

CONGRATULATIONS

to all the

2013 WINNERS



October 25, 2013: Global M&A Network, honored the winners of the prestigious AMERICAS M&A ATLAS AWARDS in 45 DEALS, 5 DEALMAKER TEAMS and 12 FIRM of the YEAR award categories at the annual winners circle gala and dinner celebration last night.

“Once again, we are delighted to continue the tradition of excellence by honoring the best achievements from the North and South American deal communities. Winning the M&A Atlas Awards endorses the creativity, resiliency and professional skill it takes to successfully complete value-generating deals. We thank the winners and invited guests for celebrating their achievements with us, and wish them continued success.” Shanta Kumari, managing partner and CEO, Global M&A Network.

TRADITION of EXCELLENCE: Over the last several years, the M&A ATLAS AWARDS winners are selected independently based on identifiable deal performance metrics across five broad criteria. A deal can only win at one of the M&A Atlas Awards world-wide program, making the win significant, credible, and cherished. Significantly, the awards validates a specific corporate growth strategy - either an acquisition, divestment or merger; and for buyout deals, the investment objectives of the firm, growth potential of the portfolio companies, and for creating financial value.

AMERICAS M&A ATLAS AWARDS is part of the M&A ATLAS AWARDS, the world's most credible, principled and recognizable brand.

Host: Global M&A Network is a diversified media, news and world-class conference connecting company. The company produces high-caliber educational and networking centered forums and the prestigious, M&A ATLAS AWARDS, worldwide - from New York, Chicago, San Francisco, Hong Kong, Mumbai to London.

Digital Media Offerings: Global M&A Deal News; M&A Dealmaker Spotlight; TOP 50: M&A Dealmakers global programs; and TOP 100 Restructuring and Turnaround Professionals.

Annual Awards Gala Dinner, October 24, 2013

AMERICAS TOP DEALS AWARDS WINNERS

AMERICAS DEAL *of the YEAR* | SMALL MID MARKETS

WINNER: New Flyer Industries acquisition of North American Bus Industries from Cerberus Capital.

Award: Schulte Roth & Zabel, legal advisor to Cerberus, and BMO Capital financial advisor to New Flyer Industries.

AMERICAS DEAL *of the YEAR* | MIDDLE MARKETS

WINNER: NASDAQ OMX Group acquisition of Thomson Reuters' Investor Relations, Public Relations and Multimedia Solutions Businesses from Thomson Reuters.

Award: NASDAQ OMX Group.

AMERICAS DEAL *of the YEAR* | LARGE

WINNER: Starbucks Corporation acquisition of Teavana Holdings.

Award: Starbucks Corporation.

CROSS BORDER DEAL *of the YEAR* | SMALL MID MARKETS

WINNER: Hoshizaki America Holdings (USA), acquisition of Acos Macom Industria E. Comercio Leda (Brazil).

Award: Redwood Capital Group, financial advisor to Hoshizaki America, subsidiary of Hoshizaki Electric, based in Japan.

CROSS BORDER DEAL *of the YEAR* | MIDDLE MARKET

WINNER: Cisco Systems (USA) acquisition Intucell (Israel) from Bessemer Venture Partners.

Award: Fenwick & West, legal advisor to Cisco Systems.

CROSS BORDER DEAL *of the YEAR* | LARGE MARKETS

WINNER: AFP Integra, owned by SURA Asset Management, a subsidiary of Grupo SURA (Colombia) and Profuturo, owned by Scotiabank (Canada), jointly acquired AFP Horizonte (Peru) from BBVA Group (Spain).

Award: Three Ocean Partners, exclusive financial advisor to SURA, Covington & Burling, international legal advisor.

NORTH AMERICA TOP DEAL AWARDS WINNERS

NORTH AMERICA DEAL *of the YEAR* | SMALL MID MARKETS

WINNER: Sale of Atlantis Healthcare Group Puerto Rico to American Alliance Dialysis, entity controlled by private equity firm, ICV Partners.

Award: Provident Healthcare Partners, exclusive financial advisor to Atlantis Healthcare Group.

NORTH AMERICA DEAL *of the YEAR* | MIDDLE MARKETS

WINNER: NASDAQ OMX Group acquisition of Thomson Reuters' Investor Relations, Public Relations and Multimedia Solutions Businesses from Thomson Reuters.

Award: NASDAQ OMX Group.

NORTH AMERICA DEAL *of the YEAR* | LARGE

WINNER: GTCR, sale of portfolio company, Actient Pharmaceuticals to Auxilium Pharmaceuticals, Inc.

Award: GTCR.

Annual Awards Gala Dinner, October 24, 2013

SOUTH AMERICA TOP DEAL AWARDS WINNERS

SOUTH AMERICA DEAL *of the Year* | MIDDLE MARKETS

WINNER: Estrella International Energy Services, a portfolio company of Southern Cross acquisition of San Antonio Internacional.

Award: Chadbourne & Parke, legal advisor to Southern Cross and Estrella International.

SOUTH AMERICA DEAL *of the Year* | LARGE MARKETS

WINNER: AFP Integra, owned by SURA Asset Management, a subsidiary of Grupo SURA (Colombia) and Profuturo, owned by Scotiabank (Canada), jointly acquired AFP Horizonte (Peru) from BBVA Group (Spain).

Award: Three Ocean Partners, exclusive financial advisor to SURA, Covington & Burling, international legal advisor.

DEALMAKER TEAM AWARD WINNERS

CORPORATE DEALMAKER TEAM *of the Year*

Award: **Blucora, Inc.**

Presented to: George Allen, Executive Vice President, Corporate Development and team.

George manages Blucora's, mergers and acquisitions activities and new business development efforts. George was responsible for leading Blucora's acquisition of Monoprice, the winner of the *Corporate Deal of the Year* award. Based on Rancho Cucamonga, Monoprice is a developer of branded consumer electronics and accessories, and continues to operate as a standalone business unit.

PRIVATE EQUITY DEALMAKER *of the Year*

Award: **The Riverside Company.**

Presented to: Loren Schlachet, Managing Partner and north America deal team.

Notable transactions recently completed by Loren include - acquisition of Kyjen Company; acquisition of GiveAnything.com; acquisition of YourMembership.com; etc. Loren, based at the Riverside's, Los Angeles offices is also among the elite group of Top 50, most influential North America Private Equity Dealmakers, editorial list.

M&A LAWYER *of the Year*

Award: **Schulte Roth & Zabel, LLP.**

Presented to: Richard A. Presutti, Partner, and team.

The award is presented to a lawyer for advising on award winning transaction as well as for their keen understanding of the transaction judicial issues and client service. Rick and the SRZ team advised Cerberus Capital on the sale North American Bus Industries, winner of top deal award. Additionally, Rick has advised on several M&A Atlas Award winning deals, including representing the sale of Chrysler Financial to TD Bank and the sale of Chrysler to the Fiat-led group, and other transactions. Rick is also among the elite group of Top 50, most influential North America M&A Lawyers editorial list.

M&A INVESTMENT BANKER TEAM *of the Year*

Award: **Raymond James & Associates, M&A Team.**

The award is presented to Raymond James for the team's advisory role on complex corporate and leveraged transactions as well as for quality of client service. Raymond James team advised on series of awards winning transactions - sale of BRAVEN; sale of Online Resources; sale of CyOptics; as well for notable transactions including sale of iParty; D+H on its acquisition of Harland Financial; Investcorp acquisition of Fishnet Security; etc.

BOUTIQUE M&A INVESTMENT BANKER *of the Year*

Award: **ROTH Capital Partners team.**

The award is presented to Joe Schimmelpfennig and Eric Rindahl for advising on award winning transaction - INCIPIO Technologies on its acquisition of BRAVEN, along with advising on several top deals including Heelys acquisition by Sequential Brands Group, portfolio company of Tengram Capital Partners, Acquisition of Speed FC by Navarre Corporation, iGo sale of stake to Steel Excel, etc. ROTH Capital founded in 1984 is dedicated to providing high quality advisory and private placement services to small cap public and private companies.

Annual Awards Gala Dinner, October 24, 2013

PRIVATE EQUITY DEAL AWARDS WINNERS

NORTH AMERICA PRIVATE EQUITY DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Corinthian Capital Group acquisition of Friedrich Air Conditioning.

Award: Corinthian Capital Group and Capstone Partners, exclusive financial advisor to Friedrich Air Conditioning.

NORTH AMERICA PRIVATE EQUITY DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Lee Equity Partners acquisition of Edelman Financial Group.

Award: Lee Equity Partners.

NORTH AMERICA PRIVATE EQUITY DEAL *of the* YEAR | LARGE

WINNER: Siris Capital Group led investor group acquisition of Transaction Network Services.

