



AMERICAS | Middle Markets

CONGRATULATIONS:

DEAL WINNERS *of the* YEAR, 2017
OUTSTANDING FIRM FINALISTS

9th ANNUAL NETWORKING GALA CELEBRATIONS

November 2nd, 2017.

Intrepid Museum & The Sheraton Times Square
New York, USA

Global M&A Network congratulates deal awards winners and distinguished group of outstanding firm finalists for the one and only, AMERICAS M&A ATLAS AWARDS, Middle Markets.

World's most prestigious awards, singularly honors excellence for executing growth-generating and value creating transactions from the Americas mid-market segments.

In a highly competitive process, 810 unique transactions were analyzed per eligibility standards to compete in various categories of industry sectors, private equity, corporate and cross border "Deal of the Year" top honors.

PRESTIGE:

Winning the award equates to achieving the "Gold Standard of Performance" seal of endorsement, validating excellence, and preeminent status in the local, regional or global markets since the winners are selected on "transaction performance merits", team expertise and record of accomplishments.

WHAT to DO? NEXT STEPS.

Congrats on making the distinguished group of winners. Please contact us for additional information.

Significantly, as an advisor to the winning transaction, kindly confirm your deal team and firm guests for the Americas Growth Forum held during the day and the gala party to accept your + the firm's treasured winner trophy.

Participate, Profit + Gain Intelligence at:

AMERICAS GROWTH Intelligence Forum

8.30 am – 3.00 pm • Sheraton Times Sq, New York.

Americas M&A Industries Deal Awards are presented during the Forum, and remainder of the awards are presented in conjunction with the Global Major Markets Awards at the Intrepid Museum. All registered guests are invited at the dinner gala party at the Museum.

Enquiries to Participate + Registrations, Contact:

Raj Kashyap (US) ☎ 914.886.3085 ✉ raj@globalmanetwork.com



HOST:

[globalM&Anetwork](http://globalM&Anetwork.com)
perfecting global opportunities



THE M&A
ATLAS
AWARDS

AMERICAS
Middle Markets



9th ANNUAL GALA & DINNER CEREMONY
6.00 pm, November 2, 2017, Intrepid Museum, NY.

AMERICA: Deal Award Winners:

AMERICA M&A DEAL of the YEAR | Size Range \$5 to \$50 million.

WINNER: The Eastern Company acquires Velvac Holdings from Prospect Partners.

AMERICA M&A DEAL of the YEAR | Size Range \$50 to \$150 million.

WINNER: Carter's acquires Skip Hop Holdings from Fireman Capital Partners.

AMERICA M&A DEAL of the YEAR | Size Range \$100 to \$250 million.

WINNER: PayPal acquires TIO Networks.

AMERICA M&A DEAL of the YEAR | Size Range \$250 to \$750 million.

WINNER: New Mountain Capital acquires TRC.

AMERICA M&A DEAL of the YEAR | Size Range \$750 to \$1 billion.

WINNER: Polaris Industries acquisition of Transamerican Auto Parts Company.

Standards: Best growth generating transaction, any sector from the North American region.

CROSS BORDER M&A DEAL of the YEAR | Small Markets, Size Range \$5 to \$50 million.

WINNER: Suprajit Engineering acquires Wescon Controls from Nova Capital.

CROSS BORDER M&A DEAL of the YEAR | Small Mid Markets, Size Range \$50 to \$100 million.

WINNER: D'Orazio Capital Partners acquires Outokumpu Stainless Plate from Outokumpu Oyj (Newcastle Stainless Plate).

CROSS BORDER M&A DEAL of the YEAR | Middle Markets, Size Range \$100 to less than \$200 million.

WINNER: Nissha Printing acquires Graphic Controls from WestView Capital.

CROSS BORDER M&A DEAL of the YEAR | Large Mid Markets, Size Range \$200 to less than 500 million.

WINNER: Viacom acquires Televisión Federal (Telefe) from Telefónica.

CROSS BORDER M&A DEAL of the YEAR | Large, Size Range \$500 to \$1 billion.

WINNER: Appirio acquisition by Wipro.

Standards: Best value-creating cross-border transaction, any sector from the Americas.

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ENQUIRIES + Registration: **Confirm Participation & Reserve Firm Table for Forum + World's Most Prestigious Awards!**
Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com

Notes: Winners have read and understand info on the awards and trophy presentation policies. M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).



