



## GLOBAL MAJOR MARKETS

CONGRATULATIONS, 2017:

**DEAL WINNERS *of the* YEAR**  
**OUTSTANDING FIRM FINALISTS**



### 9<sup>th</sup> ANNUAL GALA & DINNER CEREMONY

6.30 pm, June 22, 2017 *at the*  
Metropolitan Club, New York, USA.

Global M&A Network congratulates transactional awards winners and distinguished group of outstanding firm finalists for the one and only, M&A ATLAS AWARDS, Global Major Markets.

World's most prestigious awards honors excellence singularly for completing growth-generating, transformational transactions valued above a billion dollars from all corners of the globe.

In a highly competitive process, 398 transactions were analyzed per eligibility standards to compete in various categories of global industry, regional, private equity, corporate, cross border, and global "Deal of the Year" award winners.

#### PRESTIGE:

Winning the award equates to achieving the "Gold Standard of Performance" seal of endorsement, validating excellence, and the winners' preeminent status in the local, regional or global markets. Winners are selected independently on "transaction performance merits", team expertise and record of accomplishments.

#### WHAT *to* DO? NEXT STEPS.

Congrats on making the distinguished group of winners. Please contact us for information. Significantly, as an advisor to the winning transaction, kindly confirm your deal team and firm guest registrations for the awards gala ceremony and the forum.

ENQUIRIES + Gala Dinner Bookings, Contact:

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**CONGRATULATIONS:** DEAL WINNERS & OUTSTANDING FIRM FINALISTS  
**WINNERS GALA DINNER:** 6.30 pm, June 22, 2017. | New York, USA.

GLOBAL INDUSTRY  
DEAL AWARDS WINNERS  
*of the Year*

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GLOBAL CONSUMER GOODS DEAL *of the YEAR*

**WINNER:** Coty acquisition of Beauty Brands from Procter & Gamble Company.

GLOBAL ELECTRONICS & SYSTEMS DEAL *of the YEAR*

**WINNER:** Samsung Electronics acquisition of Harman International.

GLOBAL ENERGY & SERVICES DEAL *of the YEAR*

**WINNER:** Schumberg acquisition of Cameron International.

GLOBAL ENTERTAINMENT & MEDIA DEAL *of the YEAR*

**WINNER:** NBC Universal, subsidiary of Comcast acquisition of DreamWorks Animation SKG.

GLOBAL e-COMMERCE DEAL *of the YEAR*

**WINNER:** Walmart acquisition of Jet.com.

GLOBAL FINANCIAL DEAL *of the YEAR*

**WINNER:** CBOE acquisition of Bats Global Markets.

GLOBAL INDUSTRIALS DEAL *of the YEAR*

**WINNER:** Johnson Controls acquisition of Tyco International.

GLOBAL INSURANCE DEAL *of the YEAR*

**WINNER:** EXOR acquisition of PartnerRe.

GLOBAL MANUFACTURING DEAL *of the YEAR*

**WINNER:** Yokohama Rubber acquisition of Alliance Tire from KKR & Co.

GLOBAL MEDICAL DEVICES DEAL *of the YEAR*

**WINNER:** Abbott acquisition of St. Jude Medical.

*Standards: Best Growth-Generating transformational transaction exclusive by global industry sectors.*

**Note:** It is the deal that wins. And, winners are officially honored at the industry-exclusive gala dinner. As always, Leaders, firms and respective deal-team advisors must attend the gala ceremony to accept their personal, firm or deal awards winner trophy; and be a part of the illustrious group of "2017: Winners Circle". M&A Atlas Awards reserves the right to revise awards categories. (2008-2017©).

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GLOBAL INDUSTRY  
DEAL AWARDS WINNERS  
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GLOBAL HEALTHCARE IT & SERVICES DEAL *of the YEAR*  
**WINNER:** Quintiles acquisition of IMS Health (QuintilesIMS).

GLOBAL PHARMA DEAL *of the YEAR*  
**WINNER:** Teva acquisition of Allergan Generics business from Allergan.

