



THE M&A
ATLAS
AWARDS

THE ANNUAL
LATIN AMERICA

Gala Celebration: December 7, 2017 | São Paulo, Brazil.



NOMINATION DEADLINE: **August 21, 2017 by 5 pm EST** – *No exceptions*
SEND COMPLETED FORMS to: info@globalmanetwork.com | FAX (USA): 212.918.9066

The Latin America M&A awards is part of the world's most prestigious M&A ATLAS AWARDS global brand, exclusively honoring the best value-creating deals, outstanding firms, top dealmakers and growth leaders from the South American business and deal communities.

PRESTIGE:

Winning the independent, M&A ATLAS AWARDS equates to achieving the “*Gold Standard of Performance*” seal of endorsement, validating excellence, and eminent status in the local, regional, and global markets because the winners are selected based on “deal performance metrics”.

Please note, previously, the Latin America awards were included as part of the annual Americas M&A Atlas Awards.

► **NOMINATE & GAIN Advantage:**

We welcome and encourage you to enter nominations on behalf of your organization, colleagues, and clients to gain advantage of being considered first and early notification per your nomination winner status.

► **ELIGIBILITY:**

Deals size must be above \$5 million and closed in the timeframe: August 1, 2016 – August 1, 2017.
Forms must be fully completed to be eligible and for expedited consideration.

► **SELECTION Process:**

Winners are selected independently from eligible list of competitors based on deal performance metrics such as novelty/rationale; style/structure/leverage; sector/markets complexities; jurisdictions; synergies/impact; experience/resourcefulness; leadership; brand; among additional pertinent deal and category characteristics.

Firms are chosen from the short-list finalists immaterial of league table rankings, on evaluative standards including transactions record, expertise, leadership, client service and performance improvements on deals advised, etc.

► **WINNERS GALA Celebration:**

Winners of the prestigious awards are officially recognized at the gala and trophy presentation ceremony, held following the *Latin America Growth Agenda, Intelligence Forum*. Winners must attend the exclusive gala dinner to accept their prized winner trophy.

► **WINNER TROPHY Presentation Polices:**

FIRM AWARDS: Firm representatives are able to accept their firm winner trophy.

LEADERS & DEALMAKERS: Leaders and dealmaker team professionals must personally accept their winner trophy.

DEAL AWARD WINNERS: Note, it is the DEAL that wins!

Naturally each deal consists of several advisors. The trophy is presented - (1st) award nominees;
(2nd) corporate or private equity buyers or sellers, (3rd) buy-side key advisors; (4th) sell-side lead advisors.

TERMS: By submitting the entry form the nominee agrees and accepts to the following in its entirety:

Global M&A Network (GM&AN) reserves the right to re-classify entries and/or eliminate awards categories.
GM&AN may include the winners in its news releases, marketing or online materials.

CONFIDENTIALITY: GM&AN does not disclose any data/private info on the entry forms to any external parties.

AWARDS GALA: Nominees/finalists must attend the awards ceremony to accept their winner trophy.

Trophies: Kindly confirm your firm attendance early and by November 17, 2017 since it takes time to prepare the uniquely engraved trophy.

INFORMATION: www.globalmanetwork.com

LATIN AMERICA GROWTH AGENDA Intelligence Forum | December 7, 2017, São Paulo, Brazil.

► General + Participation, Enquiries: Raj Kashyap (USA) ☎ + 914.886.3085 ✉ raj@globalmanetwork.com

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DEAL AWARDS, ENTRY FORMS

LATIN AMERICA DEAL AWARDS, Categories:

- (1) Deal of the Year (Major Markets: Deals over billion USD; and Middle Markets: Deals below a billion USD.)
- (2) Cross Border Deal of the Year (Major Markets: Deals over billion USD; and Middle Markets: Deals below a billion USD.)
- (3) Infrastructure Deal of the Year (Major Markets: Deals over billion USD; and Middle Markets: Deals below a billion USD.)
- (4) Private Equity Deal of the Year (Middle Markets: Deals below a billion USD.)

COUNTRY DEAL AWARDS, | Middle Markets Categories:

- (1) Argentina Deal of the Year
- (2) Brazil Deal of the Year
- (3) Chile Deal of the Year
- (4) Columbia Deal of the Year
- (5) Peru Deal of the Year

NOMINATION: One form per deal for consideration of all applicable categories.

NOMINEE: Person filling and submitting this form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	E:

PART A: DEAL INFORMATION

- (1) Transaction:
- (2) Country (Acquirer & Target):
- (3) Deal Size (**Required:** Actual or rounded in increments of \$5 million.):
- (4) Deal Close Date (month/year):
- (5) Sector:

PART B: NOMINEE: DEAL TEAM LEADER, Required. "N": Name. ("Leader" is primary advisor to deal/assignment.)

N:	Title:
E:	E:

PART C: EXTERNAL REFERENCE, Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C:	E:

PART D: ADVISORS, excluding nominee: "C": Company"; "N": Name of advisor". N/A if no advisors were used for the deal.

BUY-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, *as applicable:*

C:	N:	E:	E:
C:	N:	E:	E:
C:	N:	E:	E:
C:	N:	E:	E:
C:	N:	E:	E:

SELL-SIDE Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, *as applicable:*

C:	N:	E:	E:
C:	N:	E:	E:
C:	N:	E:	E:
C:	N:	E:	E:
C:	N:	E:	E:

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OUTSTANDING PRIVATE EQUITY, INFRASTRUCTURE & VC FIRM AWARDS, ENTRY FORMS

- (1) Latin America Private Equity Firm of the Year | International (*i.e. excluding Latin American markets.*)
- (2) Latin America Private Equity Firm of the Year (*Exclusive to Latin American markets only.*)
- (3) Latin America Infrastructure Investor of the Year
- (4) Venture Capital Firm of the Year
- (5) Argentina Private Equity Firm of the Year
- (6) Brazil Private Equity Firm of the Year
- (7) Columbia Private Equity Firm of the Year
- (8) Chile Private Equity Firm of the Year

NOMINATION: One form per firm for consideration of all categories. Forms must be fully completed.
Note: We encourage your nominations for consideration. Secondly, Global M&A Network will release list of firm finalists.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☎:	✉:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total Number and approximate Value of deals closed in 2016:
- (4) Firm Headquarters, City and Country:
- (5) List top acquisition or investment transaction closed in 2016.

PART B: PRACTICE HEAD, Required. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☎:	✉:

PART C: EXTERNAL REFERENCE, Required. "C": Company; "N": Name. (*Hint, Client reference is best.*)

N:	Title:
C	☎

OPTIONAL. Describe below why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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OUTSTANDING INVESTMENT BANK AWARDS, ENTRY FORMS

- (1) Latin America Investment Bank *of the Year* | International
- (2) Latin America Investment Bank *of the Year* | Restructuring
- (3) Latin America Boutique Investment Bank *of the Year*
- (4) Argentina Investment Bank *of the Year*
- (5) Brazil Investment Bank *of the Year*
- (6) Chile Investment Bank *of the Year*
- (7) Columbia Investment Bank *of the Year*

NOMINATION: One form per firm for consideration of all categories. Forms must be fully completed.

Note: We encourage your nominations for our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. “C”: Company; “N”: Name.

C:	Firm Type:
N:	Title:
E:	E:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Categories:
- (3) Total Number and Value of deals closed in 2016:
- (4) Firm Headquarters, City and Country:
- (5) List top 2 transactions closed in 2016.

DEAL 1:

DEAL 2:

PART B: PRACTICE HEAD, Required. “C”: Company; “N”: Name.

C:	Firm Type:
N:	Title:
E:	E:

PART C: EXTERNAL REFERENCE, Required. “C”: Company; “N”: Name. (*Hint, Client reference is best.*)

N:	Title:
C:	E:

OPTIONAL. Describe below why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)



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OUTSTANDING LAW FIRM AWARDS, ENTRY FORMS

- (1) Latin America Law Firm *of the Year* | International
- (2) Latin America Law Firm *of the Year* | Restructuring
- (3) Argentina Law Firm *of the Year*
- (4) Brazil Law Firm *of the Year*
- (5) Chile Law Firm *of the Year*
- (6) Columbia Law Firm *of the Year*

NOMINATION: One form per firm for consideration of all categories. Forms must be fully completed.

Note: We encourage your nominations for our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE – Person filling and submitting the form. “C”: Company; “N”: Name.

C:	Firm Type:
N:	Title:
☎:	☎:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Categories:
- (3) Total Number and Value of deals closed in 2016:
- (4) Firm Headquarters, City and Country:
- (5) List top 2 transactions closed in 2016.

DEAL 1:

DEAL 2:

PART B: PRACTICE HEAD, Required. “C”: Company; “N”: Name.

