



THE ANNUAL LATIN AMERICA

Gala Celebration: December 6, 2017 | São Paulo, Brazil.



NOMINATION DEADLINE: **September 11, 2017 by 5 pm.**
SEND COMPLETED FORMS to: info@globalmanetwork.com | FAX (USA): 212.918.9066

World's most prestigious LATIN AMERICAS M&A ATLAS AWARDS, exclusively honors the best value-creating deals, outstanding firms, top-performing dealmakers and illustrious leaders from the Latin American mid-market business, investors, and deals communities.

PRESTIGE:

Winning the independently governed M&A ATLAS AWARDS equates to achieving the “*Gold Standard of Performance*” seal of endorsement, validating excellence, and the organizations preeminent status in the local, regional, and global markets because the winners are selected based on “deal performance metrics”.

OBJECTIVE STANDARDS:

Prestige emanates from the integrity of the process. Winners are judged by point-indexed scoring method based on the transaction performance criteria, which includes pre-and-post execution outcomes; style, synergies/negotiation; sector characteristics; regulation/jurisdictions; stakeholder/community value-creation; leadership; brand strength; etc. Significantly, the process excludes involvement by industry partners or vendors to insure a 100% conflict-free process; and to avoid any “pay for play” influences.

Please note, previously, the Latin America awards were included as part of the 9th Annual Americas M&A Atlas Awards.

► NOMINATE + GAIN ADVANTAGE:

We encourage you to enter nominations on behalf of your organization, colleagues, and clients to gain advantage of being considered first and early notification per your nomination winner status. Nominees are awarded the prized winner trophy for the transactions nominated by them provided the respective transaction team member(s) attend the gala ceremony to accept their deal winner trophy.

► ELIGIBILITY:

Deals size must be above \$5 million to less than a \$1billion. Deals must be closed in the timeframe: September 1, 2016 – September 1, 2017. Forms must be fully completed.

► SELECTION:

Deal winners are selected independently from eligible list of competitors based on deal performance metrics, and additional criteria for unique award categories. Firms are selected from the short-list of finalists immaterial of league table rankings. Firm performance standards include track record of accomplishments - transactions, expertise, leadership, client service and year to year improvements, etc.

► WINNERS GALA Celebration:

Winners of the prestigious awards are officially honored at the gala and trophy presentation ceremony, held following the *Americas Growth Agenda, Business Intelligence Forum*. Winners must attend the industry-exclusive gala dinner to accept their treasured trophy.

► WINNER TROPHY Presentation Polices:

FIRM AWARDS: Any member of the firm is able to accept their outstanding firm winner trophy.

LEADERS & DEALMAKERS: Leaders and dealmakers must personally attend the gala to accept their winner trophy.

DEAL AWARD WINNERS: It is the DEAL that wins! Naturally each deal consists of several advisors.

Trophy presentation order - (1st) nominees gain advantage; along with corporate or private equity firms; followed by (2) Lead buy-side advisors; followed by (3) lead sell-side advisors; followed by (4) co-advisors.

NOTE: Advisory Firms' that are part of several winning transactions as is often the case, must confirm team members who worked on the respective winning transaction to accept their prized deal winner trophy.

Trophies: Kindly confirm your guest booking early since it takes 20 days to prepare your treasured trophy.

TERMS: By submitting the entry form the nominee agrees and accepts to the following in its entirety:

Global M&A Network (GM&AN) reserves the right to re-classify entries and/or eliminate awards categories. GM&AN may include the winners in its news releases, marketing or online materials.

CONFIDENTIALITY: GM&AN does not disclose any data/private info on the entry forms to any external parties. **AWARDS GALA:** Nominees/winners must attend the awards ceremony to accept their winner trophy. GM&AN does not ship trophies including to any registered guest winners who may miss the awards gala dinner.

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► ENQUIRIES, Kindly Contact: Raj Kashyap (USA) ☎ + 914.886.3085 ✉ raj@globalmanetwork.com

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VALUE CREATING DEAL AWARDS, ENTRY FORMS

LATIN AMERICA DEAL Categories:

- (1) Deal of the Year (Middle Markets: Deals below a billion USD.)
- (2) Cross Border Deal of the Year (Middle Markets: Deals below a billion USD.)
- (3) Infrastructure Deal of the Year (Middle Markets: Deals below a billion USD.)
- (4) Private Equity Deal of the Year (Middle Markets: Deals below a billion USD.)
- (3) Restructuring Deal of the Year

COUNTRY DEAL AWARDS Categories:

- (1) Argentina Deal of the Year
- (2) Brazil Deal of the Year
- (3) Chile Deal of the Year
- (4) Columbia Deal of the Year
- (5) Peru Deal of the Year

NOMINATION: One form per deal for consideration of all applicable categories.

