



## GLOBAL MARKETS | 10<sup>th</sup> ANNUAL Gala Celebration: April 12, 2018, New York, USA.

i-NOMINATE DEADLINE:  
SEND COMPLETED FORMS to:

**January 27, 2018 by 5 pm EST**  
nomination@globalmanetwork.com | FAX (USA): 212.918.9066

World's most prestigious industry program, the M&A Atlas Awards, Global Markets exclusively honors legendary growth leaders, illustrious dealmakers, outstanding firms, and best-value creating transactions for successfully closing transactions from all corners of the globe.

### **PRESTIGE:**

Winning the M&A ATLAS AWARDS equates to achieving the "Gold Standard of Performance" seal of endorsement, validating excellence, and preeminent status in the local, regional, and global markets since the winners are selected independently on "deal performance metrics", team expertise and leadership.

### ► **i-NOMINATE + GAIN Advantage:**

We encourage you to nominate on behalf of your organization, colleagues, and clients to gain advantage of being considered first, and early notification of your winner status. There are no fees to enter nomination.

► **ELIGIBILITY:** Deals must be closed in the timeframe: **January 5, 2017 – January 5, 2018**. Forms must be fully completed to be eligible and for expedited consideration.

### ► **INDEPENDENT GOVERNANCE & Process:**

Prestige emanates from the integrity of the process. Winners are judged by point-indexed scoring method based on the transaction criteria that includes pre-and-post execution outcome; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc.

Significantly, the process does not involve industry partners or vendors to insure a 100% conflict-free process. We do not accept awards gala sponsorship from industry advisors to avoid any "pay for play" influences.

Firm winners are selected from the shortlist immaterial of league table rankings, and based on evaluative standards including transactions record, expertise, leadership, client service and performance improvements, etc.

### ► **WINNERS 10<sup>th</sup> ANNUAL GALA Celebration:**

Winners of the prestigious awards are officially recognized and honored at the privately hosted gala and trophy presentation ceremony. Winners and award recipients must attend and accept their treasured trophy at the gala.

### ► **WINNER TROPHY Presentation Polices:**

**Outstanding Firms:** Team representatives can accept their coveted firm winner trophy on behalf of the firm.

**Leaders & Dealmakers:** Award recipients must personally accept their prized winner trophy accolade.

**Deal Award Winners:** Note, it is the "Deal" that wins!

Naturally each deal consists of several advisors. The trophy is presented - (1<sup>st</sup>) award nominees; (2<sup>nd</sup>) corporate or private equity buyers or sellers, (3<sup>rd</sup>) buy-side primary advisors; (4<sup>th</sup>) sell-side lead advisors.

NOTE: Advisory Firms' that are part of several winning transactions must confirm deal-team members who worked on the winning transaction to accept their deal award winner trophy.

**TERMS:** By submitting the entry form the nominee agrees and accepts to the following in its entirety:

Global M&A Network (GM&AN) reserves the right to re-classify entries and/or eliminate awards categories. GM&AN may include the winners in its news releases, marketing or online materials.

**CONFIDENTIALITY:** GM&AN does not disclose any data/private info on the entry forms to any external parties.

**AWARDS GALA:** Nominees and winners must attend and register for the gala ceremony to accept their treasured trophy.

**TROPHIES:** Kindly confirm your firm guest registrations early, and by March 16, 2018 since it takes over three weeks to prepare the uniquely engraved trophy. For "Leaders" and "Dealmakers" award recipients please confirm your attendance by March 5<sup>th</sup>, 2018.

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Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

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perfecting global opportunities

**Note:** M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2018 ©).



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**DEAL AWARDS, ENTRY FORMS**

**DEAL AWARDS:** (Categories: Major Markets – Deal size above billion USD; Middle Markets – Deal size below a billion.)

- (1) Global M&A Deal of the Year
- (2) Global M&A Corporate Deal of the Year
- (3) Global Private Equity Deal of the Year
- (4) Emerging Markets M&A Deal of the Year
- (5) Emerging Markets M&A Corporate Deal of the Year
- (6) Emerging Markets Private Equity Deal of the Year

*Note: Americas, Europe, Middle East, Africa, Asia Pacific awards are part of the respective regional M&A Atlas Awards.*

