



AMERICAS | Middle Markets

CONGRATULATIONS:

DEAL WINNERS *of the* YEAR, 2017
OUTSTANDING FIRM FINALISTS

9th ANNUAL NETWORKING GALA CELEBRATIONS

November 2nd, 2017.

Intrepid Museum & The Sheraton Times Square
New York, USA

Global M&A Network congratulates deal awards winners and distinguished group of outstanding firm finalists for the one and only, AMERICAS M&A ATLAS AWARDS, Middle Markets.

World's most prestigious awards, singularly honors excellence for executing growth-generating and value creating transactions from the Americas mid-market segments.

In a highly competitive process, 810 unique transactions were analyzed per eligibility standards to compete in various categories of industry sectors, private equity, corporate and cross border "Deal of the Year" top honors.

PRESTIGE:

Winning the award equates to achieving the "Gold Standard of Performance" seal of endorsement, validating excellence, and preeminent status in the local, regional or global markets since the winners are selected on "transaction performance merits", team expertise and record of accomplishments.

WHAT to DO? NEXT STEPS.

Congrats on making the distinguished group of winners. Please contact us for additional information.

Significantly, as an advisor to the winning transaction, kindly confirm your deal team and firm guests for the Americas Growth Forum held during the day and the gala party to accept your + the firm's treasured winner trophy.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum
8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Enquiries to Participate + Registrations, Contact:

Raj Kashyap (US) ☎ 914.886.3085 ✉ raj@globalmanetwork.com



HOST:

globalM&Anetwork
selecting global opportunities



THE M&A
ATLAS
AWARDS

AMERICAS
Middle Markets



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

AMERICA: Deal Award Winners:

AMERICA M&A DEAL of the YEAR | Size Range \$5 to \$50 million.

WINNER: The Eastern Company acquires Velvac Holdings from Prospect Partners.

AMERICA M&A DEAL of the YEAR | Size Range \$50 to \$250 million.

WINNER: Carter's acquires Skip Hop Holdings from Fireman Capital Partners.

AMERICA M&A DEAL of the YEAR | Size Range \$250 to \$500 million.

WINNER: KMG Chemicals acquires of Flowchem from Arsenal Capital Partners.

AMERICA M&A DEAL of the YEAR | Size Range \$500 to \$1 billion.

WINNER: Polaris Industries acquisition of Transamerican Auto Parts Company.

Standards: Best growth generating transaction, any sector from the North American region.

CROSS BORDER M&A DEAL of the YEAR | Small Markets, Size Range \$5 to \$50 million.

WINNER: Suprajit Engineering acquires Wescon Controls from Nova Capital.

CROSS BORDER M&A DEAL of the YEAR | Small Mid Markets, Size Range \$50 to \$100 million.

WINNER: D'Orazio Capital Partners acquires Outokumpu Stainless Plate from Outokumpu Oyj.

CROSS BORDER M&A DEAL of the YEAR | Middle Markets, Size Range \$100 to less than \$200 million.

WINNER: Nissha Printing acquires Graphic Controls from WestView Capital.

CROSS BORDER M&A DEAL of the YEAR | Large, Size Range \$500 to \$1 billion.

WINNER: Appirio acquisition by Wipro.

Standards: Best value-creating cross-border transaction, any sector from the Americas.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Museum. All registered and confirmed guests are invited at the dinner gala party.

**ENQUIRIES +
Registration:**

Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

AMERICA: *Private Equity Deal Award Winners:*

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range \$5 to \$200 million.*

WINNER: H.I.G. Capital acquisition of Pico Digital, and combination with ATX Networks.

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range \$200 to \$500 million.*

WINNER: Marlin Equity Partners acquires Tangoe, and combination with Asentinel.

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range \$500 to \$750 million.*

WINNER: Gridiron Capital acquires Rough Country from Audax Private Equity.

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range above \$750.*

WINNER: Stone Point Capital and Kohlberg Kravis Roberts acquisition of Focus Financial Partners from Centerbridge Partners, Summit Partners and Polaris Partners.

Standards: Best value-creating private equity acquisition any sector, including add-on acquisitions from North America.

AMERICA: *Corporate Deal Award Winners:*

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$5 to \$50 million.*

WINNER: Trinity EPI, a subsidiary of Trinity Industries acquires Efficiency Production.

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$50 to \$200 million.*

WINNER: Deluxe Corporation acquires First Manhattan Consulting Group.

