



THE **M&A**
ATLAS[®]
A W A R D S

A M E R I C A S
Middle Markets

THE 8th ANNUAL
AWARDS GALA CELEBRATIONS

6.00 pm: *Networking Reception*
7.00 pm: *Dinner & Ceremony*
10.00 pm: *Farewell*

December 6, 2016

at the

Terrace Ballroom
The Roosevelt Hotel
New York.



World's most prestigious awards exclusively honor's excellence in the categories of best value-creating deals, outstanding firms, top dealmakers and game-changing leaders from the North and South America middle market deal communities.



THE M&A
ATLAS®
AWARDS

AMERICAS
Middle Markets

8th ANNUAL GALA | December 6, 2016, Terrace Ballroom, Roosevelt Hotel.

PROGRAM

6.00 pm GUEST ARRIVALS
NETWORKING COCKTAIL RECEPTION

7.00 pm AWARDS DINNER

7.45 pm WELCOME REMARKS
Shanta Kumari, CEO and Global Group Editor
Global M&A Network

WINNERS CIRCLE

Trophy Presentation Ceremony

- Americas Industry Deal Awards
 - Country Deal Awards
 - South and North America Deal Awards
 - Leadership Achievement Awards
 - Americas Deal Awards
 - Dealmaker Team Awards
 - Outstanding Middle Market Firm Awards
-

A TRADITION *of* EXCELLENCE

Tonight, we celebrate and honor the best value-creating deals, top deal-maker teams, outstanding firms and exceptional leaders from the North and South Americas, middle market segments.

The finalists and the winners should take pride for executing best deals and as winners of the worlds' most prestigious – “*Gold Standard of Performance*”, industry awards program.

On behalf of the awards advisory group, the research and diligence team, various teams, we thank you for joining us in the celebrating your achievements.

Your success, is our success, and we wish you the very best for the year ahead.

Regards,

Shanta Kumari
Chief Executive Officer, Global Group Editor



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AMERICAS INDUSTRY

DEALS *of the YEAR*, award winners:

CONSUMER GOODS DEAL *of the YEAR*

WINNER: The Legacy Companies acquisition of EdgeCraft Corporation (Chef'sChoice).

ENERGY & SERVICES DEAL *of the YEAR*

WINNER: Harvest Natural Resources, Inc. sale of HNR Energia assets to CT Energy Holding.

ENTERTAINMENT & MEDIA DEAL *of the YEAR*

WINNER: i9 Sports acquisition by Employee Stock Ownership Trust.

FINANCIAL SERVICES DEAL *of the YEAR*

WINNER: People's Securities, a subsidiary of People's United Bank acquisition of Gerstein Fisher.

FOOD & BEVERAGE DEAL *of the YEAR*

WINNER: Arlon Group acquisition of Idaho Pacific Holdings from Novacap.

HEALTHCARE DEAL *of the YEAR*

WINNER: Balance Point Capital Partners and 4C Capital acquisition of IGeneX.

INDUSTRIAL & MANUFACTURING DEAL *of the YEAR*

WINNER: Trachte recapitalization by Morgenthaler Private Equity (MPE).

MATERIALS & PACKAGING DEAL *of the YEAR*

WINNER: Charter NEX Films, portfolio company of Pamplona Capital Management acquires Optimum Plastics, a portfolio company of Huron Capital.

MEDICAL SERVICES & MATERIALS DEAL *of the YEAR*

WINNER: CTS Corporation acquisition of CTG Advanced Materials from Blue Wolf Capital.

PHARMA & DEVICES DEAL *of the YEAR*

WINNER: Tribute Pharmaceuticals Canada merger with Pozen (Aralez Pharmaceuticals).

TECHNOLOGY & TELCOM DEAL *of the YEAR*

WINNER: Vonage Holdings acquisition of Nexmo.

TRANSPORT & LOGISTICS DEAL *of the YEAR*

WINNER: Atlas Air Worldwide acquisition of Southern Air Holdings.

Standards: Best value-creating closed mid-market transaction exclusive by respective sectors.



