



THE M&A  
ATLAS  
AWARDS

6<sup>th</sup> ANNUAL  
**AFRICA**

Gala Celebrations: May 16, 2017. | London.



NOMINATION DEADLINE: **February 21, 2017 by 5 pm EST – No exceptions**  
SEND COMPLETED FORMS to: info@globalmanetwork.com | FAX (USA): 212.918.9066

African M&A Awards is part of the world's most prestigious M&A ATLAS AWARDS, exclusively honoring the best value-creating deals, outstanding firms, and growth leaders from the wider African business, investors, and deal communities.

**PRESTIGE:**

Winning the independent, M&A ATLAS AWARDS equates to achieving the “Gold Standard of Performance” seal of endorsement, validating excellence, and preeminent status in the local, regional, and global markets since the winners are selected independently on “deal performance metrics”, team expertise and leadership.

► **NOMINATE & GAIN Advantage:**

We welcome and encourage you to enter nominations on behalf of your organization, colleagues, and clients to gain advantage of being considered first and early notification of your nomination winner status.

► **ELIGIBILITY:**

Deals size must be above \$5 million and closed in the timeframe: January 31, 2016 – January 31, 2017. Forms must be fully completed to be eligible and for expedited consideration.

► **SELECTION Process:**

Winners are selected independently from eligible list of competitors based on deal performance metrics such as novelty/rationale; style/structure/leverage; sector/markets complexities; jurisdictions; synergies/impact; experience/resourcefulness; leadership; brand; among additional pertinent deal and category characteristics.

Firm winners are selected from short-list immaterial of league table rankings, based on evaluative standards including transactions record, expertise, leadership, client service and performance improvements, etc.

► **WINNERS GALA Celebration:**

Winners of the prestigious awards are officially recognized at the gala and trophy presentation ceremony, held on May 16, 2017 following the *EMEA Growth Intelligence Forum*, “Post Brexit Agenda” forum gathering.

► **WINNER TROPHY Presentation Polices:**

**FIRM AWARDS:** Firm representatives are able to accept their firm winner trophy.

**LEADERS & PROFESSIONALS:** Leaders and professionals must personally accept their winner trophy.

**DEAL AWARD WINNERS:** Note, it is the DEAL that wins!

Naturally each deal consists of several advisors. The trophy is presented - (1<sup>st</sup>) nominees; (2<sup>nd</sup>) corporate or private equity buyers or sellers, (3<sup>rd</sup>) buy-side key advisors; (4<sup>th</sup>) sell-side lead advisors.

**TERMS:** By submitting the entry form the nominee agrees and accepts to the following in its entirety:

Global M&A Network (GM&AN) reserves the right to re-classify entries and/or eliminate awards categories. GM&AN may include the winners in its news releases, marketing or online materials.

**CONFIDENTIALITY:** GM&AN does not disclose any data/private info on the entry forms to any external parties.

**AWARDS GALA:** Nominees/finalists must attend the awards ceremony to accept their winner trophy.

**Trophies:** Kindly confirm your firm bookings for the gala early and by May 2, 2017 since it over 10 days to prepare the uniquely engraved trophy.

**INFORMATION & PAST WINNERS:** <https://globalmanetwork.com/emea-ma-awards/>

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**EMEA GROWTH AGENDA, ‘Post Brexit Strategy’** Intelligence Forum | 9.00 am, May 16, 2017, London.

► Participation, Enquiries contact: Raj Kashyap (USA) ☎ + 914.886.3085 ✉ raj@globalmanetwork.com

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## DEAL AWARDS, ENTRY FORMS

### AFRICA DEALS Categories:

- (1) Deal of the Year (Major Markets: Deal value over billion USD; & Middle Markets: Deal value below a billion USD.)
- (2) Cross Border Deal of the Year (Middle Markets: Deal value below a billion USD.)
- (3) Private Equity Deal of the Year (Middle Markets: Deal value below a billion USD.)