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$200 to \$500 million.*

WINNER: Windstream acquires Broadview Networks.

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$500 to \$ 750 million.*

WINNER: Dex Media acquires YP from Cerberus Capital.

Standards: Best value-creating corporate divestiture, merger or acquisition any sector.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Musuem. All registered and confirmed guests are invited at the dinner gala party.

**ENQUIRIES +
Registration:**

Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



THE M&A
ATLAS
AWARDS

AMERICAS
Middle Markets



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

U.S.A: *Deal Award Winners:*

U.S.A. M&A DEAL of the YEAR | *Size Range \$5 to \$50 million.*

WINNER: Steve Madden acquires of Schwartz & Benjamin.

U.S.A. M&A DEAL of the YEAR | *Size Range \$50 to \$200 million.*

WINNER: Alpine Investors and SBIC acquires HealthComp.

U.S.A. M&A DEAL of the YEAR | *Size Range \$200 to \$500 million.*

WINNER: Pacific Premier Bancorp acquires Heritage Oaks Bancorp.

U.S.A. M&A DEAL of the YEAR | *Size Range \$500 to below a billion.*

WINNER: GTCR sale of NewWave Communications (Rural Broadband) to Cable One.

Standards: Best value-creating transaction, any sector including add-on acquisitions from United States.

U.S.A: *Corporate Deal Award Winners:*

U.S.A. CORPORATE M&A DEAL of the YEAR | *Size Range \$5 to \$ 50 million.*

WINNER: Smoke Free Technologies d/b/a VaporBeast acquisition by Turning Point Brands.

U.S.A. CORPORATE M&A DEAL of the YEAR | *Size Range \$250 to \$500 million.*

WINNER: Teladoc acquires Best Doctors.

U.S.A. CORPORATE M&A DEAL of the YEAR | *Size Range \$500 to \$1 billion.*

WINNER: Elanco US of Eli Lilly acquisition of Boehringer Ingelheim Vetmedica's U.S. feline, canine and rabies vaccines portfolio, and several pipeline assets.

Standards: Best value-creating corporate divestiture, merger or acquisition any sector.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Musuem. All registered and confirmed guests are invited at the dinner gala party.

**ENQUIRIES +
Registration:**

Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



THE M&A
ATLAS
AWARDS

AMERICAS
Middle Markets



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

U.S.A: *Private Equity Deal Award Winners:*

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$5 to \$50 million.*

WINNER: Clio Holdings, portfolio company of Oakland Standard, O2 Investments, Tecum Capital acquisition of Top Master from CID Capital.

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$50 to \$200 million.*

WINNER: SK Capital acquires D.B. Western (Foremark Performance Chemicals).

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$200 to \$500 million.*

WINNER: Francisco Partners acquisition stake in Prometheus Group.

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$500 to below a billion.*

WINNER: Bain Capital acquisition of Epic Health Services from Webster Capital.

Standards: Best value-creating private equity acquisition any sector, including portfolio company add-ons.

U.S.A: *Growth Financing Deal Award Winners:*

U.S.A GROWTH EQUITY INVESTMENT DEAL of the YEAR

WINNER: DFW Capital Partners acquisition stake in Children's Dental Health Associates.

U.S.A. GROWTH FINANCE DEAL of the YEAR

WINNER: Refinance of PetVet Care Centers, a portfolio company of Ontario Teachers' Pension Plan.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Museum. All registered and confirmed guests are invited at the dinner gala party.

**ENQUIRIES +
Registration:**

Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



THE M&A
ATLAS
AWARDS

AMERICAS
Middle Markets



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

OUTSTANDING INVESTORS, *Distinguished Awards Finalists:*

AMERICA PRIVATE EQUITY FIRM of the YEAR | Large Mid-Markets

American Securities
GTCR
Marlin Equity Partners
New Mountain Capital

AMERICA PRIVATE EQUITY FIRM of the YEAR | Middle Markets

Gridiron Capital
H.I.G Capital
Kohlberg & Co
Webster Capital

AMERICA PRIVATE EQUITY FIRM of the YEAR | Small Mid Markets

Audax Private Equity
Huron Capital Partners
Incline Equity
The Riverside Company

Firm Performance Evaluation Standards: (1) Notable transactions closed in the stated timeframe; (2) Team expertise and leadership, record of investments and exits transactions.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Museum. All registered and confirmed guests are invited at the dinner gala party.