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COUNTRY DEALS of the YEAR, award winners:

BRAZIL DEAL of the YEAR

WINNER: The Carlyle Group and Vinci Partners acquisition of Group Uniasselvi.

Standards: Best value-creating closed transaction involving counterparty from Brazil, Strategic or Buyout, from any sector.

MEXICO DEAL of the YEAR

WINNER: Sale of Grupo Mabe to Ontex Group.

Standards: Best value-creating closed transaction involving counterparty from Mexico, Strategic or Buyout, from any sector.

CANADA DEAL of the YEAR

Size Range \$5 to \$250 million.

WINNER: SOCAN acquisition of MediaNet.

CANADA DEAL of the YEAR

Size Range \$250 to below \$1 billion.

WINNER: Nevsun Resources merger with Reservoir Minerals.

Standards: Best value-creating closed transaction involving counterparty from Canada, Strategic or Buyout, from any sector.

AMERICAS REGIONAL DEALS of the YEAR, award winners:

NORTH AMERICA DEAL of the YEAR

Size Range \$5 to \$50 million.

WINNER: Fulton Bellows, portfolio company of Morris Capital Management sale to United Flexible, a portfolio company of Arlington Capital Management.

NORTH AMERICA DEAL of the YEAR

Size Range \$50 to \$200 million.

WINNER: BlackRock acquisition of Future Advisor.

NORTH AMERICA DEAL of the YEAR

Size Range \$200 to \$500 million.

WINNER: Keane Group acquisition of Trican Well Service assets.

NORTH AMERICA DEAL of the YEAR

Size Range \$500 to below \$1 billion.

WINNER: Global Eagle Entertainment acquisition of Emerging Markets Communications.

Standards: Best value-creating closed transaction from the North Americas, Strategic or Buyout, from any sector.

SOUTH AMERICA DEAL of the YEAR

Size Range \$5 to \$500 million.

WINNER: NII Holdings sale of Nextel Communications Argentina to Grupo Clarin.

SOUTH AMERICA DEAL of the YEAR

Size Range \$500 to below \$1 billion.

WINNER: Banco de Credito e Inversiones acquisition of City National Bank.

Standards: Best value-creating closed transaction from South Americas, Strategic or Buyout, from any sector.



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2016 LEADERSHIP ACHIEVEMENT AWARD

about the award: Highest honor given to a veteran c-level executive in admiration of their management talents, influence and contributions made to advance and grow their respective organizations as well markets.

Join us as we honor three exceptional leaders, tonight:



PHILIP A. CANFIELD

Managing Director, Co-Head of TMT Group
GTCR

Recipient:

PRIVATE EQUITY GROWTH LEADERSHIP
Awardee of the YEAR



MICHAEL GIBBONS

Senior Managing Director, Principal and Founder
Brown Gibbons Lang & Co

Recipient:

LEADERSHIP ACHIEVEMENT
Awardee of the YEAR



THEODORE L. KOENIG

President, Chief Executive Officer and Founder
Monroe Capital

Recipient:

LEADERSHIP ACHIEVEMENT
Awardee of the YEAR

2016 PROFESSIONAL

Awardees Recipients of the Year

Announced for the first time at tonight's gala ceremony for dealmakers from the industry.



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COUNTRY DEALS *of the YEAR, award winners:*

U.S.A DEAL *of the YEAR*

Size Range \$5 to \$50 million.

WINNER: Progressus Therapy acquisition by Invo Healthcare Associates, a portfolio company of Post Capital Partners.

U.S.A DEAL *of the YEAR*

Size Range \$50 to \$200 million.

WINNER: Hooker Furniture acquisition of Home Meridian International.

U.S.A DEAL *of the YEAR*

Size Range \$200 to \$500 million.

WINNER: Southern Company acquisition of PowerSecure International.

U.S.A DEAL *of the YEAR*

Size Range \$500 to below \$750 million.

WINNER: Shenandoah Telecommunications Company acquisition of NTELOS.