**NOMINATION:** One form per deal for consideration of all applicable categories.

**NOMINEE:** Person filling and submitting this form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
☎:	☎:

### PART A: BASIC DEAL INFORMATION

- (1) Transaction (X acquires B):
- (2) Country (Acquirer & Target):
- (3) Deal Size (**Required:** Actual or round-off in \$5 million increments.):
- (4) Close Date (month/year):
- (5) Sector Description:

**PART B: NOMINEE: DEAL TEAM LEADER, Required. "N": Name. ("Leader" is primary advisor to deal/assignment.)**

N:	Title:
☎:	☎:

**PART C: EXTERNAL REFERENCE, Required. "C": Company; "N": Name. (Hint, Client reference is best.)**

N:	Title:
C	☎

**PART D: ADVISORS, excluding nominee: "C": Company; "N": Name of advisor". N/A if no advisors were used for the deal.**

**BUY-SIDE** Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, *as applicable:*

C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:

**SELL-SIDE** Lead Investment Bankers, Lawyers, Accounting/Due Diligence Advisors, *as applicable:*

C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:
C:	N:	☎:	☎:

**OPTIONAL:** In short bullet-points, explain why the transaction is a worthy winner – i.e top benefits of the completed transaction.

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**OUTSTANDING FIRM  
AWARDS, ENTRY FORMS**

Africa Private Equity Firm *of the Year*

**M&A FINANCIAL ADVISORS Categories:**

- (1) Africa Investment Bank *of the Year*
- (2) Africa Boutique Investment Bank *of the Year*

**M&A LEGAL ADVISORS Categories:**

- (1) Africa Law Firm *of the Year* | International
- (2) Africa Law Firm *of the Year*

**NOMINATION:** One form per firm for consideration of all categories. Forms must be fully completed.

**Note:** We encourage your nominations for consideration. Secondly, Global M&A Network will release list of firm finalists.

**NOMINEE:** Person filling and submitting the form. "C": Company; "N": Name.

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	<b>A:</b>

**PART A: FIRM Information**

- (1) Nominated Firm:
- (2) Award Category:
- (3) Total Number and approximate Value of deals closed in 2016:
- (4) Firm Headquarters, City and Country:
- (5) List top transaction closed in 2016.

**PART B: PRACTICE HEAD, Required. "C": Company; "N": Name.**

<b>C:</b>	Firm Type:
<b>N:</b>	Title:
<b>E:</b>	<b>A:</b>

**PART C: EXTERNAL REFERENCE, Required. "C": Company; "N": Name. (Hint, Client reference is best.)**

<b>N:</b>	Title:
<b>C</b>	<b>E</b>

OPTIONAL. Describe below why the nominated firm is a worthy winner. Hint: Include testimony from clients or peers. (50 words or less. DO NOT exceed the word limit.)

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### GROWTH LEADERSHIP ACHIEVEMENT AWARDS ENTRY FORM

Growth Leadership Achievement Award is the highest honor bestowed to an accomplished and effective c-level executive in appreciation of their management skills, bold vision and contributions made to advance and grow their respective organizations, industries and markets. Moreover, the award also validates the organizations' preeminent status in the local, regional, and international market place.

**Africa Corporate Growth Leadership Awardee:** Presented to top executive of a public or private corporate entity for consistently delivering growth including via M&A, JV, investments and innovation, among additional attributes. The executive must be with the respective organization for 5 years, or more.

**Africa Private Equity Growth Leadership Awardee:** Presented to a senior executive of a private equity firm for their managerial talents, investment/exit record, as well as contributions made in advancement of private equity industries. The executive must be with the respective organization for 10 years, or more.

**Africa M&A Lifetime Leadership Awardee:** Presented to a skillful investment banker, lawyer or industry professional with over 20 years of experience for their expertise, client service and contributions made in the M&A industries.

**NOMINATION:** One form per dealmaker nominee. Forms must be fully completed.

**NOMINEE:** Person filling and submitting the form. "C": Company; "N": Name.

C:	Firm Type:
N:	Title:
E:	T:

#### PART A: LEADERSHIP AWARD Nominee Info.

- (1) Award Category:
- (2) Name:
- (3) Title:
- (4) Company:
- (5) Telephone:
- (6) Email:
- (7) Number of years at the firm and industry:

#### PART B: EXTERNAL REFERENCE, Required. "C": Company; "N": Name. (Hint, Client reference is best.)

N:	Title:
C:	Firm Type:
E:	T:

**MILESTONES:** (Optional) List in **50 words or less**, key growth initiatives delivered by the nominee.

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