**ENQUIRIES +
Registration:**

Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

**AMERICAS OUTSTANDING
MIDDLE MARKET M&A FIRMS, Distinguished Awards Finalists:**

**AMERICA M&A
INVESTMENT BANK of the YEAR**

BMO Capital
Houlihan Lokey
Jefferies
Raymond James
Stifel
Wells Fargo Securities

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe involving the North Americas; (2) Mid-market segment qualified as deal size below 750 million USD; (3) Improvement in terms of volume and values as a primary advisor; (4) Firm expertise, execution track record, team leadership and client service.

**AMERICA M&A
LAW FIRM of the YEAR**

DLA Piper
Goodwin Procter
Jones Day
Hogan Lovells
Kirkland & Ellis
McDermott Will & Emery

**LATIN AMERICA
INVESTMENT BANK of the YEAR**

Banco Itau BBA
Bradesco BBI
BTG Pactual
PwC
UBS Investment Bank

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe involving the South Americas; (2) Mid-market segment qualified as deal size below 750 million USD; (3) Improvement in terms of volume and values as primary advisor; (4) Firm expertise, deal execution track record, team leadership and importantly, client service.

**LATIN AMERICA LAW FIRM
LAW FIRM of the YEAR**

Clifford Chance
Jones Day
Lobo & de Rizzo Advogados
Mattos Filho Veiga Filho Marrey Jr e Quiroga
Machado, Meyer, Sendacz e Opice

**AMERICA PRIVATE EQUITY DEALS
INVESTMENT BANK of the YEAR | MID-MARKETS**

Harris Williams
Lincoln International
Robert W. Baird
RBC Capital
William Blair

Evaluative Criteria: (1) Notable mid-market buyout or sale transactions closed involving private equity firms; (2) Mid-market segment qualified as deal size below 750 million USD; (3) Improvement in terms of volume and values as primary advisor; (4) Firm expertise, deal execution track record, team leadership and client service.

**AMERICA PRIVATE EQUITY DEALS
LAW FIRM of the YEAR | MID-MARKETS**

Goodwin Procter
Kirkland & Ellis
Paul Hastings
Ropes & Gray
Weil Gotshal & Manges
Willkie Farr & Gallagher

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Musuem. All registered and confirmed guests are invited at the dinner gala party.

ENQUIRIES + Registration: **Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!**
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

**U.S.A. OUTSTANDING
MIDDLE MARKET M&A FIRMS, Distinguished Awards Finalists:**

**U.S.A.
INVESTMENT BANK of the YEAR**
Harris & Williams
KeyBanc Capital Markets
Lincoln International
Raymond James
SunTrust

Evaluative Criteria: (1) Notable mid-market buyout or trade sale transactions closed representing US domestic clients; (2) Mid-market segment qualified as deal size below 500 million USD; (3) Improvement in terms of volume and values as primary advisor; (4) Firm expertise, deal execution track record, team leadership and client service.

**U.S.A.
LAW FIRM of the YEAR**
DLA Piper
Hunton & Williams
King & Spalding
Paul Hastings
Ropes & Gray

**U.S.A. INVESTMENT BANK
of the YEAR | SMALL to MID MARKETS**
BB&T Capital
D.A. Davidson Investment Bank
Capstone Partners
Robert W. Baird
TM Capital

Evaluative Criteria: (1) Notable mid-market transactions closed representing US domestic clients; (2) Small mid-market advisory role pre-dominately in segment qualified as deal size below 500 million USD; (3) Improvement in terms of volume and values as primary advisor; (4) Firm expertise, deal execution track record, team leadership and client service.

**U.S.A. LAW FIRM
of the YEAR | SMALL to MID MARKETS**
Cooley
Goodwin Procter
McDermott Will & Emery
Morrison & Foerster
Troutman Sanders

U.S.A. LENDER of the YEAR | SMALL MID-MARKETS
Monroe Capital
NXT Capital
Triangle Capital

**U.S.A. FAIRNESS OPINION
ADVISOR of the YEAR | SMALL MID MARKETS**
Duff & Phelps
Prairie Capital Advisors
Stout Risius Ross

**TRANSACTIONS
ADVISOR of the YEAR | MID MARKETS**
Grant Thornton
Deloitte
KPMG
PwC

STRATEGY CONSULTING FIRM of the YEAR
Alvarez & Marsal
FTI Consulting
PwC Strategy

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Musuem. All registered and confirmed guests are invited at the dinner gala party.