GLOBAL RETAIL & SERVICES DEAL *of the YEAR*  
**WINNER:** Royal Ahold acquisition of Delhaize Group (Ahold Delhaize).

GLOBAL RENEWABLE ENERGY DEAL *of the YEAR*  
**WINNER:** Tesla acquisition of SolarCity.

GLOBAL TECHNOLOGY DEAL *of the YEAR*  
**WINNER:** Microsoft acquisition of LinkedIn.

GLOBAL TELECOM DEAL *of the YEAR*  
**WINNER:** Altice acquisition of Cablevision.

GLOBAL TRANSPORT DEAL *of the YEAR*  
**WINNER:** Alaska Air Group acquisition of Virgin America.

GLOBAL UTILITIES & SERVICES DEAL *of the YEAR*  
**WINNER:** Waste Connections merger with Progressive Waste Solutions (Waste Connections).

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REGIONAL  
DEAL AWARDS WINNERS  
*of the Year*

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ASIA PACIFIC DEAL *of the YEAR* | Above \$5 billion.

**WINNER:** Tencent acquisition of Supercell.

ASIA PACIFIC DEAL *of the YEAR* | Above \$1 billion, below \$5 billion.

**WINNER:** Reliance Infratel demerger from Reliance Communications and acquisition of majority stake by Brookfield Infrastructure Group.

ASIA PACIFIC PRIVATE EQUITY DEAL *of the YEAR*

**WINNER:** CVC Capital and management led take-private acquisition of Nirvana Asia.

EUROPE DEAL *of the YEAR* | Above \$15 billion.

**WINNER:** 3 Italia merger with Wind Telecom joint venture held of CK Hutchison and VimpelCom (Wind Tre).

EUROPE DEAL *of the YEAR* | Above \$1 billion, below \$15 billion.

**WINNER:** Air Liquide acquisition of Airgas.

EUROPE PRIVATE EQUITY DEAL *of the YEAR*

**WINNER:** EQT acquisition of Kuoni Travel Holding.

MIDDLE EAST DEAL *of the YEAR*

**WINNER:** Qatar National Bank acquisition of Finansbank.

AMERICA DEAL *of the YEAR* | Above \$25 billion.

**WINNER:** Enbridge merger Spectra Energy.

AMERICA DEAL *of the YEAR* | Above \$10 billion, below \$25 billion.

**WINNER:** Newell Rubbermaid acquisition of Jarden Corporation.

AMERICA DEAL *of the YEAR* | Above \$1 billion, below \$10 billion.

**WINNER:** Cash America International merger with FirstCash Financial Services.

AMERICA PRIVATE EQUITY DEAL *of the YEAR*

**WINNER:** Investor group including CDPQ, Investcorp and PSP Investments management-led acquisition of AlixPartners from CVC Capital.

*Standards: Best Growth-Generating transformational transaction, acquisition from the respective regions. America - North America.*

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REGIONAL  
DEAL AWARDS WINNERS  
*of the Year*

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LATIN AMERICA DEAL *of the YEAR* | Above \$5 billion.

**WINNER:** Banco Bradesco acquisition of HSBC Brasil assets from HSBC.

LATIN AMERICA DEAL *of the YEAR* | Above \$1 billion, below \$5 billion

**WINNER:** Pampa Energía acquisition of Petrobras Argentina.

AMERICAS  
DEAL AWARDS WINNERS  
*of the Year*

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CANADA DEAL *of the YEAR* | Above \$5 billion.

**WINNER:** Fortis led and including GIC Private acquisition of ITC Holdings.

CANADA DEAL *of the YEAR* | Above \$1 billion, below \$5 billion.

**WINNER:** Algonquin Power & Utilities Corp. acquisition of The Empire District Electric Company.

U.S.A DEAL *of the YEAR* | Above \$25 billion.

**WINNER:** Charter Communications acquisition of Time Warner Cable, including acquisition of Bright House Networks (Spectrum).

U.S.A DEAL *of the YEAR* | Above \$10 billion, below \$25 billion.

**WINNER:** Southern Company acquisition of AGL Resources.

U.S.A DEAL *of the YEAR* | Above \$1 billion, below \$10 billion.

**WINNER:** IBM acquisition of Truven from Veritas Capital.

BRAZIL DEAL *of the YEAR*

**WINNER:** BM&F BOVESPA acquisition of CETIP.

*Standards: Best Growth-Generating transformational transaction, acquisition from the Americas regional.*

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GLOBAL DEAL  
AWARDS WINNERS *of the Year*

GLOBAL CORPORATE DEAL *of the YEAR* | Above \$15 billion.  
**WINNER:** Visa acquisition of Visa Europe.

GLOBAL CORPORATE DEAL *of the YEAR* | Above \$5 billion, below \$15 billion.  
**WINNER:** Ball Corporation acquisition of Rexam, and sale of assets in Europe, Brazil and United States to Ardagh Group.

GLOBAL CORPORATE DEAL *of the YEAR* | Above \$1 billion, below \$5 billion.  
**WINNER:** NTT Data acquisition of Dell IT Services unit (formerly Perot Systems).

*Standards: Growth-Generating transformational strategic transaction from any part of the world.*

INVESTMENT DEAL AWARDS  
WINNERS *of the Year*

GLOBAL PRIVATE EQUITY DEAL *of the YEAR* | Above \$5 billion.  
**WINNER:** Apollo Global acquisition of The ADT Corporation.

GLOBAL PRIVATE EQUITY DEAL *of the YEAR* | Above \$1 billion, below \$5 billion.  
**WINNER:** Onex and Baring Private Equity Asia acquisition of Intellectual Property & Science business unit from Thomson Reuters.

GLOBAL INFRASTRUCTURE DEAL *of the YEAR*  
**WINNER:** Investor Group led by Brookfield Infrastructure and including GIC Private, British Columbia Investment Management Corporation, Qatar Investment Authority; and Qube investor consortium including Canada Pension Plan Investment Board, CIC Capital acquisition of Asciano.

*Standards: Value-Creating transaction, exemplifying the characteristics of assets acquired by investor.*

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**GLOBAL DEAL AWARDS WINNERS** *of the Year*

**CROSS BORDER DEAL** *of the YEAR* | Above \$25 billion.

**WINNER:** SoftBank acquisition of ARM Holdings.

**CROSS BORDER DEAL** *of the YEAR* | Above \$5 billion, below \$25 billion.

**WINNER:** Qingdao Haier acquisition of GE Appliance Business from General Electric.

**CROSS BORDER DEAL** *of the YEAR* | Above \$1 billion, below \$5 billion.

**WINNER:** Steinhoff International acquisition of Mattress Firm Holding.

*Cross Border Standards: Growth and markets expansionary transformational transaction across international markets.*

**EMERGING MARKETS DEAL** *of the YEAR* | Above \$5 billion.

**WINNER:** Rosneft led group including Trafigura and United Capital acquisition of Essar Oil.

**EMERGING MARKETS DEAL** *of the YEAR* | Above \$1 billion, below \$5 billion.

**WINNER:** Solb Misr acquisition by National Service Authority.

*Emerging Markets Standards: Growth-Generating, transformational transaction involving developing markets.*

**GLOBAL DEAL** *of the YEAR* | Above \$100 billion.

**WINNER:** Anheuser-Busch InBev acquisition of SABMiller, and divestment of assets including MillerCoors joint venture acquisition by Molson Coors, and Asahi Group acquisition of select European Brands (Grolsch, Meantime Brewing, Peroni and Miller).

**GLOBAL DEAL** *of the YEAR* | Above \$50 billion, below \$100 billion.

**WINNER:** Dell, MSD Partners and Silver Lake acquisition of EMC.

**GLOBAL DEAL** *of the YEAR* | Above \$25 billion, below \$50 billion.

**WINNER:** Shire acquisition of Baxalta.

**GLOBAL DEAL** *of the YEAR* | Above \$10 billion, below \$25 billion.

**WINNER:** Marriott International acquisition of Starwood Hotels & Resorts Worldwide.

**GLOBAL DEAL** *of the YEAR* | Above \$5 billion, below \$10 billion.

**WINNER:** Liberty Media acquisition of Formula One from investor group.

**GLOBAL DEAL** *of the YEAR* | Above \$1 billion, below \$5 billion.

**WINNER:** Samsonite International acquisition of Tumi.

*Standards: Growth-generating, transformational transaction impacting international markets.*

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**OUTSTANDING INVESTORS**

*Distinguished Awards Finalists:*

**GLOBAL INSTITUTIONAL INVESTOR of the YEAR**

CIC Capital  
 Canada Pension Plan Investment Board  
 Caisse de dépôt et placement du Québec  
 GIC Special Investments  
 Qatar Investment Authority

Evaluation Standards: Public funds investing directly or co-investing with private equity and/or alternative investors, worldwide.

**GLOBAL PRIVATE EQUITY FIRM of the YEAR**

Apollo Global Management  
 CVC Capital Partners  
 Kohlberg Kravis Roberts  
 The Blackstone Group  
 TPG Capital

Private Equity Performance Evaluation Standards: (1) Notable transactions closed in the stated timeframe including any deals by the portfolio companies; (2) Global presence and markets expertise, team leadership, plus investments and exits transactions record of accomplishment.

**GLOBAL INFRASTRUCTURE INVESTOR of the YEAR**

Brookfield  
 Global Infrastructure Partners  
 I Squared Capital  
 Macquarie  
 Partners Group

**OUTSTANDING INVESTMENT BANKS**

*Distinguished Awards Finalists:*

**GLOBAL M&A INVESTMENT BANK of the YEAR**

Bank of America Merrill Lynch  
 Barclays  
 Goldman Sachs  
 J.P Morgan  
 Lazard  
 Morgan Stanley

**EMERGING MARKETS M&A INVESTMENT BANK of the YEAR**

Bank of America Merrill Lynch  
 Citigroup  
 Goldman Sachs  
 J.P Morgan  
 UBS Investment Bank

**GLOBAL PRIVATE EQUITY M&A INVESTMENT BANK of the YEAR**

Credit Suisse  
 Barclays  
 Goldman Sachs  
 J.P Morgan  
 RBC Capital

**INDEPENDENT M&A INVESTMENT BANK of the YEAR**

Centerview  
 Evercore  
 Greenhill & Co  
 Moelis & Co  
 PJT Partners

Firm Performance Evaluation Standards: (1) Outcome of top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border markets expertise, team leadership, record of executing transactions, and client service.

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WINNERS GALA DINNER:**

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**OUTSTANDING LAW FIRMS**

*Distinguished Awards Finalists:*

**GLOBAL M&A**

**LAW FIRM of the YEAR**

Freshfields Bruckhaus Deringer  
Linklaters  
Simpson Thacher & Bartlett  
Skadden Arps Slate Meagher & Flom  
Sullivan & Cromwell

**EMERGING MARKETS M&A**

**LAW FIRM of the YEAR**

Allen & Overy  
Davis Polk & Wardwell  
Freshfields Bruckhaus Deringer  
King & Wood Malleson  
Linklaters

**GLOBAL PRIVATE EQUITY M&A**

**LAW FIRM of the YEAR**

Clifford Chance  
Kirkland & Ellis  
Latham & Watkins  
Ropes & Gray  
Simpson Thacher & Bartlett

*Firm Performance Evaluation Standards: (1) Outcome of top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border markets expertise, team leadership, record of executing transactions, and client service.*

**OUTSTANDING SERVICE PROVIDERS**

*Distinguished Awards Finalists:*

**GLOBAL M&A TAX**

**ADVISOR of the YEAR**

Deloitte  
Ernst & Young  
KPMG  
PwC

**GLOBAL STRATEGY CONSULTING**

**FIRM of the YEAR**

Accenture  
Bain & Company  
McKinsey & Co  
Boston Consulting Group  
PwC Strategy

**M&A PUBLIC RELATIONS**

**FIRM of the YEAR**

Brunswick Group  
Finsbury  
FTI Strategic Communications  
Joele Frank Wilkinson Brimmer Katcher  
Sard Verbinnen & Co

*Firm Performance Evaluation Standards: (1) Outcome of advising on top closed transactions valued above a billion USD; (2) Year to year improvements; (3) Global markets presence (3 plus regions); cross-border markets expertise, team leadership, client service and track record of accomplishment.*

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## RELEVANT INFORMATION

World's most prestigious award honors excellence from the deal communities singularly for transactions valued above a billion USD in size from all corners of the globe. The independently governed awards recognize achievements in the unique categories of best value-creating deals, outstanding firms, top performing professionals, and illustrious growth leaders.

### PRESTIGE

Winning the award equates to achieving the “Gold Standard of Performance” seal of endorsement, validating excellence, and the firms’ preeminent status in the local, regional or global markets. Winners are selected on “transaction performance merits”, team expertise, track-record of accomplishments and leadership.

### INDEPENDENT GOVERNANCE & STANDARDS

Prestige emanates from the integrity of the process. Winners are judged by point-indexed scoring method based on the transaction criteria that includes pre-and-post execution outcome; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community value impact; leadership; brand strength; etc.

Significantly, the process does not involve industry partners or vendors to insure a 100% conflict-free process. We do not accept awards gala sponsorship from any industry advisors and competitors to avoid any “pay for play” influences.

### TROPHY PRESENTATION POLICY

Winners are honored at the annual gala ceremony. Following is the prized trophy presentation policy:

**LEADERS & PROFESSIONALS:** Recipient must personally accept their treasured trophy at the gala ceremony.

**OUTSTANDING FIRMS:** Firm team representatives can accept their winner trophy on behalf of the organization.

**TRANSACTIONS:** It is deal that wins, and naturally consists of several advisors.

1. Nominee Advantage. Awarded the prized winner trophy for the transactions nominated by them provided the respective transaction team member(s) attend the gala ceremony to accept their deal winner trophy.
2. Corporate and Asset Acquirers. We notify and invite all the relevant organizations part of the winning deal.
3. Buy-side Advisors: Primary financial, legal, deal advisors, *followed by*
4. Target Sell-Side Advisors: Primary financial, legal, deal advisors to the seller, *followed by*
5. Co- or secondary transactional advisors.

**NOTE:** Advisory Firms’ that are part of several winning transactions as is often the case, must confirm deal team members who worked on the respective winning transaction to accept their prized deal winner trophy. Winner trophy is presented to the transaction teams, and at the discretion of Global M&A Network.

### AWARDS GALA & FORUM GUEST GUIDE

Welcome to the annual celebration of the world's most exclusive, competitive, and prestigious industry awards. The guide below will prepare you enjoy, participate and celebrate your achievements.

- ATTENDANCE:** Prior confirmation is required. Registration includes networking cocktail reception and three-course dinner inclusive of tax and transaction costs.  
Check-in: Business card required.
- ATTIRE:** Black-tie for the awards gala celebrations. Business attire for the day meeting.
- WINNER Remarks:** Deal and firm awards winner remarks is limited to 2 minutes. Leaders and professional award winners kindly limit your award acceptance remarks to maximum of 5 minutes.
- PHOTOS:** Photographer is available for personal photos with colleagues, family, or friends throughout the evening. Electronic files sent 3-5 day’s post gala free of any fees.
- TROPHY:** Yes...the trophy is made of crystal and breakable Custom box is available for secure transport. We do not ship trophies including to any registered winners who may miss the gala. It is best to register a few firm guests to accept the trophy on behalf of the firm or deal team.
- PROMOTION:** “Winners Circle” official press release is made available within 24 hours, along with logo and testimonial comments as requested. Firms’ attending the gala are acknowledged on all the winning deals advised by the firm regardless of having received the winner trophy.
- Global or Local**
- CONTACT:** Raj Kashyap (USA) ☎ 914.886.3085 ✉ raj@globalmanetwork.com