**i-NOMINATE:** One form per deal for consideration of all applicable categories.

**NOMINEE:** Person filling and submitting this form. “C”: Company; “N”: Name.

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	<b>A:</b>

**PART A: DEAL INFORMATION**

- (1) Transaction (Ex: A buys B):
- (2) Country - Acquirer:
- (3) Country - Target:
- (4) Deal Size (**Required:** Actual or rounded in increments of \$50 million):
- (5) Deal Close Date (month/year):
- (6) Sector:

**PART B: DEAL TEAM LEADER, Required.** “N”: Name. (“Leader” is primary advisor to deal/assignment.)

<b>N:</b>	Title:
<b>E:</b>	<b>A:</b>

**PART C: EXTERNAL REFERENCE, Required.** “C”: Company; “N”: Name. (Hint, Client reference is best.)

<b>N:</b>	Title:
<b>C:</b>	<b>E:</b>

**PART D: REQUIRED** excluding nominee: “C: Company”; “N: Name of advisor”. N/A if no advisors were used for the deal.

**BUY-SIDE** Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, *as applicable:*

<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>
<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>
<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>
<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>
<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>

**SELL-SIDE** Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, *as applicable:*

<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>
<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>
<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>
<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>
<b>C:</b>	<b>N:</b>	<b>E:</b>	<b>A:</b>

**OPTIONAL:** Why “Deal” creates value and is worthy winner? (Limit 50 words).

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## OUTSTANDING INVESTORS, ENTRY FORMS

- (1) Global Institutional Investor *of the Year*
- (2) Global Fund of Fund Alternative Investor *of the Year*
- (3) Global Infrastructure Investor *of the Year*
- (4) Global Venture Capital Firm *of the Year*
- (5) Global Private Equity Firm *of the Year* (2 categories – Major Markets, and Middle Markets)
- (6) Emerging Markets Private Equity Firm *of the Year* (2 categories – Major Markets, and Middle Markets)

*Note: Global firm nominees must have operation/investment strategy focused in three or more continent. Americas, Asia Pacific, Europe, Middle East, Africa, Latin America awards are part of the respective regional M&A Atlas Awards programs.*

**i-NOMINATE:** One form per firm for consideration of all categories. Forms must be fully completed.  
*Note: We encourage your nominations for our consideration. Secondly, Global M&A Network will release list of firm finalists.*

**NOMINEE:** Person filling and submitting the form. “C”: Company; “N”: Name.

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	E:

**PART A:** Outstanding Firm Award Nominee:

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total Number and approximate Value of deals closed in 2017:
- (4) Firm Headquarters, City and Country:
- (5) List top acquisition or investment transaction closed in 2017:  
DEAL:

**PART B:** PRACTICE HEAD, Required. “C”: Company; “N”: Name.

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	E:

**PART C:** EXTERNAL REFERENCE, Required. “C”: Company; “N”: Name. *(Hint, Client reference is best.)*

<b>N:</b>	Title:
<b>C</b>	E

**OPTIONAL:** Describe below why the nominated firm is a worthy winner. (100 words or less. DO NOT exceed word count.)

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**OUTSTANDING FIRM AWARDS, ENTRY FORMS**

*(2 categories – Major Markets, and Middle Markets.)*

**M&A INVESTMENT BANK AWARDS, Categories:**

- (1) Global Investment Bank *of the Year*
- (2) Global Private Equity Deals Investment Bank *of the Year*
- (3) Global Boutique Investment Bank *of the Year*
- (4) Emerging Markets Investment Bank *of the Year*

**M&A LAW FIRM AWARDS, Categories:**

- (1) Global Law Firm *of the Year*
- (2) Global Private Equity Law Firm *of the Year*
- (3) Emerging Markets Law Firm *of the Year*

**M&A SERVICES FIRM AWARDS, Categories:**

- (1) Global M&A Accounting Firm *of the Year*
- (2) Global M&A Tax Firm *of the Year*
- (3) Global M&A Transactions Advisor *of the Year*

- (4) Global Strategy Consulting Firm *of the Year*
- (5) Global Public Relations Firm *of the Year*
- (6) Global VDR Firm *of the Year*

**i-NOMINATE:** One form per firm for consideration of all categories. Forms must be fully completed. We encourage your nominations for our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

**NOMINEE:** Person filling and submitting the form. **“C”:** Company; **“N”:** Name.

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	<b>E:</b>

**PART A: OUTSTANDING FIRM Information**

- (1) Nominated Firm:
- (2) Award Categories:
- (3) Total Number and Value of deals closed in 2017:
- (4) Firm Headquarters, City and Country:
- (5) List top 2 transactions closed in 2017.