ENQUIRIES + Registration: **Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!**
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



THE **M&A**
ATLAS
AWARDS

AMERICAS
Middle Markets



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

GLOBAL M&A
VIRTUAL DATA ROOM FIRM *of the YEAR*
WINNER: Venue® Data Rooms, Donnelley Financial Solutions

U.S.A. OUTSTANDING
BOUTIQUE M&A INVESTMENT BANKS, *Distinguished Awards Finalists:*

HEALTHCARE SERVICES
INVESTMENT BANK *of the YEAR* | BOUTIQUE
MTS Health Partners
Provident Healthcare Partners
Ziegler Investment Banking

TECHNOLOGY
INVESTMENT BANK *of the YEAR* | BOUTIQUE
Petsky Prunier
Signal Hill
Spurrier Capital Partners

U.S.A BOUTIQUE INVESTMENT BANK *of the YEAR*
Clayton Capital Partners
Cleary Gull
Headwaters MB
Jordan Knauff & Company
P&M Corporate Finance
Prairie Capital Advisors
TM Capital

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe predominately involving USA counterparties exclusive by speciality; (2) Transaction size predominately in range of \$5 - \$250 million. (3) Firm expertise, track record, team leadership and client service.

U.S.A. OUTSTANDING
M&A LAW FIRMS, *Distinguished Awards Finalists:*

HEALTHCARE & LIFE SCIENCES
LAW FIRM *of the YEAR*
Cooley
McDermott Will & Emery
Pepper Hamilton
Wilmer Cutler Pickering Hale & Dorr

TECHNOLOGY
LAW FIRM *of the YEAR*
Goodwin Procter
Fenwick & West
Morrison & Foerster
Wilson Sonsini Goodrich & Rosati

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe predominately involving USA counterparties exclusive by speciality; (2) Mid-market transaction predominately in range of \$5 - \$250 million. (3) Firm expertise, track record, team leadership and client service.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Musuem. All registered and confirmed guests are invited at the dinner gala party.

ENQUIRIES + Registration: **Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!**
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



THE M&A
ATLAS
AWARDS

AMERICAS
Middle Markets



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

AMERICAS INDUSTRIES, Deal Awards Winners

CONSUMER + Sub Sectors

CONSUMER GOODS & SERVICES M&A DEAL *of the YEAR*

WINNER: Full Swing Golf acquisition stake by North Castle Partners and TopGolf Entertainment.

FOOD & BEVERAGE M&A DEAL *of the YEAR*

WINNER: Smithfield Foods, Campbell Soup Company and Fresh Direct strategic partnership investment in Chef'd.

HOSPITALITY & SERVICES M&A DEAL *of the YEAR*

WINNER: Darden Restaurants acquires Cheddar's Scratch Kitchen from L Catterton and Oak Investment Partners.

NUTRITION & HEALTH M&A DEAL *of the YEAR*

WINNER: Sale of American Lifeline to Clarion Brands, a portfolio company of Swander Pace Capital.

ENERGY OIL & GAS M&A DEAL *of the YEAR*

WINNER: Callon Petroleum acquires oil and gas properties from American Resource Development.

FINANCE + Sub Sectors

FINANCIAL SERVICES M&A DEAL *of the YEAR*

WINNER: Nationwide Mutual Insurance Company acquisition of Jefferson National Financial.

FINTECH M&A DEAL *of the YEAR*

WINNER: Vela Trading acquires OptionsCity Software.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Museum. All registered and confirmed guests are invited at the dinner gala party.

**ENQUIRIES +
Registration:**

Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



THE M&A
ATLAS
AWARDS

AMERICAS
Middle Markets



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

AMERICAS INDUSTRIES, Deal Awards Winners

MEDIA and MARKETING M&A DEAL of the YEAR

WINNER: SpinMedia sale of SPIN, VIBE, Stereogum, and deathandtaxes, to The Hollywood Reporter-Billboard Media Group.

HEALTHCARE + Sub Sectors

PHARMA & MEDICAL DEVICES M&A DEAL of the YEAR

WINNER: Young Innovations acquisition of American Eagle Instruments.

HEALTHCARE SERVICES M&A DEAL of the YEAR

WINNER: Audax Group acquisition of Women's Health Care Group and combination with Regional Women's Health Group. (Axia Women's Health.)

INDUSTRIALS + Sub Sectors

MANUFACTURING M&A DEAL of the YEAR

WINNER: LFM Capital acquisition of EDSCO Fasteners from Validor Capital.