C:	Firm Type:
N:	Title:
☎:	☎:

PART C: EXTERNAL REFERENCE, Required. “C”: Company; “N”: Name. (*Hint, Client reference is best.*)

N:	Title:
C	☎

OPTIONAL. Describe below why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)



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**OUTSTANDING M&A SERVICES FIRM
AWARDS, ENTRY FORMS**

- (1) Latin America M&A Accounting Firm *of the Year*
- (2) Latin America M&A Tax Firm *of the Year*
- (3) Latin America Valuations Firm *of the Year*
- (4) Latin America Turnaround Consulting Firm *of the Year*

NOMINATION: One form per firm for consideration of all categories. Forms must be fully completed.

Note: We encourage your nominations for our consideration. Secondly, Global M&A Network will release list of firm finalists. League table rankings do not factor in the selection of the winner.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	E:

PART A: FIRM Information

- (1) Nominated Firm:
- (2) Award Categories:
- (3) Total Number and Value of deals closed in 2016:
- (4) Firm Headquarters, City and Country:
- (5) List top 2 transactions closed in 2016.

DEAL 1:

DEAL 2:

PART B: PRACTICE HEAD, Required. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	E:

PART C: EXTERNAL REFERENCE, Required. "C": Company; "N": Name. (*Hint, Client reference is best.*)

N:	Title:
C	E

OPTIONAL. Describe below why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)



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**TOP DEAL MAKER TEAM
AWARDS, ENTRY FORMS**

Prestigious accolade is presented to a deal-team leader on behalf of the firm for closing an outstanding, value-generating transaction. The nominee must attend the gala ceremony to accept the winner trophy.

- (1) Corporate M&A Team *of the Year*
- (2) Private Equity Deal Team *of the Year*
- (3) Investment Banker *of the Year*
- (4) Lawyer *of the Year*
- (5) Boutique Investment Banker *of the Year*

NOMINATION: One form per dealmaker nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. “C”: Company; “N”: Name.

C:	Firm Type:
N:	Title:
☐:	☐:

PART A:

- (1) Award Category:
- (2) Nominee Full Name:
- (3) Nominee Title:
- (4) Company
- (5) Nominee Phone:
- (6) Nominee Email:
- (7) List top transaction closed by the nominee in 2016.

PART B: PRACTICE HEAD, Required. “C”: Company; “N”: Name.

C:	Firm Type:
N:	Title:
☐:	☐:

PART C: EXTERNAL REFERENCE, Required. “C”: Company; “N”: Name. (*Hint, Client reference is best.*)

N:	Title:
C	☐

OPTIONAL. Describe why the nominee is a worthy winner. (75 words or less. DO NOT exceed the word limit.)



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**GROWTH LEADERSHIP ACHIEVEMENT
AWARDS ENTRY FORM**

Growth Leadership Achievement Award is the highest honor bestowed to an accomplished and effective c-level executive in appreciation of their management skills, bold vision and contributions made to advance and grow their respective organizations, industries and markets. Moreover, the award also validates the organizations' preeminent status in the local, regional, and international market place.

Latin America Growth Leadership Awardee: Presented to top executive of a public or private corporate entity; or private equity firm for consistently delivering growth including via M&A, JV, investments and innovation, as well as contributions made at their respective organizations, markets and advancement in the industry. The executive must be with the respective organization for 10 years, or more.

Latin America Venture Capital Growth Leadership Awardee: Tribute to a veteran venture capital investor with over 20 years of experience; and in recognition managerial talents, firm investment/exit record, and unique contributions made in advancement of venture capital industries and entrepreneur eco-system.

Latin America Women Leadership Awardee: Presented to a senior executive with over 15 years of experience from the industry in recognition of her talents and contributions made in the industry.

Latin America M&A Leadership Awardee: Presented to a skillful investment banker, lawyer or industry professional with over 15 years of experience for their expertise, client service and contributions made in the M&A industries.

NOMINATION: One form per dealmaker nominee. Forms must be fully completed.

NOMINEE: Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☐:	☐:

PART A: LEADERSHIP AWARD Nominee Information.

- (1) Award Category:
- (2) Name:
- (3) Title:
- (4) Company:
- (5) Telephone:
- (6) Email:
- (7) Number of years at the firm and industry:

PART B: EXTERNAL REFERENCE, Required. "C": Company; "N": Name. *(Hint, Client reference is best.)*

N:	Title:
C:	Firm Type:
☐:	☐:

MILESTONES: (Optional) List in **50 words or less**, key growth initiatives delivered by the nominee.