U.S.A DEAL *of the YEAR*

Size Range \$750 to below \$1 billion.

WINNER: GI Partners and Allscripts Healthcare Solutions joint venture acquisition of Netsmart Technologies.

Standards: Best value-creating closed transaction from USA, Strategic or Buyout, from any sector.

U.S.A PRIVATE EQUITY DEAL *of the YEAR*

Size Range \$5 to \$100 million.

WINNER: The Dermatology Group recapitalization by The Riverside Company.

U.S.A PRIVATE EQUITY DEAL *of the YEAR*

Size Range \$100 to \$500 million.

WINNER: Stone Point Capital acquisition of NFP Advisor Services (Kestra Financial).

U.S.A PRIVATE EQUITY DEAL *of the YEAR*

Size Range \$500 to below \$1 billion.

WINNER: Atlantic Street Capital sale of A Wireless to Lone Star and acquisition of 4G Wireless.

Standards: Best value-creating closed transaction from USA, Strategic or Buyout, from any sector.

U.S.A GROWTH EQUITY DEAL *of the YEAR*

WINNER: Bregal Sagemount investment stake in Internet Truckstop Group.

U.S.A ESOP DEAL *of the YEAR*

WINNER: Acquisition of Calip Diaries and E&M Ice Cream by E&M Ice Cream ESOP.



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AMERICAS DEALS *of the YEAR*, award winners:

PRIVATE EQUITY DEAL *of the YEAR*

Deal Size Range \$5 to below \$100 million.

WINNER: Beringer Capital acquisition of Adweek from Mediabistro.

PRIVATE EQUITY DEAL *of the YEAR*

Deal Size Range \$100 to below \$250 million.

WINNER: AE Industrial Partners acquisition of Moeller.

PRIVATE EQUITY DEAL *of the YEAR*

Deal Size Range \$500 million to below a billion.

WINNER: GTCR acquisition of Lytx.

Standards: Best value-creating closed buyout transaction any sector.

CROSS BORDER DEAL *of the YEAR*

Size Range \$5 to \$100 million.

WINNER: nativeX acquisition by Mobvista.

CROSS BORDER DEAL *of the YEAR*

Size Range \$100 to \$200 million.

WINNER: Leyard Optoelectronic acquisition of Planar Systems.

CROSS BORDER DEAL *of the YEAR*

Size Range \$200 to \$500 million.

WINNER: GE Power, subsidiary of General Electric Company acquisition of Doosan E&C HRSG.

CROSS BORDER DEAL *of the YEAR*

Size Range \$500 to below \$1billion.

WINNER: Cisco acquisition of Acano.

Standards: Best value-creating closed transaction across national boundaries any sector.

DEAL *of the YEAR* | Lower Mid Markets

WINNER: DoApp acquisition by NEWSCYCLE Solutions.

DEAL *of the YEAR* | Small Middle Markets

WINNER: Sykes Enterprises acquisition of Clear Link from Pamlico Capital.

DEAL *of the YEAR* | Middle Markets

WINNER: Prestige Brands acquisition of DenTek Oral Care from TSG Consumer Partners.

DEAL *of the YEAR* | Large Middle Markets

WINNER: Sale of eBay Enterprise to investors led by Permira and Sterling Partners, including Longview Asset Management and Innotrak Corporation (Radial).

Standards: Best value-creating closed transaction from North or the South Americas, Strategic or Buyout, from any sector.



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**OUTSTANDING PRIVATE EQUITY
FIRM** *of the YEAR, Distinguished Finalists*

AMERICA PRIVATE EQUITY FIRM *of the YEAR*

ABRY
American Securities
GI Partners
GTCR
Marlin Equity Partners

AMERICA PRIVATE EQUITY FIRM *of the YEAR* | SMALL MID MARKETS

Audax Private Equity
Huron Capital Partners
Nautic Partners
ONCAP Management Partners
The Riverside Company

LATIN AMERICA PRIVATE EQUITY FIRM *of the YEAR*

ACON Investments
Advent International
GP Investments
The Carlyle Group
Vinci Partners