Award: Siris Capital Group.

SOUTH AMERICA PRIVATE EQUITY DEAL *of the* YEAR

WINNER: H.I.G. Capital Brazilian affiliate, acquisition of Cel Lep Idiomas.

Award: H.I.G Capital.

CORPORATE DEAL AWARDS WINNERS

NORTH AMERICA CORPORATE DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Bionostics sale to Techne Corporation.

Award: Brown Gibbons Lang financial advisor to Bionostics.

NORTH AMERICA CORPORATE DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Blucora Inc. acquisition of Monoprice.

Award: Blucora.

NORTH AMERICA CORPORATE DEAL *of the* YEAR | LARGE

WINNER: Hormel Foods Corp acquisition of Skippy from Unilever.

Award: Barclays exclusive financial advisor to Hormel Foods.

SOUTH AMERICA CORPORATE DEAL *of the* YEAR | LARGE

WINNER: Empresa Nacional de Telecomunicaciones acquisition of Nextel del Perú from NII Holdings.

Award: NII Holdings, and Jones Day, legal advisor to NII Holdings.

Annual Awards Gala Dinner, October 24, 2013

COUNTRY DEAL AWARDS WINNERS

BRAZIL DEAL *of the* YEAR

WINNER: Sale of Wise Up to Abril Educação S.A., a division of Grupo Abril.

Award: BTG Pactual financial advisor to Wise Up.

CANADA DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Argonaut Gold acquisition of Prodigy Gold.

Award: BMO Capital Markets financial advisor to Argonaut Gold.

CANADA M&A DEAL *of the* YEAR | LARGE MID MARKETS

WINNER: CCL Industries Inc acquisition of Office and Consumer Products and DES business from Avery Dennison.

Award: CCL Industries Inc.

MEXICO M&A DEAL *of the* YEAR

WINNER: Mexichem acquisition of vinyl dispersion assets from PolyOne Corporation.

Award: Jones Day legal exclusive advisor to PolyOne.

U.S.A M&A DEAL *of the* YEAR | SMALL MARKETS

WINNER: INCIPIO Technologies acquisition of BRAVEN.

Award: ROTH Capital Partners financial advisor to INCIPIO, Raymond, James financial advisor to BRAVEN.

U.S.A M&A DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Automobile Protection Corporation, a portfolio company of Stone Point Capital, acquisition of GWC Warranty Corp from CIVC Partners.

Award: Kramer Levin Naftalis & Frankel, legal advisor to Automobile Protection Corporation, William Blair & Company, financial advisor to CIVC Partners.

U.S.A M&A DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Martin Management Corporation acquisition by Employees Stock Ownership Trust.

Award: CSG Partners financial advisor to Martin Management Corporation, and Greenberg Traurig legal advisor to ESOP trust.

U.S.A M&A DEAL *of the* YEAR | LARGE MARKETS

WINNER: Sale of Metropolitan Health Networks to Humana, Inc.

Award: Greenberg Traurig legal advisor to Metropolitan Health Network.

AMERICAS INDUSTRY DEAL AWARDS WINNERS

CONSUMER GOODS & SERVICES DEAL *of the* YEAR

WINNER: Sale of Method Products, a portfolio company of San Francisco Equity Partners to Ecover Belgium.

Award: Sawaya Segalas & Company financial advisor to Method Products.

CONSUMER RETAIL SERVICES DEAL *of the* YEAR

WINNER: Sale of ecoATM to Outerwall.

Award: Capstone Partners financial advisor to ecoATM.

ENERGY SERVICES & MANUFACTURING DEAL *of the* YEAR

WINNER: Dynapower Company acquisition by Pflingsten Partners.

Award: Jordan Knauff & Co, financial advisor to Dynapower.

Annual Awards Gala Dinner, October 24, 2013

AMERICAS INDUSTRY DEAL AWARDS WINNERS

ENTERTAINMENT & MEDIA DEAL *of the YEAR*

WINNER: Adap.tv acquisition by AOL.

Award: Fenwick & West, legal advisor to Adap.tv.

FINANCIAL SERVICES DEAL *of the YEAR* | MIDDLE MARKETS

WINNER: Fifth Street Finance acquisition of Healthcare Finance Group.

Award: Fifth Street Finance.

FINANCIAL SERVICES DEAL *of the YEAR* | LARGE MARKETS

WINNER: Ocwen Financial acquisition of Homeward Residential from WL Ross & Co.

Award: Kramer Levin Naftalis & Frankel, legal advisor to Ocwen Financial, also, Jones Day, legal advisor to WL Ross & Co, and Barclays as the financial advisor to Ocwen Financial.

FINANCIAL TECHNOLOGY DEAL *of the YEAR*

WINNER: ACI Worldwide acquisition of Online Resources.

Award: Raymond James, financial advisor to Online Resources, also Jones Day, legal advisor to ACI Worldwide.

FOOD & BEVERAGE DEAL *of the YEAR*

WINNER: Andrew & Everett / Ry-Con Specialty Foods acquisition by PANOS Brands, a portfolio company of High Road Capital Partners.

Award: High Road Capital Partners, CSG Partners, financial advisor to Andrew & Everett/Ry-Con Specialty Foods.

HEALTHCARE SERVICES DEAL *of the YEAR*

WINNER: Ampersand Capital Partners acquisition of Willow Laboratories.

Award: Provident Healthcare Partners financial advisor to Willow Labs, Edwards Wildman Palmer, legal advisor to Ampersand Capital Partners.

HEALTHCARE TECH SOLUTIONS DEAL *of the YEAR*

WINNER: Pharmaceutical Product Development (PPD) acquisition of Acurian.

Award: Signal Hill exclusive financial advisor to Acurian.

INDUSTRIAL MATERIALS DEAL *of the YEAR*

WINNER: Michelman acquisition Ecronova Polymer GmbH.

Award: Clairfield International USA and Germany, as the financial advisor to Michelman.

MANUFACTURING & SERVICES DEAL *of the YEAR* | MIDDLE MARKETS

WINNER: Sherwin-Williams acquisition of Changzhou Pulanna Coating.

Award: Business Development Asia financial advisor to Sherwin-Williams.

MANUFACTURING & SERVICES DEAL *of the YEAR* | MIDDLE MARKETS

WINNER: Sale of Met-Pro. to CECO Environmental.

Award: William Blair & Company, financial advisor to Met-Pro.

MINING & METALS DEAL *of the YEAR*

WINNER: Sale of Orko Silver to Coeur d'Alene Mines.

Award: BMO Capital Markets, financial advisor to Orko.

PHARMA & DEVICES DEAL *of the YEAR*

WINNER: Bionostics sale to Techne Corporation.

Award: Brown Gibbons Lang financial advisor to Bionostics.



Annual Awards Gala Dinner, October 24, 2013

AMERICAS INDUSTRY DEAL AWARDS WINNERS

TECHNOLOGY & TELECOM DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Telephone and Data Systems Telecommunications acquisition of Baja Broadband assets from M/C Partners.

Award: Edwards Wildman Palmer, legal advisor to Baja Broadband.

TECHNOLOGY & TELECOM DEAL *of the* YEAR | LARGE MID MARKETS

WINNER: Avago Technologies acquisition of CyOptics.

Award: Avago Technologies, Raymond James, financial advisor to CyOptics.

OUTSTANDING FIRM AWARD WINNERS

NORTH AMERICA

PRIVATE EQUITY FIRM *of the* YEAR: **GTCR.**

NORTH AMERICA

PRIVATE EQUITY FIRM *of the* YEAR | SMALL MID MARKETS : **The Riverside Company.**

SOUTH AMERICA

PRIVATE EQUITY FIRM *of the* YEAR: **H.I.G. Capital, Brazil.**

NORTH AMERICA

MID MARKET LENDER *of the* YEAR: **Ares Capital.**

NORTH AMERICA

SMALL MID MARKET LENDER *of the* YEAR: **Monroe Capital.**

NORTH AMERICA

BOUTIQUE, M&A INVESTMENT BANK *of the* YEAR: **Business Development Asia.**

NORTH AMERICA

M&A INVESTMENT BANK *of the* YEAR: **William Blair & Company.**

NORTH AMERICA

M&A LAW FIRM *of the* YEAR: **Jones Day, LLP.**

SOUTH AMERICA

M&A INVESTMENT BANK *of the* YEAR: **BTG Pactual.**

SOUTH AMERICA

M&A LAW FIRM *of the* YEAR: **Chadbourne & Parke LLP.**

AMERICAS M&A

PUBLIC RELATIONS ADVISOR *of the* YEAR: **FTI Strategic Communications.**

AMERICAS M&A

TECHNOLOGY SOLUTIONS PROVIDER *of the* YEAR: **IntraLinks**
