winners kindly limit your acceptance remarks to maximum of 2 minutes.

Photos: Photographer is available for personal photos with colleagues, family, or friends.

Trophy: Coveted trophy is made of crystal. Custom boxes are available for secure transport.

TROPHY PRESENTATION POLICY

Outstanding Firm Awards: Firm representatives can accept the coveted winner trophy on behalf of their firm.

Leaders & Dealmaker Awards: Recipient must personally accept their treasured trophy at the gala-ceremony.

Deal Awards: Respective dealmaker advisor from a firm attending the gala is awarded their winner trophy. Since deals have many advisors, following is trophy presentation policy: (1) Nominees gain advantage. If you nominated the winning deal, then you are honored at the gala ceremony; followed by, (2) Acquirers – corporate or investor firm; followed by, (3) Primary financial, legal, etc. advisors to the buyer; followed by, (4) Primary sell-side advisors; followed by, (5) Secondary and relevant transaction advisors.

Note: Advisory Firms' that are part of many award-winning deals (2 or more) must confirm the deal-team leader/member who worked on the winning transaction to accept their deal award trophy.

SEC RULES & DISCLAIMER

Per, U.S. Securities and Exchange Commission 'Touting Initiative' Rules: Winners should know – (1) Upon request, GM&AN will provide relevant criteria/description for winners to proudly accept and publicize their accolades. (2) There are no fees to nominate, hence no influence on “winner” result. (4) Participation at the forum and networking gala dinner registration fees has no effect on winner selection process since participating/attending firms' have no input on how the winners are selected.

Advertising & Promotional Disclosure: GM&AN vets awards info for accuracy, thereby avoiding misrepresentation, or false claims. Unverified or incomplete information leads to disqualification

Disclaimer: Global M&A Network, its, officers, members, employees and partners (together, the “GM&AN Parties”), expressly disclaim any warranties or guaranties, express or implied, relating to any award issued to a third party. Further, GM&AN Parties will not be liable for damages of any kind, in connection with the award.

HOST:

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