**OUTSTANDING M&A
FIRM** *of the YEAR, Distinguished Finalists*

**AMERICA
INVESTMENT BANK** *of the YEAR*

Evercore
J.P Morgan Mid-Cap group
Houlihan Lokey
Moelis & Co
Raymond James

**LATIN AMERICA
INVESTMENT BANK** *of the YEAR*

Banco Itau BBA
Bradesco BBI
BNP Paribas
Citigroup
Santander Global Banking & Markets

**PRIVATE EQUITY TRANSACTIONS
INVESTMENT BANK** *of the YEAR*

Harris Williams & Co
Houlihan Lokey
Lincoln International
RBC Capital
William Blair

**AMERICA
LAW FIRM** *of the YEAR*

DLA Piper
Hogan Lovells
Jones Day
Kirkland & Ellis
Sidley Austin

**LATIN AMERICA
LAW FIRM** *of the YEAR*

Jones Day
Mattos Filho Veiga Filho Marrey Jr e Quirog
Machado, Meyer, Sendacz e Opice
Souza Cescon Barriue & Flesch
Tozzini Freire Teixeira e Silva

**PRIVATE EQUITY TRANSACTIONS
LAW FIRM** *of the YEAR*

Hogan Lovells
Kirkland & Ellis
Latham & Watkins
Paul Hastings
Sidley Austin



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U.S.A OUTSTANDING M&A
FIRM *of the YEAR, Distinguished Finalists*

INVESTMENT BANK *of the YEAR*

Houlihan Lokey
Harris Williams
Raymond James
Stifel/KBW
William Blair

LAW FIRM *of the YEAR*

DLA Piper
Hogan Lovells
Latham & Watkins
Morgan Lewis & Bockius
Sidley Austin

INVESTMENT BANK *of the YEAR* | Small Mid Markets

Capstone Partners
Cascadia Capital
Duff & Phelps
Harris Williams & Co
Headwaters MB

LAW FIRM *of the YEAR* | Small Mid Markets

Bryan Cave
McGuire Woods
Morgan Lewis & Bockius
Orrick Herrington & Sutcliffe
Troutman Sanders

BOUTIQUE INVESTMENT BANK *of the YEAR*

Allegiance Capital Corporation
BDA Partners
Brown Gibbons Lang & Co
Cleary Gull
Headwaters MB
Roth Capital

LENDER *of the YEAR*

Antares Capital
Golub Capital
Twin Brook Capital Partners

LENDER *of the YEAR* | Mid Markets

Maranon Capital
Medley Capital
NXT Capital

LENDER *of the YEAR* | Small Mid Markets

Crescent Capital Direct Lending
Monroe Capital
Triangle Capital

U.S.A OUTSTANDING M&A
FIRM *of the YEAR* | **SECTOR, Distinguished Finalists:**

INVESTMENT BANK *of the YEAR*
BOUTIQUE | **CONSUMER SECTOR**

Financo
Sawaya Segalas
Tully & Holland

INVESTMENT BANK *of the YEAR*
BOUTIQUE | **HEALTHCARE SECTOR**

Cain Brothers
MTS Health Partners
Provident Healthcare Partners

INVESTMENT BANK *of the YEAR*
BOUTIQUE | **ENERGY SECTOR**

Opportune Corporate Finance
Scotia Waterous
Tudor Pickering Holt & Co

INVESTMENT BANK *of the YEAR*
BOUTIQUE | **TECH SECTOR**

AGC Partners
Signal Hill
Union Square Advisors

INVESTMENT BANK *of the YEAR, BOUTIQUE* | **ESOP**

Butcher Joseph & Co
CSG Partners
Prairie Capital Advisors



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U.S.A OUTSTANDING M&A
FIRM of the YEAR | SECTOR, Distinguished Finalists:

LAW FIRM of the YEAR
CONSUMER SECTOR
Katten Muchin Rosenman
King & Spalding
Sidley Austin

** Consumer sector excludes food and beverage.*

LAW FIRM of the YEAR
ENERGY SECTOR
Andrews Kurth
Bracewell
Haynes & Boone
Vinson & Elkins