NOMINEE: Person filling and submitting this form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☐:	☐:

PART A: DEAL INFORMATION

- (1) Transaction:
- (2) Country (Acquirer & Target):
- (3) Deal Size (Required: Actual or rounded in increments of \$5 million.):
- (4) Deal Close Date (month/year):
- (5) Sector:

PART B: NOMINEE: DEAL TEAM LEADER (Required. "N": Name. ("Leader" is primary advisor to deal/assignment.)

N:	Title:
☐:	☐:

PART C: EXTERNAL REFERENCE. (Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	☐

PART D: ADVISORS. (Required. "C": Company"; "N": Name of advisor". N/A if no advisors were used for the deal.)

BUY-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, as applicable:

C:	N:	☐:	☐:
C:	N:	☐:	☐:
C:	N:	☐:	☐:
C:	N:	☐:	☐:

SELL-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, as applicable:

C:	N:	☐:	☐:
C:	N:	☐:	☐:
C:	N:	☐:	☐:
C:	N:	☐:	☐:

OPTIONAL: In short, list top 3 reasons why the transaction creates value and is a worthy winner.

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OUTSTANDING INVESTOR AWARDS, ENTRY FORMS

LATIN AMERICA Categories:

- (1) Latin America Institutional Investor of the Year (LP – pension fund or fund or funds.)
- (2) Latin America Infrastructure Investor of the Year
- (3) Latin America Private Equity Firm of the Year | Large Markets
- (4) Latin America Private Equity Firm of the Year | Middle Markets
- (5) Latin America Venture Capital Firm of the Year

COUNTRY PRIVATE EQUITY FIRM Categories:

- Argentina Private Equity Firm of the Year
- Brazil Private Equity Firm of the Year
- Columbia Private Equity Firm of the Year
- Chile Private Equity Firm of the Year

Note: Firms must have presence and focused investment strategy in the respective markets.

NOMINATION: One Form per Firm. Forms must be fully completed.

Note: We encourage your nominations for consideration. Secondly, Global M&A Network will release list of firm finalists.

NOMINEE: Person filling and submitting the form. “C”: Company; “N”: Name.

C:	Firm Type:
N:	Title:
☎:	☎:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total Number and approximate Value of deals closed in 2017:
- (4) Firm Headquarters, City and Country:
- (5) List top acquisition or investment transaction closed in 2017.

PART B: PRACTICE HEAD. (Required. “C”: Company; “N”: Name.)

C:	Firm Type:
N:	Title:
☎:	☎:

PART C: EXTERNAL REFERENCE. (Required. “C”: Company; “N”: Name. (Hint, Client reference is best.)

N:	Title:
C:	☎:

OPTIONAL. Describe below why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers.
(50 words or less. DO NOT exceed the word limit.)



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OUTSTANDING INVESTMENT BANK AWARDS, ENTRY FORMS

LATIN AMERICA Categories:

- (1) Latin America Investment Bank of the Year | International
- (2) Latin America Investment Bank of the Year | Restructuring
- (3) Latin America Boutique Investment Bank of the Year

COUNTRY Categories:

- (4) Argentina Investment Bank of the Year
- (5) Brazil Investment Bank of the Year
- (6) Chile Investment Bank of the Year
- (7) Columbia Investment Bank of the Year

NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.

Note: We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	E:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Categories:
- (3) Total Number and Value of deals closed in 2017:
- (4) Firm Headquarters, City and Country:
- (5) List top 2 transactions closed in 2017.

DEAL 1:

DEAL 2:

PART B: PRACTICE HEAD. (Required. "C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
E:	E:

PART C: EXTERNAL REFERENCE. (Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	E

OPTIONAL. Describe top 3 reasons why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)



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OUTSTANDING LAW FIRM AWARDS, ENTRY FORMS

LATIN AMERICA Categories:

- (1) Latin America Law Firm *of the Year* | International
- (2) Latin America Law Firm *of the Year* | Restructuring

COUNTRY Categories:

- (3) Argentina Law Firm *of the Year*
- (4) Brazil Law Firm *of the Year*
- (5) Chile Law Firm *of the Year*
- (6) Columbia Law Firm *of the Year*

NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.

Note: We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☎:	☎:

PART A: FIRM Information

- 1) Nominated Firm:
- 2) Award Categories:
- 3) Total Number and Value of deals closed in 2017:
- 4) Firm Headquarters, City and Country:
- 5) List top 2 transactions closed in 2017.

DEAL 1:

DEAL 2:

PART B: PRACTICE HEAD. (Required. "C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
☎:	☎:

PART C: EXTERNAL REFERENCE. (Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	☎

OPTIONAL. Describe top 3 reasons why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. **(50 words or less. DO NOT exceed the word limit.)**



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OUTSTANDING M&A SERVICES FIRM AWARDS, ENTRY FORMS

- (1) Latin America M&A Accounting Firm *of the Year*
- (2) Latin America M&A Tax Firm *of the Year*
- (3) Latin America Valuations Firm *of the Year*
- (4) Latin America Turnaround Consulting Firm *of the Year*

NOMINATION: One Form per Firm for consideration of all categories. Forms must be fully completed.

Note: We encourage you to nominate and gain advantage per our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	E:

PART A: FIRM Information

- 1) Nominated Firm:
- 2) Award Categories:
- 3) Total Number and Value of deals closed in 2017:
- 4) Firm Headquarters, City and Country:
- 5) List top 2 transactions closed in 2017.

DEAL 1:

DEAL 2:

PART B: PRACTICE HEAD. (Required. "C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
E:	E:

PART C: EXTERNAL REFERENCE. (Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	E

OPTIONAL. Describe top 3 reasons why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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TOP PERFORMING PROFESSIONAL AWARDS, ENTRY FORMS

Prestigious accolade is presented to a deal-team leader on behalf of the firm for closing an outstanding, value-generating transaction. The nominee must attend the gala ceremony to accept the winner trophy.

LATIN AMERICA Categories:

- (1) Corporate M&A Team *of the Year*
- (2) Private Equity Deal Team *of the Year*
- (3) Investment Banker *of the Year*
- (4) Lawyer *of the Year*
- (5) Boutique Investment Banker *of the Year*

NOMINATION: One Form per Dealmaker nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
✉:	☎:

PART A:

- 1) Award Category:
- 2) Nominee Full Name:
- 3) Nominee Title:
- 4) Company
- 5) Nominee Phone:
- 6) Nominee Email:
- 7) List top transaction closed by the nominee in 2017.

PART B: PRACTICE HEAD. (Required. "C": Company; "N": Name.)

C:	Firm Type:
N:	Title:
✉:	☎:

PART C: EXTERNAL REFERENCE. (Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C	☎

OPTIONAL. Describe why the nominee is a worthy winner. (75 words or less. DO NOT exceed the word limit.)



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ILLUSTRIOUS GROWTH LEADERSHIP ACHIEVEMENT AWARDS ENTRY FORM

Growth Leadership Achievement Award is the highest honor bestowed to an accomplished and effective c-level executive in appreciation of their management skills, bold vision and contributions made to advance and grow their respective organizations, industries and markets. Moreover, the award also validates the organizations' preeminent status in the local, regional, and international market place.

Latin America Growth Leadership Awardee: Presented to top executive of a public or private corporate entity; or private equity firm for consistently delivering growth including via M&A, JV, investments and innovation, as well as contributions made at their respective organizations, markets and advancement in the industry. The executive must be with the respective organization for 10 years, or more.

Latin America Private Equity Growth Leadership Awardee: Tribute to a veteran venture capital investor with over 20 years of experience; and in recognition managerial talents, firm investment/exit record, and unique contributions made in advancement of venture capital industries and entrepreneur eco-system.

Latin America Women Leadership Awardee: Presented to a senior executive with over 15 years of experience from the deal industry in recognition of her talents and contributions made in the industry.

Latin America M&A Leadership Awardee: Presented to a skillful investment banker, lawyer or industry professional with over 15 years of experience for their expertise, client service and contributions made in the M&A industries.

NOMINATION: One form per dealmaker nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	E:

PART A: LEADERSHIP AWARD Nominee Information.

- (1) Award Category:
- (2) Name:
- (3) Title:
- (4) Company:
- (5) Telephone:
- (6) Email:
- (7) Number of years at the firm and industry:

PART B: EXTERNAL REFERENCE. Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C:	Firm Type:
E:	E:

MILESTONES: (Optional) List in **50 words or less**, key growth initiatives delivered by the nominee.