



THE M&A
ATLAS®
A W A R D S

GLOBAL MAJOR MARKETS

CONGRATULATIONS:

DEAL WINNERS *of the* YEAR, 2017
OUTSTANDING FIRM FINALISTS

9th ANNUAL GALA & DINNER CEREMONY

6.00 pm, September 26th, 2017.
New York, USA.

Global M&A Network congratulates deal awards winners and distinguished group of outstanding firm finalists for the one and only, M&A ATLAS AWARDS, Global Major Markets.

World's most prestigious awards, honors excellence exclusively for executing growth-generating, transformational transactions valued above a billion dollars from all corners of the globe.

In a highly competitive process, 396 transactions were analyzed per eligibility standards to compete in various categories of global industry, regional, private equity, corporate, cross border, and global "Deal of the Year" award winners.

PRESTIGE:

Winning the award equates to achieving the "Gold Standard of Performance" seal of endorsement, validating excellence, and preeminent status in the local, regional or global markets since winners are selected on "transaction performance merits", team expertise and record of accomplishments.

WHAT *to* DO? NEXT STEPS.

Congrats on making the distinguished group of winners.
Please contact us for additional information.

Significantly, as an advisor to the winning transaction, kindly confirm your deal team and firm guest registrations for the awards gala ceremony to accept your treasured winner trophy.

Enquiries or Gala Dinner Bookings, Contact:

Raj Kashyap (US) ☎ 914.886.3085 ✉ raj@globalmanetwork.com





THE M&A ATLAS AWARDS



9th ANNUAL GALA & DINNER CEREMONY
September 26, 2017, 6.00 pm, New York.

GLOBAL INDUSTRIES

Deal Awards Winners

GLOBAL CONSUMER GOODS DEAL *of the YEAR*

WINNER: Coty acquisition of Beauty Brands from Procter & Gamble Company.

GLOBAL ELECTRONICS & SYSTEMS DEAL *of the YEAR*

WINNER: Samsung Electronics acquisition of Harman International.

GLOBAL ENERGY & SERVICES DEAL *of the YEAR*

WINNER: Schumberg acquisition of Cameron International.

GLOBAL ENTERTAINMENT & MEDIA DEAL *of the YEAR*

WINNER: NBC Universal, subsidiary of Comcast acquisition of DreamWorks Animation SKG.

GLOBAL e-COMMERCE DEAL *of the YEAR*

WINNER: Walmart acquisition of Jet.com.

GLOBAL FINANCIAL DEAL *of the YEAR*

WINNER: CBOE acquisition of Bats Global Markets.

GLOBAL INDUSTRIALS DEAL *of the YEAR*

WINNER: Johnson Controls acquisition of Tyco International.

GLOBAL INSURANCE DEAL *of the YEAR*

WINNER: EXOR acquisition of PartnerRe.

GLOBAL MANUFACTURING DEAL *of the YEAR*

WINNER: Yokohama Rubber acquisition of Alliance Tire from KKR & Co.

GLOBAL MEDICAL DEVICES DEAL *of the YEAR*

WINNER: Abbott acquisition of St. Jude Medical.

GLOBAL HEALTHCARE IT DEAL *of the YEAR*

WINNER: Quintiles acquisition of IMS Health (QuintilesIMS).

Standards: Best Growth-Generating Transformational Transaction by Global Industry Sectors and Sub-Sectors.

Note:

It is the deal that wins; and winners are officially honored at the industry-exclusive gala dinner. Deal team advisors by firm and teams must register for the celebratory gala ceremony to accept their treasured trophy and be a part of the illustrious group of "2017: Winners Circle". M&A Atlas Awards reserves the right to revise awards categories. (2008-2017©).

**Enquires +
Bookings:**

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Deal Awards Winners

GLOBAL HEALTHCARE IT DEAL *of the YEAR*

WINNER: Quintiles acquisition of IMS Health (QuintilesIMS).

GLOBAL PHARMA DEAL *of the YEAR*

WINNER: Teva acquisition of Allergan Generics business from Allergan.

GLOBAL RETAIL & SERVICES DEAL *of the YEAR*

WINNER: Royal Ahold acquisition of Delhaize Group (Ahold Delhaize).

GLOBAL RENEWABLE ENERGY DEAL *of the YEAR*

WINNER: Tesla acquisition of SolarCity.

GLOBAL TECHNOLOGY DEAL *of the YEAR*

WINNER: Microsoft acquisition of LinkedIn.

GLOBAL TELECOM DEAL *of the YEAR*

WINNER: Altice acquisition of Cablevision.

GLOBAL TRANSPORT DEAL *of the YEAR*

WINNER: Alaska Air Group acquisition of Virgin America.

GLOBAL UTILITIES & SERVICES DEAL *of the YEAR*

WINNER: Waste Connections merger with Progressive Waste Solutions (Waste Connections).

Standards: Best Growth-Generating Transformational Transaction by Global Industry Sectors and Sub-Sectors.

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REGIONAL

Deal Awards Winners

ASIA PACIFIC DEAL *of the YEAR* | Above \$5 billion.

WINNER: Tencent acquisition of Supercell.

ASIA PACIFIC DEAL *of the YEAR* | Above \$1 billion, below \$5 billion.

WINNER: Reliance Infratel demerger from Reliance Communications and acquisition of majority stake by Brookfield Infrastructure Group.

ASIA PACIFIC PRIVATE EQUITY DEAL *of the YEAR*

WINNER: CVC Capital and management led take-private of Nirvana Asia.

EUROPE DEAL *of the YEAR* | Above \$15 billion.

WINNER: 3 Italia mergers with Wind Telecom joint venture held of CK Hutchison and VimpelCom.

EUROPE DEAL *of the YEAR* | Above \$1 billion, below \$15 billion.

WINNER: Air Liquide acquisition of Airgas.

EUROPE PRIVATE EQUITY DEAL *of the YEAR*

WINNER: EQT acquisition of Kuoni Travel Holding.

MIDDLE EAST DEAL *of the YEAR*

WINNER: Qatar National Bank acquisition of Finansbank.

AMERICA DEAL *of the YEAR* | Above \$25 billion.

WINNER: Enbridge merger Spectra Energy.

AMERICA DEAL *of the YEAR* | \$10 billion to \$25 billion.

WINNER: Newell Rubbermaid acquisition of Jarden Corporation.

AMERICA DEAL *of the YEAR* | Above \$1 billion, below \$10 billion.

WINNER: Algonquin Power & Utilities Corp. acquisition of The Empire District Electric Company.

AMERICA PRIVATE EQUITY DEAL *of the YEAR*

WINNER: Investor group including Investcorp, CDPQ and PSP Investments management-led acquisition of AlixPartners from CVC Capital.

Standards: Best Growth-Generating Transformational Transaction by Region.

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REGIONAL

Deal Awards Winners

LATIN AMERICA DEAL *of the YEAR* | Above \$5 billion.

WINNER: Banco Bradesco acquisition of HSBC Brasil assets from HSBC.

LATIN AMERICA DEAL *of the YEAR* | Above \$1 billion, below \$5 billion

WINNER: Pampa Energía acquisition of Petrobras Argentina.

AMERICAS COUNTRY

Deal Awards Winners

BRAZIL DEAL *of the YEAR*

WINNER: BM&F BOVESPA acquisition of CETIP.

CANADA DEAL *of the YEAR* | Above \$5 billion.

WINNER: Fortis led and including GIC Private acquisition of ITC Holdings.

CANADA DEAL *of the YEAR* | Above \$1 billion, below \$5 billion.

WINNER: Lowe's Companies acquisition of Rona.

MEXICO DEAL *of the YEAR*

WINNER: Linzor Capital Partners acquisition of the GE Capital Mexico business.

U.S.A DEAL *of the YEAR* | Above \$25 billion.

WINNER: Charter Communications acquisition of Time Warner Cable, including acquisition of Bright House Networks (Spectrum).

U.S.A DEAL *of the YEAR* | \$15 billion, below \$25 billion.

WINNER: Envision Healthcare acquisition of AMSURG.

U.S.A DEAL *of the YEAR* | \$5 billion, below \$15 billion.

WINNER: Southern Company acquisition of AGL Resources.

U.S.A DEAL *of the YEAR* | Above \$1 billion, below \$5 billion.

WINNER: Cash America International merger with FirstCash Financial Services.

Standards: Best Growth-Generating Transformational Transaction by Region.

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GLOBAL CORPORATE

Deal Awards Winners

GLOBAL CORPORATE DEAL of the YEAR | Above \$15 billion.

WINNER: Visa acquisition of Visa Europe.

GLOBAL CORPORATE DEAL of the YEAR | Above \$5 billion, below \$15 billion.

WINNER: Ball acquisition of Rexam, and sale of assets in Europe, Brazil and United States to Ardagh.

GLOBAL CORPORATE DEAL of the YEAR | Above \$1 billion, below \$5 billion.

WINNER: NTT Data acquisition of Dell IT Services unit (formerly Perot Systems).

Standards: Growth-Generating Transformational Strategic Transaction from Any Part of the World.

GLOBAL INVESTOR

Deal Awards Winners

GLOBAL PRIVATE EQUITY DEAL of the YEAR | Above \$5 billion.

WINNER: Apollo Global acquisition of The ADT Corporation.

GLOBAL PRIVATE EQUITY DEAL of the YEAR | Above \$1 billion, below \$5 billion.

WINNER: Onex and Baring Private Equity Asia acquisition of Intellectual Property & Science business unit from Thomson Reuters.

GLOBAL INFRASTRUCTURE DEAL of the YEAR

WINNER: Brookfield Infrastructure Partners and Qube Holdings led consortium including Global Infrastructure Partners, British Columbia Investment Management Corporation, Canada Pension Plan Investment Board, CIC Capital, GIC Private and Qatar Investment Authority acquisition of Asciano.

Standards: Value-Creating transaction, Exemplifying the Characteristics of Assets Acquired by Alternative Investors.

CROSS BORDER

Deal Awards Winners

CROSS BORDER DEAL of the YEAR | Above \$25 billion.

WINNER: SoftBank acquisition of ARM Holdings.

CROSS BORDER DEAL of the YEAR | \$5 billion to \$25 billion.

WINNER: Qingdao Haier acquisition of GE Appliance Business from General Electric.

CROSS BORDER DEAL of the YEAR | Above \$1 billion, below \$5 billion.

WINNER: Steinhoff International acquisition of Mattress Firm Holding.

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EMERGING MARKETS

Deal Awards Winners

EMERGING MARKETS DEAL of the YEAR | Above \$5 billion.

WINNER: Rosneft led group including Trafigura and United Capital acquisition of Essar Oil from Essar Group.

EMERGING MARKETS DEAL of the YEAR | Above \$1 billion, below \$5 billion.

WINNER: Solb Misr acquisition by National Service Authority.

Emerging Markets Standards: Growth-Generating Transformational Transaction involving Parties from Developing Markets.

GLOBAL

Deal Awards Winners

GLOBAL DEAL of the YEAR | Above \$100 billion.

WINNER: Anheuser-Busch InBev acquisition of SABMiller, and divestment of assets including MillerCoors joint venture acquisition by Molson Coors, and Asahi Group acquisition of select European Brands.

GLOBAL DEAL of the YEAR | \$50 billion, below \$100 billion.

WINNER: Dell, MSD Partners and Silver Lake acquisition of EMC.

GLOBAL DEAL of the YEAR | \$25 billion, below \$50 billion.

WINNER: Shire acquisition of Baxalta.

GLOBAL DEAL of the YEAR | \$10 billion, below \$25 billion.

WINNER: Marriott International acquisition of Starwood Hotels & Resorts Worldwide.

GLOBAL DEAL of the YEAR | \$5 billion, below \$10 billion.

WINNER: Liberty Media acquisition of Formula One from investor group including CVC Capital.

GLOBAL DEAL of the YEAR | \$1 billion, below \$5 billion.

WINNER: Samsonite International acquisition of Tumi.

Standards: Growth-Generating Transformational Transaction Impacting Several International Markets.

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OUTSTANDING INVESTORS

Distinguished Awards Finalists:

GLOBAL INSTITUTIONAL INVESTOR *of the YEAR*

CIC Capital
Canada Pension Plan Investment Board
Caisse de dépôt et placement du Québec
GIC Special Investments
Qatar Investment Authority

Evaluation Standards: Public funds investing direct or co-investing with private equity and/or alternative investors, worldwide.

GLOBAL PRIVATE EQUITY FIRM *of the YEAR*

Apollo Global Management
CVC Capital Partners
Kohlberg Kravis Roberts
The Blackstone Group
TPG Capital

GLOBAL INFRASTRUCTURE INVESTOR *of the YEAR*

Brookfield
Global Infrastructure Partners
I Squared Capital
Macquarie
Partners Group

Firm Performance Evaluation Standards: (1) Notable transactions closed in the stated timeframe; (2) Presence in world markets, team expertise and leadership, plus investments and exits transactions record of accomplishment.

OUTSTANDING INVESTMENT BANKS

Distinguished Awards Finalists:

GLOBAL M&A INVESTMENT BANK *of the YEAR*

Bank of America Merrill Lynch
Barclays
Goldman Sachs
J.P Morgan
Lazard
Morgan Stanley

EMERGING MARKETS M&A INVESTMENT BANK *of the YEAR*

Bank of America Merrill Lynch
Citigroup
Goldman Sachs
J.P Morgan
UBS Investment Bank

GLOBAL PRIVATE EQUITY M&A INVESTMENT BANK *of the YEAR*

Credit Suisse
Barclays
Goldman Sachs
J.P Morgan
RBC Capital

INDEPENDENT M&A INVESTMENT BANK *of the YEAR*

Allen & Co
Centerview
Evercore
Guggenheim Securities
PJT Partners

Firm Performance Evaluation Standards: (1) Outcome of top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border expertise, team leadership, record of executing transactions, and client service.

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OUTSTANDING LAW FIRMS

Distinguished Awards Finalists:

GLOBAL M&A

LAW FIRM *of the YEAR*

Freshfields Bruckhaus Deringer
Linklaters
Simpson Thacher & Bartlett
Skadden Arps Slate Meagher & Flom
Sullivan & Cromwell

EMERGING MARKETS M&A

LAW FIRM *of the YEAR*

Allen & Overy
Davis Polk & Wardwell
Freshfields Bruckhaus Deringer
King & Wood Malleson
Linklaters

GLOBAL PRIVATE EQUITY M&A

LAW FIRM *of the YEAR*

Clifford Chance
Kirkland & Ellis
Latham & Watkins
Ropes & Gray
Simpson Thacher & Bartlett

Firm Performance Evaluation Standards: (1) Outcome of top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border expertise, team leadership, record of executing transactions, and client service.

OUTSTANDING SERVICE PROVIDERS

Distinguished Awards Finalists:

GLOBAL M&A TAX ADVISOR *of the YEAR*

Deloitte
Ernst & Young
KPMG
PwC

GLOBAL STRATEGY CONSULTING

FIRM *of the YEAR*

Accenture
Bain & Company
McKinsey & Co
Boston Consulting Group
PwC Strategy

GLOBAL M&A PUBLIC RELATIONS

FIRM *of the YEAR*

Brunswick Group
Finsbury
FTI Strategic Communications
Joele Frank Wilkinson Brimmer Katcher
Sard Verbinnen & Co

Firm Performance Evaluation Standards: (1) Outcome of closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border expertise, team leadership, client service and track record of accomplishment.

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9th ANNUAL GLOBAL MAJOR MARKETS
September 20, 2017 | New York City, USA.

RELEVANT INFORMATION

World's most prestigious award honors excellence from the deal communities singularly for transactions valued above a billion USD in size from all corners of the globe. The independently governed awards recognize achievements in the unique categories of best value-creating deals, outstanding firms, top performing professionals, and illustrious growth leaders.

PRESTIGE

Winning the award equates to achieving the "Gold Standard of Performance" seal of endorsement, validating excellence, and the firms' preeminent status in the local, regional or global markets. Winners are selected on "transaction performance merits", team expertise, track-record of accomplishments and leadership.

INDEPENDENT GOVERNANCE & STANDARDS

Prestige emanates from the integrity of the process. Winners are judged by point-indexed scoring method based on the transaction criteria that includes pre-and-post execution outcome; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc.

Significantly, the process does not involve industry partners or vendors to insure a 100% conflict-free process. We do not accept awards gala sponsorship from any industry advisors and competitors to avoid any "pay for play" influences.

TROPHY PRESENTATION POLICY

Winners are honored at the annual gala ceremony. Following is the prized trophy presentation policy:

LEADERS & PROFESSIONALS: Recipient must personally accept their treasured trophy at the gala ceremony.

OUTSTANDING FIRMS: Firm team representatives can accept their winner trophy on behalf of the organization.

TRANSACTIONS: It is deal that wins, and naturally consists of several advisors.

1. Nominee Advantage. Awarded the prized winner trophy for the transactions nominated by them provided the respective transaction team member(s) attend the gala ceremony to accept their deal winner trophy.
2. Corporate and Asset Acquirers. We notify and invite all the relevant organizations part of the winning deal.
3. Buy-side Advisors: Primary financial, legal, deal advisors, *followed by*
4. Target Sell-Side Advisors: Primary financial, legal, deal advisors to the seller, *followed by*
5. Co- or secondary transactional advisors.

NOTE: Advisory Firms' that are part of several winning transactions as is often the case, must confirm deal team members who worked on the respective winning transaction to accept their prized deal winner trophy. Winner trophy is presented to the transaction teams, and at the discretion of Global M&A Network.

AWARDS GALA & FORUM GUEST GUIDE

Welcome to the annual celebration of the world's most exclusive, competitive, and prestigious industry awards. The guide below will prepare you enjoy, participate and celebrate your achievements.

- ATTENDANCE:** Prior confirmation is required. Registration includes networking cocktail reception and three-course dinner inclusive of tax and transaction costs.
Check-in: Business card required.
- ATTIRE:** Black-tie for the awards gala celebrations. Business attire for the day meeting.
- WINNER Remarks:** Deal and firm awards winner remarks is limited to 2 minutes. Leaders and professional award winners kindly limit your award acceptance remarks to maximum of 5 minutes.
- PHOTOS:** Photographer is available for personal photos with colleagues, family, or friends throughout the evening. Electronic files sent 3-5 day's post gala free of any fees.
- TROPHY:** Yes...the trophy is made of crystal and breakable Custom box is available for secure transport. We do not ship trophies including to any registered winners who may miss the gala. It is best to register a few firm guests to accept the trophy on behalf of the firm or deal team.
- PROMOTION:** "Winners Circle" official press release is made available within 24 hours, along with logo and testimonial comments as requested. Firms' attending the gala are acknowledged on all the winning deals advised by the firm regardless of having received the winner trophy.
- Global or Local**
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