LAW FIRM of the YEAR
ESOP
Greenberg Traurig
Holland & Knight
Morrison Cohen

ACCOUNTING & TRANSACTION
ADVISOR of the YEAR
Deloitte
Ernst & Young
Grant Thornton
KPMG
PwC

PUBLIC RELATIONS
FIRM of the YEAR
Brunswick Group
Edelman
FTI Strategic Communications
Joele Frank
Sard Verbinnen & Co

LAW FIRM of the YEAR
HEALTHCARE SECTOR
Covington & Burling
Goodwin Procter
McDermott Will and Emery

LAW FIRM of the YEAR
TECHNOLOGY SECTOR
Cooley
Fenwick & West
Wilson Sonsini Goodrich & Rosati

VALUATIONS & DUE DILIGENCE
ADVISOR of the YEAR
Duff & Phelps
BDO
CBIZ
RSM
Valuation Research Corporation

VIRTUAL DATA ROOM
FIRM of the YEAR
Donnelley Financial Solutions Venue
Firmex
iDeals Virtual Data Room
Intralinks
Merrill DataSite

CONGRATULATIONS

to all the

FINALISTS

and the

WINNERS, 2016



Global M&A Network is a diversified digital media and conference connecting company. We exclusively serve the mergers, acquisitions, institutional and alternative investing, restructuring, and turnaround communities worldwide.

The company produces the world's most prestigious industry independent awards – THE M&A ATLAS AWARDS global programs honoring the best value-generating deals, top deal makers, outstanding firms and exceptional leaders.

The global program spans from major markets for deals valued above a billion dollars, to the regional markets - Americas, Africa, Asia Pacific, India, Middle East, Europe, and new programs for 2017 include Latin America and Canada.

Global M&A Network digital media platform offerings include:

M&A ★ Dealmakers: Annual A-list of most accomplished, influential and innovative dealmakers from the buyouts, mergers and acquisitions, and turnaround industries.

NEW | 2017: Global M&A Post: The previous “Global M&A News” is re-branded and launched as the “Global M&A Post” platform early 2017. As before the section features most relevant announced or closed deals from international markets.

NEW | 2017: Leaders & Dealmakers, multi-media: The video format is part of the “Global M&A Post” digital media offering; and features prominent executives from corporate, private equity, venture capital, and related services from global deal communities.

We invite you to participate, profit and engage in our dynamic offerings, worldwide.



HONORS

**best value-generating deals,
top dealmaker teams,
outstanding firms,
exceptional leaders,**

from the
mergers, acquisitions, private equity, venture capital, turnaround
communities world-wide.

► **PARTICIPATE** *at the awards and growth agenda meetings:*

2017:

GLOBAL GROWTH AGENDA Intelligence Roundtable
THE M&A ATLAS AWARDS, 9th Annual Gala
March 30, 2017. New York.
(Note: This gathering is by invitation.)

LATIN AMERICA GROWTH AGENDA Intelligence Roundtable
LATIN AMERICA M&A ATLAS AWARDS GALA
April, 2017. Brazil.

RESTRUCTURING for GROWTH Intelligence Roundtable
TURNAROUND ATLAS AWARDS, 9th Annual Gala
May 18, 2017. New York.

EMEA GROWTH AGENDA Intelligence Roundtable
EUROPE, AFRICA, MIDDLE EAST M&A ATLAS AWARDS, 7th Annual Gala
September 2017. Italy.

AMERICAS GROWTH AGENDA Intelligence Roundtable
AMERICA M&A ATLAS AWARDS, 9th Annual Gala
October, 2017. New York.

ASIA PACIFIC GROWTH AGENDA Intelligence Roundtable
ASIA PACIFIC M&A ATLAS AWARDS, 9th Annual Gala
November, 2017. Hong Kong.

CANADA GROWTH AGENDA, Intelligence Roundtable
CANADA M&A ATLAS AWARDS Gala
TBA 2017. Canada.