9th ANNUAL GALA & DINNER CEREMONY
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AMERICA: *Private Equity Deal Award Winners:*

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range \$5 to \$100 million.*

WINNER: The Riverside Company acquires Information Technologies.

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range \$100 to \$250 million.*

WINNER: SK Capital acquires D.B. Western (Foremark Performance Chemicals).

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range \$250 to \$500 million.*

WINNER: Marlin Equity Partners acquires Tangoe, and combination with Asentinel.

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range \$500 to \$750 million.*

WINNER: Gridiron Capital acquires Rough Country from Audax Private Equity.

AMERICA PRIVATE EQUITY DEAL of the YEAR | *Size Range above \$750.*

WINNER: Stone Point Capital and Kohlberg Kravis Roberts acquisition of Focus Financial Partners from Centerbridge Partners, Summit Partners and Polaris Partners.

Standards: Best value-creating private equity acquisition any sector, including add-on acquisitions from North America.

AMERICA: *Corporate Deal Award Winners:*

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$5 to \$50 million.*

WINNER: Trinity EPI, a subsidiary of Trinity Industries acquires Efficiency Production.

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$50 to \$200 million.*

WINNER: Deluxe Corporation acquires First Manhattan Consulting Group.

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$200 to \$500 million.*

WINNER: Windstream acquires Broadview Networks.

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$500 to \$ 750 million.*

WINNER: Dex Media acquires YP from Cerberus Capital.

AMERICA CORPORATE M&A DEAL of the YEAR | *Size Range \$750 to \$ 1 billion.*

WINNER: Prestige Brands acquires C.B. Fleet from Gryphon Investors.

Standards: Best value-creating corporate divestiture, merger or acquisition any sector.

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LATIN AMERICA Deal Award Winners:

LATIN AMERICA M&A DEAL of the YEAR

WINNER: American Tower acquires communications towers from Telefonica Celular del Paraguay, subsidiary of Millicom International Cellular.

LATIN AMERICA PRIVATE EQUITY DEAL of the YEAR

WINNER: GTM, portfolio company of Advent International acquires quantiQ from Braskem.

LATIN AMERICA GROWTH INVESTMENT DEAL of the YEAR

WINNER: L Catterton growth investment stake in Grupo Espaçolaser.

Standards: Best value-creating transaction, any sector involving the South Americas.

U.S.A: Deal Award Winners:

U.S.A. M&A DEAL of the YEAR | Size Range \$5 to \$50 million.

WINNER: Steve Madden acquires of Schwartz & Benjamin.

U.S.A. M&A DEAL of the YEAR | Size Range \$50 to \$100 million.

WINNER: Alpine Investors and SBIC acquires HealthComp.

U.S.A. M&A DEAL of the YEAR | Size Range \$100 to \$250 million.

WINNER: Tailwind Capital acquires of MetroGistics.

U.S.A. M&A DEAL of the YEAR | Size Range \$250 to \$500 million.

WINNER: KMG Chemicals acquires of Flowchem from Arsenal Capital Partners.

U.S.A. M&A DEAL of the YEAR | Size Range \$500 to below a billion.

WINNER: GTCR sale of NewWave Communications (Rural Broadband) to Cable One.

Standards: Best value-creating transaction, any sector including add-on acquisitions from United States.

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U.S.A: *Corporate Deal Award Winners:*

U.S.A. CORPORATE M&A DEAL of the YEAR | *Size Range \$5 to \$50 million.*

WINNER: Smoke Free Technologies d/b/a VaporBeast acquisition by Turning Point Brands.

U.S.A. CORPORATE M&A DEAL of the YEAR | *Size Range \$50 to \$150 million.*

WINNER: Quest Diagnostics acquires Med Fusion and Clear Point laboratory businesses.

U.S.A. CORPORATE M&A DEAL of the YEAR | *Size Range \$150 to \$300 million.*

WINNER: Sunbelt Rentals acquires Pride Equipment.

U.S.A. CORPORATE M&A DEAL of the YEAR | *Size Range \$300 to \$500 million.*

WINNER: J2 Global and Ziff Davis acquires Everyday Health.

U.S.A. CORPORATE M&A DEAL of the YEAR | *Size Range \$500 to \$1 billion.*

WINNER: Lowe's Companies acquires Maintenance Supply Headquarters.

Standards: Best value-creating corporate divestiture, merger or acquisition any sector.

U.S.A: *Private Equity Deal Award Winners:*

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$5 to \$50 million.*

WINNER: Clio Holdings, portfolio company of Oakland Standard, O2 Investments, Tecum Capital acquisition of Top Master from CID Capital.

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$50 to \$100 million.*

WINNER: ATX Networks, portfolio company of H.I.G. Capital acquisition of Pico Digital.

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$100 to \$200 million.*

WINNER: Insight Venture Partners acquisition stake in Zyme.

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$200 to \$500 million.*

WINNER: Francisco Partners acquisition stake in Prometheus Group.

U.S.A. PRIVATE EQUITY DEAL of the YEAR | *Size Range \$500 to below a billion.*

WINNER: Bain Capital acquisition of Epic Health Services from Webster Capital.

Standards: Best value-creating private equity acquisition any sector, including portfolio company add-ons.

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U.S.A: *Growth Financing Deal Award Winners:*

U.S.A. STRATEGIC INVESTMENT DEAL *of the YEAR*

WINNER: Smithfield Foods, Campbell Soup Company and Fresh Direct strategic partnership investment in Chef'd.

U.S.A GROWTH EQUITY INVESTMENT DEAL *of the YEAR*

WINNER: DFW Capital Partners acquisition stake in Children's Dental Health Associates.

U.S.A. DEBT FINANCE DEAL *of the YEAR*

WINNER: Refinance of PetVet Care Centers, a portfolio company of Ontario Teachers' Pension Plan.

OUTSTANDING INVESTORS, *Distinguished Awards Finalists:*

AMERICA PRIVATE EQUITY FIRM *of the YEAR*

American Securities
GTCR
H.I.G Capital
Marlin Equity Partners
New Mountain Capital
One Equity Partners

LATIN AMERICA PRIVATE EQUITY FIRM *of the YEAR*

ACON Investments
Advent International
Linzor Capital
Southern Cross
The Carlyle Group

U.S.A. PRIVATE EQUITY FIRM *of the YEAR*

Audax Private Equity
Gridiron Capital
Huron Capital Partners
The Riverside Company
Webster Capital

Firm Performance Evaluation Standards: (1) Notable transactions closed in the stated timeframe; (2) Team expertise and leadership, record of investments and exits transaction.

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AMERICAS OUTSTANDING MIDDLE MARKET M&A FIRMS, Distinguished Awards Finalists:

AMERICA M&A INVESTMENT BANK of the YEAR

BMO Capital
Houlihan Lokey
Jefferies
Robert W. Baird
Raymond James
Stifel

AMERICA M&A LAW FIRM of the YEAR

DLA Piper
Goodwin Procter
Jones Day
Hogan Lovells
Kirkland & Ellis
King & Spalding
McDermott Will & Emery

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe involving the North Americas; (2) Mid-market segment qualified as deal size below 750 million USD; (3) Improvement in terms of volume and values as a primary advisor; (4) Firm expertise, execution track record, team leadership and client service.

LATIN AMERICA INVESTMENT BANK of the YEAR

Banco Itau BBA
Bradesco BBI
BTG Pactual
PwC
UBS Investment Bank

LATIN AMERICA LAW FIRM of the YEAR

Clifford Chance
Jones Day
Lobo & de Rizzo Advogados
Mattos Filho Veiga Filho Marrey Jr e Quiroga
Machado, Meyer, Sendacz e Opice

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe involving the South Americas; (2) Mid-market segment qualified as deal size below 750 million USD; (3) Improvement in terms of volume and values as primary advisor; (4) Firm expertise, deal execution track record, team leadership and importantly, client service.

AMERICA PRIVATE EQUITY DEALS INVESTMENT BANK of the YEAR

Harris Williams
Lincoln International
Robert W. Baird
RBC Capital
William Blair

AMERICA PRIVATE EQUITY DEALS LAW FIRM of the YEAR

Kirkland & Ellis
Paul Hastings
Paul Weiss Rifkind, Wharton & Garrison
Ropes & Gray
Weil Gotshal & Manges

Evaluative Criteria: (1) Notable mid-market buyout or sale transactions closed involving private equity firms; (2) Mid-market segment qualified as deal size below 750 million USD; (3) Improvement in terms of volume and values as primary advisor; (4) Firm expertise, deal execution track record, team leadership and client service.

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U.S.A. OUTSTANDING MIDDLE MARKET M&A FIRMS, Distinguished Awards Finalists:

U.S.A. INVESTMENT BANK of the YEAR
D.A. Davidson Investment Bank
Harris & Williams
KeyBanc Capital Markets
Stifel
SunTrust Robinson Humphrey

U.S.A. LAW FIRM of the YEAR
Cooley
Goodwin Procter
Hogan Lovells
Hunton & Williams
McDermott Will & Emery

Evaluative Criteria: (1) Notable mid-market buyout or trade sale transactions closed representing US domestic clients; (2) Mid-market segment qualified as deal size below 500 million USD; (3) Improvement in terms of volume and values as primary advisor; (4) Firm expertise, deal execution track record, team leadership and client service.

U.S.A. INVESTMENT BANK of the YEAR | SMALL to MID MARKETS
BB&T Capital
Capstone Partners
Cleary Gull
Headwaters MB
TM Capital

U.S.A. LAW FIRM of the YEAR | SMALL to MID MARKETS
Dentons
Goodwin Procter
Jones Day
Morrison & Foerster
Troutman Sanders

Evaluative Criteria: (1) Notable mid-market transactions closed representing US domestic clients; (2) Small mid-market advisory role pre-dominately in segment qualified as deal size below 500 million USD; (3) Improvement in terms of volume and values as primary advisor; (4) Firm expertise, deal execution track record, team leadership and client service.

U.S.A. LENDER of the YEAR | SMALL MID-MARKETS
Monroe Capital
NXT Capital
Triangle Capital

U.S.A. FAIRNESS OPINION ADVISOR of the YEAR | SMALL MID MARKETS
Duff & Phelps
Prairie Capital Advisors
Stout Risius Ross

TRANSACTIONS ADVISOR of the YEAR | MID MARKETS
Grant Thornton
KPMG
PwC

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**U.S.A. OUTSTANDING
BOUTIQUE M&A INVESTMENT BANKS, Distinguished Awards Finalists:**

CROSS BORDER INVESTMENT BANK of the YEAR | BOUTIQUE

Alantra
BDA Partners
Lincoln International

**HEALTHCARE SERVICES
INVESTMENT BANK of the YEAR | BOUTIQUE**

MTS Health Partners
Provident Healthcare Partners
Ziegler Investment Banking

**TECHNOLOGY
INVESTMENT BANK of the YEAR | BOUTIQUE**

Petsky Prunier
Signal Hill
Spurrier Capital Partners

U.S.A BOUTIQUE INVESTMENT BANK of the YEAR

Clayton Capital Partners
Cleary Gull
Headwaters MB
Jordan Knauff & Company
P&M Corporate Finance
Prairie Capital Advisors

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe predominately involving USA counterparties exclusive by speciality; (2) Transaction size predominately in range of \$5 - \$250 million. (3) Firm expertise, track record, team leadership and client service.

**U.S.A. OUTSTANDING
M&A LAW FIRMS, Distinguished Awards Finalists:**

**HEALTHCARE & LIFE SCIENCES
LAW FIRM of the YEAR**

Goodwin Procter
McDermott Will & Emery
Wilmer Cutler Pickering Hale & Dorr

**TECHNOLOGY
LAW FIRM of the YEAR**

Fenwick & West
Morrison & Foerster
Wilson Sonsini Goodrich & Rosati

Evaluative Criteria: (1) Notable transaction completed in the stated timeframe predominately involving USA counterparties exclusive by speciality; (2) Mid-market transaction predominately in range of \$5 - \$250 million. (3) Firm expertise, track record, team leadership and client service.

**GLOBAL M&A
VIRTUAL DATA ROOM FIRM of the YEAR
WINNER: Venue® Data Rooms, Donnelley Financial Solutions**

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AMERICAS INDUSTRIES, Deal Awards Winners

Note: Industry Award Winners are Honored during the Americas Growth Forum, Sheraton Times Square.

CONSUMER + Sub Sectors

CONSUMER GOODS M&A DEAL of the YEAR

WINNER: Thermos acquires Lifefactory.

FOOD & BEVERAGE M&A DEAL of the YEAR

WINNER: B&G Foods acquires Victoria Fine Foods from Huron Capital Partners.

HOSPITALITY & SERVICES M&A DEAL of the YEAR

WINNER: Darden Restaurants acquires Cheddar's Scratch Kitchen from L Catterton and Oak Investment Partners.

NUTRITION & HEALTH M&A DEAL of the YEAR

WINNER: Sale of American Lifeline to Clarion Brands, a portfolio company of Swander Pace Capital.

PRODUCTS & SERVICES M&A DEAL of the YEAR

WINNER: Gridiron Capital acquisition stake in LeafFilter North America.

RECREATION & WELLNESS M&A DEAL of the YEAR

WINNER: Full Swing Golf acquisition stake by North Castle Partners and TopGolf Entertainment.

RETAIL SERVICES M&A DEAL of the YEAR

WINNER: America's Auto Auction, a portfolio company of Trinity Hunt Partners acquisition of West Michigan Auto Auction.

ENERGY + Sub Sectors

OIL & GAS ENERGY M&A DEAL of the YEAR

WINNER: Callon Petroleum Company acquires oil and gas properties from American Resource Development.

ENERGY SERVICES M&A DEAL of the YEAR

WINNER: Quanta Services acquisition of Stronghold.

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MEDIA & MARKETING + Sub Sectors

MEDIA M&A DEAL of the YEAR

WINNER: SpinMedia sale of SPIN, VIBE, Stereogum, and deathandtaxes, to The Hollywood Reporter-Billboard Media Group.

MARKETING M&A DEAL of the YEAR

WINNER: Dentsu Aegis Network acquires Leapfrog Online, and combination with iProspect.

FINANCE + Sub Sectors

BANKS & DEPOSITORIES M&A DEAL of the YEAR

WINNER: Pacific Premier Bancorp acquires Heritage Oaks Bancorp.

FINTECH M&A DEAL of the YEAR

WINNER: Vela Trading acquires OptionsCity Software.

INSURANCE M&A DEAL of the YEAR

WINNER: Nationwide Mutual Insurance Company acquisition of Jefferson National Financial.

PAYMENT SERVICES M&A DEAL of the YEAR

WINNER: Paymentez acquisition stake in SpeedETab.

TECH & TELECOM + Sub Sectors

TECHNOLOGY M&A DEAL of the YEAR

WINNER: Cisco Systems acquires Viptela.

TELECOM M&A DEAL of the YEAR

WINNER: Uniti Group acquires Southern Light.

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HEALTHCARE + Sub Sectors

MEDICAL DEVICES DEAL of the YEAR

WINNER: Young Innovations acquisition of American Eagle Instruments.

HEALTHCARE SERVICES DEAL of the YEAR

WINNER: Audax Group acquisition of Women's Health Care Group and combination with Regional Women's Health Group. (Axia Women's Health.)

HEALTHCARE IT & SERVICES DEAL of the YEAR

WINNER: Teladoc acquires Best Doctors.

PHARMA DEAL of the YEAR

WINNER: Sucampo Pharmaceuticals acquires Vtesse.

INDUSTRIALS + Sub Sectors

CHEMICALS & MATERIALS M&A DEAL of the YEAR

WINNER: American Securities acquires Chromaflow Technologies from Arsenal Capital Partners and Nordic Capital.

MANUFACTURING M&A DEAL of the YEAR

WINNER: LFM Capital acquisition of EDSCO Fasteners from Validor Capital.

PLASTICS M&A DEAL of the YEAR

WINNER: Parkway Products, portfolio company of Capital Partners acquisition of LMR Plastics from Leonard Industries Manufacturing.

TRANSPORT & LOGISTICS M&A of the YEAR

WINNER: ATL Partners and British Columbia Investment Management Corporation bcIMC acquisition stake Pilot Freight Services.

INFRASTRUCTURE SERVICES M&A DEAL of the YEAR

WINNER: EQT Partners acquires Innovyze from Stantec.

Participate, Profit + Gain Intelligence at:

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Americas M&A Industries Deal Awards are presented during the Forum at the Sheraton location. The remainder of the awards are presented in the evening in conjunction with the Global Major Markets Awards at the Intrepid Museum. All registered and confirmed guests are invited at the dinner gala party.

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Notes: Winners have read and understand info on the awards and trophy presentation policies. M&A Atlas Awards reserves the right to review and revise awards categories. (2008-2017©).