**DEAL 1:**

**DEAL 2:**

**PART B: PRACTICE HEAD, Required. “C”:** Company; **“N”:** Name.

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	<b>E:</b>

**PART C: EXTERNAL REFERENCE, Required. “C”:** Company; **“N”:** Name. *(Hint, Client reference is best.)*

<b>N:</b>	Title:
<b>C</b>	<b>E</b>

**OPTIONAL:** Describe below why the nominated firm is a worthy winner. **(100 words or less. DO NOT exceed word count.)**

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**M&A DEALMAKER AWARDS, ENTRY FORMS**

Prestigious accolade is presented to a deal-team leader on behalf of the firm for closing outstanding, value-generating transaction. The nominee must attend the gala ceremony to accept the winner trophy.

- (1) Global Corporate M&A Team *of the Year*
- (2) Global Private Equity Deal Team *of the Year*
- (3) Global Investment Banker *of the Year*
- (4) Global Lawyer *of the Year*
- (5) Emerging Markets Corporate M&A Team *of the Year*
- (6) Emerging Markets Private Equity Deal Team *of the Year*
- (7) Emerging Markets Investment Banker *of the Year*
- (8) Emerging Markets Lawyer *of the Year*

**i-NOMINATE:** One form per dealmaker nominee. Forms must be fully completed.

**NOMINEE:** Person filling and submitting the form. "C": Company; "N": Name.

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	<b>E:</b>

**PART A:**

- (1) Award Category:
- (2) Nominee Full Name:
- (3) Nominee Title:
- (4) Company
- (5) Nominee Phone:
- (6) Nominee Email:
- (7) List top transactions closed by the nominee in 2017.  
 DEAL 1:  
 DEAL 2:

**PART B: PRACTICE HEAD, Required.** "C": Company; "N": Name.

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	<b>E:</b>

**PART C: EXTERNAL REFERENCE, Required.** "C": Company; "N": Name.

<b>N:</b>	Title:
<b>C</b>	<b>E</b>

**OPTIONAL:** Describe why the nominee is a worthy winner (100 words or less. DO NOT exceed the word limit).

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**LEADERSHIP ACHIEVEMENT AWARDS, ENTRY FORMS**

Growth Leadership Achievement Award is the highest honor bestowed to an accomplished and effective c-level executive in appreciation of their management skills, bold vision and contributions made to advance and grow their respective organizations, industries and markets. Moreover, the award also validates the organizations' preeminent status in the local, regional, and international market place.

- **Global Corporate Growth Leadership:** Presented to CEO / Chairman / Founder of a public or private corporate entity for consistently delivering growth outcomes including via M&A, JV, investments and innovation, among additional attributes. The executive must be with the respective organization for 10 years, or more.
- **Emerging Markets Growth Leadership:** Presented to CEO / Chairman / Founder from the developing markets for consistently executing growth strategies including via M&A, JV, investments and innovation, among additional attributes. The executive must be with the respective organization for 10 years, or more.
- **Global Institutional Investor Leadership:** Presented to a senior executive of a public, corporate, foundation or endowment alternative investor entity for their alternative investment/allocation record, as well as contributions made in advancement of alternative investments. The executive must be with the respective organization for 10 years, or more.
- **Global Private Equity Growth Leadership:** Presented to a managing partner / founder of a private equity firm for their managerial talents, investment/exit record, as well as contributions made in advancement of private equity industries. The executive must be with the respective organization for 15 years, or more.
- **Global Venture Capital Growth Leadership:** Presented to partner / founder of international venture capital firm for their managerial talents, investment/exit record, and contributions in advancement of VC industries. The executive must be with the respective organization for 15 years, or more.
- **Global M&A Leadership:** Presented to a skillful investment banker, lawyer or industry professional with over 15 years of experience for their expertise, client service and contributions made in the M&A industries.

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<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	<b>A:</b>

**PART A: LEGENDARY LEADERSHIP AWARD Nominee.**

- (1) Award Category:
- (2) Name:
- (3) Title:
- (4) Company:
- (5) Telephone:
- (6) Email:
- (7) Number of years at the firm and industry:

**Submit** the nominee's short bio and head-shot hi-res photo separately.

**PART B: EXTERNAL REFERENCE, Required.** "C": Company; "N": Name. *(Client reference is best.)*

<b>N:</b>	Title:
<b>C:</b>	Firm Type:
<b>E:</b>	<b>A:</b>

**MILESTONES:** List up to three key growth initiatives delivered by the nominee 100 words or less.

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