CHEMICALS & MATERIALS M&A DEAL of the YEAR

WINNER: American Securities acquires Chromaflow Technologies from Arsenal Capital Partners and Nordic Capital.

TRANSPORT & LOGISTICS M&A of the YEAR

WINNER: ATL Partners and British Columbia Investment Management Corporation bcIMC acquisition stake Pilot Freight Services.

TECHNOLOGY M&A DEAL of the YEAR

WINNER: Cisco Systems acquires Viptela.

TELECOM M&A DEAL of the YEAR

WINNER: Uniti Group acquires Southern Light.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum | 8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Atlas Awards are presented in the evening in conjunction with select Global Major Markets Awards at the Intrepid Museum. All registered and confirmed guests are invited at the dinner gala party.

**ENQUIRIES +
Registration:**

Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Note: M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



9th ANNUAL AMERICAS Middle Markets NOVEMBER 2, 2017 | New York, USA. RELEVANT INFORMATION

World's most prestigious award singularly honors excellence from the Americas business and deal communities. The independently governed awards recognizes achievements in the categories of best value-creating deals, outstanding firms, top-performing professionals, and growth leaders.

INDEPENDENT GOVERNANCE & STANDARDS

Prestige emanates from the integrity of the process. Winners are judged by point-indexed scoring method based on the transaction criteria that includes pre-and-post execution outcome; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc.

Significantly, the process does not involve industry partners or vendors to insure a 100% conflict-free process. We do not accept awards gala sponsorship from industry legal/financial advisors to avoid any "pay for play" influences. Winners must register for the Americas Growth Forum and privately hosted gala celebration party to be honored and accept their treasured winner trophy, as well as participate, gain intelligence and network.

TROPHY PRESENTATION POLICY

Following is the prized trophy presentation policy:

LEADERS & PROFESSIONALS: Recipient **must personally** accept their treasured trophy at the gala ceremony.
OUTSTANDING FIRMS: Team members can accept their outstanding firm winner trophy on behalf of the organization.
TRANSACTIONS: It is deal that wins, and naturally consists of several advisors.

1. Nominee Advantage. Awarded the prized winner trophy for the transactions nominated by them provided the respective transaction team members attend the gala ceremony to accept their deal-team winner trophy.
2. Corporate and Asset Acquirers. We notify and invite all the relevant organizations as part of the winning deal.
3. Buy-side Advisors: Primary financial, legal, deal advisors, *followed by*
4. Target Sell-Side Advisors: Primary financial, legal, deal advisors to the seller, *followed by*
5. Co- or secondary transactional advisors.

NOTE: Advisory Firms' that are part of several winning transactions must confirm deal-team members who worked on the winning transaction to accept their winner trophy.

AMERICAS GROWTH FORUM + GALA CELEBRATIONS

Welcome to the annual celebration of the world's most exclusive, competitive, and prestigious industry awards. The following guide will help prepare you to enjoy, connect and celebrate your achievements.

- ATTENDANCE:** Prior confirmation is required. Registration includes access to the forum, lunch, afternoon industry awards presentations, evening networking cocktail reception, tour of the USS Intrepid Museum, and three-course dinner inclusive of tax and transaction costs. Check-in: Business card is required.
- VENUES:** FORUM: Sheraton New York Times Square Hotel, 811, 53rd Street, 7th Ave, New York. GALA: Intrepid Sea, Air & Space Museum, located on Pier 86, West 46th St and 12th Ave, New York city. We recommend cab / car service to the Intrepid. Museum tour is prior to the dinner at 7 pm. All registered guest are welcome to the networking gala party.
- ATTIRE:** Business attire for the forum day meeting. Black-tie for the awards gala celebrations.
- WINNER Remarks:** Deal and firm awards winner remarks is limited to 1 minute. Leaders and professional award winners kindly limit your award acceptance remarks to maximum of 2 minutes.
- PHOTOS:** Photographer is available for personal photos with colleagues, family, or friends. Electronic files sent 3-5 day's post gala free of any fees.
- TROPHY:** Yes...the trophy is made of crystal and breakable Custom box is available for secure transport. We do not ship trophies including to any registered winners who may miss the gala. It is best to register a few firm guests for the forum + gala to accept your winner trophy.
- PROMOTION:** "Winners Circle" official press release is made available within 24 hours, along with logo and testimonial comments as requested. Firms' attending the gala are acknowledged on all the winning deals advised by the firm regardless of having received the winner trophy.
- Global or Local**

CONTACT: Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

HOST:

