



6th ANNUAL
AFRICA | MIDDLE MARKETS
 Gala & Dinner: TBA September, 2017. | London.



NOMINATION DEADLINE: **July 12, 2017.** (*Extended, No exceptions*)
 SEND COMPLETED FORMS to: info@globalmanetwork.com | FAX (USA): 212.918.9066

World's most prestigious **AFRICA M&A ATLAS AWARDS**, exclusively honors the best value-creating deals, outstanding firms, top-performing dealmakers and illustrious leaders from the wider African business, investors, and deal communities.

PRESTIGE:

Winning the independently governed M&A ATLAS AWARDS equates to achieving the “*Gold Standard of Performance*” seal of endorsement, validating excellence, and the organizations preeminent status in the local, regional, and global markets because the winners are selected based on “deal performance metrics”.

OBJECTIVE STANDARDS:

Prestige emanates from the integrity of the process. Winners are judged by point-indexed scoring method based on the transaction performance criteria, which includes pre-and-post execution outcomes; style, synergies/negotiation; sector characteristics; regulation/jurisdictions; stakeholder/community value-creation; leadership; brand strength; etc. Significantly, the process excludes involvement by industry partners or vendors to insure a 100% conflict-free process; and to avoid any “pay for play” influences.

► **NOMINATE + GAIN ADVANTAGE:**

We encourage you to enter nominations on behalf of your organization, colleagues, and clients to gain advantage of being considered first and early notification per your nomination winner status. Nominees are awarded the prized winner trophy for the transactions nominated by them provided the respective transaction team member(s) attend the gala ceremony to accept their deal winner trophy.

► **ELIGIBILITY:**

Deals size must be above \$5 million to less than a \$1 billion. Deals must be closed in the timeframe: March 1st, 2016 – March 31, 2017. Forms must be fully completed to be eligible and for expedited consideration.

► **SELECTION:**

Deal winners are selected independently from eligible list of competitors based on deal performance metrics, and additional criteria for unique award categories. Firms are selected from the short-list of finalists immaterial of league table rankings. Firm performance standards include track record of accomplishments - transactions, expertise, leadership, client service and year to year improvements, etc.

► **WINNERS GALA Celebration:**

Winners of the prestigious awards are officially honored at the gala and trophy presentation ceremony. Winners must attend the industry-exclusive gala dinner to accept their treasured trophy.

► **WINNER TROPHY Presentation Polices:**

FIRM AWARDS: Any member of the firm can accept their “Outstanding Firm” winner trophy.

LEADERS: Leaders and top professionals must personally attend the gala to accept their trophy accolade.

DEAL AWARDS WINNERS: It is the DEAL that wins! Naturally each deal consists of several advisors.

Trophy presentation order - (1st) nominees gain advantage; along with corporate or private equity buyers/seller firms; *followed by* (2) Lead buy-side advisors; *followed by* (3) Lead sell-side advisors; *followed by* (4) co-advisors.

NOTE: Advisory Firms’ that are part of many winning transactions must confirm deal team members who worked on the respective winning transaction to accept their prized deal winner trophy.

Trophies: Kindly confirm your guest booking early since it takes 20 days to prepare your treasured trophy.

TERMS: By submitting the entry form the nominee agrees and accepts to the following in its entirety:

Global M&A Network (GM&AN) reserves the right to re-classify entries and/or eliminate awards categories. GM&AN may include the winners in its news releases, marketing or online materials.

CONFIDENTIALITY: GM&AN does not disclose any data/private info on the entry forms to any external parties.

AWARDS GALA: Nominees/winners must attend the awards ceremony to accept their winner trophy. GM&AN does not ship trophies including to any registered guest winners who may miss the awards gala dinner.

► **VALIDATE YOUR Achievements.** Info, Contact: Raj Kashyap (US) ☎ +914.886.3085 ✉ raj@globalmanetwork.com

► **INFORMATION:** <https://globalmanetwork.com/emea-ma-awards/>



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VALUE-CREATING DEAL AWARDS, ENTRY FORMS

AFRICA DEALS Categories:

- (1) Deal of the Year *(Middle Markets: Deal value below a billion USD.)*
- (2) Cross Border Deal of the Year *(Middle Markets: Deal value below a billion USD.)*
- (3) Corporate Deal of the Year *(Middle Markets: Deal value below a billion USD.)*
- (4) Private Equity Deal of the Year *(Middle Markets: Deal value below a billion USD.)*

NOMINATION: One Form Per Deal.

NOMINEE: Person filling and submitting this form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☎:	☎:

PART A: BASIC DEAL INFORMATION

- (1) Transaction (X acquires B):
- (2) Country (Acquirer & Target):
- (3) Deal Size (**Required:** Actual or round-off in \$5 million increments.):
- (4) Close Date (month/year):
- (5) Sector Description:

PART B: NOMINEE: DEAL TEAM LEADER. Required. "N": Name. *("Leader" is primary advisor to deal/assignment.)*

N:	Title:
☎:	☎:

PART C: EXTERNAL REFERENCE. Required. "C": Company; "N": Name. *(Hint, Client reference is best.)*

N:	Title:
C	☎

PART D: ADVISORS. Required. "C: Company"; "N: Name of advisor". N/A if no advisors were used for the deal.

BUY-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, *as applicable:*

C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:

SELL-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, *as applicable:*

C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:

OPTIONAL: In short bullet-points, list top 3 reasons why the transaction is a worthy winner.

▶ **VALIDATE YOUR Achievements.** Info, Contact: Raj Kashyap (US) ☎ +914.886.3085 ✉ raj@globalmanetwork.com
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OUTSTANDING FIRM AWARDS, ENTRY FORMS

(1) Africa Private Equity Firm *of the Year*

M&A FINANCIAL ADVISORS *Categories:*

- (1) Africa Investment Bank *of the Year*
- (2) Africa Boutique Investment Bank *of the Year*

M&A LEGAL ADVISORS *Categories:*

- (1) Africa Law Firm *of the Year*

NOMINATION: One form per firm for consideration of all categories. Forms must be fully completed.

Note: We encourage your nominations for consideration. Secondly, Global M&A Network will release list of firm finalists.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	A:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total Number and approximate Value of deals closed in 2016:
- (4) Firm Headquarters, City and Country:
- (5) List top transaction closed in 2016.

PART B: PRACTICE HEAD. **Required.** "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	A:

PART C: EXTERNAL REFERENCE. **Required.** "C": Company; "N": Name. *(Hint, Client reference is best.)*

N:	Title:
C:	E:

OPTIONAL. In short bullet points, list top 3 reasons why the nominated firm is a worthy winner.
Hint: Include testimony from clients or peers. **(50 words or less. DO NOT exceed the word limit.)**



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ILLUSTRIOUS LEADERSHIP ACHIEVEMENT AWARDS ENTRY FORM

Leadership Achievement Award is the highest honor bestowed to an accomplished and effective c-level executive in admiration of their superb management talents, bold vision and contributions made to advance and grow their respective organizations, industries and markets. Moreover, the award also validates the organizations' preeminent status in the local, regional, and international market place.

Africa Corporate Growth Leadership Awardee: Presented to CEO, Chairman, President, or Founder of a public or private corporate entity for consistently delivering growth including via M&A, JV, investments and innovation, among additional attributes. The executive must be with the respective organization for 5 years, or more.

Africa Private Equity Growth Leadership Awardee: Presented to a CEO, Managing Partner, Founder, etc., of a private equity firm for their demonstrable investments/exit expertise and execution record, as well as contributions made to advance private equity industries. The executive must be with the respective organization for 10 years, or more.

Africa M&A Leadership Awardee: Presented to a skillful investment banker, lawyer or industry professional with over 15 years of experience for their expertise, client service and contributions made in the M&A industries.

NOMINATION: One form per nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	A:

PART A: LEADERSHIP AWARD Nominee Info.

- (1) Award Category:
- (2) Name:
- (3) Title:
- (4) Company:
- (5) Telephone:
- (6) Email:
- (7) Number of years at the firm and industry:

PART B: EXTERNAL REFERENCE. **Required.** "C": Company; "N": Name. *(Hint, Client reference is best.)*

N:	Title:
C:	Firm Type:
E:	A:

MILESTONES: (Optional) List in **50 words or less**, key growth initiatives delivered by the nominee.